



Friday, March 12th, 2021

[One Year In: How to Stay Motivated During the COVID-19 Pandemic](#)

ATG Fuel for Thought, March 2nd

In early March 2020, employees at organizations nationwide were urged to work from home for two weeks. Twelve months later, the world is anything but normal. At Armstrong, we value our employee's mental and physical health. During the past year, we have uncovered a few tips to help find balance in a still-uncertain world.

[\\$1,400 COVID relief checks to trigger surge in e-commerce shipments](#)

Freight Waves, March 10th

"The last time stimulus came out, the e-commerce orders doubled in days. People may use this money to buy something for themselves. And then it was a smaller stimulus. Now, with a large potential stimulus coming, our orders will surge within days."

[California fines delivery service and Amazon \\$6.4M for wage theft](#)

Freight Waves, March 9th

"Contracting out services does not release employers from their duty to ensure workers are being legally compensated," said California Labor Commissioner Lilia Garcia- Brower. "In this case, both Green Messengers and Amazon.com Services are responsible for the wage theft that these workers suffered."

[Spot Volumes cool off, but rates heat up.](#)

DAT Freight & Analytics, March 10th



National Spot Rates: Van, Flatbed, Reefer

[Tax Tips Every Freight Agent Should Consider](#)

ATG Fuel for Thought, March 9th

While this post is not designed to provide specific tax advice, it does cover common tax scenarios that freight agency owners and independent contractors experience during a fiscal year. Whether you are just starting, transitioning to a new opportunity, or have been in the business for decades, use this information to help alleviate your tax burdens.



Problems Solved in our office this week:

- Paring partial shipments together to get them to their ending location quicker and at a partial price instead of a full truckload price.
- Looking at opportunities when possible to use flatbeds with straps and tarps rather than putting it on a dry van to provide a cheaper rate for our customers.

The Good News:

- Consumer bounce back from the COVID-19 pandemic has been sustained through the first quarter of the year, and that is impressive to see. Wall street has responded to that consumer bump and the return of consumer behavior to services vs. goods will be another good indicator of rebound ([Great Quarter Guys](#))
- “Obviously the first issue in terms of the association’s priorities is implementation of the entry-level driver training [ELDT] rule and making sure the states are ready for it as well as the industry,” said Wood, president, and CEO of Commercial Vehicle Training Association. “We’ve had several webinars and are planning to hold more. We’ll be reaching out to the truck driver school industry and make sure they’re up to speed.” ([Freight Waves](#))

SPRING IS
COMING



FREIGHT WILL
BE PICKING UP:

- ROAD CONSTRUCTION
- RESIDENTIAL
CONSTRUCTION
- FARMING
- PLANTING SEASON

