

In 1910 two multimillionaires recognized the value of the thriving business and bought up the outstanding stock except the 8/29ths held by Mr. Tokheim. They reorganized the business and placed in charge some of their own relatives and in 1911 pushed Mr. Tokheim out.

In place of becoming discouraged Mr. Tokheim immediately started in business for himself to manufacture and market the "Vac" System for handling bulk vinegar and cider in a sanitary manner, selling it direct to the retail grocers.

He then continued to invent new equipment to fill the needs of the market and to build up a more complete line. It consisted of public garage pumps, dry cleaners' power pumps, agitator tanks and renovators for use in reclaiming the gasoline or naphtha for dry cleaners, which proved very successful. But when this country entered the war, materials allowed were based on previous year's output and this was soon exhausted. Therefore in order to stay in business Mr. Tokheim had to enter war-work on a sub-contract basis, designing and building tools, jigs and special machines, and continued this until 1920 when Mr. Tokheim again assumed his own business and continued inventing new equipment to promote saving and safety in the handling of petroleum products.

His present line consists of Breather Vents for gasoline storage tanks, Vapor Control with Flame Arresters, Tank Gauges, Tank Temperature and Test Units, as well as the "Vac" Vinegar and Cider measuring

equipment. The last mentioned is now sold through the Wholesale Grocery trade over the entire United States.

During the last twelve years the employees of the Tokheim Company have had full time employment and a great deal of overtime. There has been perfect harmony and satisfaction to all. The company's policy is to start young men as they graduate from high school, train them to requirements as machinists, draftsman, wood and metal patternmakers and general all-around mechanics. In the employment there are now represented the second and third generations of Tokheims. All products manufactured are Mr. Tokheim's own inventions.

Mr. Tokheim's advice to young men today is: Don't look for the white collar job, or the easiest way out. To be permanently successful those jobs must be acquired.

