## OPEN ALL STAR TEAM ZOOM MEETING FOR QUESTIONS RELATED TO YOUR EXPENSES

- 7:30 p.m. 8:00 p.m.
- Tuesday 10.19.21
- Topic: Blazing Stars Update
- Time: Oct 19, 2021 07:30 PM Eastern Time (US and Canada)
- Join Zoom Meeting
- https://zoom.us/j/99908154521?pwd=RWpqYXp6QnVkNzBCZXc1N3hVTTFlZz09
- Meeting ID: 999 0815 4521
- Passcode: mZ4kCf
- Agenda
  - 2020-2021 Review (5 minutes)
    - \$75 COVID Related Discounting on Summaries
    - 10% 15% Discount on Costume Purchases
    - Competition Entry Fees Lower than Projected
    - Stage 8 Nationals Unexpected Expense Impact
    - Mailed Summary = if a -\$XX.XX then you owe if \$XX.XX in you account
  - o 2021-2022 Updates (5 minutes)
    - \$75 COVID Fee Removed
    - 35% NET Higher on Costume Purchases
    - Competition Entry Fee Increase
    - Solo / Duet Trio Fees begin 12/2021 4/2021
    - Stage 8 National Fee Impact (\$250 same as Worlds Fee)
  - Tuition and Blazing Stars Account Management (5 minutes)
    - Autopay for Tuition and Blazing Stars need a Credit Card per Account
    - 2021-2022 Acro and Ballet Loading Now (ie goal finish 11.15.21)
  - Question and Answers (15 minutes)
  - o Follow up questions scott@starperformancecentre.com

## 2020-2021 Blazing Stars Account Update

- Overall Blazing Stars Expenses were COMPLETED on 8.31.2021 which now aligns with
  the closing of our annual year for the organization. This change was made to help the
  teams that are built over the summer have a better picture of projected expenses and
  allow the accounting process to close during the appropriate accounting year.
- All Individual Blazing Stars Summaries for each dancer was COMPLETED on 9.29.2021.
  These summaries hold all your expenses related to the team including but not limited to costumes, administrative costs, competition entries, Worlds expenses and this year included ticketing (Mini Elite and Youth Elite see note below).
- 2020-2021 Accounts are now 50% CLOSED which means that the summaries have been completed and any BALANCE DUE or CARRY OVER MONEY has been placed in your account. These teams as of 10.15.21 include:
  - Tiny Prep
  - o Tiny Elite
  - Mini Prep

- Youth Prep
- 2020-2021 Accounts up next to be closed in order with a goal date of 11.1.21 are:
  - Senior Elite
  - Junior Elite
  - o Mini Elite: note Stage 8 Nationals billing is complex due to many variables
  - Youth Elite: note Stage 8 Nationals billing is complex due to many variable

## 10/2021 Blazing Stars Deposit Update

- If you are a NEW dancer, you will see your regular deposit this month via autopay.
- If you are a RETURNING dancer and HAS received (or is in the mail) a completed 2020-2021 Blazing Stars Summary, you will see your "CARRY OVER BALANCE" or "BALANCE DUE" applied starting 10.15.2021. If you have a balance due you will see a payment via autopay and if you have carry over money it will automatically be applied.
- If you are a RETURNING dancer and HAVE NOT received a completed 2020-2021 Blazing Stars Summary, you will NOT see any note in your account and will NOT be billed until we COMPLETE your summary (ie. 15 days or so we should be done).