



# VIRTUAL SALES MANAGEMENT

In a perfect world Managers responsible for sales meet their Sellers regularly to review pipeline and deal progress, identify gaps and coach them to improve results. All too often it doesn't get done because Managers lack the necessary time, experience and skills. There must be a better way.



## Accelerate your sales growth with Growline Group Virtual Sales Management Services:

Sellers get timely, relevant and useful sales guidance and coaching

Managers can join in and learn along the way

You get immediate sales results



## Intentional Sales Management:

We use the Growline Group "Intentional Sales Management" framework to identify individual priorities and help every Seller address their challenges



## A typical 60-minute session focus:

Pipeline health

Top opportunities positioning

Key client meeting plans

Agreed growth actions

**Growline Group Virtual Sales Managers are experienced sales leaders all with many years of cross industry, complex solution sales management experience backed by a**

**NO GROWTH NO FEE GUARANTEE!**

Contact Growline Group for a no obligation discussion on the best Virtual Sales Management solution to grow your business

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