# **Systems List**

# **Business Performance Automation**

Bringing enterprise-level **Business Process Automation** to small and medium sized businesses, with no need for internal IT resources. Designed to remove manual workflows, saving time, increasing productivity, reducing errors, and enabling growth. Billed on a monthly basis AFTER implementation - a truly risk-free path to enhanced efficiency and scalability!

Explore how cutting-edge Business Process Automations can streamline your processes, boost productivity, and drive success.

Our team of experts is ready to provide tailored solutions to help achieve your goals!

#### **Contact Information**

Jennifer Magnus Essential Business Applications 612-900-7184

# **Analyze**

# Recognize

# **Optimize**

If you have manual processes, involving the systems listed below, or any other systems/tasks that you are performing or tracking manually, we can automate those too!

**Excel:** All the analysis and work you are doing in Excel today can be automated

• We have a lot of this...removing people from dependency, etc.

#### **Email:**

Google Business (Gmail, etc) // Office 365 // AWS SES

#### **CRMs**:

- HubSpot (#1 because of the size of companies we run into)
- Salesforce (our favorite and easiest for us to work with)
- Pipedrive // Zoho CRM // Dynamics (bigger company tools) // Others with API

#### **Accounting Systems:**

- Quickbooks (99% of who we deal with because we are with SMB)
- Sage Intacct // Wave Accounting // Xero // Zoho Accounting // Bench.co // Etc.

## **Cloud/Hybrid Providers:**

AWS // Azure // Google Cloud // IBM // Rackspace // Etc.

## Storage:

Box.com // Dropbox // Google Drive // OneDrive // Amazon Drive // Etc.

### **Project Management Tools (operational reporting)**

• Trello // Jira // Asana // ClickUp // Basecamp // Etc.

#### **EMRs**:

AthenaHealth // eClinicalWorks // Meditech

# **Marketing Automation**

Pardot // Outreach.io // Outplay // SalesLoft // Etc.

## **Proprietary Systems:**

Dental (EagleSoft) // Construction (PenguinData) // Insurance (CSC Solutions)