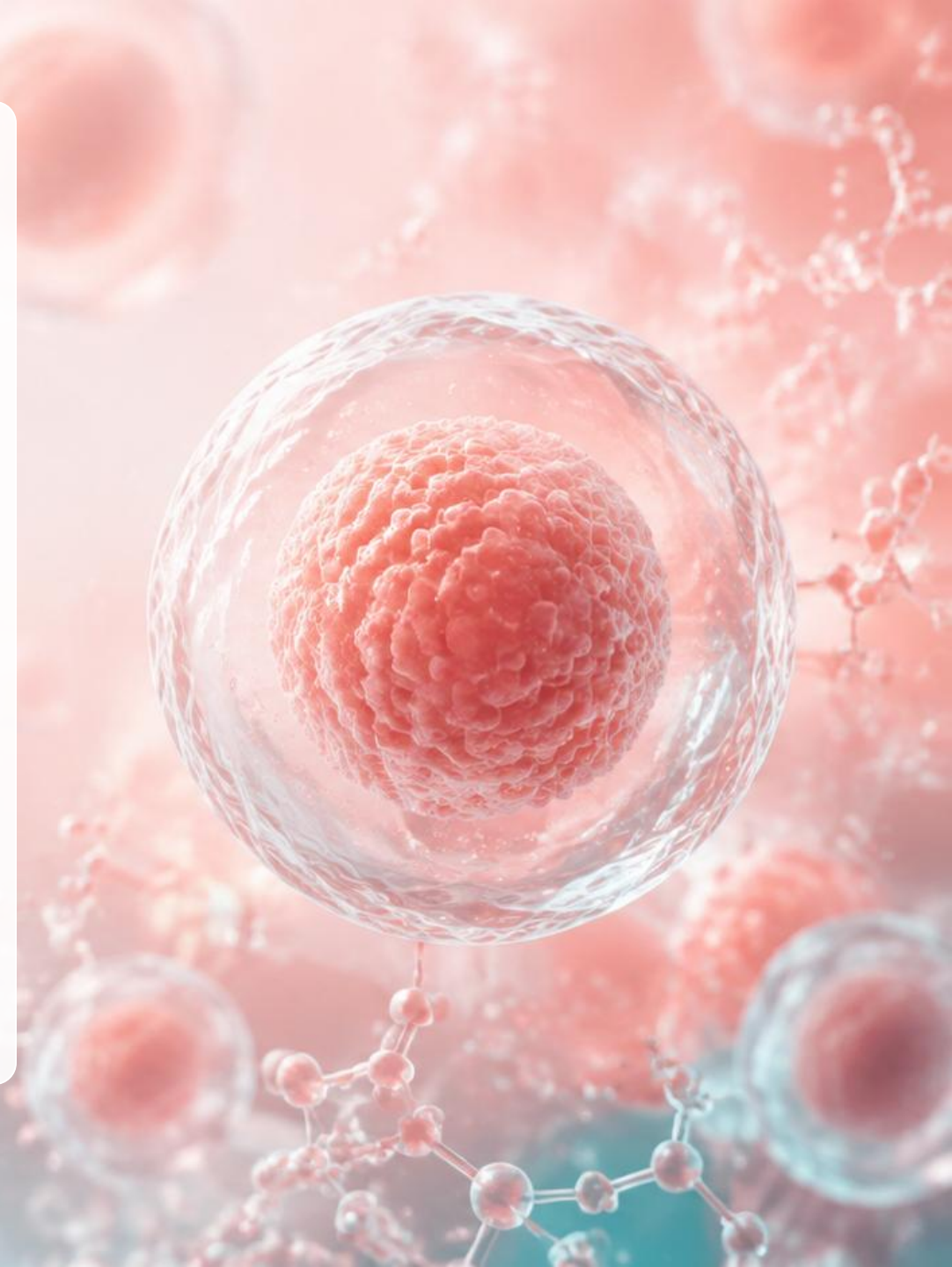




Better Human Samples for Better Research Decisions

Fresh human cells and blood, connected to deeper donor information.

INTRODUCTORY INVESTOR PRESENTATION



Random and Blind Are Not the Same

RANDOM

Random donor selection may serve a research design.

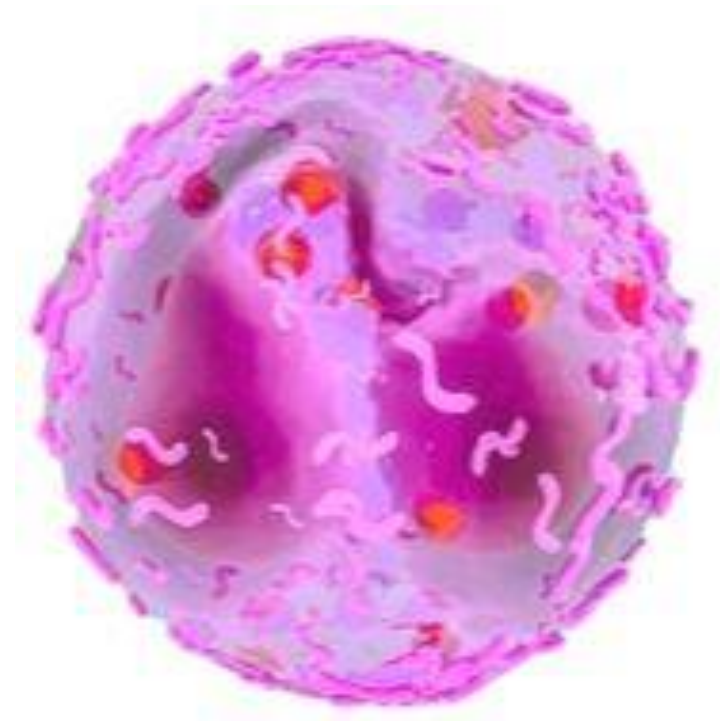
BLIND

Blind donor selection may introduce avoidable uncertainty.

One protects how samples are selected. The other limits what is known about them.

Even the Best Laboratory Model Depends on the Cells Introduced into It

If important biological differences among the cells remain unknown, the model may produce results without enough information to explain why results match or differ across samples.



THE MODEL CAN ONLY WORK WITH WHAT IT RECEIVES

Much Research Still Begins With Blind, Random Samples

Some basic information may be known:

- Sex
- Age
- Basic health information
- Collection and processing details

But many biological differences that could influence the experiment remain unknown.



Donor shortages can leave researchers with fewer choices.

First Choice Bio Makes Blind Samples More Knowable

Researchers can then decide:

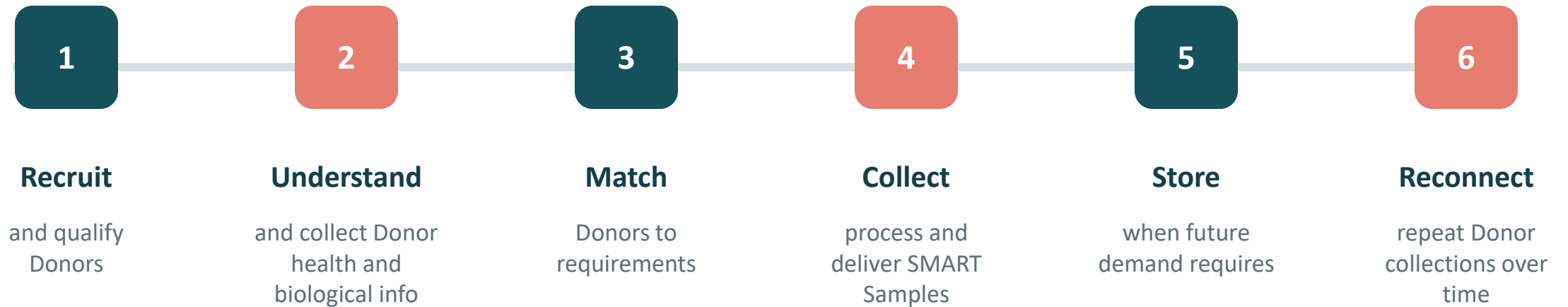
- 1 which donor differences matter;
- 2 where sample selection should begin;
- 3 when random selection remains appropriate;
- 4 what information may help explain different results later.



BETTER UNDERSTOOD

Better-understood samples can be selected specifically for the researcher's question.

First Choice Bio Connects Donor Information to Every Sample



The researcher decides what information matters. First Choice Bio makes that information available.

One Donor Can Become More Valuable Over Time



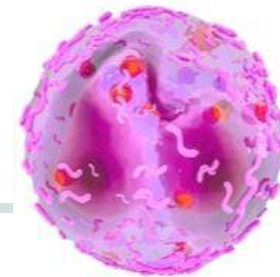
First collection

Sample + baseline
information



Return collection

Updated information +
new sample



Later collection

Changes connect
across time

What can be connected

Health
information
Biological
measurements
Sample types
Stored samples
Changes over
time:
Longitudinal
Metadata

One collection provides a sample. Repeat collections can build a biological history.

First Choice Bio Serves Today's Market While Building a Better-Informed Alternative

CONVENTIONAL SAMPLES

Qualified human samples
Basic donor information
Random selection when requested
Broad use across research programs

SMART SAMPLES

Deeper donor information
A more relevant donor group
Additional matching
Instant screening for 150+ biomarkers
More context for interpreting results

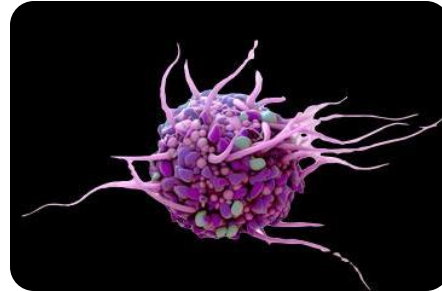
Customers choose the level of information their research requires.

Revenue Extends Beyond the Sample Itself

PHYSICAL PRODUCTS



Whole blood, bone marrow and apheresis



Separated cells



Screening, special processing and quality testing

ADDITIONAL SERVICES

Donor information
Longitudinal metadata
Matching and harder-to-find requirements
Freezing, storage and retrieval
Reserved customer inventory
Delivery and Collaborations

Sample

Information

Matching

Processing

Storage

Delivery

Collaborate

Every order must remain profitable without assuming all collected material will eventually sell.

The First Center Will Serve a Concentrated Research Market

SAN FRANCISCO BAY AREA

Large concentration of biotechnology and pharmaceutical research

Broad and diverse donor population

Direct delivery of fresh samples within their limited usable shelf-life

Existing industry relationships



A base for serving customers nationally and globally through frozen products and repository fulfillment.

The first center establishes the operating model before expansion into other research markets.

First Choice Bio Has Already Demonstrated Commercial Interest

130+

historical customers

\$650K+

historical distribution
sales

\$4.75M+

requests for quotations
(RfQ)

12

acquisition inquiries

Historical sales demonstrate commercial experience. Current quotations and acquisition inquiries demonstrate market interest, not booked revenue.

Every Donor, Collection, RfQ and Order Makes the System More Useful

What researchers request

Which donors are difficult to find

What should be kept available

When donors should return

How biology changes over time

How future orders can be matched

AI CAN HELP RECOGNIZE PATTERNS AND IMPROVE MATCHING

AI can be acquired. A connected history of real donors and real biological samples must be built over time.

Built by People Who Know This Market



Jan (Johannes) Breukers

Founder and CEO

35+ years in life-science supply, customer development, company building and business management consulting.



Sam Vasilevsky, PhD

Founder and COO

25+ years in life-science and biotechnology supply; sales, operations and scientific execution.



Kamran Tahamtanzadeh

Founder and Business Development Officer

30+ years in life sciences; company development, industry relationships and commercialization.



Jason Aulenbach

Founder and CFO

15+ years in accounting and financial management, including five years supporting life-science operations.

Scientific, operational, commercial and financial experience for the launch of First Choice Bio's first collection center.

\$7.5 Million to Build and Launch the First Collection Center

THE FUNDING WILL SUPPORT

- Facility preparation and laboratory equipment
- Donor recruitment and reimbursement
- AI integration and global donor-to-demand matching
- Collection, laboratory and quality personnel
- Screening and donor-information systems
- Repository capacity
- Customer acquisition and order fulfillment
- Operating runway through the commercial ramp

THE INTENDED RESULT

The first of a series of collection centers that generates revenue while building an increasingly useful history of donors, SMART Samples and global research demand.

First Choice Bio has identified what researchers increasingly need—and designed an operating model capable of supplying it.