

# NEWSLETTER

## NATIONAL ASSOCIATION OF MINORITY CONTRACTORS WASHINGTON CHAPTER



The National Association of Minority Contractors of Washington (NAMC of WA.) is a nonprofit trade association that was established in 2010 to address the needs and concerns of minority contractors.

While membership is open to people of all races and ethnic backgrounds, the organization's mandate, "Building Bridges - Crossing Barriers," focuses on construction industry concerns common to African Americans, Asian Americans, Hispanic Americans, and Native Americans.

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## New Board of Directors for NAMC WA



**James Faison, President**

James began his company in December 2000, building an impressive portfolio of project, working with Walsh Construction, Skanska, Hoffman, Mortenson, Hamilton and other major prime contractors. Faison Construction, with offices in Portland and Burien, provides concrete flatwork services to public works projects in both Washington and Oregon.

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## Walsh Construction Co. Exceeds Diversity Goals on Liberty Bank Building Project

Bill Reid, President, Walsh Construction Co. and Chris Persons, CEO, Capitol Hill Housing, appeared before a full house at the February 7 NAMC meeting and reported the project had achieved 30.1% WMBE participation, for a total value of subcontracts issued to WMBEs of \$5,013,889.59. Over half of this, \$2,634,372.62, was paid to African-American firms. A total of 16 WMBEs participated, of which seven were African-American. WMBEs performed a full array of technical trades, including: Survey, Metal Stud & GWB, Flooring, Painting, Wall Coverings, Signage, Low voltage electrical systems and Trucking and Final Cleaning. Also, two trades, HVAC and Plumbing, were issued to WMBEs as design-build contracts. Both Reid and Persons acknowledged NAMC member Regina Glenn, Pacific Communications Consultants, Inc. for her help recruiting and reaching out to WMBE firms. NAMC members applauded and thanked Persons and Reid for their commitment to diversity.

The Liberty Bank Building will be a 6-story 115-unit mixed-use project, is Capitol Hill Housing's 49th building, located at 24th and Union in the Central District. A memorandum of understanding signed with community partners in the Central District (Africatown, Central District Preservation and Development Association, Black Community Impact Alliance and Byrd Barr Place, formerly Centerstone) guides the project. The building is named after Liberty Bank, which served the African-American community from 1968-1988. Construction on the new building began in 2017 and is expected to be completed in early 2019.

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## New Board of Directors for NAMC WA

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**Young-Sang Song,**  
**First Vice President**

Song Consulting LLC (MDBE). Young's experience includes serving as a project/ construction manager and construction superintendent for some of the largest construction

companies in the country, including Kiewit and the Walsh Group, before starting his own firm. Now, as entrepreneur, Young provides construction management consulting services, including scheduling, value engineering, project controls and more.



**Nadeem Ismail,**  
**Second Vice President**

NI Painting and Construction Company (MBE). Nadeem's company provides painting, coating services and specialty services such as lead stabilization/abatement to both public and private projects.

Nadeem, a contract painter before starting his own company, is also the president of the Entrepreneur Institute of Washington, a non-profit that provides training and other technical support to small businesses.



**Janette Keiser, Secretary**

JKA Electric (MWDBE). Jan is the founder and CEO of JKA Electric, which is a dba of J. Keiser & Associates LLC. Jan, an engineer and lawyer, served as construction counsel at Seattle Metro and Sound Transit,

before starting her own firm. Jan, a local subject matter expert in the law, art and science of diverse business inclusion, has been involved with NAMC WA since its early days.

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## NAMC Contracts with Darling Nava to Provide Outreach Services for NAMC



The NAMC Governing Board decided it needed some consistent administrative and outreach support to add value to its members. Ms. Darling Nava, who left Lydig Construction to start her own consulting firm, was engaged to support the Govern-

ing Board and provide outreach “concierge” services to NAMC members. In this role, she will help connect NAMC’s small business members with NAMC’s corporate and agency members. For example, Darling has initiated a “mini-outreach” strategy, where representatives of corporate/agency sponsors scheduled as presenters at NAMC’s General Membership Meetings, will come in early so NAMC small business members can network with them.

## NAMC WA Seeking Committee Members

Want to work with some fun people to make a difference? NAMC is seeking volunteers for several committees:

- A. **Marketing Committee** – will develop strategies for building NAMC’s presence in the construction industry, including its social media presence, a monthly newsletter, events and more.
- B. **A/E Committee** – will focus on strategies to help promote and build the capacity of NAMC members engaged in the engineering and architectural professions.
- C. **Industry Input Committee** – will advise NAMC on strategies to build organizational capacity to promote NAMC members.

If you are a NAMC member and interested in serving on one of these committees, please contact Young Sang Song, at [y.song@songconsultingllc.com](mailto:y.song@songconsultingllc.com)

## New Board of Directors for NAMC WA (continued from page 2)



### Kim Zook, Treasurer

JKA Electric (MWDBE). Kim serves as Chief Administrative Officer for JKA Electric, a licensed electrical contractor. JKA Electric provides design, installation and QA/QC of electrical systems.



### Rose Mednick, Director

Image 360 Tacoma Central (MWDBE). Rose’s company, provides signs, graphics, branded products as well as other marketing, labeling and way-finding materials to support building projects and on-going operations.



### Irene Reyes, Director

Excel Supply Company (MWDBE). Irene is the founder and CEO of her company, which has been providing safety and other supplies to the construction as well as other industries, including law enforcement, janitorial and medical, since 1993.



### Linda Womack, Director

Linda is the Program Director for the Minority Business Development Agency (“MBDA”), which provides training, coaching and other technical assistance to minority businesses.

## MONTHLY MEMBERSHIP MEETINGS:

First Thursday of each month. 6:00pm–8:00pm

Tukwila Community Center  
12424 42nd Ave S.  
Tukwila, WA 98168

## Success for NAMC Members

NAMC members made some big wins recently:

1) WSDOT chose NAMC corporate member Graham Contracting LTD's team to design and construct the project known as SR 520 Montlake to Lake Washington - I/C and Bridge Replacement Project. Graham beat out two other teams: Atkinson/Traylor JV and Kiewit/Manson. Graham's winning bid was \$455,349,888. Graham is actively soliciting small businesses to work on this project. For more information, contact Lana Magnon at [Diversity@grahamus.com](mailto:Diversity@grahamus.com)

2) The Port of Seattle chose NAMC MBE member Platinum Group for one of six contracts, resulting from the Port's RFP for Construction Management IDIQ contracts. The Port announced, in its RFP, it would issue up to six contracts for a total of \$14 million. Three could be issued to large firms, two would be issued to small firms and one would be issued to a certified firm. Dan Seydel, founder and CEO of Platinum Group, formed a team and was selected for the contract to be issued to a certified firm. In addition, Platinum Group will be serving on one of the larger contracts, won by Parametrix.

## Opportunities

### Walsh Construction Co. 206-547-4008

Multiunit Apartment Buildings - call and ask for:

- 1) Frye Hotel - Ujwal Joshi March 2019
- 2) DESC 22<sup>nd</sup> Avenue - Angella Hould May 2019
- 3) HAL Colina - Joe Grim July 2019

### Hensel Phelps 425-646-2660

- 1) Downtown Redmond Link Extension - Ryan Piper  
- 2 stations and parking garage. Due before April 15
- 2) UW Critical Patient Care - small works renovations.  
- contact Jacob Erbes to get on bid list

visit us at [www.namcwa.com](http://www.namcwa.com)

## Port of Seattle to Conduct Disparity Study Regarding Airport Concessions

The Port of Seattle is conducting a disparity study to assess the extent to which MWBEs are participating in the sales of concessions (food, beverages, gifts, etc.) at SeaTac Airport. The results of this study could affect the way the Port issues concession contracts at SeaTac. BBC Research & Consulting, which has conducted multiple disparity studies in the Puget Sound Region, will be conducting the study along with Customer Research International ("CRI"). CRI will be conducting telephone surveys to collect data for this study. CRI will be asking about market conditions and whether you engage in airport concession business or are interested in doing so. If you are contacted by CRI, please participate in the survey. To offer comments or insights, you can send an email to [PortofSeattleDisparityStudy@bbcresearch.com](mailto:PortofSeattleDisparityStudy@bbcresearch.com)

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