

MEASURABLE PROGRESS IN REASONABLE TIME



Measure what matters.

Track the right things.



Value your time.

Set deadlines and stay committed.



Review and refine.

Adjust your plan and keep moving forward.



Small steps. Big results.

Consistency today creates transformation tomorrow.



Pastor Eddie Crabtree



THE 7 HABITS OF
KINGDOM LEADERS

HABIT 4

THINK WIN-WIN

KINGDOM COLLABORATION CREATES GREATER IMPACT

FIRST HABIT OF
PUBLIC VICTORY



BETTER TOGETHER.
GREATER TOGETHER.



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THE 7 HABITS OF KINGDOM LEADERS



1. HABIT 1: BE PROACTIVE
Take responsibility for life



2. HABIT 2: BEGIN WITH THE END IN MIND
Define your mission and goals in life



3. HABIT 3: PUT FIRST THINGS FIRST
Prioritize and do the most important things first



4. HABIT 4: THINK WIN-WIN
Have an "everyone can win" attitude



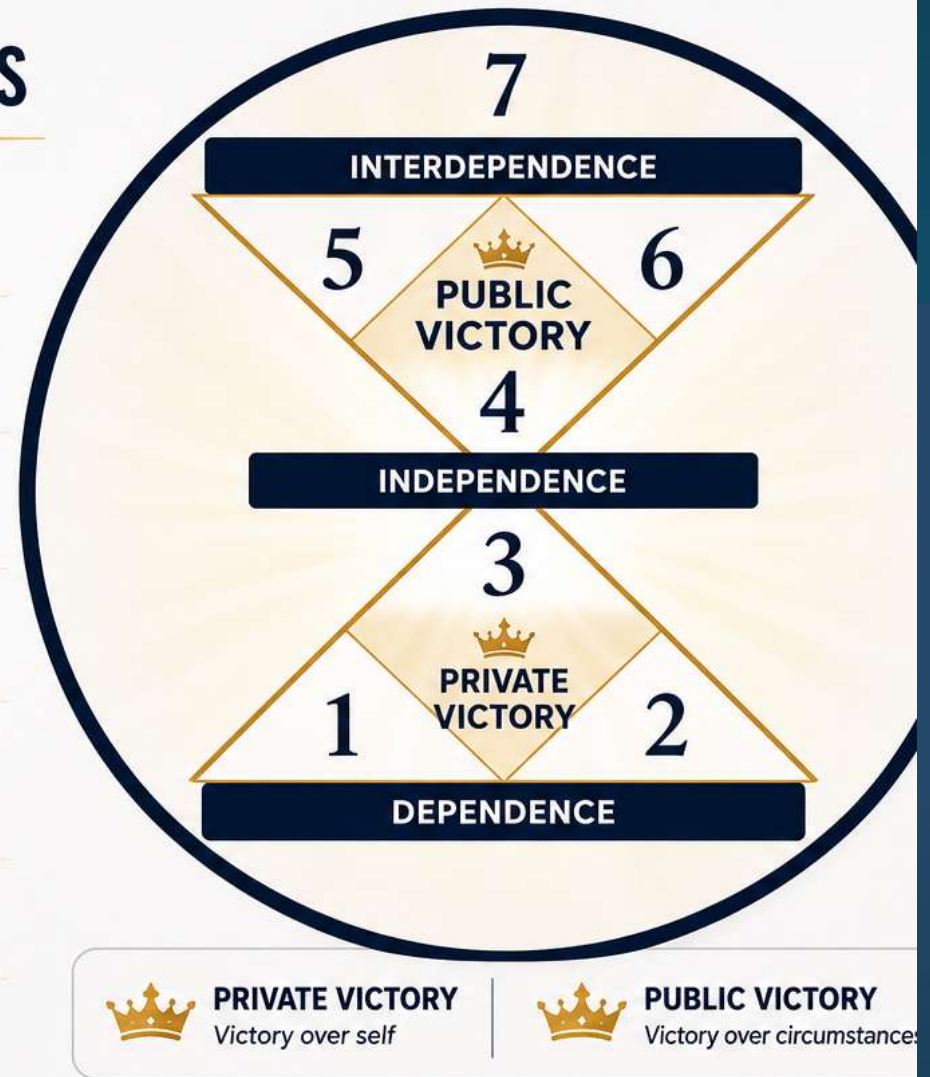
5. HABIT 5: SEEK FIRST TO UNDERSTAND THEN TO BE UNDERSTOOD
Listen to people sincerely



6. HABIT 6: SYNERGY
Work together to achieve more



7. HABIT 7: SHARPEN THE SAW
Renew yourself regularly



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THE 7 HABITS OF KINGDOM LEADERS

 MANAGE YOURSELF	1	 HABIT 1: BE PROACTIVE <i>The Habit of Choice</i>	• See alternatives, not roadblocks • Focus on what you can influence • I am free to choose and am responsible for my choices
	2	 HABIT 2: BEGIN WITH THE END IN MIND <i>The Habit of Vision</i>	• Mental creation precedes physical creation • Define practical outcomes
 LEAD OTHERS	3	 HABIT 3: PUT FIRST THINGS FIRST <i>The Habit of Integrity and Execution</i>	• Focus on the important, not just the urgent • Effectiveness requires the integrity to act on your priorities • Plan weekly, act daily
	4	 HABIT 4: THINK WIN-WIN <i>The Habit of Mutual Benefit</i>	• Effective long-term relationships require mutual respect and mutual benefit • Build trust with co-workers
	5	 HABIT 5: SEEK FIRST TO UNDERSTAND, THEN TO BE UNDERSTOOD <i>The Habit of Mutual Understanding</i>	• To communicate effectively, we must first understand each other • Practice empathic listening • Give honest, accurate feedback
 UNLEASH POTENTIAL	6	 HABIT 6: SYNERGIZE <i>The Habit of Creative Cooperation</i>	• The whole is greater than the sum of its parts • Synergize to arrive at new and better alternatives
	7	 HABIT 7: SHARPEN THE SAW <i>The Habit of Renewal</i>	• To maintain and increase effectiveness, we must renew ourselves in body, heart, mind and soul



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HABIT 1 RECAP

BE PROACTIVE



“ If you’re proactive, you don’t have to wait for circumstances or other people to create perspective expanding experiences. You can consciously create your own. ”

— STEPHEN COVEY —

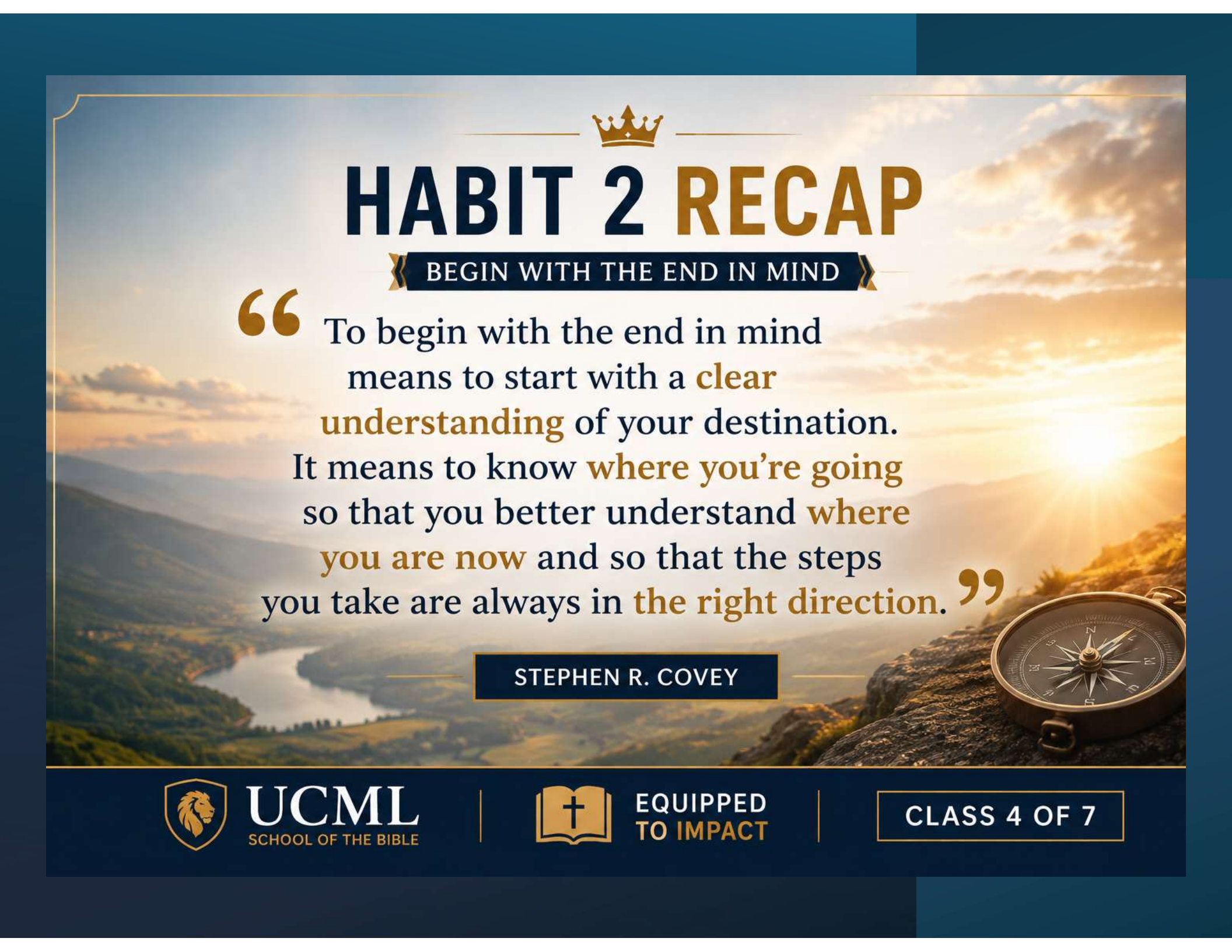


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HABIT 2 RECAP

《 BEGIN WITH THE END IN MIND 》

“ To begin with the end in mind means to start with a **clear understanding** of your destination. It means to know **where you're going** so that you better understand **where you are now** and so that the steps you take are always in **the right direction.** ”

STEPHEN R. COVEY



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HABIT 3 RECAP

PUT FIRST THINGS FIRST

“ PUT **FIRST** THINGS FIRST AND
SECOND THINGS ARE THROWN IN.
PUT **SECOND** THINGS FIRST AND
YOU **LOSE** BOTH FIRST AND
SECOND THINGS. ”

C. S. LEWIS



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HABITS 1–3 RECAP

BUILDING A LIFE OF PURPOSE, PRIORITY & POWER



HABIT 1 BE PROACTIVE

You're in charge of your choices and responses. Choose your attitude, take initiative, and focus on what you can influence.



HABIT 2 BEGIN WITH THE END IN MIND

Start with a clear picture of your desired future. Define your mission, set your goals, and live with purpose and direction.



HABIT 3 PUT FIRST THINGS FIRST

Focus on what matters most, not just what's urgent. Prioritize your time around your highest values and goals.

“

Sow a thought, reap an action; sow an action, reap a habit; sow a habit, reap a character; sow a character, reap a destiny.

—
STEPHEN COVEY



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HABITS OF

PUBLIC VICTORY:

PARADIGMS OF INTERDEPENDENCE



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THE GOLDEN RULE

“ So in everything, do to others what
you would have them do to you, for
this sums up the Law and the Prophets. ”

— MATTHEW 7:12 —



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EMOTIONAL BANK ACCOUNTS

God values and works through people.
Be aware of how we should interact—
either to **contribute to** and/or **receive from** others.

“ EVERY INTERACTION IS EITHER
A **DEPOSIT** OR A **WITHDRAWAL**. ”

Build trust. Strengthen relationships. Create lasting impact.



MAKE DEPOSITS

Strengthen trust and build lasting relationships

- ✓ Seek first to understand
- ✓ Show kindness, courtesy, and respect
- ✓ Keep promises
- ✓ Be loyal and speak well of others
- ✓ Set clear expectations
- ✓ Apologize sincerely when you make a “withdrawal”
- ✓ Forgive
- ✓ Attend to little things
- ✓ Show personal integrity



AVOID WITHDRAWALS

Damage trust and weaken relationships

- ✗ Assume you understand
- ✗ Show unkindness or disrespect
- ✗ Break promises
- ✗ Be disloyal or speak negatively
- ✗ Create unclear expectations
- ✗ Give no feedback
- ✗ Hold grudges

“I am not a product of my circumstances. I am a product of my decisions.”

—STEPHEN R. COVEY



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EMOTIONAL BANK ACCOUNTS

“ EVERY INTERACTION IS EITHER
A **DEPOSIT** OR A **WITHDRAWAL**. ”

God values and works through people.
Be intentional about how you **contribute** to and
receive from others.



MAKE DEPOSITS

- ✓ Seek first to understand
- ✓ Show kindness, courtesy, and respect
- ✓ Keep promises
- ✓ Be loyal and speak well of others
- ✓ Clarify expectations
- ✓ Attend to the little things
- ✓ Show personal integrity
- ✓ Apologize sincerely
- ✓ Forgive



AVOID WITHDRAWALS

- ✗ Assume you understand
- ✗ Show unkindness or disrespect
- ✗ Break promises
- ✗ Speak negatively about others
- ✗ Create unclear expectations
- ✗ Ignore the little things
- ✗ Act without integrity
- ✗ Refuse to apologize
- ✗ Hold grudges



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HABIT 4

THINK WIN-WIN

THE HABIT OF MUTUAL BENEFIT

Welcome to Habit 4: *Think Win-Win*.

This is the first habit of **Public Victory**.
It's based on an abundance mentality and
seeks **mutual benefit** in all our interactions.

CORE IDEAS OF HABIT 4



ABUNDANCE MENTALITY

Believing there is plenty of success
and good things for everyone to share.



MUTUAL BENEFIT

Seeking a final result where all people
feel happy and respected.



NO ZERO-SUM GAME

Rejecting the thought that one person
can win only if another person loses.



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7 HABITS OF KINGDOM LEADERS

HABIT 4: THINK WIN-WIN



“Most people are deeply scripted in what I call the **Scarcity Mentality**. They see life as having only so much, as though there were only one pie out there. And if someone were to get a big piece of the pie, it would mean less for everybody else.”

— Stephen Covey —



“Instead, I have an **abundance mentality**: When people are genuinely happy at the successes of others, the pie gets larger.”

— Stephen Covey —



“An **abundance mentality** springs from internal security, not from external rankings, comparisons, opinions, possessions, or associations.”

— Stephen Covey —

TRUE SUCCESS
is seeing others
succeed and
choosing to
celebrate it.



ABUNDANCE MINDSET
*There is enough success
for everyone to share.*



MUTUAL BENEFIT
*Seek solutions that build others up
and create lasting value together.*



TOGETHER WE GROW
*When we win together,
we all win bigger.*

UNDERSTANDING **P** (PRODUCTION) AND **PC** (PRODUCTION CAPABILITY) BALANCE

THE GOLDEN EGG AND THE GOOSE LAYING THE GOLDEN EGGS



“

To maintain the P PC balance, the balance between the golden egg (production) and the health and welfare of the goose (production capability) is often a difficult judgment call. But I suggest it is the very essence of effectiveness.

”

— STEPHEN COVEY —



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THE 7 HABITS OF
KINGDOM LEADERS

HABIT 4

THINK WIN-WIN

THE FIRST HABIT OF PUBLIC VICTORY



Healthy relationships are built
on mutual respect, courage,
and consideration for others.

KINGDOM SUCCESS IS SHARED SUCCESS.



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HABIT 4 RECAP

Think Win-Win: The Habit of Mutual Benefit.

The first habit of **Public Victory**.
It's based on an abundance mentality and
seeks **mutual benefit** in all our interactions.

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