# Buy Alabama's Best Benefiting Children's of Alabama

Children's of Alabama® Presentation February 3, 2022 The Club









is the only free-standing medical center in Alabama dedicated solely to treatment and care of children.

IS A PRIVATE, NOT-FOR-PROFIT HOSPITAL AND TREATS ALL CHILDREN REGARDLESS OF THEIR FAMILY'S ABILITY TO PAY.

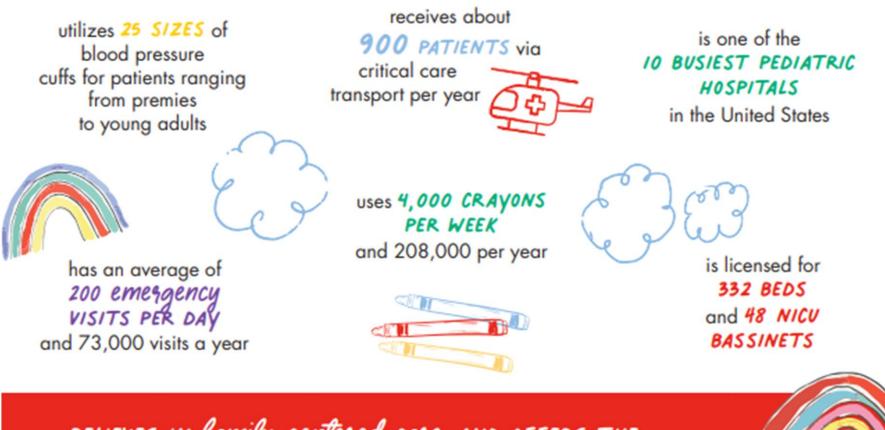
completes an average of 10 heart transplants

per year

treats MORE THAN 90% of all children diagnosed with cancer and blood disorders in Alabama has more than **560,000** patient visits to our clinic and **12,000** patient admissions per year



used more Than 820,000 MASKS to continue to safely serve in 2020



BELIEVES IN family centered care AND OFFERS THE FOLLOWING SERVICES TO MEET THE UNIQUE NEEDS OF HOSPITALIZED KIDS AND THEIR FAMILIES: CHILD LIFE, SOCIAL SERVICES, PASTORAL CARE AND SUNSHINE SCHOOL



### POINT OF SALE FUNDRAISING CAN DEEPEN CUSTOMER LOYALTY

- 97% of consumers have "good vibes" toward the retailer after giving at the register.
- 78% would shop again at that retailer because they were allowed to give.

# CAUSE MARKETING CAMPAIGNS CONNECT EMPLOYEES TO YOUR COMPANY

- 85% of employees say "Making a Meaningful Difference" is one of the top motivators for engagement in the workplace.
- 52% of employees and 72% of students say a job where they can make an impact is very important to their happiness.

### BEING ENGAGED IN A CAUSE IS GOOD FOR EMPLOYEE RETENTION

- 74% of employees say their job is more fulfilling when they are provided an opportunity to make a positive impact at work.
- 60% of employees have a higher level of respect and loyalty for their employer if they support a cause.



## CHILDREN'S HEALTH IS A TOP 3 CAUSE FOR AMERICANS

Sources: 2017 Cone Communication Employee Engagement Study; 2018 PDS Giving: Progressing and Prospering.













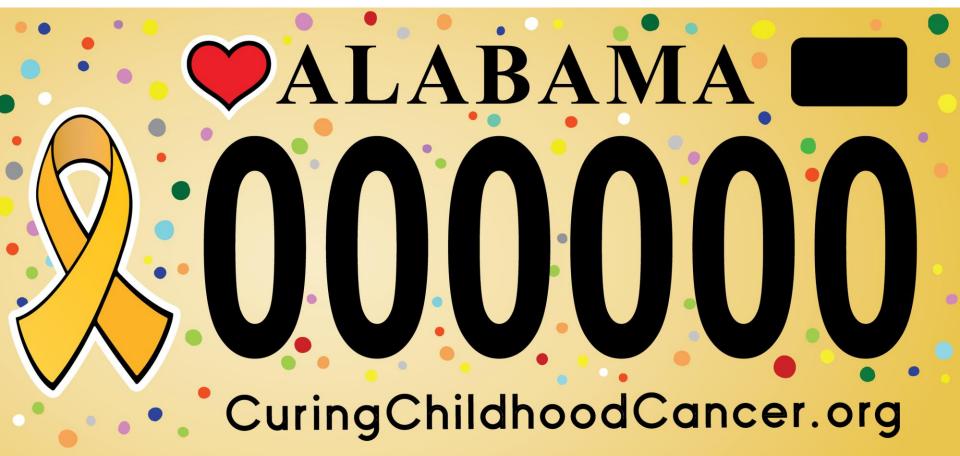








### Curing Childhood Cancer specialty car tag Redesigned in 2021



The Curing Childhood Cancer specialty car tag can be purchased at any Alabama DMV for \$50, on top of your taxes and tag fees. Of that \$50, \$41.25 directly benefits the Alabama Center for Childhood Cancer and Blood Disorders as a valuable source of funding for research. And you can personalize it up to six (6) letters or numbers at no additional cost! Thank you for your support! The Story Behind the New Design The Curing Childhood Cancer tag has been specifically designed to represent every child treated by the Alabama Center for Childhood Cancer and Blood Disorders (ACCCBD) at Children's of Alabama. Each dot color on the tag represents the different diagnoses of patients cared for at the ACCCBD.



Childhood Cancers

Brain Cancer

Colon, Esophageal & Stomach Cancers



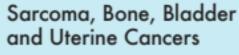
Multiple Myeloma and Head & Neck Cancer



Leiomyosarcoma, Pancreatic & Thyroid Cancers









Buy Alabama's Best Benefiting Children's of Alabama Campaign Contactless Icon

# A donation has been made to support CURING CHILDHOOD CANCER



Children's of Alabama®

lcon - 6x3.5"

Buy Alabama's Best Benefiting Children's of Alabama Campaign Window Cling/Register Cling



cling - 10x6 "

### Buy Alabama's Best Benefiting Children's of Alabama Campaign

### Cashier/Customer Card



### \$1 HELPS ALABAMA'S KIDS WITH CHILDHOOD CANCER

Children's of Alabama is a world-class cancer center and treats more than 90% of all children diagnosed with cancer and blood disordres in Alabama.



The Alabama Center for Childhood Cancer and Blood disorders at Children's of Alabama is consistently ranked among the TOP pediatric cancer programs in the nation by U.S. News and World Report.

Each year, more than 190 Alabama children are diagnosed with cancer, and around 2,000 are treated with serious blood disorders including sickle cell disease.



Counter card - 7x5"



## Donate today to support KIDS LIKE MADISON

What was thought to be a lingering flu turned out to be something Madison McIntyre's family could never have imagined – acute lymphocytic leukemia. Doctors and nurses at Children's of Alabama acted swiftly, starting Madison on chemotherapy and addressing family questions and concerns.

Madison formed special relationships with her nurses who helped her feel more comfortable during her hospital stay. "They made us all feel confident that she would receive the best treatment possible and that Children's is where we needed to be," said Madison's mother, Michelle. "Children's of Alabama is a place you never want to be, but if you are, you're so Buy Alabama's Best Benefiting Children's of Alabama Campaign

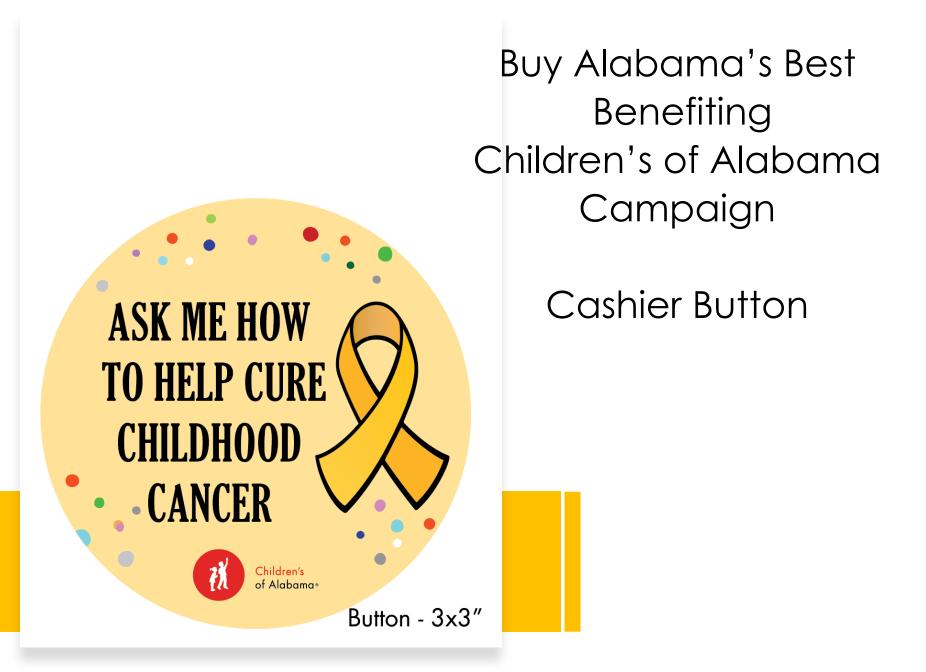
Patient Story

CHILDRENSAL.ORG/COMMITTEDTOACURE



thankful it's here."





Send a Valentine's Day card to our patients spending the holiday at Children's. Thanks to our friends at Spire, it's easy and free to send a valentine. This small gesture will instantly brighten their day! Visit <u>http://give.childrensal.org/valetinesday</u> – then elect one of the three card designs. The cards will be printed and distributed by hospital staff to patients throughout the hospital on Valentine's Day.



