

# Drew Blandford-Williams

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## Professional Summary

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A veteran Cybersecurity professional with over 20 years of experience spearheading risk management and threat mitigation for corporations, universities and state and federal government agencies, Drew provides fractional CISO services for governance, risk and compliance, disaster recovery and business continuity planning, third-party vendor review and selection, and tabletop training. Drew has had numerous appearances on MSNBC and CNN regarding cybersecurity and risk management as well as multiple public speaking engagements (including the UN Security Council) and has served as an industry thought leader and team mentor.

## Work Experience

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### **Guidacent | *Seattle / Boise / Atlanta / Boston***

#### **Practice Director / Principal Consultant, ThreatRecon Cybersecurity Services | October 2020 – Present**

- Provide fractional CISO executive services and produced "Two-minute Warnings" Cybersecurity Video Series, effectively disseminating critical cybersecurity information to a global audience
- Recruited by the Seattle-based consulting firm to develop a robust portfolio of cybersecurity / risk management and compliance consulting services across mid-enterprise markets
- Spearhead and manage CMMC, SOC2, and PCI cyber assessments to evaluate and enhance cybersecurity measures for third-party risk reviews and external application development
- Lead the conceptualization and delivery of a comprehensive suite of cybersecurity consulting services for mid-enterprise markets, focusing on critical infrastructures in key business sectors
- Manage all aspects of the ThreatRecon multi-client cybersecurity services portfolio, from pre-sales and marketing to design and delivery, ensuring a seamless and impactful client experience
- Develop, implement, and maintain tailored cybersecurity awareness and GRC training programs, aligned with ISO27001, NIST, and CIS controls, resulting in a measurable reduction in security incidents
- Conduct cybersecurity risk assessments for clients, identifying critical vulnerabilities and offering actionable recommendations to produce significant improvements in overall security postures

### **Capgemini | *Chicago / Salt Lake City / Miami / Seattle***

#### **Practice Lead Consultant / GRC Team Manager, North America | October 2017 – June 2020**

- Served as a central contributor throughout the creation of industry leading GRC mandates and frameworks, driving scalable protocol development to elevate GRC risk management practice
- Authored Ransomware Defense Guides, providing expert insights and practical strategies for mitigating ransomware threats as the Governance, Risk, and Compliance (GRC) Officer for McDonald's
- Created, integrated, and sustained a mandatory OWASP application security framework and spearheaded SecDevOps initiatives for a team of 2,000 developers, fostering a secure / compliant development environment
- Identified and evaluated information security risks for multiple key clients (including McDonald's, Carnival Cruise, Coca Cola, Delta Airlines, State of Texas, BMW North America, others), encompassing cybersecurity threats, vulnerabilities, and potential impacts
- Lead project resource in deploying information security management systems (ISMS) and application security policies and guidelines for the world's largest franchise (McDonald's), ensuring compliance with policies

### **Lockheed Martin/Leidos | *Boston / Salt Lake City / Vancouver / Toronto / DC***

#### **Principal Pre-sales Security Engineer | March 2016 – April 2017**

- Prepared executive briefs on insider threat and MSSP-based offerings specifically designed for hydro and power grid utility sectors, showcasing expertise in tailored cybersecurity solutions
- Provided strategic consultation to utilities and retail sectors on identity and access management, aligning solutions with NIST CSF guidelines to enhance overall cybersecurity frameworks

- Assisted key clients (between five and seven per cycle), in establishing NERC GRC classification and risk factoring, facilitating 25% in business expansion while ensuring compliance and defense from Insider Risk
- Consulted Global 1000 firms on the integration of next-generation security strategies, leveraging machine learning and big data approaches to enhance cybersecurity measures
- Authored RFIs and RFPs on security, governance, risk, and compliance (GRC), and initiatives for SPLUNK-based security information and event management (SIEM) infrastructures

**Condition Zebra | Malaysia / Singapore / Brisbane / Sydney / Auckland / Taipei / San Francisco  
Practice Director / Principal Cybersecurity Services Advisor | June 2008 – March 2016, 2019**

- Consulted with dozens of major financial and healthcare organizations throughout the Asia-Pacific Rim, architecting innovative methods for evaluating evolving threat and vulnerability management processes
- Advised Chief Information Security Officers (CISOs) on IoT and AWS cloud security strategies, delivering guidance for seamless global implementation and ensuring secure cloud environments
- Designed cybersecurity university coursework and facilitated tabletop exercises on critical infrastructure and business continuity planning, instilling preparedness, and resilience in the face of potential threats
- Developed comprehensive cybersecurity operations center plans for large aerospace enterprises across the US, Asia-Pacific, and Europe, tailoring strategies to meet each organization’s varying cybersecurity needs
- Provided in-depth advanced persistent threat (APT) and threat assessment matrix analyses, offering guidance on implementing robust security frameworks to elevate overall cybersecurity postures
- Pioneered SIEM Product Management, providing market requirements and design specifications for the industry’s first SIEM and one of the earliest host-based Intrusion Detection Systems
- Designed and executed pre-audit regulatory gap analysis for compliance with HIPAA, SOC2, and PCI standards for state agencies within Hawaii, Washington, Massachusetts, & California, ensuring compliance

**Additional Experience (prior to 2008)**

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- ➔ **Vice President, Center for Governance, Policy & Compliance** | Configuresoft / EMC
- ➔ **Product Manager / Senior Information Security Analyst for North America** | Symantec
- ➔ **OpSec Inaugural Partner** | Check Point

**Military Experience (US Navy Veteran, multiple awards for outstanding service)**

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**Defense Information Warfare** | United States Navy (Public Affairs / Seventh Fleet / Construction Battalions)

**Skills**

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IT Security, Cybersecurity, Contingency Planning, Data Security, Insider Risk, SOC Architect, Risk Management, SecOps, Ransomware Defense & Response, GRC / ISMS Policy Development, ISO 27001, NIST CSF, HIPAA / HITRUST, SOC2, ITIL, COBIT/COSO, CISSP Course Curriculum Designer, Post-graduate Cybersecurity university degree program architect

**Technologies**

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SIEM Platforms, IDS/EDM, CrowdStrike, Okta, Carbon Black, Audit Trail Analysis, RCA, IOC Forensics

**Education**

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**Master’s Degree: Homeland Security & Safety Leadership** | The George Washington University  
**Bachelor of Arts in Communications & English** | Brigham Young University  
**DoD Public Affairs & Communication** | Department of Defense Information School

**Publications**

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**Author** | Complete Idiot’s Guide Series / Microsoft Office Fundamentals (vols 1-12) / Other publications