# Battle Ready Workplace Wellness

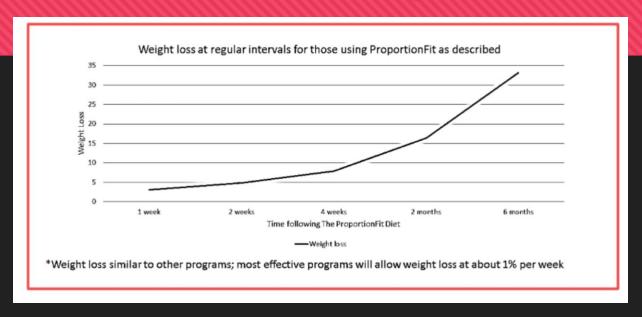
Nick Meyer, MD
Peter Cosentino

#### Why Workplace Wellness?

- Increase productivity
  - O A happy employee is more productive
  - A healthy employee is more productive
  - O A happy, healthy, grateful employee is even more productive
- Save money
  - Decrease medical expenses
  - Decrease absenteeism
  - Obesity and overweight costs \$1000s annually compared to normal weight individuals
  - Increase productivity
- O Improve morale
  - Show employees that you care
  - O Physical health linked to mental health
  - O Create camaraderie among employees—shared experiences become water cooler and lunch room conversation
- O Lifelong change and cultural shift to better health
  - Becomes part of your business identity

#### Why ProportionFit and Battle Ready?

- Proven results
- Full service
  - O Health kit
  - O Introductory meeting
  - Follow up coaching
  - Individualized plans
  - Results tracking
  - We handle everything
- Conomical
  - Least expensive option for level of service provided
    - Average cost for Workplace Wellness program is \$762/employee
    - O Costs related to program almost guaranteed to be offset by improved productivity and decreased absenteeism
  - Option for employee incentives and cost-sharing
    - O Have employees pay part of the program cost to improve retention and participation
    - O Studies show that success linked to investment in the program



## What is "Battle Ready Workplace Wellness"?

- System for weight loss, fitness, and improved health
  - O Controllable HEALTH has two primary pillars:
    - Weight
    - O Fitness
  - WEIGHT is defined by the QUANTITY and QUALITY of food consumed
    - O We teach your employees how to control this process and get to a healthy weight or maintain a healthy weight
  - O FITNESS is defined by the QUANTITY and QUALITY of exercise and activity performed daily and weekly
    - O We teach your employees how to incorporate fitness into their lives, meeting them wherever they are starting from
  - Most importantly, we teach lessons that last a lifetime and make our services obsolete! We're not here forever and are not here to sell you failure. We teach change, implement change, and perpetuate change so it becomes self-sustaining.
  - We help build the **ARMOR of better HEALTH!**

## The one and only Battle Ready Health Kit



#### Details, please?

- Battle Ready Health Kit provided to each employee at workplace
  - Employer distribution event recommended, as determined by employer
    - O Distribution event creates excitement, camaraderie, and improved compliance
  - O Alternatively, kits can be mailed to individual employee's home address for additional \$20 each
- Introductory (recorded, but custom branded) instructions regarding health kit
  - Email contact made with group from Battle Ready coach.
- Follow up individual virtual (Zoom) meeting within ONE WEEK after employees are given Health Kits
  - Allows adequate time to read book
  - Set up individual plans
  - One-on-one meeting with Battle Ready coach regarding weight loss and fitness plan
  - O Up to 30 minutes each
- Group meeting (virtual) at two weeks after plan implementation
- Individual (virtual) meetings as needed, with email coaching throughout
  - O Up to one individual coach virtual meeting per employee per month
  - Unlimited email coaching
- Wrap up GROUP meeting (virtual) at conclusion of program
- Results tracking through duration of program with end of program success report (no individual identifiable data)

#### Costs?

- All programs include a branded introductory video, resources described in previous page and two month follow up:
  - O For 1-9 employees, \$250 per employee
  - O For 10-24 employees, \$220 per employee
  - O For 25+ employees, \$199 per employee
- For three month program, add \$30 per employee
- For six month program, add \$100 per employee
- Add-on options, per employee:
  - O Fitness tracker, \$30
  - Exercise bands \$30
  - O Jump rope \$10
  - O Bundle (all 3): \$50

