

## June 2020

## Mid-Atlantic Region

## Sold Summary

	Jun 2020	Jun 2019	% Change
Sold Dollar Volume	\$9,332,849,199	\$9,833,298,980	-5.09%
Avg Sold Price	\$387,789	\$374,501	3.55%
Median Sold Price	\$324,900	\$308,000	5.49%
Units Sold	23,881	26,258	-9.05%
Avg Days on Market	41	39	5.13%
Avg List Price for Solds	\$392,183	\$378,580	3.59%
Avg SP to OLP Ratio	97.7%	97.7%	0.06%
Ratio of Avg SP to Avg OLP	97.6%	97.6%	-0.01%
Attached Avg Sold Price	\$325,108	\$311,325	4.43%
Detached Avg Sold Price	\$425,094	\$413,399	2.83%
Attached Units Sold	8,919	10,005	-10.85%
Detached Units Sold	14,958	16,251	-7.96%

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

	Jun 2020	Jun 2019	% Change
Active Listings	40,864	67,494	-39.46%
New Listings	34,487	35,305	-2.32%
New Under Contracts	0	0	0%
New Contingents	0	0	0%
New Pendings	35,427	28,484	24.38%
All Pendings	50,635	46,119	9.79%

## Financing (Sold)

Assumption	4
Cash	3,364
Conventional	13,245
FHA	3,715
Other	379
Owner	14
VA	2,360

## Days on Market (Sold)

0	373
1 to 10	9,735
11 to 20	3,088
21 to 30	1,866
31 to 60	3,441
61 to 90	1,789
91 to 120	937
121 to 180	926
181 to 360	1,311
361 to 720	345
721+	63

## Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	98	54	89	187	29	53	14	382	421	52
\$50K to \$99,999	91	69	219	209	64	51	95	927	987	193
\$100K to \$149,999	168	163	380	335	111	54	218	1,178	1,171	342
\$150K to \$199,999	188	164	802	568	266	93	374	1,630	1,240	502
\$200K to \$299,999	214	274	1,956	1,067	1,206	192	671	4,206	2,281	1,096
\$300K to \$399,999	79	163	1,168	835	1,704	216	520	4,242	1,474	919
\$400K to \$499,999	26	51	480	519	1,499	154	271	2,956	942	566
\$500K to \$599,999	12	18	194	237	1,148	89	140	2,182	569	403
\$600K to \$799,999	9	43	148	188	1,370	96	169	2,756	615	502
\$800K to \$999,999	6	11	68	53	580	52	37	1,590	239	234
\$1M to \$2,499,999	3	6	41	42	509	72	26	2,548	371	318
\$2.5M to \$4,999,999	0	0	1	0	28	2	4	555	46	70
\$5,000,000+	0	0	0	0	4	0	0	140	5	14
<b>Total</b>	894	1,016	5,546	4,240	8,518	1,124	2,539	25,292	10,361	5,211
Avg Sold Price	\$197,076	\$257,414	\$294,178	\$308,396	\$534,046	\$433,511	\$332,135			
Prev Year - Avg Sold Price	\$198,128	\$243,775	\$282,414	\$296,560	\$519,583	\$410,013	\$322,495			
Avg Sold % Change	-0.53%	5.59%	4.17%	3.99%	2.78%	5.73%	2.99%			
Prev Year - # of Solds	953	1,124	5,982	4,828	9,314	1,164	2,889			

## Active Detail