Say it! If it is to be, It's up to Me...

PROSPECT LIST: MEMORY JOGGER

Use this list to help you remember people and write their names down as they come to you.

Across the street Adventurist Always having parties **Ambitious** Apartment Manager Art Instructor Attractive **Bald Headed** Bank Tellers Barber Baseball team Basketball team Best dressed Best personality Best salesman Best smile Blonde hair Boss Bought car from you Bowling league Brunette Bus driver Car repair Carpenter Cell phone contacts Choir Christmas card list Church Coaches College College coach College students Computer programmer Confident people Contractor Cowboy hat Co-worker Dance class/teacher Day care center Deep voice Delivers Parcels & **Packages** Doctor Does odd jobs Downsized/laid off/fired **Drives Cadillac Drives Chevy** Drives Dodge Drives Ford Dry Cleaners Drycleaner Eat out with

Editor

Electrician Enthusiastic Entrepreneurial Eve Glasses Finger nail technician Fire Chief Fireman Former boss Former Church Former co-worker Former Neighbors Former roommate Friends Furniture salesman Garage Mechanic Goal oriented people Goes bowling with me Golf Pro Good with computers Grocery store worker Handsome Has a dangerous job Has a pick-up truck Has expensive taste Has hunting license High Achievers High School High School reunion High self esteem High voice Hobbies Home address book Hunter In another city In management Interior decorator Just had a baby Just married Lab technician Landlord Librarian Lifeguard Likes cards Likes to camp Likes to debate Likes to play golf Little League Mailman Minister Most integrity Most likely to succeed Most outgoing

Most popular

Most trustworthy

Motel owner Moustache Music Lessons Music Teacher Natural leaders Needs more money Neighbors New car Notary Public Office manager Office skills On a diet On the corner Optimistic Out of state Owns a restaurant Owns my apartment PTA Painted my house Parent's friends Pay too much in taxes Pilot/airline employee Play cards with Player's parents Plays an instrument Policeman Positive thinker Postman Preacher Printer Public speaking skills Quit smoking Real Estate Agent Realtor Recent promotion Red head Repaired my electronics Restaurant owner Rides the bus Runs a beauty shop Salesperson School principal School reunions Seamstress Secretary Self motivated people Sells business clothes Sells flowers Senior citizen Sheriff Shortest Single Dad Single Moms

Soccer Mom Sold you a car Son/Daughter just married Spa or health club Speech class Step children Student Successful people Surgeon Tallest Taxi driver Teachable people Teachers Teaches my kids Team concept people Tells jokes Thrifty Track team Twins Uncles/Aunts Unemployed Vacationed with Waitress Was in my car pool Was my teacher Wears a beard Web designer Wedding list Wedding photographer Welder Where you grew up Who you call for help Work out with Workaholic Works a second job Works for the city Works for the state Works in sales now Works nights Works shifts Works weekends Military: Air Force Army Coast Guard Navy Buddy R.O.T.C. Veterans Medical:

Chiropractor

Family Doctor

Dentist

Dietician

Nurse Orthodontist Pediatrician Surgeon Clubs: Book club Golf club or group Lion's club Rotary club Toastmasters **YMCA YWCA** Family: Brother Cousin Grandparents Other Relatives Parents Sister Uncle In-laws Wedding: Attended Best Man Bridesmaids Groomsman Maid of Honor Photographer Networking Groups: Alumni association Facebook Linked In My Space Other networking groups People Who: Are underinsured Are uninsured Have organizational skills Like a challenge Like helping charities Love people Love to learn new things Own small businesses Want more for their family Want out of debt Want to retire Want to work for themselves