



Rules and Guidelines: Materials REQ

MATERIALS MUST BE WITH YOU AT ALL CLASSES

1. Name Tag (Will be provided at Class 1)
2. WFG /CEO Team Logo shirt/Dr. Yang shirt (Minimum of Collars/Polo shirt)
3. Business Format System Manual (Soft or print copy will be accepted)
4. Book: "How to Win Friends and Influence People" (Only hard copy is accepted)
5. 5 Star Mead: 2 or 3-Subject Spiral Notebook
6. 1 Red Pen and 1 Black Pen (multicolor pen is highly recommended)
7. View Binder (3-ring)
8. One set of 8 Multicolor-Tab Dividers
9. Copy of the Protocols and Rules and Guidelines (Page 1 – Page 40)
10. Current Top 25 Prospect List (one is fine for class 1 through class 5, no need to write a new one for each class)
11. Your Current Team Bubble Chart (print or draw, updated before each Class)
12. Current Business Plan (Goal and Plan showing the activities daily/weekly that how you do to reach your goal)
13. Your Top 10 Reason for your WFG Business

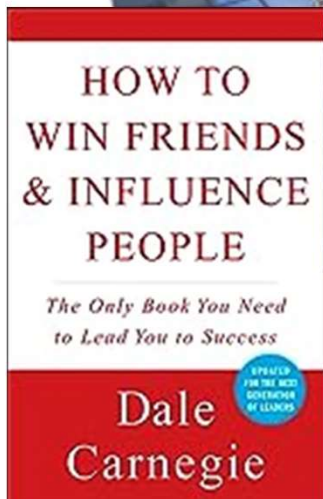
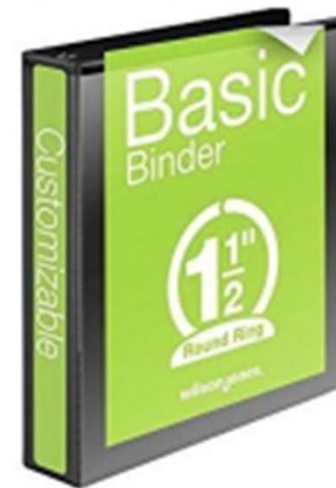
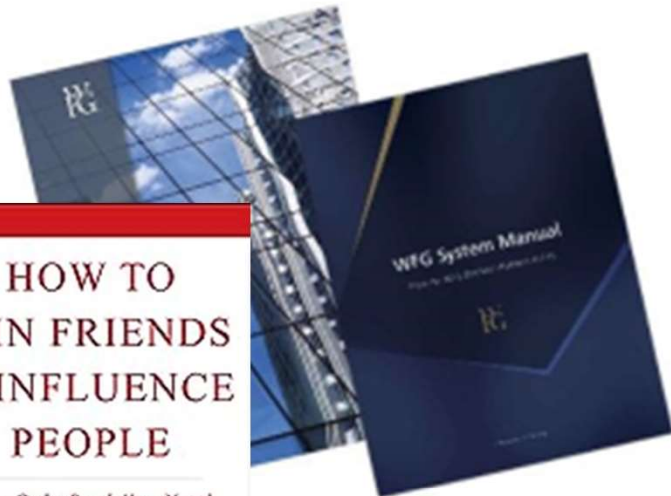
***** (-1/2) PT for any missing materials**



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Elite Circle Materials



- 1) One notebook
- 2) Two reading books
- 3) Two pens
- 4) One binder + Tab Dividers



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Binder Arrangement

The required documents in the binder have to be arranged in the following order:

- ✓ Tab 1: My Top 10 Reasons for WFG Business
- ✓ Tab 2: Current Top 25 Prospect List
- ✓ Tab 3: Current Team Bubble Chart (Print or Draw)
- ✓ Tab 4: Current Business Plan (Goal and Plan for Daily/Weekly Activities)
- ✓ Tab 5: Copy of the Protocols/ Rules and Guidelines
- ✓ Tab 6: BFS Manual Summary
- ✓ Tab 7: Book Summary
- ✓ Tab 8: Other

***Cadet fails to comply with the order of arrangement will be deducted
-(1/2) points***