

## Patching Steps:

- Have a bag that holds your envelopes, business cards, patches, and your paper order form so you always have them with you.
- Ask: What do you understand about Stem Cells?
- Ask: What if I could activate your Stem Cells for less than a cup of coffee a day?
- Read the envelope or Business Card: On how the patch works
- Give your Testimony
- Ask: What is going on with you?
- Patch your person (put 1 to 2 patches on the first time)
- Give 4 more (they put on 1 a day for 4 more days) – Put it in gifting envelope with business card inside sometimes I put paper order form inside envelope depending on the person I am gifting.
- Get Phone Number to follow up: Put name and phone number in notes of your phone
- You can also tell people I will send you a link and if you like what you see, text me your address and I will send you sample patches my gift.
  - This works very good when person is far away from you.
- Let me get your cell number so I can text you a link so you know what you are wearing.
- Text them right away : [startx39.com](http://startx39.com)
- Call Them
- Ask the following questions
  - Are you wearing the patch correctly? Remind them how to wear it 12 hours on and 12 hours off. Drink plenty of water.
  - Did you take a look at the [startx39.com](http://startx39.com) site I sent you?
  - What are you Experiencing?
  - What is going on with you?
  - There is a 30 day money back guarantee: The 5 days I gave you just got you started: I suggest a 90 day supply so that the stem cells can really get into your system. The good news is there is

a 30 day money back guarantee. You can even wear more than one patch a day: On day 25 you can ship them all back and get a full refund if you want.

- Let me send you the price list so you can see what the patches cost. I suggest the Silver pack which is the 90 day supply for \$299.
  
- Oh did you want to order that now?
  
- Remember: That 1 touch closes at 10%: 5 touches closes at 81%:  
This system insures enough touches on your prospect to close
- Put your people in the Closing Path Way of the App: Rapid Funnel:  
Code QFX39: free \$1 trial for a month: then \$20 dollars a month
- Patch 3 People a Day and Follow Up with 3 people A Day
- Patch 3 People A Day ( This Means Mail Out 3 In Current Enviroment) : Follow Up with 3 People A Day: Invite 1 Person A Day To Zoom X39 Review