

THE CATALYST

Quarterly catchup



Join us virtually

Tuesday February, 24th Noon-1pm

REGISTER NOW

The Business Outlook and Trends Survey (BOTS), led by the Federal Reserve Bank of Cleveland and regional economic development offices, provides timely insights on business conditions across the Fourth District, including demand, employment, wages, and prices.

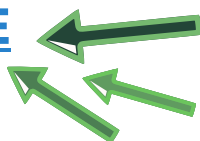


Business Trends and Outlook Survey Results

The results of the Business Outlook and Trends Survey are in!

This survey was open to all local business owners and key decision makers—will be formally presented during an upcoming virtual meeting. This survey is a critical tool in understanding real-time business conditions, growth expectations, workforce needs, and challenges facing our companies. The data collected directly informs local and regional economic development strategies, helps prioritize resources, and strengthens our ability to advocate for programs and investments that support business growth in Henry County. Increased participation ensures the results accurately reflect our business community and enhances our collective voice when engaging state, regional, and funding partners. We strongly encourage all companies to take part in future surveys to help shape informed, data-driven decisions that support a strong and resilient local economy.

[RSVP HERE](#)



03/03 - Advanced Manufacturing Consortium Annual Meeting - [RSVP](#)

03/06-03/07 - Northwest Ohio Ag Expo - [Learn More Here](#)

03/26 - BGSU State of the Region Conference (also Online) - [Learn More Here](#)

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FEATURE MEMBER SPOTLIGHT



SAVE ENERGY IN YOUR NAPOLEON BUSINESS!



Efficiency Smart offers financial and technical support to help residents and businesses reduce their energy use and save money. Select your utility to discover the services available to you.

DIRECTORS PITCH

Business Retention & Expansion (BR&E) meetings are one of the most important ways we can support the success of existing businesses in Henry County. These conversations give you a chance to share what's working, what challenges you're facing, and where you see opportunities for growth. The information gathered helps ensure local and regional resources are aligned with your needs—whether that's workforce, infrastructure, expansion planning, or navigating available programs.

I'll be reaching out soon to schedule BR&E meetings with local businesses. These visits are conducted in partnership with the Henry County CIC and The Regional Growth Partnership and are designed to be confidential, collaborative, and valuable for your operation. Your input directly helps shape economic development strategies that strengthen Henry County's business climate and support long-term growth.

If you'd like to schedule your BRE sooner, please don't hesitate to contact us at the office—we're happy to meet at your convenience!

A handwritten signature in green ink that reads "Jen".

WHY BR&E VISITS MATTER

Business Retention & Expansion (BR&E) visits are a vital tool in supporting local businesses and strengthening our regional economy. These one-on-one meetings allow the CIC to better understand the needs of existing businesses while connecting them to resources that help them grow and thrive.

Connecting Businesses to Resources & Incentives

BR&E visits provide a direct pathway to local, state, and federal incentives, including grants, tax credits, workforce training programs, and financing opportunities that support business growth and expansion.

Problem-Solving & Advocacy

Many businesses face challenges such as workforce shortages, infrastructure needs, regulatory concerns, or supply chain disruptions. Through BR&E visits, the CIC helps identify solutions, connect businesses with the appropriate agencies, and advocate on their behalf.

Workforce & Talent Development

These visits also support hiring, training, and employee retention by linking businesses with workforce development programs, educational institutions, and local training providers.

Infrastructure & Expansion Planning

For businesses considering expansion, relocation, or facility upgrades, BR&E visits offer guidance on zoning, permitting, site selection, and infrastructure development—helping make growth plans more achievable.

Driving Data-Informed Economic Growth

Insights gathered during BR&E visits help economic developers and community leaders identify trends, remove barriers to growth, and shape policies that promote long-term economic sustainability.



DID YOU KNOW?

WHAT HAPPENS AFTER A COMPANY RECEIVES A TAX ABATEMENT

THAT'S WHERE TIRC, TAX INCENTIVE REVIEW COUNCIL COMES IN

Think of TIRC as Ohio's accountability check-in crew.

Each year, TIRC meetings bring together state and local partners to review how businesses that received tax incentives are doing on the promises they made, like creating jobs, making investments, and growing in our communities.

In plain terms, they ask:

- ✓ Did the company meet its hiring goals?
- ✓ Did the planned investment happen?
- ✓ Is the incentive delivering real value to Ohio?

If everything checks out — great! If not, adjustments or corrective steps can be taken. Why does this matter locally? Because TIRC helps ensure tax incentives are being used responsibly and that our communities truly benefit from economic development projects. It's all about transparency, stewardship of taxpayer dollars, and keeping growth on track.

Not flashy — but incredibly important for building a strong local economy.

Henry County's TIRC will meet on March 12, 2026

WELCOME

OUR NEW MEMBER



**COMMUNITY
IMPROVEMENT
CORPORATION**
OF HENRY COUNTY

We are pleased to welcome
Michael Schumaker, CFP®,
Financial Advisor with
Edward Jones, as our newest
member of the Community
Improvement Corporation of
Henry County.



Michael Schumaker, CFP®
Financial Advisor | Edward Jones

Michael brings valuable experience in financial planning and investment guidance, helping individuals, families, and businesses make informed decisions for their futures. His professional insight and commitment to serving the community will be a great asset to our organization.

Please join us in welcoming Michael to the CIC of Henry County!

Edward Jones®
MAKING SENSE OF INVESTING

Introducing OUR NEW BOARD MEMBERS



Shauna Cotter

AVP | Business Development Officer

I am a dedicated community advocate with strong commitment to service and integrity. My background is customer focused work and community involvement. I bring a thoughtful people-first approach to leadership. I was born and raised in Napoleon Ohio. My husband Tony and I have 3 children Ryan, Erica and Emily. I have worked at the Napoleon F&M Bank for 30 years. I am currently the Business Development Officer/Asst Vice President. As a CIC member I am committed to listening, problem solving and working collaboratively to help the community grow and thrive.



Mike Llanas

Safety Manager - Dana Corporation

I currently serve as the Safety Manager at Dana Napoleon, bringing more than a decade of experience in manufacturing environments across both Henry and Fulton counties. Throughout my career, I have focused on building stronger, safer workplaces while fostering community development across Northwest Ohio.

In addition to my manufacturing background, I am deeply engaged in civic leadership. I serve the Village of McClure as Website Coordinator and the Village of Portage as Village Administrator and Planning Committee Member. I also support regional workforce advancement as a Liaison for Workforce Development and Training for Goodwill Industries in Southeastern Ohio.

My commitment to mentorship extends into athletics, where I have worked with both Northwest Ohio high school and college students at Owens Community College and Wheeling University (WV.), helping them grow through structured athletic programs.

My wife, Kelly, and I are proud parents of three children, ages 26, 20, and 15. It is a privilege to serve the greater good of Napoleon and contribute to the continued growth and strength of our community.

Introducing

OUR NEW BOARD MEMBERS



Scott Nagel

President – Vernon Nagel Inc

As the President of a local heavy highway construction company, I try to lead with a commitment to quality, safety, and results. Our work focuses on delivering reliable infrastructure that supports communities and keeps them moving forward. What drives me most isn't just completing projects — it's helping people grow along the way.

I believe in supporting others in reaching their goals, building strong teams, and working through challenges with practical, solution-focused thinking. I've lived in or around Napoleon my entire life, and it's a wonderful place to start a family. My wife and I have raised three daughters here, and they've benefited greatly from the schools and the many activities our community has to offer. As a new member of the CIC, I will do everything I can to help promote growth and prosperity.



Meredith Wolff

Napoleon City Council

I am a personal trainer at Optimal Performance Fitness here in Napoleon and I was elected to the Napoleon City Council in November 2025. I was raised in Napoleon and returned in 2022 after nearly 10 years in Centerville, Ohio. My husband and I chose to raise our two young sons here, close to family. I love this community and am excited to serve on the CIC board!

INTERESTED IN COMING TO A BOARD MEETING?

THE NEXT BOARD MEETING WILL BE
ON TUESDAY MARCH 10TH AT 4:30PM
104 E. WASHINGTON ST., SUITE 107
NAPOLEON

AVAILABLE FOR SALE & LEASE | COMMERCIAL

2601 NORTH SCOTT STREET | NAPOLEON, OH 43545

879 SF COMMERCIAL PROPERTY

rkgcommercial.com



2601 NORTH SCOTT STREET

Property Details

Submarket
Outside Metro Area

County
Henry

Traffic Count
9,429

Tenancy
Single

Heat System Description
GFA Ceiling Unit

Restrooms
Yes

Exterior Signage
Building

Condition
Good

Annual Real Estate Taxes
\$1,408.62

Parcel Nos.
411100340000

Cross Streets
Bonaparte

Nearest Highway
US-24



2601 NORTH SCOTT STREET

Offering Summary

Sale Price:
\$225,000

Lease Rate:
\$2,500.00 per month
(NNN)

Available SF:
879 SF

Building Size:
879 SF

Year Built/Renovated:
1968/2024

Lot Size:
0.9 Acres

Lease Term:
Negotiable

Price / SF:
\$255.97

Property Overview

- Renovations completed in 2024
- Front reception area and/or office space
- Warehouse with grade-level overhead door
- Ample on-site parking
- Multiple ingress/egress points
- Excellent visibility on highly traveled Scott St
- Immediate access to US 24/US 6

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