

About the FESTIVAL

4 DAYS OF MUSIC 30+ SONGWRITERS MULTIPLE VENUES

In just five years, it's easy to see why thousands have gotten hooked on The Lake Martin Songwriter's Festival. The annual July event has quickly become one of the destination's crown jewels.

In the first year, the festival committee worked hard to get 20 songwriters. By year four, the committee received more than 200 applications from songwriters nationwide.

The Lake Martin Songwriter's Festival has grown to more than 3,500 attendees throughout the five-day event. It's become a fun getaway for thousands across the southeast - many of whom drop an anchor for multiple nights to explore everything Lake Martin offers.

Today, the festival boasts over 50 sponsors and venue partners. Lake Martin Tallapoosa County Tourism markets the festival and it's partners, aiming to introduce the unique spirit of Lake Martin to all visitors. Tallapoosa County sees an economic impact of thousands of dollars annually as a result of the event.

We're excited about the continued growth of the Lake Martin Songwriter's Festival, and invite YOU to become part of bringing this entertaining event to the Lake Martin area in 2025!



AUDIENCE

Lake Martin Songwriter's Festival attendees are music lovers, adventurists, outdoor enthusiasts, foodies, affluent, fun-loving, diverse in interests, and well-traveled.









88% IN-STATE



MALE 48% FEMALE 52% 65% OUTSIDE OF COUNTY

Festival attendees drive or fly in from all over the southeast. Averaging 2+ people per travel party, our research shows these festival-goers make multiple stops - and purchases - at Lake Martin area establishments in route to and from venues. Studies indicate these festival-goers make a vacation out of their travel, spending multiple nights and enjoying all of the



amenities the Lake Martin area offers. Attendees have traveled as far as from Illinois, Ohio, Pennsylvania, California, Kentucky, South Carolina, and south Florida to attend the Lake Martin Songwriter's Festival!

Source: Placer.ai Analytics



In 2024, our website had more than **10,200+ unique visitors** in the 30 days leading up to the festival, and was ranked in the TOP 98% of similar websites.

FACEBOOK REACH: 33.5K* **INSTAGRAM REACH: 3.2K*** *metrics during 5-day festival



OUR MEDIA PARTNERS

We have a multitude of local and regional media partners, including radio, television, magazine, and newspaper mediums who help us spread the word about the Lake Martin Songwriter's Festival every year.





















OUR MARKETING EFFORTS

Our robust marketing initiative includes billboards, posters, flyers, event signage, :30 radio spots, :30 television commercials. 1:00 promotional video, magazine advertisements and features, and paid social media boosts to promote the festival and its sponsors.



ARTISTS & Venues

Each year, the Lake Martin Songwriters Festival partners with 15+ restaurant & bar venues across the Lake Martin area to host singer-songwriter listening rounds. Venues see significant traffic - resulting in increased revenue - to their locations as festival-goers flock to see the amazing entertainment lineup.

Past guest artists have included well-known singer-songwriters including Jeffrey Steele, Pam Tillis, Jamie O'Neal, Thompson Square, Buddy Cannon, Marla Cannon-Goodman, Adam Hood, Kristen Kelly, Charlie Argo, Terri Jo Box, Trick Savage, and Emma Zinck among notable others.

2025 SPONSOR

Sponsorship = Partnership! Sponsorship of the Lake Martin Songwriter's Festival is a powerful marketing tool with a wide range of opportunities to support your company's objectives and to align your business with our excited, receptive, and affluent audience. We'd love to work with your company to create a customized partnership that will drive your brand to our customer base.

PRESENTING PARTNER

\$10.000 LEVEL

- 10 Invitations to VIP Sponsor Reception + dinner & drinks
- 10 Exclusive VIP Seats for Friday and Saturday nights
- Full page ad in the festival program
- Logo on banners and print materials distributed throughout the County
- Name and logo in all video production
- Name and logo in social media marketing
- Logo on front page of festival website with link to your site
- Logo and link listed on festival website partners page
- Acknowledgement at all stages each night
- Opportunity to distribute business material at festival venues
- Logo will be largest and always first level listing

MULTI-PLATINUM PARTNER

\$5,000 LEVEL

- 8 Invitations to VIP Sponsor Reception + dinner & drinks
- 8 Exclusive VIP Seats for Friday and Saturday nights
- 3/4 page ad in festival program
- Logo on banners and print materials distributed throughout the County
- Name and logo in social media marketing
- Logo and link listed on festival website
- · Acknowledgement at all stages each night
- Opportunity to distribute business material at festival venues
- Logo will be 2nd largest



PLATINUM PARTNER

\$2.500 LEVEL

- 6 Invitations to VIP Sponsor Reception + dinner & drinks
- 6 Exclusive VIP Seats for Friday and Saturday nights
- 1/2 page ad in festival program
- Logo on banners and print materials distributed throughout the County
- Name and logo in social media marketing
- Logo and link listed on festival website
- Acknowledgement at select stages
- Opportunity to distribute business material at festival venues

GOLD PARTNER

\$1,250 LEVEL

- 4 Invitations to VIP Sponsor Reception + dinner & drinks
- 1/4 page ad in festival program
- Logo on print materials distributed throughout the County
- Logo and link listed on festival website
- Acknowledgement at a select stage
- Opportunity to distribute business material at festival venues

SILVER PARTNER

S750 LEVEL

- 2 Invitations to VIP Sponsor Reception + dinner & drinks
- Logo on print materials distributed throughout the County
- Logo and link listed on festival website
- Acknowledgement at select stage







(256) 215-3067



LakeMartinSongwritersFestival.com



admin@lakemartinsongwriteresfestival.com

SPONSORSHIP DEADLINE: MARCH 4, 2025

