

10 TIPS

to Get Your Home Ready for Sale



Get your house into shape and wow potential homebuyers!

Don't list your home without advance preparation. Buyers are looking for a home for sale in pristine condition. Use these tips to get your home ready for potential buyers.

1. Landscaping. First impressions go a long way! Mow the lawn, prune the bushes, weed the garden, and plant some flowers.

2. Clean Outside. A sloppy exterior is a bad first impression. Clean the gutters and pressure wash your home's siding. Rent tools or hire a professional.

3. Front Door. A fresh coat of paint will make the front door stand out. Replace faded house numbers so buyers can see them from the curb. Buy a new welcome mat. It's a way to let buyers know they're invited into your home.

4. House Repairs. You want your home to be in the best condition possible. Take care of major defects like broken windows or a leaky roof that could discourage buyers.

5. Declutter. A good rule of thumb is to eliminate half of your belongings. Rent a storage unit or portable pod for furniture or personal belongings, or donate items.

6. Depersonalize. Buyers want to envision their belongings in your home. Get rid of any art or other decor that might turn off people with different tastes. Rent a storage unit for knickknacks, family photos, posters, extra furniture, and other personal items.

7. Clean, Clean, Clean. Clean from top to bottom. Don't have time? Hire a professional maid or team to visit for a cleaning. It's not as expensive as you might think.

8. Paint Your Walls. Choose a neutral color palette that will appeal to a wide range of buyers. It might not be your personal style, but studies say that painting walls in fresh, natural-looking colors makes a home feel larger and are also neutral enough to help buyers envision themselves living in the space.

9. Bad Odor. Buy an air neutralizer and spray it often. When showing the home, fill it with inviting but not overpowering aromas. Strategically place fresh flowers or bake a batch of cookies. Nothing says "home" like the smell of fresh-baked cookies.

10. Closets and Drawers. Messy closets give the appearance that your home doesn't have enough storage space. You never know where a buyer might look when touring a home for sale.

**We hope you found this information useful.
Academy Mortgage is here to help you!**



Steph Chapple

NMLS #1667806 | Loan Officer
(970) 443-3763 - Cell
(970) 530-0489 - Office

steph.chapple@academymortgage.com
academymortgage.com/about-us/team/stephchapple
1951 Wilmington Dr.
Fort Collins, CO 80528

LO State Lic#: CO 100509458; WY 8022



Amy Martin

Broker Associate
(970) 698-0196 - Cell
amy@homesbyamymartin.com
homesbyamymartin.com
125 S. Howes Street - Suite 120
Fort Collins, CO 80521
FA.100078374