

# Today's Agenda

## Welcome & Introduction

- 1:00pm - Earl Key Esq. LL.M., M.S., Senior Director of Equity Transportation
- **Julie Meredith, PE, Secretary of Transportation**  
WSDOT  
MegaPrograms: John White & Bobby Forch Jr.
- *A special message from Carley Francis, Interim Program Administrator, Interstate Bridge Replacement Program*

## WSDOT Contracting & Procurement

- Construction Contracting: Jenna Kemp, Contract Ad & Award Manager
- Architecture and Engineering Contracting: Maryna Ya, Lead Contract Engineer
- Safe Harbor Program: Jarron Elter, Agreement Compliance Audit Manger

## Small Business & Workforce Development Programs

- FSBE & DBE Programs & OMWBE Update on UCP (Unified Certification Provider for DOT) Recertification Process: Nina Jones, ECMCA, Asst. Director of Business Diversity and Inclusion
- Capacity Building Mentorship Program & Support Services: Michael Carpenter, Policy Manager
- Workforce Development: Travis Mahlum, External Workforce Development Manager

## Putting it All together

- Community Based Small Business Advocacy Organizations Leadership Questions and Answer Session (Moderated by **Earl Key**)
- 3:00 pm — Thank You & Adjourn
  - *Light refreshments and Networking as time permits, handouts, flyers and contact information will be available for all attendees.*

# Earl Key Esq. LL.M., M.S. Senior Director of Equity Transportation, WSDOT



# Julie Meredith, PE, Secretary of Transportation, WSDOT





# WSDOT Urban Mobility, Access and Megaprograms (UMAM)

## Get to Know WSDOT

April 9, 2026

John White, Assistant Secretary – Urban Mobility, Access and Megaprograms  
Bobby Forch, WSDOT Megaprograms Small Business Compliance Administrator

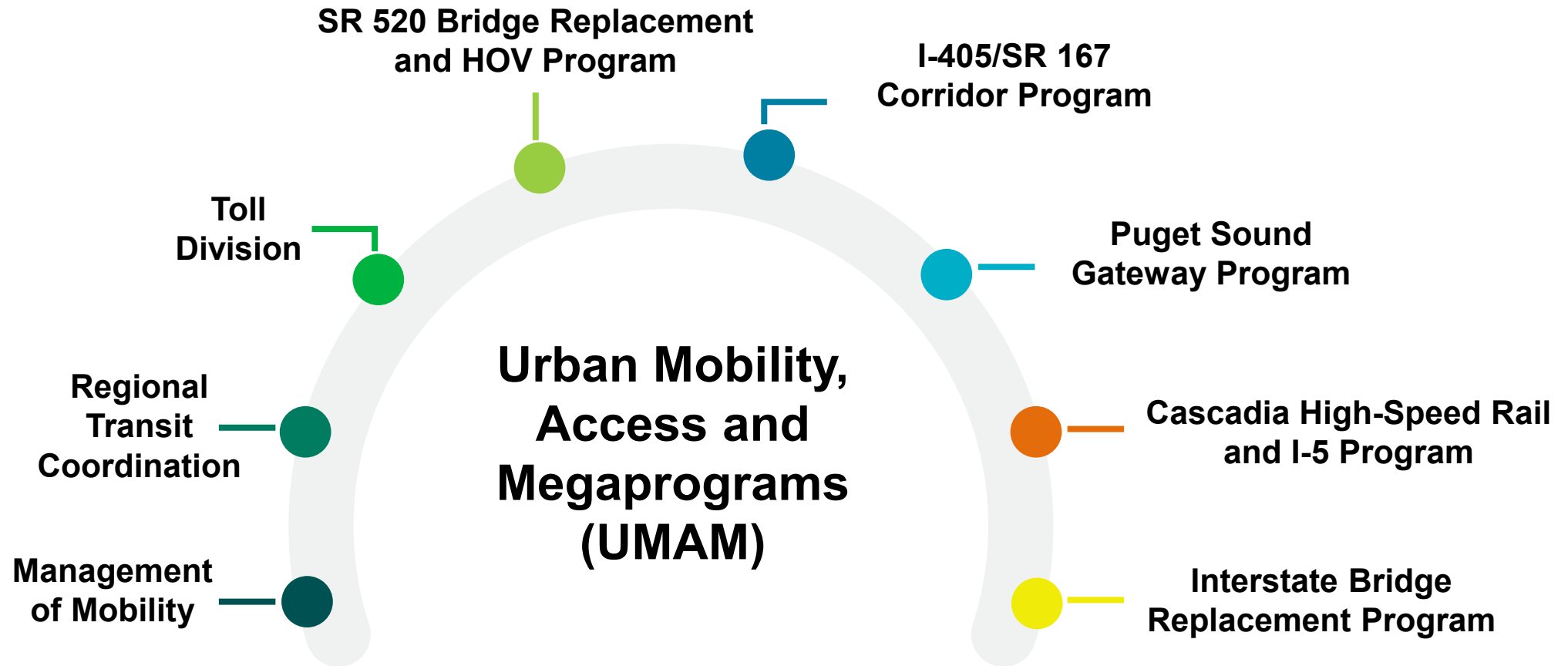
# UMAM overview

- Oversees megaprogram delivery from planning to construction and operations
- Manages divisions that enable us to coordinate and deliver large-scale programs with partners
- Coordinates interagency initiatives, external partnerships, major events, and regional mobility solutions

## By the numbers

- 5 programs and 3 divisions = one UMAM team
- **500+** staff
- **1.6M+** Active *Good To Go!* Toll Accounts
- **\$235.6M** toll revenue collected in FY2025
- Over **\$16B** in Puget Sound megaprogram investments in recent years

# UMAM megaprograms and divisions



# Program and division contracting status

<b>Program/Division</b>	<b>Status</b>	<b>Leadership</b>
<b>SR 520 Program</b>	In the final phase of construction; few active opportunities remaining	Program Administrator Omar Jepperson
<b>I-405/SR 167 Program</b>	In construction; Active opportunities	Program Administrator Lisa Hodgson
<b>Puget Sound Gateway Program</b>	In construction; Active opportunities	Program Administrator Ricky Bhalla
<b>Cascadia High-Speed Rail and I-5 Program</b>	Early planning phase	Deputy Program Administrator Mark Pohlmann
<b>Interstate Bridge Replacement Program</b>	Pre-construction and design phase	Interim Program Administrator Carley Francis
<b>Regional Transit Coordination</b> (planning division)	Occasional contracting opportunities	Division Director Cordy Crockett
<b>Management of Mobility</b> (planning division)	Occasional contracting opportunities	Division Director Travis Phelps
<b>Tolling Division</b>	Occasional contracting opportunities	Division Director Ed Barry

# Contracting opportunities

Program	Active Projects	Point of Contact			Contract Value	Participation Requirement	Timeline
		WSDOT	Prime	Prime Inclusion Manager			
Puget Sound Gateway	SR 167 Stage 1B: I-5 to SR 509 (DB) Contract # 9540	<b>Tom Slimak</b> 360-972-5366 <a href="mailto:thomas.slimak@wsdot.wa.gov">thomas.slimak@wsdot.wa.gov</a>	<b>Atkinson</b> <b>Jeff Anderson</b> 206-786-8075 <a href="mailto:Jeff.anderson@atkn.com">Jeff.anderson@atkn.com</a>	Marivic "Viki" Bamba-Chennault 415-214-4565 <a href="mailto:marivic.chennault@atkn.com">marivic.chennault@atkn.com</a>	\$376 M	Design: DBE: 15% Constr: DBE: 21%	2022 - 2026
	SR 167 Stage 2a: SR 161 to SR 410 (DB) Contract # XE3476	<b>Tom Slimak</b> 360-972-5366 <a href="mailto:thomas.slimak@wsdot.wa.gov">thomas.slimak@wsdot.wa.gov</a>	<b>Atkinson</b> <b>Phil Larson</b> 425-508-6718 <a href="mailto:phil.larson@atkn.com">phil.larson@atkn.com</a>	Marivic "Viki" Bamba-Chennault 415-214-4565 <a href="mailto:marivic.chennault@atkn.com">marivic.chennault@atkn.com</a>	\$178M	Design: DBE: 14% Constr: DBE: 20%	2024 - 2027
	SR 167 Stage 2b: I-5 to SR 161 (PDB) Contract # XE3431	<b>Steve Fuchs</b> 360-701-9413 <a href="mailto:steve.fuchs@wsdot.wa.gov">steve.fuchs@wsdot.wa.gov</a>	<b>Kraemer-Scarsella JV</b> Nathan Corbin 303-688-7500 <a href="mailto:ncorbin@kraemerna.com">ncorbin@kraemerna.com</a>	<b>Nancy Guerrero</b> 303-548-4891 <a href="mailto:BidsPW@kraemerna.com">BidsPW@kraemerna.com</a>	\$375 - 475 M	Design: FSBE: 14% Constr: FSBE: 19%	2025-2029
	SR 509 Stage 2: 24 <sup>th</sup> Ave S to S 188 <sup>th</sup> (DB) Contract # 9905	<b>Ward Anderson</b> 206-735-9055 <a href="mailto:ward.anderson@wsdot.wa.gov">ward.anderson@wsdot.wa.gov</a>	<b>Atkinson</b> <b>Archie Kollmorgen</b> <b>206-639-5791</b> <a href="mailto:archie.kollmorgen@atkn.com">archie.kollmorgen@atkn.com</a>	Marivic "Viki" Bamba-Chennault 415-214-4565 <a href="mailto:marivic.chennault@atkn.com">marivic.chennault@atkn.com</a>	\$479 M	Design: DBE: 15% Constr: DBE: 22%	2024 - 2028
SR 520 Bridge Replacement and HOV	Portage Bay and Roanoke Lid (DB) I-5 to Montlake & Bridge Replacement Contract # 9775	<b>Robyn Mills</b> 564-669-9992 <a href="mailto:SR520portagebayrfp@wsdot.wa.gov">SR520portagebayrfp@wsdot.wa.gov</a>	<b>Skanska USA Civil West</b> <b>Jerry Iniguez</b> 951-232-3522 <a href="mailto:geraldo.iniguez@skanska.com">geraldo.iniguez@skanska.com</a>	<b>Suzanne Arke</b> 312.543.6317 <a href="mailto:suzanne@zanninc.com">suzanne@zanninc.com</a>	\$1.37 B	MBE: 10% SBE: 5% VOB: 3% WBE: 6%	2024 - 2031

# Contracting opportunities (cont'd)

Program	Active Projects	Point of Contact			Contract Value in Millions	Participation Requirement	Timeline
		WSDOT	Prime	Prime Inclusion Manager			
I-405 / SR 167 Corridor	Brickyard to SR 527 (DB) <u>Contract # 9727</u>	<b>Evelyn Pao</b> 425-495-1577 <a href="mailto:evelyn.pao@wsdot.wa.gov">evelyn.pao@wsdot.wa.gov</a>	<b>Skanska USA Civil West</b> <b>Patrick Prendergast</b> 602-677-9352 <a href="mailto:patrick.prendergast@skanska.com">patrick.prendergast@skanska.com</a>	<b>Danica Mason</b> 206-947-1992 <a href="mailto:Danica@redteam-go.com">Danica@redteam-go.com</a>	\$834 M	MBE: 10% SBE: 5% VOB: 3% WBE: 6%	2023 - 2028
	Renton to Bellevue & ETL (DB) <u>Contract # 9242</u>	<b>John Lefotu</b> 425-247-6655 <a href="mailto:john.lefotu@wsdot.wa.gov">john.lefotu@wsdot.wa.gov</a>	<b>Flatiron-Lane</b> <b>Daniel Carmona Campos</b> 757-381-3097	<b>Danica Mason</b> 206-947-1992 <a href="mailto:danica@redteam-go.com">danica@redteam-go.com</a>  <b>George Frost</b> 206-852-6737 <a href="mailto:george@gwfrost.com">george@gwfrost.com</a>	\$705 M	MBE: 10% SBE: 5% VOB: 5% WBE: 6%	2019 - 2027

# Staying updated



## Small Business Contracting

Quarterly Progress Report: October-December 2025

March 2026

This newsletter is our tool for communicating upcoming contracting opportunities. We share this newsletter through our external partners and community networks, but please share it widely with your networks to help us reach the wider community.

## Megaprograms

### Greetings from John White



John White, Assistant Secretary of Urban Mobility, Access and Megaprograms

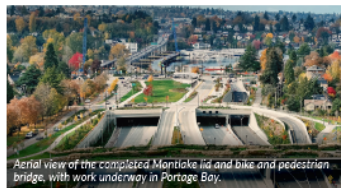
Greetings, I am the new Assistant Secretary of Urban Mobility, Access and Megaprograms. I've spent over thirty years working in various departments across WSDOT and stepped into this new role in November 2025 following Ron Pate's retirement. Some of you may know me from my most recent role as Program Administrator for the Puget Sound Gateway program. In that work, I gained valuable experience partnering with small businesses and Disadvantaged Business Enterprises, and I saw firsthand the essential role you play in delivering successful transportation projects.

As Assistant Secretary, engaging with small businesses across our state will remain a top priority. Your expertise and participation make our work stronger. I am committed to continuing our engagement—building on existing relationships and connecting with new partners—to advance critical projects and opportunities statewide.

There is no question that 2025 was a challenging year. We experienced significant changes at the federal, state and local levels. Through it all, we met those challenges with resilience, determination and collaboration. I am confident that we will continue to build on that progress as we move into 2026.

I also want to note some recent changes in job titles you may have noticed. Specifically, Regina Glenn's new title is Small Business Development Manager. While her title has changed, her role as a resource and partner for small businesses working with our megaprograms remains the same. Thank you for all that you do. Your work is vital to our success, and it would not be possible without your continued partnership.

### SR 520 Bridge Replacement and HOV Program



Aerial view of the completed Montlake lid and bike and pedestrian bridge, with work underway in Portage Bay.

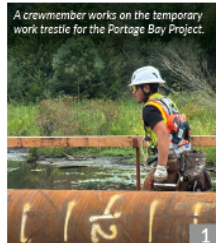
2025 marked another milestone year for the SR 520 Program, with two major corridor projects reaching completion and the first full year of construction underway on the Portage Bay Bridge and Roanoke Lid Project.

The Montlake Project, led by prime contractor Graham, reached substantial completion in May 2025, delivering a new seismically stronger eastbound bridge, direct HOV and transit access ramps, a three-acre landscaped lid and a 73-foot-wide bicycle and pedestrian bridge reconnecting the Washington Park Arboretum, Montlake and the University District. By the end of 2025, the Montlake Project partnered with 72 MSVWBE firms and made over \$100 million in payments supporting project delivery.

The SR 520/I-5 Express Lanes Connection Project finished construction in late 2024. In May 2025, the reversible express lanes entrance at Mercer Street opened for transit and HOV travelers, improving regional mobility and transit reliability.

Construction continued on the Portage Bay Bridge and Roanoke Lid Project, the final major project in the SR 520 corridor. Led by prime contractor Skanska, crews completed the first season of in-water impact piledriving in spring 2025, installing more than 300 temporary piles and advancing construction of temporary work trestles and haul road connections. In August 2025, the project team hosted an in-person open house and shared project updates online. By the end of 2025, the Portage Bay Project partnered with 41 MSVWBE firms and made over \$36 million in payments to date.

Interested in bid opportunities on the Portage Bay Project? Scan QR code or visit Skanska's Plan Room online at [bit.ly/PortageBayPlanRoom](http://bit.ly/PortageBayPlanRoom) for more information.



A crewmember works on the temporary work trestle for the Portage Bay Project.

## UMAM Small Business Development

Our team is here to help assist and connect you!

Our UMAM Small Business Development team is here to help connect you with opportunities on WSDOT megaprograms. Contact a member of our team today to get started.



**Regina Glenn**  
UMAM Small Business Development Manager  
[Regina.Glenn@consultant.wsdot.wa.gov](mailto:Regina.Glenn@consultant.wsdot.wa.gov)



**Bobby Forch**  
Megaprograms Small Business Compliance Administrator  
[Bobby.Forch@consultant.wsdot.wa.gov](mailto:Bobby.Forch@consultant.wsdot.wa.gov)



**Cherish Jackson**  
UMAM Small Business Development Coordinator  
[Cherish.Jackson@consultant.wsdot.wa.gov](mailto:Cherish.Jackson@consultant.wsdot.wa.gov)

Learn more online  
Visit our website to learn more about WSDOT Megaprogram contractor opportunities for small businesses.



## Community Partners

WSDOT works closely with a variety of business, industry, nonprofit and governmental organizations to promote WSDOT contracting opportunities for businesses owned by minorities, women and veterans.



**Title VI Notice to Public:** It is the Washington State Department of Transportation's (WSDOT) policy to assure that no person shall, on the grounds of race, color, national origin, as provided by Title VI of the Civil Rights Act of 1964, be excluded from participation in, be denied the benefits of, or be otherwise discriminated against under any of its programs and activities. Any person who believes his/her Title VI protection has been violated, may file a complaint with WSDOT's Office of Equity and Civil Rights (OECR). For additional information regarding Title VI complaint procedures and/or information regarding our non-discrimination obligations, please contact OECR's Title VI Coordinator at (360) 705-7090.

**Americans with Disabilities Act (ADA) Information:** This material can be made available in an alternate format by emailing the Office of Equity and Civil Rights at [wsdotada@wsdot.wa.gov](mailto:wsdotada@wsdot.wa.gov) or by calling toll free, 855-362-4ADA(4232). Persons who are deaf or hard of hearing may make a request by calling the Washington State Relay at 711.

# Thank you and Stay in touch!



**Bobby Forch**

WSDOT Megaprograms Small Business  
Compliance Administrator

[bobby.forch@consultant.wsdot.wa.gov](mailto:bobby.forch@consultant.wsdot.wa.gov)

**Phone:** 206-853-3322



**Regina Glenn**

Small Business Development Manager,  
Megaprograms

[regina.glenn@consultant.wsdot.wa.gov](mailto:regina.glenn@consultant.wsdot.wa.gov)

**Phone:** 425-503-7212

# **CONTRACT SERVICES OFFICE**

Maryna Ya, Lead Contract Engineer  
April 9, 2026

# Type of contracts we support:



Architecture  
& Engineering



Real  
Estate



Information  
Technology



Professional  
Services

*Support the efforts to improve and maintain Washington's transportation infrastructure.*

# Where we advertise our opportunities?

*Reaching the right firms through multiple channels*

- WSDOT Contracting Services webpage
  - Include A&E Services, Engineering contracts for design and construction projects and Prequalification.
- Seattle Daily Journal of Commerce
- Washington Electronic and Business Solution (WEBS)
  - IT and Professional Services advertise through WEBS
- Periodically placed in regional publications
  - A/E Consultant Information Network
  - Integrated Marketing Systems
  - The Spokesman Review
  - The Yakima Herald Republic
  - The Tri-City Herald
  - The Wenatchee World



**Website**



**Email**



**Newspapers**



**Social Media**



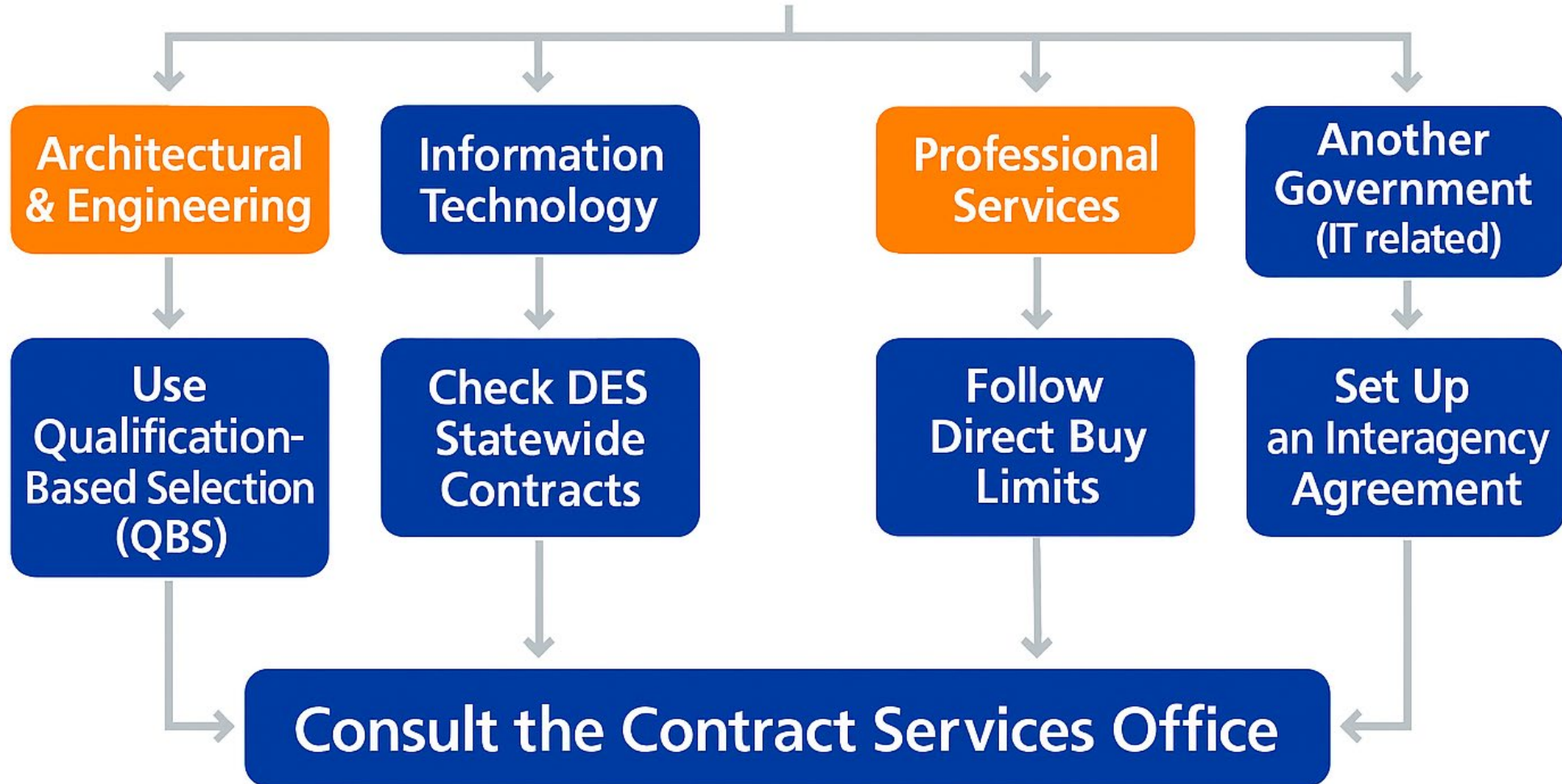
# Legal Frameworks That Guide Our Contracting Work



Service Type	Typical Examples	State RCW	Federal Regulations (if federally funded)	Selection Method
A&E Design Services	Highway design, bridge engineering, environmental documentation	RCW 39.80	23 CFR 172, 2 CFR 200, 49 CFR 26	Qualifications-Based Selection (price negotiated after ranking)
Professional Services (Non-A&E)	Planning studies, program management, financial consulting, training	RCW 39.26	2 CFR 200 (Uniform Guidance)	Competitive selection with qualifications and price
Information Technology Services	Software development, ITS systems, cloud hosting, system integration	RCW 39.26, 39.34, 39.04 (if installation)	2 CFR 200; 23 CFR 172 only if part of engineering/design work	Competitive procurement; may become public works if hardware installed

# How to choose your procurement path

*What services are being procured?*



# Roles and Responsibilities

*What Each Team Brings to the Process*



## **Contract Services Office**

- Sets contracting policies
- Provides guidance



## **Area Consultant Liaison**

- Advises project teams
- Reviews scopes & plans
- Supports negotiations



## **Project Manager**

- Manages consultant work
- Monitors schedule
- Approves invoices

# How to Contract with WSDOT



Get registered  
in WEBS



Find  
contracting  
opportunities



Submit  
your  
proposal



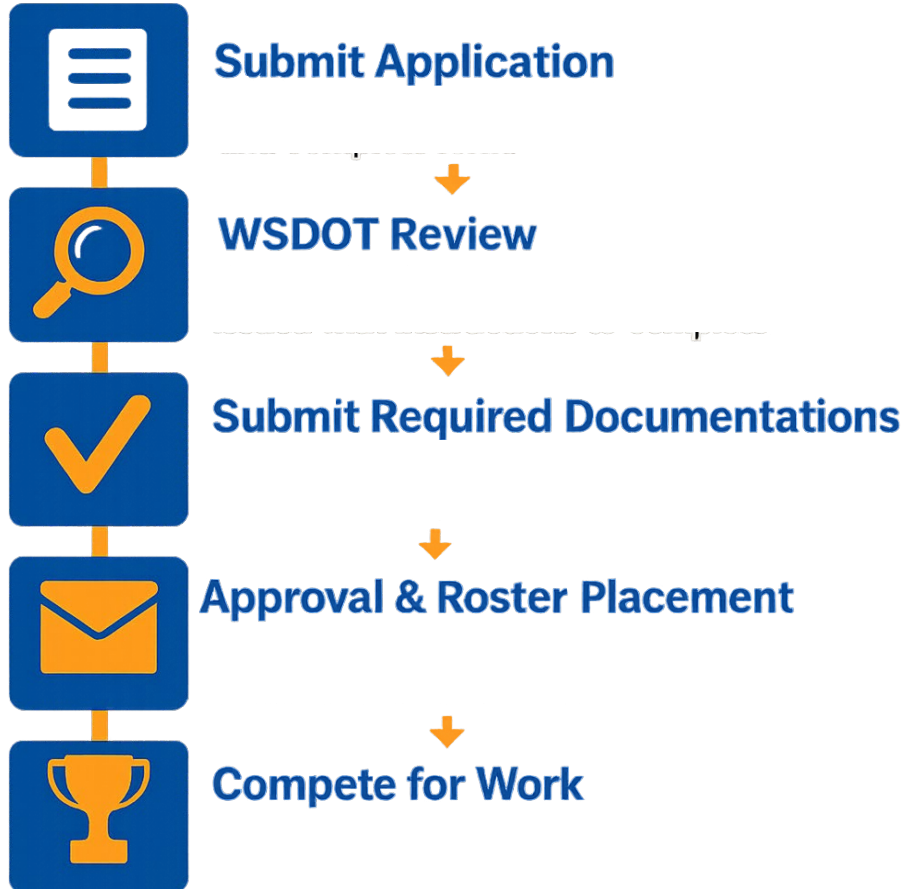
Sign the  
contract



Complete  
the work

*Partner with us—learn more at [wsdot.wa.gov/business-wsdot/contracts](https://wsdot.wa.gov/business-wsdot/contracts).*

# Getting Prequalified: Your Path to Competing on WSDOT A&E Projects



## Why It Matters

★ **Ensures qualified firms compete** – Only firms with proven A&E experience are eligible.

⚙️ **Streamlines procurement** – Pre-vetted rosters reduce processing time.

🔍 **Promotes fairness & transparency** – All eligible firms receive the same opportunities.

📐 **Matches expertise to project needs** – WSDOT selects from firms with verified skills.

🚧 **Supports timely project delivery** – Reduces delays and improves efficiency.

# Need Help? We're Here for You



## Internal CSO Webpage

For WSDOT staff seeking processes, guidance, forms, and how to request CSO services.

<https://wwwi.wsdot.wa.gov/tools-services/contract-services>



## External CSO Webpage

For consultants and vendors seeking rate submittal info, contact details, and resources.

<https://wsdot.wa.gov/business-wsdot/contracts/contract-services/rate-submittal-process>

# **WSDOT Internal Audit**

## **Indirect Cost Rate Reviews and The Safe Harbor Program**

**Steve McKerney**  
Director of Internal Audit

**Jarron Elter**  
Agreement Compliance Audit Manager

**Lamin Ceesay**  
Safe Harbor Program Manager



April 9, 2026

# Internal Audit Office (IAO) Role

- The Internal Audit Office Mission

*To enhance WSDOT's success by providing risk-based and objective assurance, and advice*

- Internal Audit Office Services

- Internal audits and consulting engagements
- Internal investigations
- Audits of agreements and contracts with external service providers such as consultants
- Indirect Cost Rate (ICR) reviews
- Safe Harbor Program
- Others

- Your interaction with us will primarily consist of

- Getting your ICR Approved
- Joining the Safe Harbor Program, or
- Participating in an invoice review or audit

# A/E Consultant Agreements

- A/E agreements through Qualifications Based Selection (QBS) under federal law (Brooks Act 1972)
- Under QBS price is not used as selection criteria
- A/E agreements require approved rates for prime and subconsultants
- Rates for A/E agreements are administered under Federal Acquisition Regulations (FAR <sup>1</sup>)

<sup>1</sup> 48 CFR Part 31

# Billing Rate Calculation



Example:	Raw Labor Rate	ICR OH Rate (120%)	Fee (30%)	=	Billing Rate
	\$45.00	\$54.00	\$13.50		\$112.50

Raw Labor Rate – the rate is supported by payroll records or owner draws in some instances. For small/new firms who do not have an established payroll this may be negotiated during contracting.

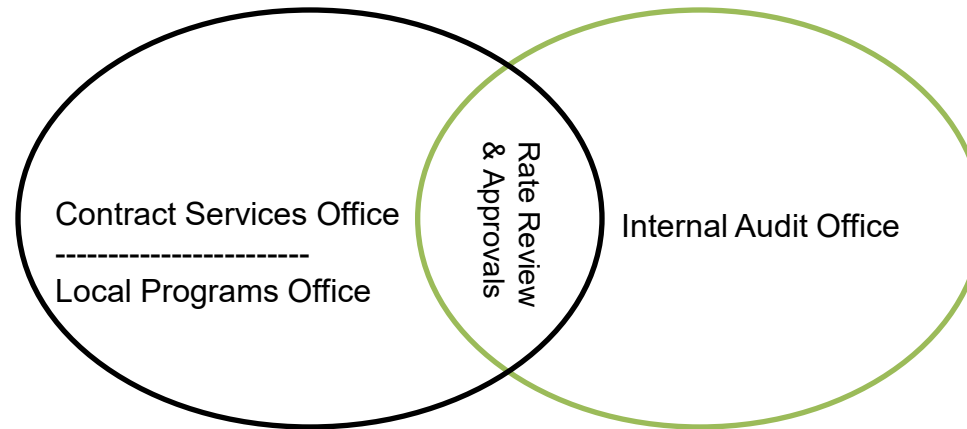
Overhead Rate (Indirect Cost Rate) – This is calculated by multiplying the raw labor rate by 120%.

Fee (profit) – This is negotiable; it is part of contract negotiations. The amount is calculated by multiplying the raw labor rate by the fee percentage.

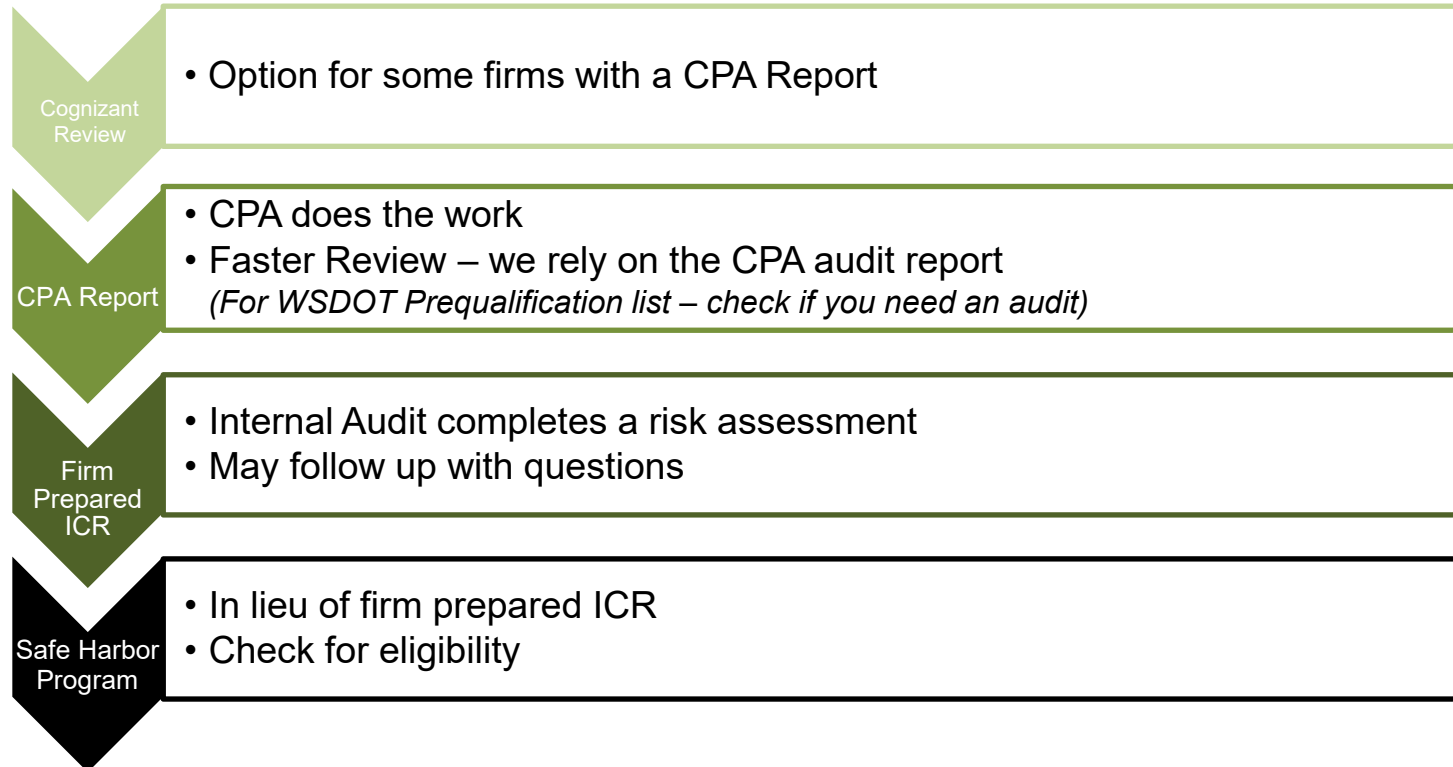
Billing Rate – This is the hourly rate billed on the invoice. This is Calculated by adding the raw labor rate, overhead rate (ICR) and fee.

# Billing Rate Approval

- 3 separate rate types approved for A/E agreements
  - Direct labor rates (reviewed by Contract Services Office)
  - Indirect Cost Rate (ICR) (reviewed by IAO)
  - Fixed Fee (approved by CSO)



# Indirect Cost Rate (ICR) Review Options



# FAR Compliant??? What's That?

- Federal Acquisition Regulation (FAR) compliance, means your firm has:
  - Proper determination of direct and indirect costs
  - The capacity to track costs by project
  - An accounting system that tracks expenses as allowable and unallowable for reimbursement through the indirect cost rate
  - A labor charging/ time keeping system
- The *Safe Harbor* Program can help

# Safe Harbor Program

- Approved by FHWA's Washington Division for WSDOT to use indefinitely.
- Useful for:
  - Firms new to contracting with the government
  - Firms who have never had a FAR-compliant rate on a government contract
  - Firms wanting to develop an indirect cost rate
- Provides two default Indirect Cost Rates, a Home Rate of 120% and Field Rate of 90%
- Safe Harbor *rate was increased* from 110% to 120% in 2024
- Safe Harbor Rates are not subject to audit; however, your billed labor and other expenses on invoices are subject to audit.
- Allows a firm time to develop an indirect cost rate in accordance with the FAR.

# Frequent Questions

- Who is eligible for Safe Harbor?
  - Firms who have not certified to having a FAR compliant indirect cost rate.
- If I sign up for Safe Harbor, do I have to wait 3 years to submit for my own rate?
  - No, a firm can submit for a rate based on actual expenses as soon as they have an indirect cost rate schedule that is FAR compliant, and they can produce the supporting documents.
- Is an audit required to graduate from the Safe Harbor program?
  - No. A CPA Audit for an ICR is only required as part of the Prequalification process (not for every WSDOT A/E agreement), and the threshold is driven by prior year authorizations. To obtain a Master Pricing Agreement, firms must meet the following audit requirement:
    - Firms with total authorizations from WSDOT agreements (as prime and/or sub-consultant) of \$1 million or more in the previous calendar year must have an audited indirect cost rate schedule.

# Guidance available on WSDOT Internal Audit Webpage

## <https://wsdot.wa.gov/business-wsdot/audit>

### Interpretive Guidance Documents

- Airfare
- Auto
- Bonus
- Labor
- Meals
- Selling Labor

### Training Videos

- Components of an ICR Schedule
- Process to create an ICR schedule
- Labor components of the ICR
- Numbers on the ICR Schedule
- Labor reconciliation
- Common adjustments

### Forms, Templates, and Examples

- Timesheet Example
- Labor Transfer Form Example
- Balance Sheet Example
- P&L Example
- Facilities Capital Cost of Money Worksheet
- Vehicle Cost Template
- Common Control Worksheet
- Indirect Cost Rate Schedule Example
- Labor Distribution Report Example
- Uncompensated Overtime Worksheet
- Consultant Information Sheet
- Cost Disclosure Questionnaire
- Certification of Final Indirect Costs

# Contact Information

Steve McKerney  
Director of Internal Audit  
360.705.7004  
[mckerns@wsdot.wa.gov](mailto:mckerns@wsdot.wa.gov)

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Assistant Director of Internal Audit  
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[tawneyj@wsdot.wa.gov](mailto:tawneyj@wsdot.wa.gov)

Jarron Elter  
Agreement Compliance Audit Manager  
360.705.7799  
[elterj@wsdot.wa.gov](mailto:elterj@wsdot.wa.gov)

Lamin Ceesay  
Safe Harbor Program Manager  
360.705.6967  
[ceesayl@wsdot.wa.gov](mailto:ceesayl@wsdot.wa.gov)

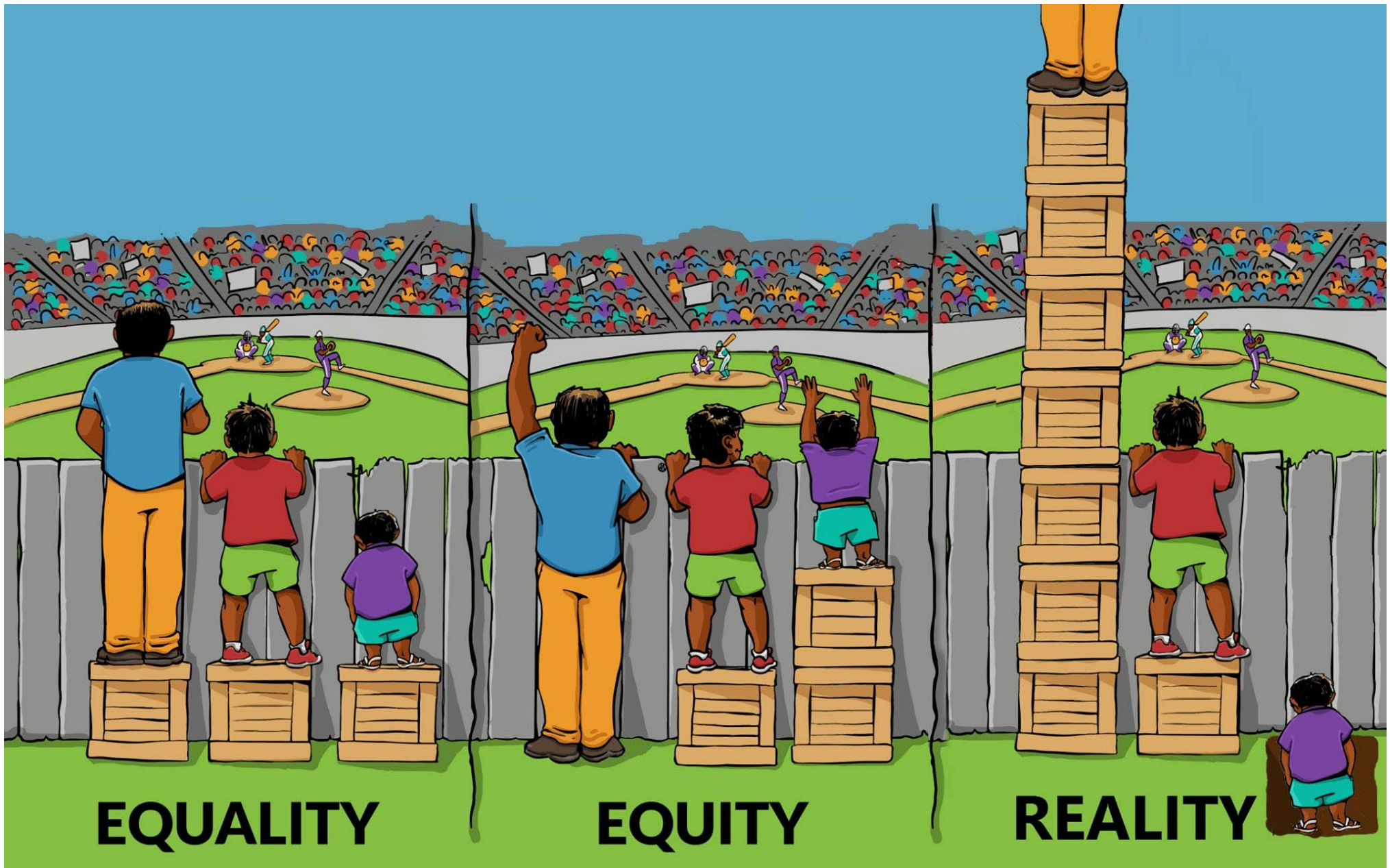
# Working with the Washington State Department of Transportation



**OFFICE OF EQUITY AND CIVIL RIGHTS**

NINA JONES, ASST. DIRECTOR OF BUSINESS DIVERSITY AND INCLUSION

April 2026



**EQUALITY**

**EQUITY**

**REALITY**

# Public Works Contracts

- Highways
- Bridges
- Marine
- Rail
- Rest Areas
- Facilities
- New Construction
- Striping & Marking
- Slope Stabilization
- ADA Improvements
- Fish Barrier Removal
- Safety Improvements
- Tunnel
- Ferry Terminals
- Resurfacing
- Signing
- Rehabilitation
- Painting



# Roles



- Prime Contractor
- Design-Builder
- Subcontractor
- Supplier
- Vendor
- Manufacturer
- Designer
- Consultant
- Others

# Certification Contact Information

Federal Small Business Enterprise (FSBE)  
Certification is issued by the Office of Minority  
and Women Business Enterprises (OMWBE)

Firms seeking to be federally  
certified as a FSBE should  
contact the Office of Minority  
and Women Business  
Enterprises (OMWBE).

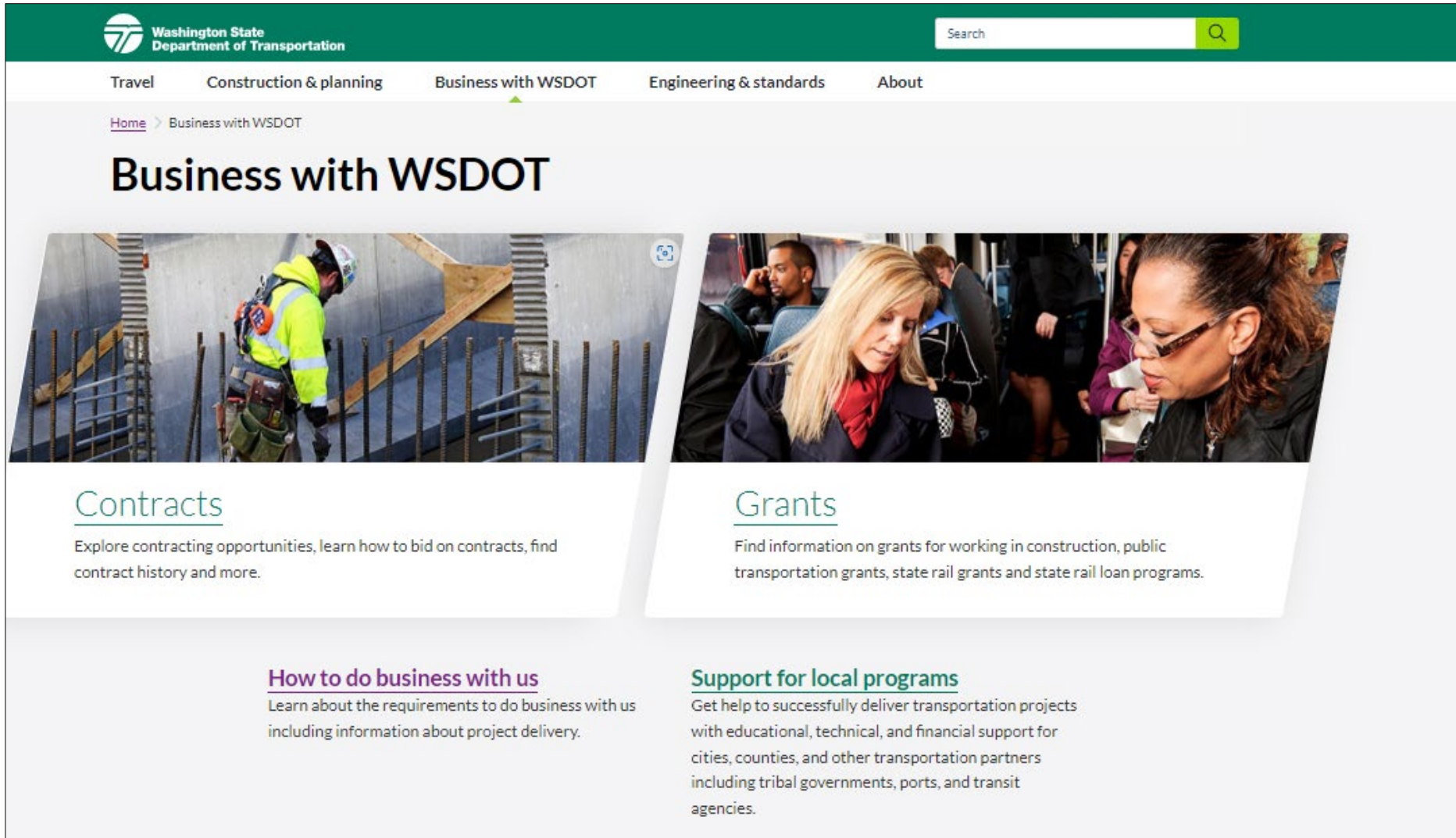
Information on the  
eligibility criteria, instructions  
and certification materials can  
be found at:

<https://omwbe.wa.gov>

Call toll free: 866-208-1064



# Doing Business with WSDOT




Washington State Department of Transportation

Travel Construction & planning Business with WSDOT Engineering & standards About


Home > Business with WSDOT

## Business with WSDOT



### Contracts

Explore contracting opportunities, learn how to bid on contracts, find contract history and more.



### Grants

Find information on grants for working in construction, public transportation grants, state rail grants and state rail loan programs.

### How to do business with us

Learn about the requirements to do business with us including information about project delivery.

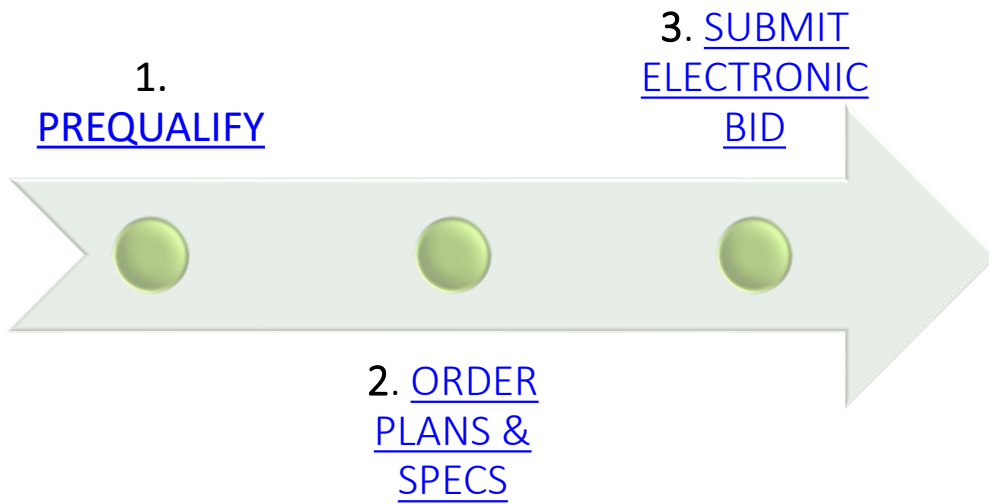
### Support for local programs

Get help to successfully deliver transportation projects with educational, technical, and financial support for cities, counties, and other transportation partners including tribal governments, ports, and transit agencies.

Click [HERE](#)  
to get  
started!



# How to Bid on Contracts



Washington State Department of Transportation

Travel Construction & planning Business with WSDOT Engineering & standards About

Home > Business with WSDOT > Contracts > About public works contracts > How to bid on a contract

## How to bid on a contract

Learn how to bid on a highway, ferry terminal or facility contract from getting prequalified to submitting your request to bid and learn how to bid electronically using BidX.com.

**Step 1: Prequalify**  
Learn about the different types of prequalification for public works contracts, find applications and forms, learn about prequalified contractors, and find prequalification laws and rules.

**Step 2: Order plans and specifications**  
Submit your request to bid and order electronic or paper plans and proposals.

**Step 3: Submit your bid electronically**  
You can bid electronically through BidX, and submit electronic bonds using Surety 2000 or InsureVision.

# Prequalification

**\*Prequalification ensures that our bidders can do the job!**

## Work Experience

- Based on completed contracts.
- Project owners rate contractors using a form.
- Project total is broken out into “classes of work.”
- Only work self-performed can be used.
- Only work that is standard or above will count (no marginal comments).

## Financial Resources

- Updated each year.
- Based on audited or reviewed financial statement.
- Net worth is multiplied by a factor based on the number of successfully completed past projects.



# Small Works Roster

Qualifying for the Small Works Roster does not require submittal of a financial statement.



- Limited to projects estimated at **\$350,000** or less
- Only those on the roster receive notice
- A good way for smaller contractors to start doing business with WSDOT

[WSDOT | Small Works Roster](#)

# Electronic Bidding

The screenshot shows the Washington State Department of Transportation website. The header includes the WSDOT logo, the text 'Washington State Department of Transportation', a language help icon, and a search bar. The main navigation menu has links for 'Travel', 'Construction & planning', 'Business with WSDOT', 'Engineering & standards', and 'About'. A breadcrumb trail reads: 'Home > Business with WSDOT > Contracts > About public works contracts > How to bid on a contract > Step 3: Submit your bid electronically'. The main heading is 'Step 3: Submit your bid electronically'. Below it, a paragraph states: 'You can bid electronically through BidX, and submit electronic bonds using Surety 2000 or InsureVision.' A section titled 'Before you sign up for BidX please make sure:' contains a numbered list: '1. You are [prequalified](#)' and '2. You [submit a request to bid/order the bidding documents](#)'. To the right, a 'Contact information' box lists 'Jenna Kemp, Contract Ad & Award Manager' with email '[jenna.kemp@wsdot.wa.gov](mailto:jenna.kemp@wsdot.wa.gov)' and phone '[360-705-7017](tel:360-705-7017)'. Below the list, text says 'To access, and for more information on BidX, please visit: [BidX.com](https://www.bidx.com) or customer contact support at (888) 352-2439'. At the bottom, it explains: 'To create your Digital ID for bidding you will need your Bidder ID. Your Bidder ID is the six-digit prequalification number on your Prequalified Bidding Rate letter. If you are not sure what your Bidder ID is, you may submit a request to [prequal@wsdot.wa.gov](mailto:prequal@wsdot.wa.gov).'

# Bid Results

The screenshot shows the WSDOT website header with the logo and navigation menu. The main content area is titled "Bid opening results" and includes a description, a disclaimer, and a list of bid results. A contact information box is also visible.

**Washington State Department of Transportation** | Get help in your language | Search

Travel | Construction & planning | **Business with WSDOT** | Engineering & standards | About

Home > Business with WSDOT > Contracts > About public works contracts > Bid opening results

## Bid opening results

Find results for recent highway, ferry terminal and facility bids including preliminary bid results, verified bid results, subcontractor information and business use.

Disclaimer: preliminary bid results are provided as a convenience to contractors for informational purposes, but should be used for reference only as bids are manually reviewed for mathematical accuracy.

If a change has been made to a contractor's bid amount or bid position after review, it will be marked with two asterisks.\*\*

- Preliminary bid total results: (the numbers read publicly directly from submitted bids during bid opening) are posted immediately after the close of bid opening.
- Verified bid total results: mathematically corrected bid numbers along with subcontractors named and Disadvantaged Business Enterprise, Small Business Enterprise and Veteran-Owned Business information.

**Contact information**  
Marianne Steen  
Contracts Specialist  
[caa@wsdot.wa.gov](mailto:caa@wsdot.wa.gov)  
[360-705-7835](tel:360-705-7835)

## [WSDOT | Bid Results](#)

4/1/2026 bid opening - Olympia, WA

### Item no. 1: WSF/Systemwide Ferry Terminal VTS Mech / Elec Rehabilitation

Contract number: XE3703  
Engineer's estimate base: \$5,993,636.40  
Funds available: \$7,900,000.00  
Number of addenda: 1  
Number of bidders: 6/4  
Award status: pending

#### Preliminary bid total results

Apparent low: IMCO General Construction, Inc. - Base \$8,609,064.00  
Apparent second: Manson Construction Co. - Base \$8,737,699.40  
Apparent third: Pacific Pile & Marine, L.P. - Base \$9,372,830.00

### Item no. 2: I-90, EB Mercer Slough Bridge Rehab

Contract number: XE3704  
Engineer's estimate: \$4,740,838.90  
Number of addenda: 2  
Number of bidders: 9/7  
Award status: pending

#### Preliminary bid total results

Apparent low: Hamilton Construction Co. - \$3,608,392.00  
Apparent second: Stellar J. Corporation - \$4,277,484.00  
Apparent third: Massana Construction, Inc. - \$4,338,096.00

# Bid Tabulating

Washington State Department of Transportation

Get help in your language Search

Travel Construction & planning Business with WSDOT Engineering & standards About

Home > Business with WSDOT > Contracts > About public works contracts > Public works contract history > Bid tabulations

## Bid tabulations

A record of the engineer's estimate and bid amount for each project, by bid item and contractor.

Bid tabulations may be found by going to the month the bids were opened or by selecting the bid tabulation by contract number button, then click on the contract number, sorted by year in each month, to open the file.

Contact information  
Oma Venable  
Contract Ad & Award  
[caa@wsdot.wa.gov](mailto:caa@wsdot.wa.gov)  
360-705-7836

- [Search for Bid Tabulation by Contract Number](#)
- [January Bid Tabulation](#)
- [February Bid Tabulation](#)
- [March Bid Tabulation](#)
- [April Bid Tabulation](#)
- [May Bid Tabulation](#)
- [June Bid Tabulation](#)
- [July Bid Tabulation](#)
- [August Bid Tabulation](#)
- [September Bid Tabulation](#)
- [October Bid Tabulation](#)
- [November Bid Tabulation](#)
- [December Bid Tabulation](#)
- [Small Works Roster Bid Tabulations](#)

### [Bid tabulation by contract number](#)

Find bid tabulations by searching by contract number.

## [WSDOT | Bid Tabulations](#)

### April bid tabulations

A record of the engineer's estimate and bid amount for each project, by bid item and contractor for the month of April.

2026

- [Contract XE3703 - WSF/Systemwide Ferry Terminal VTS Mech / Elec Rehabilitation \(PDF 2987KB\)](#)
- [Contract XE3704 - I-90, EB Mercer Slough Bridge Rehab \(PDF 4196KB\)](#)
- [Contract XE3705 - US 101, N of Ocean Beach Rd to Jefferson Co Line Paving \(PDF 1739KB\)](#)
- [Contract XE3707 - I-90, Sullivan to Idaho State Line ITS Improvements \(PDF 1029KB\)](#)

# Design-Build Contracts

Delivery method ✓

Select Delivery method

Build

Design-Build Only

[WSDOT | Design Build](#)

Washington State Department of Transportation

Get help in your language Search

Travel Construction & planning Business with WSDOT Engineering & standards About

Home > Business with WSDOT > Contracts > Search contracting opportunities

## Search contracting opportunities

Find contracting opportunities that include engineering contracts for design and construction projects, service contracts for transportation studies and media as well as Information Technology (IT) goods and/or services.

You might be looking for the [public works Call for Bids](#) or the [advanced schedule of public works contracts](#)

Filter contracts [Clear filters](#)

47 results

County  
Select some options

Keyword  
[Input field]

Type ✓

Status ✓

Cost range ✓

Delivery method ✓

Select Delivery method

Build

Design-Build Only

Sort by  
Publication date

[Apply](#)

**SR509 Miller Creek Fish Passage**  
Publication date: Thursday, March 19, 2026 - 9:57am PDT  
Contract number: XE3718  
Submittal due: Thursday, July 16, 2026 - 11:59pm PDT  
[Public Works](#) [Planned](#) [King County](#)

This Project will remove (2) fish barrier culverts and (7) weirs. These existing fish barriers will be replaced with a fish-passable structure and a new stream alignment under SR 509/Des Moines Memorial Drive. Work will include, but is not limited to, fish exclusion and temporary stream bypass...

**SR 16 / Goodnough Creeks & McCormick Creeks - Remove Fish Barrier**  
Publication date: Thursday, February 19, 2026 - 3:04pm PST  
Contract number: XL6541  
Submittal due: Wednesday, July 7, 2027 - 11:59am PDT  
[Public Works](#) [Planned](#) [Pierce County](#)

This project will remove eight (8) existing fish barriers from separate site locations along SR 16 between MP 14.63 to MP 16.59 and SR 302 at MP 16.15. The existing fish barriers will be replaced with new structures and reconstructed stream channels to provide unimpeded passage for fish of all life...

**SR 112, E Fork Whiskey Creek - Remove Fish Barriers**  
Publication date: Wednesday, February 4, 2026 - 8:51am PST  
Contract number: XE3719  
Submittal due: Wednesday, December 23, 2026 - 11:59pm PST  
[Public Works](#) [Planned](#) [Clallam County](#)

# Upcoming Contracts

Washington State Department of Transportation

Travel Construction & planning Business with WSDOT Engineering & standards About

Home > Business with WSDOT > Contracts > Search contracting opportunities

## Search contracting opportunities

Find contracting opportunities that include engineering contracts for design and construction projects, service contracts for transportation studies and media as well as Information Technology (IT) goods and/or services.

You might be looking for the [public works Call for Bids](#) or the [advanced schedule of public works contracts](#)

Filter contracts [Clear filters](#) 47 results

County

Keyword

Type

Status

Cost range

Delivery method

Select Delivery method

Build  Design-Build Only

### SR 16 / Goodnough Creeks & McCormick Creeks - Remove Fish Barrier

Publication date: Thursday, February 19, 2026 - 3:04pm PST  
Contract number: XL6541  
Submittal due: Wednesday, July 7, 2027 - 11:59am PDT

**Public Works** **Planned** **Pierce County**

This project will remove eight (8) existing fish barriers from separate site locations along SR 16 between MP 14.63 to MP 16.59 and SR 302 at MP 16.15. The existing fish barriers will be replaced with new structures and reconstructed stream channels to provide unimpeded passage for fish of all life...

### I-5, E Fork Lewis River Bridge NB - Replace Bridge

Publication date: Friday, May 7, 2021 - 7:50am PDT  
Contract number: 9634  
Submittal due: Thursday, December 31, 2026 - 11:59pm PST

**Public Works** **Advertised** **Clark County**

## Contract

### SR 16 / Goodnough Creeks & McCormick Creeks - Remove Fish Barrier

#### Contract summary

This project will remove eight (8) existing fish barriers from separate site locations along SR 16 between MP 14.63 to MP 16.59 and SR 302 at MP 16.15. The existing fish barriers will be replaced with new structures and reconstructed stream channels to provide unimpeded passage for fish of all life stages. Work will include, but is not limited to, fish exclusion and temporary stream bypass systems, maintenance of traffic utilizing temporary traffic bypasses, removal of the existing fish barriers, earthwork above and below ordinary high water, structure and wall construction, roadway reconstruction, guardrail removal and installation, channel reconstruction, streambed restoration, roadside restoration, erosion control, water management and traffic control.

**Public Works**

Publication Date	February 19, 2026
Contract status	Planned
Contract ID	XL6541
County	Pierce County
Submittal due date and time	Wednesday, July 7, 2027 - 11:59am PDT
Estimated value	\$160,000,000 - \$200,000,000

[Project information](#) [Submittal information](#) [Links](#)

- [Pre-advertisement notice \(PDF 322KB\)](#) - posted 2/19/2026

**Funding source**  
State Funding and Federal Funding - Disadvantaged business enterprise goals to be determined

**Contact**  
Eric Tolman  
Project Engineer  
[Eric.Tolman@wsdot.wa.gov](mailto:Eric.Tolman@wsdot.wa.gov)  
[253-538-3374](tel:253-538-3374)

[Subscribe to email updates](#)

[WSDOT | Upcoming Contracts](#)

# How are we doing?

## State-funded contracting (SFY 2025):

WSDOT paid **\$161.8M (11%)** to diverse firms.

Breakdown:

- Black: **\$15.7M (1.1%)**
- Hispanic: **\$53.1M (3.6%)**
- Native American: **\$5.5M (0.4%)**
- Asian: **\$23.4M (1.6%)**
- Women: **\$64M (4.3%)**

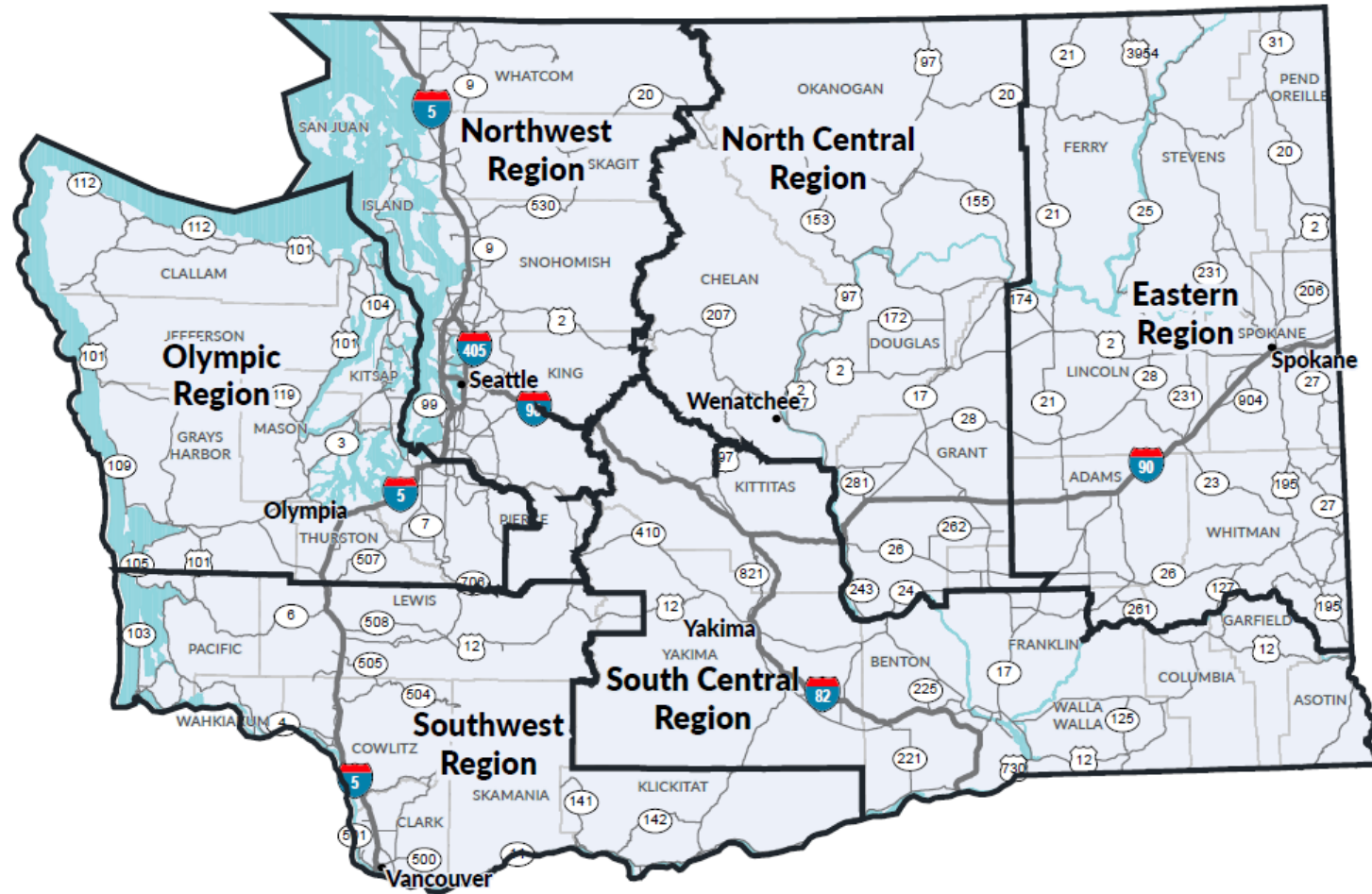
## Federal DBE Program (FFY 2025):

WSDOT paid **\$97M (20.1%)** to DBE firms.

Breakdown:

- Black: **1.6%**
- Hispanic: **5.5%**
- Native American: **2.6%**
- Asian: **2.8%**
- Women (non-minority): **7.3%**

# WSDOT Regional Map



# OECR Monitored Emails

REGION or PROGRAM	EMAIL
Headquarters	<a href="mailto:HQoeo@wsdot.wa.gov">HQoeo@wsdot.wa.gov</a>
Eastern Region	<a href="mailto:ERRegionOEO@wsdot.wa.gov">ERRegionOEO@wsdot.wa.gov</a>
North Central Region	<a href="mailto:NCRRegionOEO@wsdot.wa.gov">NCRRegionOEO@wsdot.wa.gov</a>
Northwest Region	<a href="mailto:NWRRegionOEO@wsdot.wa.gov">NWRRegionOEO@wsdot.wa.gov</a>
Olympic Region	<a href="mailto:ORegionOEO@wsdot.wa.gov">ORegionOEO@wsdot.wa.gov</a>
South Central Region	<a href="mailto:SCRegionOEO@wsdot.wa.gov">SCRegionOEO@wsdot.wa.gov</a>
Southwest Region	<a href="mailto:SWRegionOEO@wsdot.wa.gov">SWRegionOEO@wsdot.wa.gov</a>
Washington State Ferries	<a href="mailto:Ferriesoeo@wsdot.wa.gov">Ferriesoeo@wsdot.wa.gov</a>
Tribal Employment Rights (TERO)	<a href="mailto:TERO@wsdot.wa.gov">TERO@wsdot.wa.gov</a>
Consultant Services	<a href="mailto:CSOECR@wsdot.wa.gov">CSOECR@wsdot.wa.gov</a>

# WSDOT Economic Inclusion Team



**Nina Jones**  
Assistant Director  
Business Diversity & Inclusion  
(360) 947-6788

[Nina.Jones@wsdot.wa.gov](mailto:Nina.Jones@wsdot.wa.gov)



**Michael Carpenter**  
Manager  
Policy & Technical Services  
(360) 705-6864

[FSBESS@wsdot.wa.gov](mailto:FSBESS@wsdot.wa.gov)



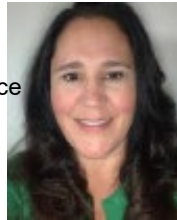
**Diane Gard**  
Manager  
Small Business  
Compliance &  
Tribal Employment  
Rights Office (TERO)  
(360) 522-0851

[TERO@wsdot.wa.gov](mailto:TERO@wsdot.wa.gov)



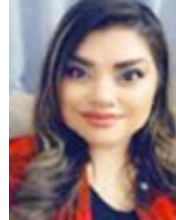
**Fatema Aboutalep**  
FSBE Compliance Lead  
Goal Setting & Bid Clearance  
(360) 522-0843

[GoalRequests@wsdot.wa.gov](mailto:GoalRequests@wsdot.wa.gov)



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Construction  
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[Oregionoeo@wsdot.wa.gov](mailto:Oregionoeo@wsdot.wa.gov)

# Resources

- [US DEPARTMENT OF TRANSPORTATION](#)
- [THE OFFICE OF EQUITY AND CIVIL RIGHTS \(OECR\)](#)
- [THE OFFICE OF WOMEN AND MINORITY BUSINESS ENTERPRISES \(OMWBE\)](#)
- [LAG MANUAL](#)
- [MWBE SUPPORTIVE SERVICES \(MWBESS\)](#)
- [GENERAL SPECIAL PROVISIONS](#)
- [DIVERSITY MANAGEMENT COMPLIANCE SERVICES \(DMCS\)](#)
- [CODE OF FEDERAL REGULATIONS \(CFR 49.26\)](#)
- [FSBE PARTICIPATION PLAN](#)
- [CAPACITY BUILDING MENTORSHIP PROGRAM](#)
- [HIGHWAY CONSTRUCTION WORKFORCE PARTNERSHIP](#)
- [WSDOT TRIBAL CONTACTS](#)
- [U.S. DEPARTMENT OF LABOR](#)
- [WASHINGTON'S ELECTRONIC BUSINESS SOLUTION \(WEBS\)](#)



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OECR weekly  
updates!



Washington State Office of  
**MINORITY &  
WOMEN'S**  
Business Enterprises

# **DBE IFR Process**

# Introduction

---



On October 3, 2025, USDOT issued an Interim Final Rule (IFR) that removed the presumption of disadvantage based on sex and race. This IFR amended Title 49, Parts 23 and 26 of the Code of Federal Regulations (C.F.R.) and became effective immediately.

# UCP Requirements

---



- Eliminate the presumption of disadvantage based on race and sex.
- Require DBE and ACDBE certification applicants submit a personal narrative (PN), personal net worth (PNW) statement, and other related financial information as evidence of eligibility.
- Review all certified DBEs and ACDBEs to determine whether they are still eligible under the IFR and to decertify them if they are not.
- Require all DBE and ACDBE applicants and already certified businesses to provide a PN demonstrating social and economic disadvantage based on their owner experiences and circumstances in American society, without regard to race or gender.

# Application Process

---



## **Customers will need to submit their Personal Narrative through the Re-evaluation Application:**

1. Log into your OMWBE account at <https://omwbe.diversitycompliance.com>
2. Under "Key Actions" choose "Renew/Apply for Certification"
3. Under "Select an Option" choose "Your firm is currently certified with OMWBE"
4. Choose: "You are an existing DBE/ACDBE, headquartered in Washington State, and you would like to submit for 2025 Re-evaluation"
5. Choose: "Submit a 2025 Re-evaluation Application"
6. Upload your Personal Narrative directly into the application
7. Complete the USDOT Personal Net Worth Statement included in the application

OMWBE is working with community partners to offer business assistance in submitting their 2025 re-evaluation record. (Tabor 100)

# Requirements for PN

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- Must be a U.S. citizen (or lawfully admitted permanent resident) that has experienced individual instances of economic hardship, systemic barriers, and denied opportunities which impacted the owner's economic situation when compared to similarly situated, non-disadvantaged person.
- DBE owners must write a Personal Narrative that describes their social disadvantage(s) and the negative impacts they have experienced in society due to their social disadvantage(s).
- If a business has multiple owners, each owner that the DBE certification relies upon, making up at least 51% of the ownership, should complete and submit a Personal Narrative. These are also the owners that control the DBE and previously completed affidavits or Declarations of Eligibility along with Personal Net Worth statements when applying for certification.

# Re-evaluation Process

---



- Certification Analyst reviews the 2025 Re-evaluation Applications for PN and PNW for already certified businesses.
- Certification Analyst are continuing to process DBE New and Declaration of Eligibility applications.
- PN are reviewed for the following to meet the requirements of § 26.67 for Social Disadvantage:
  - Specific examples of instances of personal experiences include economic hardship, systemic barriers, and/or were denied opportunities that impeded their progress in education, employment, or business.
  - How those impediments caused harm to the applicant?
  - How much harm those impediments caused to the applicant (magnitude of harm) ?
- OMWBE delisted all DBE and ACDBE firms until they've been re-evaluated. If a business does not provide a 2025 Re-evaluation application or no longer is eligible for certification the business will remain delisted and will not appear on OMWBE's directory.
- OMWBE Team of Analyst are available for questions regarding the Re-evaluation process.

# FAQ's

---



- OMWBE is currently accepting and processing 2025 Re-evaluation Applications
- No established end date currently to stop accepting 2025 Re-evaluation Applications for previously certified businesses
- OMWBE is currently sharing knowledge and best practices with other states UCPs. OMWBE meets monthly with the NationalDBECert Group.
- OMWBE is not processing 2025 Re-evaluation and New DBE applications for out of state businesses. An out of state business needs to be re-evaluated by their Jurisdiction of Original Certification (home state) and then apply to with an Interstate Application for Washington.

# Q & A

# Thank You!

---



Email: [technicalassistance@omwbe.wa.gov](mailto:technicalassistance@omwbe.wa.gov)

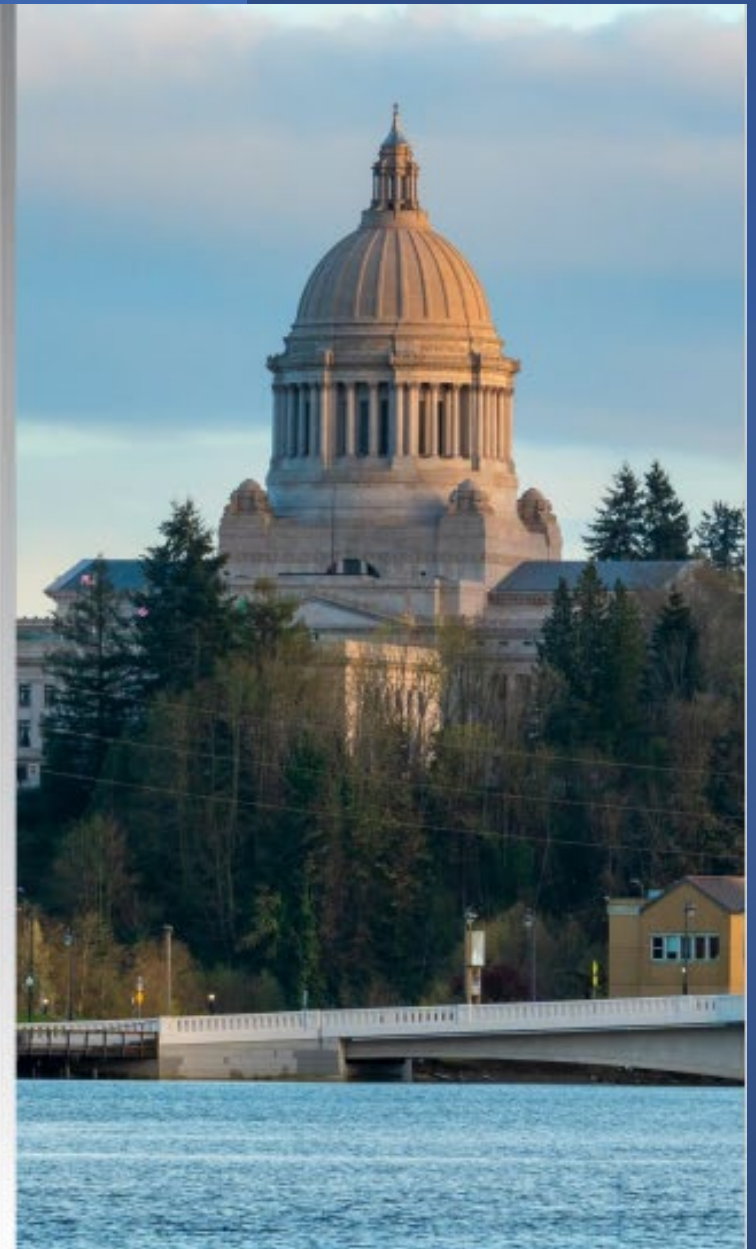
Phone: (360) 664-9750

Website: [omwbe.wa.gov](http://omwbe.wa.gov)

**Office of Minority & Women's Business Enterprises**

1110 Capitol Way S #150, Olympia, WA 98501

Phone: (360) 664-9750 | [omwbe.wa.gov](http://omwbe.wa.gov)



# **Office of Equity & Civil Rights**

## **Capacity Building Mentorship and Small Business Support Services Program**

Michael Carpenter, Policy Manager  
May 9, 2026

Julie Meredith, Secretary of Transportation

Mike Gribner, Deputy Secretary of Transportation

# WSDOT's Capacity Building Mentorship Program

- The Capacity Building Mentorship Program, also known as the CBMP, pairs Washington's small public works businesses with successful prime contractors and consultants.
- These mentors provide technical assistance and business advice and work to strengthen the protégés' capacity to work on public agencies' projects.
- This program is intended to enhance the capabilities and participation of small businesses capable of performing work on public works projects.



# The CBMP Partnership



[www.capacitymentorship.com](http://www.capacitymentorship.com)



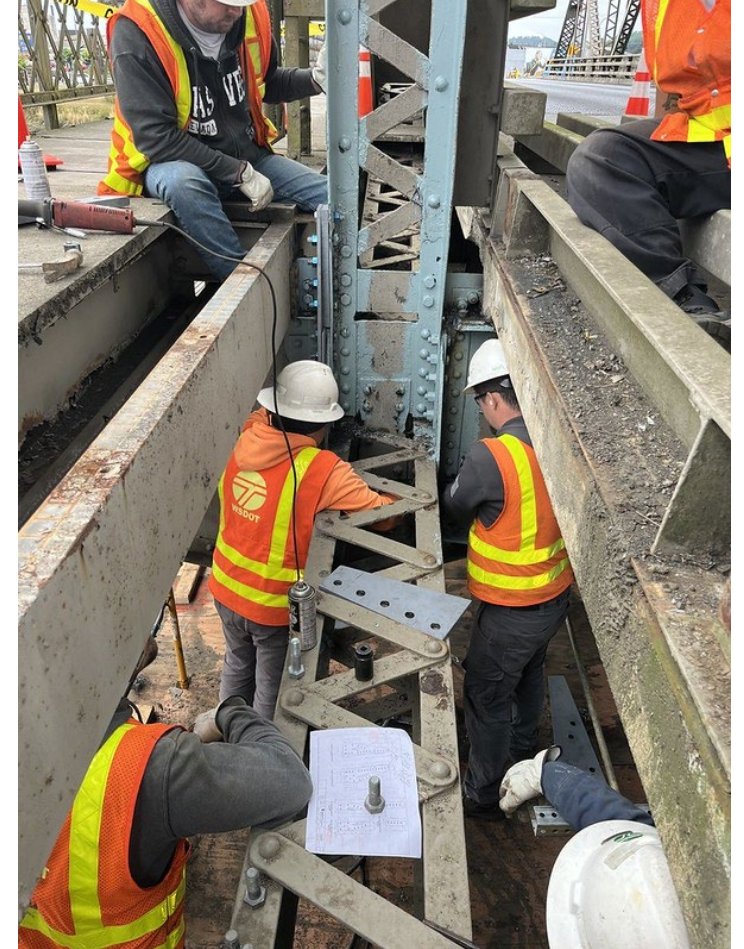
**Seattle**



**King County**

# What Does CBMP Do?

- The CBMP connects large, experienced contractors (Mentors) with small businesses (Protégés) doing similar work.
- The partnerships cater to small businesses, allowing owners to shape the program.
- The APEX Accelerator monitors each relationship to ensure that participants reach their expected outcomes.
- The process involves business assessments to evaluate program readiness and identify areas that need support.
- The program expects mentors to provide contracts for their Protégés, recognizing that meaningful job opportunities are crucial for small business growth.



# History of the CBMP

- The program launched in 2018 as a partnership between WSDOT, the American Council of Engineering Companies (ACEC), and the Associated General Contractors of Washington (AGC).
- In late 2025, Washington APEX Accelerator was awarded the contract to serve as the CBMP administrator.
- In early 2026, the program relaunched with Sound Transit, the City of Seattle, the Port of Seattle, King County, and with continued support of the ACEC and the AGC.
- Since its inception, CBMP has helped more than 104 protégés establish mentor-protégé relationships.
- The program is currently accepting applications for the 8<sup>th</sup> Cohort.



# CBMP Participation

## Are you interested in participating in the CBMP program?

- A Mentor should be a large or medium-sized firm with experience working on public works projects.
- A Mentor should be able to assign a dedicated liaison for the partnership.
- All participants should be willing to maintain a two-year commitment.
- All participants should be willing to sign a Memo of Understanding.
- Protégés should have at least two years of experience on public works projects.
- Protégés should be willing to undergo a business assessment.
- Firms currently active in a relationship should still apply to the CBMP.

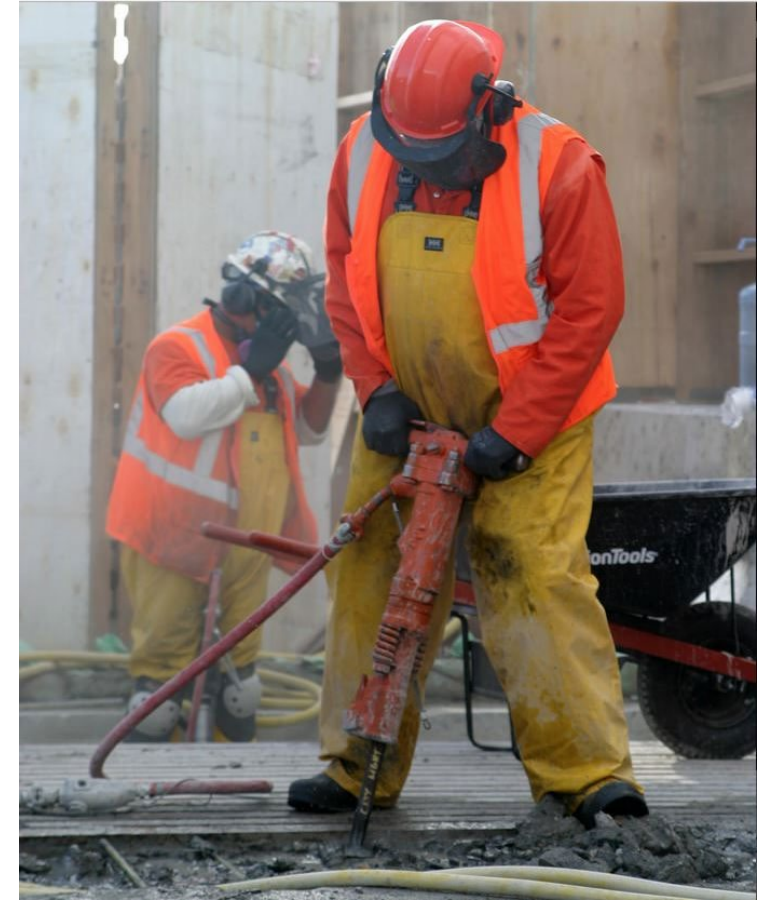


# CBMP Measures of Success

**Success is measured by asking the following questions:**

Has the program benefited the protégé in the following ways:

- Increased confidence in government contracting.
- Increased bonding limits to bid on larger projects.
- Additional contract awards.
- Increased business revenue.
- Expanded scope of work.
- Increased workforce to meet increased demand.



# CBMP Benefits

## Why firms should participate as a Mentor:

- Participation expands your subcontractor networks.
- Participation enhances your subcontractor relationships.
- Participation leads to more effective communication with subcontractors.
- Participation builds industry sustainability by developing the next generation of construction professionals
- Participation demonstrates your commitment to social responsibility and to small business development.



# Small Business Support Services

- The Small Business Support Services Program supports the growth and self-sufficiency of OMWBE-Certified firms.
- This program focuses on businesses involved in the highway construction and consulting industry.
- The program is coordinated by Tabor 100 and is designed to teach firms how to, rather than just provide services.
- The cost of services offered is paid for by WSDOT.

<https://tabor100.org/technicalassistance/>

# Small Business Support Services

The services offered encompass, but are not restricted to, the following:

- Bookkeeping
- Indirect Cost Rates
- Estimating
- Audit preparation
- Capability statements
- Certified payroll
- Prevailing wages



<https://tabor100.org/technicalassistance/>

# Services Available

1. **APEX** – <https://washingtonapex.org/>
2. **APEX** – [Northwest Native APEX Accelerator - Northwest Native APEX](#)
3. **Tabor 100** – <https://tabor100.org/technicalassistance/>
4. **SCORE Workshops** – <https://www.score.org/workshops-events>
5. **Small Business Development Centers (SBDC) Workshops** – <https://wsbdc.org/small-business-training/>
6. **Impact Northwest** – <https://businessimpactnw.org/launch-your-business/launch-path-classes/>
7. **Redmond (East King County)** – <https://engage.oneredmond.org/contacts/shawn-palmer>
8. **Greater Spokane (\$)** <https://greater Spokane.org/what-we-do/greater-growth/business-retention-expansion-and-assistance/>
9. **Rural Community Development Resources (RCDR)** <http://www.rcdr.biz/>
10. **Sound Transit** <https://www.soundtransit.org/get-to-know-us/office-civil-rights-equity-inclusion/economic-development>
11. **Port of Seattle** <https://www.portseattle.org/page/how-do-business-port>
12. **GSBA** <https://thegsba.org/business-academy/>

# Upcoming Events & Training Opportunities



## OMWBE CERTIFICATION WORKSHOPS 2026 Schedule

\*All sessions start at 10 am and end at 1pm

- February 4th
- March 25th
- May 20th
- July 15th
- September 16th
- November 18th

REGISTER TODAY



[CLICK HERE](#)

### In Person

Location: 7100 Fort Dent Way  
Suite 100, Tukwila WA 98188

\*Walk-in available every wednesday



- **April 8 – 9:** Bridging Partnerships, Kennewick
- **April 13 – 14:** PNW Tero Conference, Snoqualmie Casino
- **April 15:** King County Contractor Outreach Event, Muckleshoot Casino
- **April 16:** NWMBA General Meeting-virtual
- **April 21 – 23:** WSDOT Community Engagement Academy, Shoreline
- **May 7:** OAME Tradeshow
- **May 12:** Grit City Connect (contractor event), Star Center Tacoma
- **June 3:** City of Seattle Reverse Trade Show, Fisher Pavilion Seattle

# Thank you!

**Michael Carpenter**

Policy Manager

Office Of Equity & Civil Rights

360-705-6864

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# **Office of Equity and Civil Rights**

## **External Workforce Development**

April 9, 2026

Travis Mahlum, External Workforce  
Development Manager

# Pre-Apprenticeship and Support Services (PASS)

**2025-2027 PASS Grant Providers:**

- 7 Partnering organizations.

<b>Partner</b>	<b>ANEW</b>	<b>Career Path Services</b>	<b>Palmer Scholars</b>	<b>Edmonds College</b>	<b>Tulalip TVTC</b>	<b>Ironworkers Local #86</b>	<b>Perry Technical Institute</b>
<b>Region</b>	Northwest	South Central & Eastern	Olympic	Northwest	Northwest	Northwest & Eastern	South Central

- Goal is to grow the diversity of WSDOT’s highway construction workforce.

**Program Details:**

- Actively assist and support individuals in gaining access to careers in the highway construction trades.
- Outreach and assessment of participant needs.
- Pre-apprenticeship training in a variety of skilled trades.
- Support services to support individuals attending training.
- Placement into an active apprenticeship post graduation.

**Impact:**

- Over 4300 individuals have received support, training, and/or assistance through this opportunity.
- 2023-2025 858 individuals went through a program at partnering organizations.

# Workforce Advancement and Vocational Education (WAVE)

## **2025-2027 Wave Grant Provider:**

- Youth Marine Foundation – Pierce County
- Goal is to diversify Washington State Ferries (WSF) and prepare individuals to apply for a position at WSF.

## **Program Details:**

- Introduction and exposure to maritime careers.
- Career readiness.
- Resume building.
- Support Services.

## **Unique challenges with maritime field:**

- Transportation Worker Identification Card (TWIC).
- Merchant Mariner Credential (MMC).
- Physical screening and drug test.

## **Initiatives:**

- Engaging with Engine Department to provide an opportunity for individuals interested in oil/wiper positions.
- Obtaining Qualified Member of Engine Department (QMED).

# Other Initiatives

## Department of Corrections partnership:

- Provides Flagger certification training to individuals nearing release.
- One of the biggest barriers to reducing recidivism is stable employment post-release.
- Since 2023, 811 individuals have received this training.

## PacTrans Summer Camp:

- University of Washington (UW) and Washington State University (WSU) partnership.
- Opportunity for high school students to learn about trades skills, tour facilities, and stay in a host college dormitory.

## Unhoused Employment Program:

- Offers services, training, and educational opportunities for unhoused individuals.
- Began in the Eastern region, shifted focus Olympic and Northwest.

## Seattle Public School BRIDGES Program

- Designed for young adults with disabilities, age 18-21, who continue to need special education services once they have completed grades 9 through 12 to meet their unique post-secondary transition goals.
- Pending MOU with Bremerton School District and the Youth Empowerment Employment Program (YEPP) and WSF to start a similar program at the Bremerton Ferry Terminal in Fall 2026.



Photo Courtesy of Stephanie Martinez and i-2



Photo Courtesy of Justin Ellenson and SPS

# Why this work is so important

A study with regional public owners found:

- A projected 5.6% annual labor shortage.
- Roughly 8,400 additional workers needed each year in key regions.

Other Factors:

- Aging workforce.
- Fewer new workers entering the trades.
- Need for a sustainable workforce pipeline.
- Growing demand for infrastructure delivery.



## **What questions do you have?**

Thank you for joining us today! All presenters contact information is provided at the tables in back of the room.