



Tonya LeGrande & Associates, LLC

# LIFE INSURANCE

PRE-SCREEN HEALTH AND COVERAGE QUESTIONS

Date of Pre-Screen: \_\_\_\_\_

Agent Name: \_\_\_\_\_

Client Name: \_\_\_\_\_ Age: \_\_\_\_\_ Date of Birth: \_\_\_\_\_

Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_ E-Mail: \_\_\_\_\_

## DEATH BENEFIT AMOUNT

Check the options you are interested in. We can check rates for multiple death benefits.

Proposed Death Benefit: **Final Expense:** \$10,000 \$15,000 \$20,000 \$25,000 \$30,000 \$35,000 \$40,000

**Universal Life** \$50,000 \$60,000 \$70,000 \$80,000 \$90,000 \$100,000 \$120,000 \$150,000

\$175,000 \$200,000 \$250,000 \$300,000 \$350,000 \$400,000 \$500,000 \$750,000

**Whole LIFE** \$1Million \$1.5Million \$2Million Other: \_\_\_\_\_

## GENERAL UNDERWRITING QUESTIONS

Life insurance is about protecting the people and things that are important to you. When considering life insurance, you must think about your health when qualifying for coverage. It is your health, not your pocketbook, that determines if life insurance makes sense. We break down the key questions to see what options are available to you.

**Your Build:** Height: \_\_\_\_\_ Weight: \_\_\_\_\_ **Tobacco Use:** YES NO IF Yes: Type: \_\_\_\_\_  
How Often: \_\_\_\_\_

Have you previously been declined Life Insurance? YES NO  
Reason for decline: \_\_\_\_\_

Are you receiving Worker's Compensation/Disability? YES NO  
Reason for Disability: \_\_\_\_\_

Actively Working? YES NO If NO, please explain: \_\_\_\_\_

Do you have any family history (parent, sibling) of death before age 70 due to cardiovascular, cerebral vascular disease, diabetes, or cancer? YES NO  
If YES, please explain: \_\_\_\_\_

Within the past 5 years have you had a moving violation, reckless driving, or DUI/DWI? YES NO  
If YES, please explain: \_\_\_\_\_

Any prior convictions? If so, please explain: \_\_\_\_\_

Do you participate in any dangerous activities (scuba diving, racing, skydiving, etc)? YES NO  
If YES, please explain: \_\_\_\_\_

Do you intend to travel to any foreign country (excluding Canada)? YES NO  
If YES, please explain: \_\_\_\_\_

U.S. Citizen? YES NO Green Card? YES NO Applying for Citizenship? YES NO

**List all prescription medications taken over the past 12 months:**

Medication Name:	Amount:	Currently Taking?	How long Taking?	Reason Prescribed:

**Have you ever been diagnosed by a licensed physician as having any of the following conditions?** (Check all that apply)

AIDS/HIV Positive

Alzheimer’s Disease

**Cancer (type)**

**COPD (emphysema)**

**Strokes/CVA/TIA**

Coronary Artery Disease

Multiple Sclerosis

**Crohn’s Disease**

Depression/Anxiety

**Diabetes (Type)** \_\_\_\_\_

Parkinson’s Disease

Alcohol Abuse

Drug Abuse

Epilepsy (type & date of last) \_\_\_\_\_

Cirrhosis

**Asthma**

Hepatitis (type) \_\_\_\_\_

Irregular Heart Rate/Palpitations

Kidney Disease/Failure

**Lupus (type)** \_\_\_\_\_

Peripheral Vascular Disease

Rheumatoid Arthritis

**Sleep Apnea**

High Blood Pressure (readings) \_\_\_\_\_

High Cholesterol (controlled?) \_\_\_\_\_

**Heart Attack**

Aneurysm (location, size, operated?) \_\_\_\_\_

\_\_\_\_\_

Organ Transplant (type) \_\_\_\_\_

**Cardiovascular Disease**

**If you answered “YES” to any of the previous questions, provide details here:**

Diagnosis: \_\_\_\_\_ Date: \_\_\_\_\_

Treatments: \_\_\_\_\_

Prognosis: \_\_\_\_\_

Medications: \_\_\_\_\_

Diagnosis: \_\_\_\_\_ Date: \_\_\_\_\_

Treatments: \_\_\_\_\_

Prognosis: \_\_\_\_\_

Medications: \_\_\_\_\_

Diagnosis: \_\_\_\_\_ Date: \_\_\_\_\_

Treatments: \_\_\_\_\_

Prognosis: \_\_\_\_\_

Medications: \_\_\_\_\_

Diagnosis: \_\_\_\_\_ Date: \_\_\_\_\_

Treatments: \_\_\_\_\_

Prognosis: \_\_\_\_\_

Medications: \_\_\_\_\_

## TYPICAL HEALTH CONCERNS AND MEDICATIONS FOR LIFE INSURANCE PROSPECTS

### Asthma

1. Frequency of attacks or hospitalizations? \_\_\_\_\_

2. Any oral steroids including inhalers that are steroidal? \_\_\_\_\_

3. Smoker? \_\_\_\_\_

4. Stable pulmonary function tests? \_\_\_\_\_

5. Any diagnosis of COPD or emphysema? \_\_\_\_\_

6. How long diagnosed? \_\_\_\_\_

### Cancer

1. Where cancer originated? \_\_\_\_\_

2. What stage of cancer, 1-4? \_\_\_\_\_

4 being metastasis and uninsurable. \_\_\_\_\_

3. What kind of treatment and last date of treatment, if fully recovered (including surgery, radiation or chemotherapy)? \_\_\_\_\_

4. When diagnosed? \_\_\_\_\_

5. PSA for prostate cancer <1? \_\_\_\_\_

6. If melanoma need Clark Level and depth of invasion? \_\_\_\_\_

### COPD/Emphysema

1. What medications, inhalers, and nebulizer? \_\_\_\_\_

2. Does the client smoke? \_\_\_\_\_

3. Need to know if the client has stable pulmonary function tests? \_\_\_\_\_

4. Any hospitalizations? \_\_\_\_\_

5. Any limitations or shortness of breath? \_\_\_\_\_

6. Any oxygen use, daily steroid use or hospitalizations? \_\_\_\_\_

7. When diagnosed? \_\_\_\_\_

### Crohn's disease

1. When diagnosed? \_\_\_\_\_

2. What treatment or meds is the client using? \_\_\_\_\_

3. How frequent are flare-ups or hospitalizations? \_\_\_\_\_

4. Weight stable? \_\_\_\_\_

## Diabetes

1. What type, 1 or 2? \_\_\_\_\_
2. When diagnosed? \_\_\_\_\_
3. How well controlled, last hemoglobin A1C? \_\_\_\_\_
4. Any diabetic complications (neuropathy (nerve damage), retinopathy (eye), nephropathy (kidney damage), or circulatory problems? \_\_\_\_\_
5. Weight and height stable and w/in the guidelines? \_\_\_\_\_
6. What medications, oral or insulin? \_\_\_\_\_
7. Any heart conditions? \_\_\_\_\_

## Heart disease

1. Any heart surgeries, when and what type, bypass (# of bypasses), angioplasty, pacemaker, or heart valve replacement? \_\_\_\_\_
2. Recovered? \_\_\_\_\_
3. What medications taking? \_\_\_\_\_
4. Any congestive heart failure/atrial fibrillation/heart attack/chest pains. \_\_\_\_\_
5. Is the client having regular follow-ups and/or testing (last seen and test results) \_\_\_\_\_

## Lupus

1. What type? Discoid or systemic? \_\_\_\_\_
2. When diagnosed? \_\_\_\_\_
3. If systemic, what organs affected and how severe are they affected? \_\_\_\_\_
4. What treatment or meds is the client using? \_\_\_\_\_
5. How many flare-ups or hospitalizations? \_\_\_\_\_

## Stroke/CVA/TIA – TIA: *Transient Ischemic Attack* CVA: *Cerebrovascular Accident*

1. How many strokes? \_\_\_\_\_
2. When was the episode? \_\_\_\_\_
3. Any residuals, such as numbness, weakness, pain, slurred speech, or visual impairment? \_\_\_\_\_
4. Any limitations that require cane or assistance? \_\_\_\_\_
5. Any findings on a CT of white matter changes, small vessel disease, ischemic changes, micro vascular changes and lacunar infarcts? \_\_\_\_\_
6. Any cognitive abnormalities? \_\_\_\_\_

## Sleep Apnea

1. When diagnosed? \_\_\_\_\_
2. Severity of the condition? \_\_\_\_\_
3. Does the client use a CPAP machine? Is the machine hooked to oxygen? If it is then companies will decline. \_\_\_\_\_
4. Any other treatment? \_\_\_\_\_
5. Stable pulmonary function tests? \_\_\_\_\_

Additional Information:

Thank you for taking the time to complete this information. Our office works with several carriers and will do our best to find you affordable coverage.

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