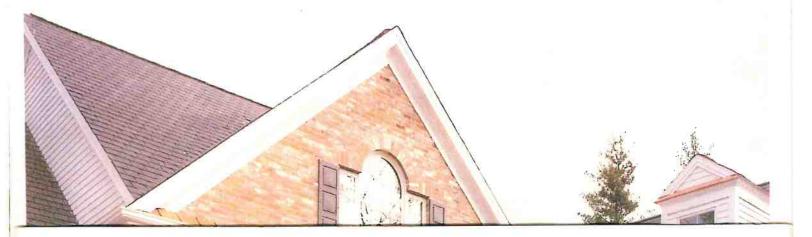
# **Builder/Architect**

**Greater Boston Edition** 

January 1997

Our **59**<sup>th</sup> Year



# **Legislative Committee**

Joseph V. Polsinello, BAGB legislative chairman, was recently appointed by the Commonwealth of MA Executive Office of Environmental Affairs Commissioner, Dept. of Environmental Protection, to serve on the Rivers Advisory Committee as the real estate representative. Joe would like to invite anyone who may be affected by the Rivers Bill to contact him at his office, Inland Professional Corp., (617) 829-9501, so that he can offer his availability to obtain environmental comments, ideas and information that may assist him and the regulation drafting process.

Other committee appointees consist of four from environmental organizations, one from agriculture, aquaculture and development. At least two members shall own or have an interest in land located in a riverfront area.

The Rivers Protection Act, effective August 1, 1996, amends the Wetlands Protection Act, Chapter 131, section 40, creating a "riverfront" resource protection area of land situated 200 feet from a natural flowing body of water that empties to any ocean, lake or river which flows throughout the year.

Proposed expansion, building or development will require application to local conservation commissions that shows no significant adverse impact, demonstrated by performance standards, utilizing best management prac-

tices, alternatives analysis and/or mitigation mea-

Inland Professional Corp. (IPC) provides environmental, construction, business management, planning and engineering services. As a Licensed Site Professional (LSP), Joe provides assessment, planning and remediation of oil and hazardous materials contaminated properties relevant to Chapter 21E and the MA Contingency Plan (MCP).



Joseph V. Polsinello

Polsinello is also licensed to perform Title V inspection, installation of septic systems, construction supervision and building as consistent with the State Building Code.

As a member and past Board of Directors member of the North and South Rivers Watershed Association (NSRWA), the education, interest and concern of our environmental resources has prompted his increased awareness and involvement.

B/A

## JOSEPH V. POLSINELLO PROFESSIONAL PROFILE

Mr. Polsinello is president and principal owner of Inland Professional Corporation providing environmental, business and project management. Having over 45 years of combined experience in general contracting, emergency spill response, hazardous waste cleanup, real estate development, building and site construction, and the petroleum industry. As a Massachusetts Licensed Site Professional (LSP) Mr. Polsinello along with associates provides environmental site assessment, management, site ranking and LSP opinion consistent with the Massachusetts Contingency Plan. Specific responsibilities include health and safety, program development, education and training, specifications, contracts, estimating, planning, operations coordination, site supervision, project management and emergency response contingency.

#### PROFESSIONAL EXPERIENCE

Mr. Polsinello was president and principal owner of Inland Pollution Control, Inc., with facilities in New York and Massachusetts from 1971 through 1988. IPC was a full service management and contracting company performing emergency response and spill cleanup, environmental remediation, handling, transportation and disposal of petroleum and chemical hazardous materials and wastes. IPC performed work for the U.S. EPA, various state, commercial and industrial clients including many *Fortune 500* corporations relating to the petroleum, utility, real estate and financial institutions performing private environmental waste management and superfund related remediation cleanup. Specific projects addressed: toxic chemicals, PCB's, petroleum releases, groundwater contamination, bio-remediation, asphalt reclamation and recycling, solvent recovery, incineration, wastewater treatment, decontamination and disposal. IPC and Polsinello associated companies provide routine plant maintenance, above / underground storage tank removal, replacement, deep-water marine terminal operations and management.

Over the past 30 years, Mr. Polsinello has attended, completed and participated in numerous training courses, seminars, lectures and conferences. At IPC, he was responsible for preparing, reviewing, implementing, instructing and providing health, safety, operational and transportation training programs both in house and for clients.

As manager of operations for Polsinello Fuels, Inc., Rensselaer, NY, Mr. Polsinello was responsible for conducting operations, overseeing full service bulk, packaged, retail and wholesale petroleum products and related TBA items under independent and CITGO Petroleum Corporation brand, plumbing, electrical and air-conditioning.

Mr. Polsinello was president and principal owner of Polsinello Services, Inc., Rensselaer, NY since 1969, which operates full service management and operations bulk oil storage terminals, including tanker and barge marine transfer operations, tank truck loading and distribution.

Also, Mr. Polsinello was president and principal owner of Respond Air, Inc., a corporate aircraft operation and management company.



## JOSEPH V. POLSINELLO PROFESSIONAL PROFILE

Page 2 of 2

Since 1972, Mr. Polsinello assisted in the operation of Chauffeur Training Schools, Inc., Rensselaer, NY, a family related business. He had provided instruction within training safety programs associated with the transportation, highway safety and trucking industry.

As the owner and developer of Pantooset Farms Inc. on the North River, a residential community, Mr. Polsinello is a licensed builder and construction supervisor.

Mr. Polsinello was also president and principal owner of Polsinello Terminals, Inc., Renssealaer, NY, which owns and operated a marine bulk oil storage terminal Port of Albany, Hudson River.

Since 1966, Mr. Polsinello has performed numerous phases of excavation, demolition, dismantling, salvage, restoration, rebuilding, real estate development, and total building construction.

#### PROFESSIONAL, COMMUNITY AND CIVIC

Massachusetts Licensed Title V Septic System Inspector

OSHA 29 CFR 1910.120 Certification / 1926.00

Massachusetts Construction Supervisors License

Massachusetts Licensed Building Contractor

Massachusetts Licensed Site Professional

First Aid and CPR Certification.

Certified Tank Tester and Installer.

Member of the Town of Hanover Open Space Planning Committee

Class I CDL Hazardous Material Tractor Trailer License / Past CDL Instructor

Multi - Engine Instrument Airplane Pilot

Former Board of Director of North and South Rivers Watershed Association

Member of the Town of Hanover Emergency Contingency Planning

Member and Former Board of Director-Builders Association of Greater Boston

Past President of the Tri Town Rotary Club / Member Braintree Rotary

Member of the Legislative Committee- Home Builders Association of Massachusetts

Appointed to Commonwealth of Massachusetts,

Department of Environmental Protection, Riverfront Advisory Committee Town of Hanover, Department of Public Works / Water Commissioner Former Alternate Town of Hanover, North River Commissioner

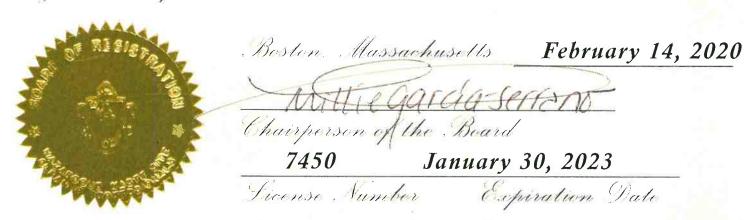
## The Commonwealth of Massachusetts

# BOARD OF REGISTRATION OF HAZARDOUS WASTE SITE CLEANUP PROFESSIONALS

This is to Certify That

## Joseph V. Polsinello

has been duly registered by this Board as a qualified Licensed Site Professional, as provided by the laws of the Commonwealth



## Mark Hovis, Senior Project Manager / Engineer

## **Professional & Career Profile**

Mark Hovis received his Bachelor of Science in Civil Engineering from the University of Missouri-Rolla (now Missouri S & T) in 1979. Starting his 17 year career with Cities Service Company (now CITGO Petroleum Corporation) at their E. Braintree, MA petroleum products terminal as a plant engineer in June 1979. One of the first projects assigned was the recovery of a gasoline release from a leak of an underground distribution pipeline including replacing the underground piping structure with above ground piping. This launched a career of environmental cleanups that include facilities and operations in Illinois, Indiana, Louisiana, New Jersey, and Massachusetts. His experiences include managing petroleum releases, cleanup of former releases, refinery disposal remediation and long term release mitigation.

Mark's association with Inland Professional Corporation began in 1996 where he worked directly with Joe Polsinello addressing client's environmental needs including spill response, environmental site assessments and remediation.

Most recently (2018) Mark was the project manager for a \$5 MM budgeted mitigation of a petroleum release along the Neponset River in Norwood, MA. Overseeing design and installation of the mitigation system, by-passing of the Neponset River to install the mitigation/remediation system which was a low maintenance passive design to filter and absorb the LNAPL from a site reported 1984 release. The mitigation design for a 100 year life was installed under budget and completed within the timeframe identified under the RAM plan.

Mark's career also included the design and operation of petroleum processing facilities for gasoline, #2 fuel oil, ethanol, and various asphalts. Most recently, Mark led the design and installation of three new asphalt storage and processing facilities for CertainTeed Corporation. Mark's career with CertainTeed spanned 20 years with positions in engineering and management.

Mark received his Masters of Business Administration (MBA-Finance) from The University of Phoenix (2007) and Blackbelt certification (2008) under Six Sigma principles. These skills were used for both small and large project development during his working career at CertainTeed.



ON THIS 26th DAY OF AUGUST, 2014, THE

## MASSACHUSETTS GAMING COMMISSION

PURSUANT TO THE POWER AND AUTHORITY GRANTED TO IT BY
CHAPTER 23K OF THE GENERAL LAWS,
HEREBY AWARDS A NON-GAMING VENDOR REGISTRATION TO

## \* \* \* INLAND PROFESSIONAL CORPORATION \* \* \*

51 Mill Street, Unit 7 Hanover, MA 02339

TO OFFER GOODS OR SERVICES NOT DIRECTLY RELATED TO CASINO OR GAMING ACTIVITY TO A CASINO LICENSEE OR A CASINO APPLICANT AND THEIR EMPLOYEES OR AGENTS, HAVING ESTABLISHED THE QUALIFICATIONS SET FORTH IN THE M.G.L. C23K, § 2 AND 205 CMR 134.00.

NON-GAMING VENDOR LD. NO. NGV000024 THIS LICENSE EXPIRES ON AUGUST 31, 2019

Director, Division of Licensins





January 29, 2015

Mr. Joseph Polsinello Inland Professional Corporation 51 Mill Street, Unit 7 Hanover, MA 02339

Dear Joseph Polsinello,

Pursuant to the authority delegated to the Director of Licensing by the Massachusetts Gaming Commission (Commission) and in accordance to 205 CRM 134.09 (1)(d), the Commission is pleased to notify you that a Non-Gaming Vendor Registration NGV000024 has been issued to Inland Professional Corporation (Inland). Please note the term of this registration is August 26, 2014, through August 31, 2019.

This registration entitles Inland to offer to a gaming establishment or gaming licensee goods or services which are not directly related to gaming. Please be advised that should Inland regularly conduct business and meet the monetary threshold pursuant to 205 CMR 134.04(2) the Commission's Division of Licensing shall forward notice of your obligation to submit an application for licensure as a gaming vendor-secondary which is subject to a more comprehensive investigation by the IEB. Prior to the submission of the application Inland shall submit to the Division of Licensing (Licensing) a complete copy of Inland's Table of Organization, a list of all directors, officers, owners and persons who have responsibilities for Inland's business in Massachusetts and a brief description of their job responsibilities. Subsequent to the receipt of these documents, Licensing will schedule a scope of licensing meeting (either via phone or in person) to discuss who needs to submit an application and what type of application is required. Licensing will confirm its determinations in a "Scope of Licensing" letter to you.

Within 45 days of notice, Inland shall submit an application for licensure or discontinue providing goods or services to a gaming establishment or gaming licensee. Please further note that you shall have the continuing duty to report certain types of changes that occur with respect to the information that was submitted in your application.

Should you have any questions concerning this registration, please contact William Curtis, Licensing Supervisor, at (617)-979-8431.

David Acosta

Director of Licensing

cc: File NGV000024

Karen Wells, Director of IEB

Charles C. Hajjar Joseph E. Olbrys, Esquire Hajjar Management Company Milton, MA 617 296-5200

Charles S. Kelly, Esquire Norwell, MA 02370 781 792-1919

William E. Zawacki, V.P. Rockland Trust (Bank) Braintree, MA 02184 781 982-6589

William Rosa, Esquire Wynn & Wynn, P.C. Raynham, MA 508 823-4567

Paul J. Moriarty, Esquire Norwell, MA 781 871-3200

Donald Shute Real Estate Development Norwell, MA 781 789 6958

Diane & Lawrence Aubin Real Estate Development Seekonk, MA 508 336-4000

Patrick J. Barrett Weymouth, MA CPA 781 337-2066

Robert J. Falconi Real Estate Development Milton, MA 617 696-6090

Bradley C. Pinta, Esquire Quincy, MA 617 471-7100

Greg Morse - Engineering Scituate MA 617 592-0683

Robert D. Cox, Esquire Worcester, MA 508 791-3511

Vladimir Sirotin Real Estate Investment 617 212-0757

Teresa Coston – Homeowner Residential – UST Release 617 792-2592 IPC - Polsinello References Jay M. Cashman Chairman Jay Cashman Inc. Heavy Civil Construction Marine Dredging Demolition Quincy, MA 617 890-0600

John J. DaMore Park Shuttle Fly E. Boston, MA 617 413 5900

Seth Frattasio Real Estate Development Construction & Waterproofing 617 594-8379

George Williams - Real Estate Norwell, MA 781 724-4119

Mark A. Leahy, Esquire Hingham, MA 617 328-1595

Michael Barrett – SMS Mgt. Real Estate – Investments 802 233-1332

John S. Reidy, Esquire Paul C. Bishop, Esquire Quincy, MA 617 934-5039

Paul Connors Strategic Environmental Ser. Sutton, MA 508 450 2429

Richard A. "Chip" Nylen, Esq. Boston, MA 617 348 – 4500 Ext. 3

Richard J. Cronin Petroleum Transportation Seekonk, MA 401 465-5732

John & Carl Benevides Automotive / Real Estate Hanover, MA 781 985-9016

Dominic Galluzzo Residential – UST Release 508 456-4392

Dmitry Golub Automotive Sales 781 726-3777 Jay Nuss Realty Group Braintree, MA 781 910-6575

Louis R. Polsinello, Jr. Polsinello Fuels 518 858-6351

Alan Perrault Real Estate - Development 781 798-8757

Richard Matthews Builder / Developer Hanover, MA 781 706-5482

Dave Delaney Automotive Dealer Hanover MA 781 706-5481

Charles Reed Certified Property Mgt. Boston 617 738-6606

Daniel T. Costello Demolition Contractor Middleboro MA 508 946-0880

Allen Drescher Hyde Properties - Real Estate Boston, MA 617 571-6679

Arthur Hanoian - Dell Martin Island Associates Real Estate Fall River MA 401 640-9704

Donald G. Kethro, Esquire Gary D. Thomas, Esquire Norwell, MA 781 659-4450

Antony J. Aveni, Jr. First V.P. Rockland Trust Raynham, MA 508 821-1654

Vitaly Fedosik World Auto Body Inc. Boston, MA 617 777-0186

Peter Foreman, Pres. & CEO South Shore Chamber 617 479-1111

Manny Neto Real Estate – Everett MA 617 719-6474 Buz Artiano REBUILDEX – Real Estate 781 953-4792

John Thompson Environmental – LSP 781 929-8790

Howard Garshman Heavy Equipment – Business 508 335-4666

Stephen Clifford Greenscape – CVS Account 774 226-5082

Robert Sennett Real Estate Development 781 831-5461

Ronnie Abboud Hanover Shell & Tire 781 267-4440

Tony George Coastal SVP Commercial Banking 339 236-5438

Kathleen A. Reagan, Esquire Crown Colony, Quincy, MA 617 773-1597

Jarrett Lau Real Estate & Insurance 617 869-1848

Thomas Fitzgibbons Real Estate Management 781 400-3944

John McGregor Rockland Trust – Braintree 781 982-6469

Michael J. Donovan, CFO Cox Engineering, Canton, MA 781 302-3316

Richard Stefani Real Estate Development 617 797-5335

Jong IM Dry Cleaning Facility 781 223-4361 Paul Donlan School Administrator Contract 617 291-0531

P.J. Hayes Construction & Build Materials 508 668-9710

John Chagnon Manufacturing – Metals 617 312-0109

Dave Gardner Atlantic Tank Services 508 962-5730

Peter Herbst, Esquire Braintree, MA 860 489-9495

Matthew Steele Manufacturing – Real Estate 617 827-2077

Joseph Moser, VP Rockland Trust – Braintree 508 789-8037

John Coughlin Construction & Real Estate 508 889-5929

James Cassetta Pres. & CEO, Work Inc. 617 691-1500

Doctor Lawrence Bandoni Hanover, MA 781 829-4568

Renee Ciaramella Park, Shuttle & Fly E Boston 617 413-2900

Paul Hayes Forman Police Chief Hanover 781 953-8330

Robert Corcoran, Senior VP South Shore Bank 781 664-9060

Jay Gallagher Builder Elegant Homes 781 983-4468 Larry Venezia, VP Rockland Trust 781 982-6448

Joseph Palermino Real Estate – Boston 617 233-5870

Paul Petrocelli Public Insurance Adjuster 617 293-6749

Paul J. McCourt Commercial Real Estate 617 448-7040

Lisa J. Delaney, Esquire Real Estate & Title Specialist 781 848-4140

Bob Furlong Bulfinch Group – Business 617 818-2001

Chris G. Downey Mortgage Solutions 617 594-1162

Dennis J. Calcagno, Esquire Mediation – Resolution 617 328-8888

Dan Flaherty Insurance 781 871-3323

John E. Young, Esquire Transportation – OSHA 617 759-2230

Jean DuVoisin Marketing – Design 781 545-1319

Michael Fabbiano Highpoint Engineering 781 254-6862

Jim McAlear Real Estate Market & Sales 781 267-9694

Brad McKenzie Civil Engineering 781 792-3900

#### INLAND COMPANIES - PREVIOUS & CURRENT CLIENT LIST

United States Environmental Protection Agency (USEPA)
New York State Environmental Conservation
Boston Edison Company

General Electric (GE)

International Business Machines (IBM)

Jay Cashman Inc.

**Raytheon Corporation** 

**General Dynamics** 

Westinghouse

**Polaroid Corporation** 

**Ford Motor Company** 

**Digital Equipment** 

**International Paper Company** 

Long Island Lighting

**Exxon Corporation** 

**Shell Oil Company** 

Citgo Petroleum

**Mobil Oil Co** 

**United Parcel Service (UPS)** 

**Getty Oil Company** 

Gulf Oil Corporation

**United States Coast Guard** 

**United States Army Corps of Engineers** 

**Hess Oil Company** 

**Texaco Oil Company** 

Lehigh Valley Rail Road

**Sunoco Oil Company** 

New York State Thruway Authority

Massachusetts Banks and Lending Institutions





"Protecting The Environment"

















**INLAND** CAN PROVIDE THE CAPABILITIES TO ASSIST, MANAGE, HANDLE, TRANSPORT, AND RECYCLE OR DISPOSE OF PETROLEUM, CHEMICAL, AND OTHER HAZARDOUS SUBSTANCES, ALONG WITH A WIDE RANGE OF OTHER RELATED SERVICES.



# INLAND POLLUTION CONTROL, INC. —"SERVING THE NORTHEAST"—

**GREATER BOSTON** AREA:

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(617) 843-7110

(617) 843-7111



PORT OF ALBANY: 41 RIVERSIDE AVENUE RENSSELAER, N.Y. 12144

(518) 449-1587

(518) 436-1187

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## UNDERGROUND STORAGE TANK REMOVAL/ REPLACEMENT



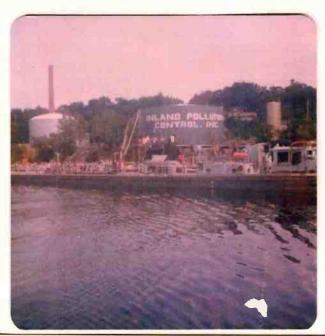


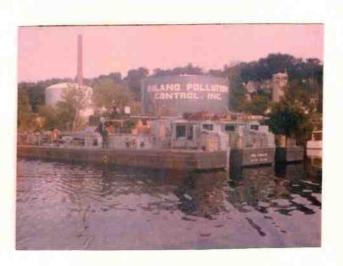






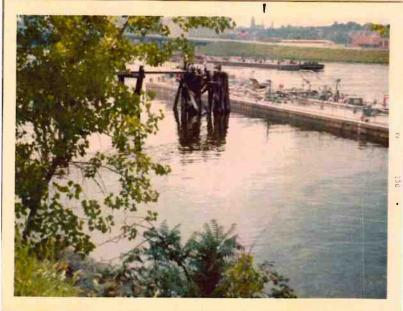




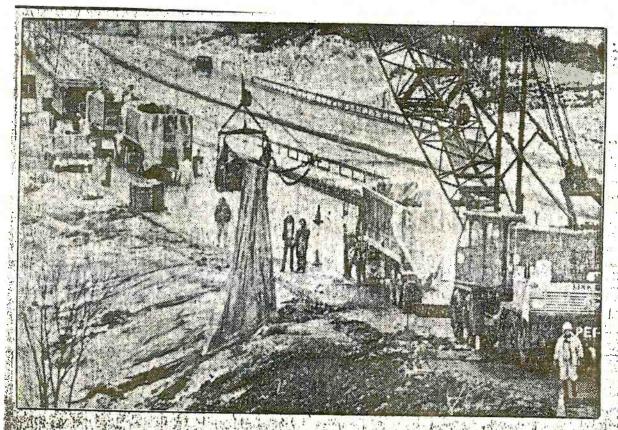












CHEMICAL CLEANUP - Pollution control crews Friday clear away soil contaminated in a chemi-

cal spill Dec. 23 alongside eastbound lanes of Thruway near Fort Plain. Cleanup is continuing.

# Thruway cleanup near end; cost estimated at \$500,000

The Associated Press

FORT PLAIN — Crews that worked through New Year's Day rains to remove toxic chemicals spilled alongside the New York State Thruway west of Albany return today to finish the job, a Thruway Authority spokesman says.

David Alexander said crews from Inland Pollution Control of Braintree, Mass, and Rensselaer removed Friday "the majority" of the chemical from along the Thruway roadbed and reopened the superhighway.

Alexander said the westbound lanes of the 38-mile stretch from Fultonville to Herkimer reopened at 2 p.m. Traffic was allowed to use one eastbound lane after 6:30 p.m. The highway had been closed at 7 a.m. New Year's Day.

The chemicals spilled when a tanker truck owned by GSF. Corp. of Andover, Mass, ran off the Thruway in icy weather two days before Christmas, flipped on its side and slid down the embankment in this Montgomery County town.

None of the 12,000 pounds of toluene di-isocynate used to make urethane foam - spilled on the

roadway, but it did leak onto the embankmen

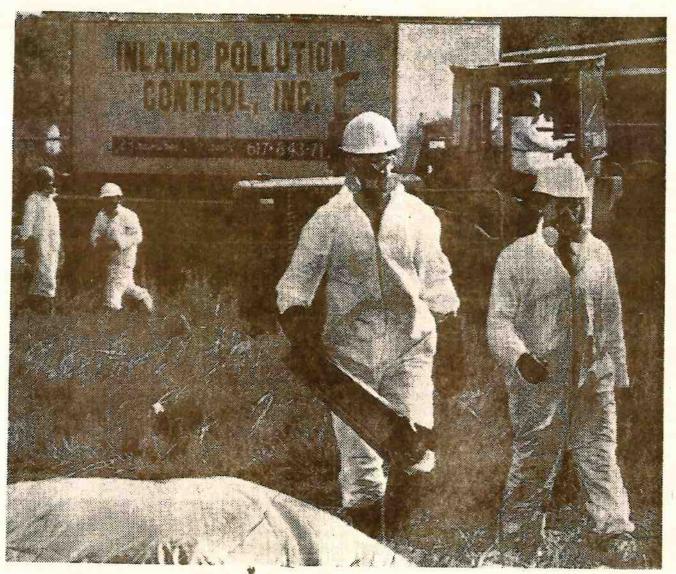
Part of the 38-mile section of Thruway was closed until Christmas Eve, snarling holiday traffic. A number of families had to be evacuated when the chemicals combined with the atmosphere to form irritating fumes.

One eastbound lane will stay closed until cleanup work is completed and a torn out guardrail is replaced "probably Monday or Tuesday," Alexander said. Work was finished Friday on the embankment, but not at a nearby creek.

Contaminated soil was scooped up and placed Friday in plastic-lined and sand-topped trucks for transport to SCA Chemical Waste Services in Model City, a secure chemical landfill near Buffalo, Alexander said.

Alexander put the cost of the cleanup at "about: \$500,000," with \$400,000 of that sum going to the cleanup firms and the rest for state police overtime, lost tolls and repair work.

Alexander said the state "certainly expects" GSF to pay the cost of the cleanup effort.



Associated Press

## Tainted Soil Is Removed From Massachusetts Site

Pollution control workers, commissioned by Federal Environmental Protection Agency, preparing to remove 100 cubic yards of soil from 25-acre field in Norwood, Mass. Soil was found to be heavily contaminated with polychlorinated biphenyls, or PCB's, hazardous chemicals once used for electrical conduits. An electrical supply manufacturer was nearby 40 years ago. The soil will be taken to a dump in Model City, N.Y.

## PUB TRANSFURMER REMOVAL - EMERGENCY SPILL AND DECONTAMINATION PROCEDURES





Removal of PCB Equipment from a High-rise Building.





Chemical Emergency Spill Response Cleanup from Transportation Accident on an Interstate Highway.







# INDUSTRIES WE SERVE



Railroad















## **Our Locations**

### RENSSELAER

Polsinello Lubricants 241 Riverside Ave. P.O. Box 211 Rensselaer, NY 12144 518-463-0084

## **PLATTSBURGH**

Polsinello Lubricants 31 Emergency Service Dr. Plattsburgh, NY 12903 518-563-5760

## CANASTOTA

Polsinello Lubricants 557 North Peterboro St., Canastota, NY 13032 315-736-8559

## WESTBURY

Polsinello Lubricants 599 Union Ave. Westbury, NY 11590 516-876-0318

## SAYRE

Polsinello Lubricants 63 King Rd. Sayre, PA 18840 570-890-9300



# **HISTORY**

Polsinello Fuels, Inc. was founded in 1952 by Lou Polsinello Sr. and Sue Polsinello in Rensselaer, NY. Originally, the company delivered heating oil and performed oil burner services. Over time Polsinello Fuels, Inc. grew into a regional supplier of heating oil, propane, gasoline, diesel, motor oils and lubricants. In addition, the Polsinello Family expanded the business to include convenience stores and truck stops beginning in the 1980s under the leadership of Lou and Sue's son Louis Polsinello Jr. who was President from 1981 until 2019.

Between 2018 and 2020 Polsinello Fuels transitioned into Polsinello Lubricants with the successful divestment from fuel delivery and its other business segments. Today, Polsinello Lubricants is singularly focused on servicing its motor oil, lubricant and diesel exhaust fluid (DEF) customers under the leadership of the 3rd generation of the Polsinello Family.

Polsinello Lubricants operates 4 distribution facilities and its own fleet of bulk and package delivery trucks. Polsinello delivers only the highest quality brand name products with reliable service built on 70+ years and 3 generations of dedication to putting the customer first.

Today, Polsinello Lubricants is the premier motor oil and lubricant provider in the Northeast. Polsinello's unique offering of multiple brands from several facilities, all while being family owned and operated makes it stand out amongst the competition. Our customers are confident knowing they have a company big enough to meet all their needs but local enough to sincerely care about each customer.



## COMMERCIAL DRIVER LICENSES EFFECTIVE APRIL 1, 1991

	100.000						91			
REQUIRED	Pre-trip Inspection     Basic Control Skills     Road Test	Pre-trip Inspection     Basic Control Skills     Road Test	Road Test		SKILL TEST REQUIRED	Skill tests applicable to class of vehicle brought in for testing	,			
TEST REQUIRED	General Knewledge     Air Brakes     Combination Vehicles	General Knowledge     Air Brakes (if so equipped)	• General Knowledge • Air Brakes (if so equipped)		KNOWLEDGE TEST REQUIRED	Doubles/Triples Test	Tank Vehicle Test	Passenger Transport Test	Hazardous Materials Test	Tank Vehicle Test     Hazardous Materials Test
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TRUCKS	Ē,	ŧ	ŧ	ENDO			seous material with	ingers, including the nore passengers,	placardable	nts of
VEHICLE DESCRIPTION	Any combination of vehicles with a Gross Vehicle Weight Rating (GWWR) of 26,000 pounds or more provided the GWWR of the vehicle(s) being towed is more than 10,000 pounds.	Any single vehicle with a GVWR of 26,000 pounds or more, or any such vehicle towing a vehicle with a GVWR of 10,000 pounds or less.	Any single vehicle less than 28,000 pounds GVWR or any such vehicle twing a vehicle with a GVWR of 10,000 pounds or less. Applies only to vehicle where endorsement(s) would be required on the drives it leanse." Any combination of vehicles where the towing vehicle is less than 28,000 pounds GVWR and the towed vehicle is a GVWR of 10,000 pounds or less, but together they are 28,000 pounds or less, but together they are		VEHICLE DESCRIPTION	Combination vehicles with double or triple trailers.	A tank vehicle designed to transport any liquid or gaseous material with a designed capacity of 1,000 gallons or more,	Any vehicle designed to transport 16 or more passengers, including the driver. Any school bus designed to transport 11 or more passengers, including the driver.	Any vehicle used to transport hazardous materials in placardable amounts.	Any tank vehicle used to transport placardable amounts of hazardous materials.
CLASS	A Rating ( GVWR i	B Any si more, of 10,	Any sis such v such v pounds ment(s Any cc less th a GVM		ENDORSEMENT	£	ŝ	(A	H)	(x

1.800.423.5837 www.cdlschool.com

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#### **TOP REASONS FOR CRASHES**

- BRAKE PROBLEMS
- TRAFFIC FLOW INTERRUPTION (CONGESTION, PREVIOUS CRASH)
- PRESCRIPTION DRUG USE
- TRAVELING TOO FAST FOR CONDITIONS
- UNFAMILIARITY WITH ROADWAY
- ROADWAY PROBLEMS
- REQUIRED TO STOP BEFORE CRASH (TRAFFIC CONTROL DEVICE, CROSSWALK)
- OVER-THE-COUNTER DRUG USE
- INADEQUATE SURVEILLANCE
- FATIGUE

SOURCE: THE LARGE TRUCK CRASH CAUSATION STUDY, FEDERAL MOTOR CARRIER SAFETY ADMINISTRATION, OFFICE OF RESEARCH AND ANALYSIS, PUBLICATION NO. FMCSA-RRA-07-017, JULY 2007



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#### Introduction

If you're looking to improve your driver's skills, comply with state or federal regulations, or seeking efficiency in your transportation business, The CDL School can be your solution. By choosing The CDL School, you are accessing over 47 years of driving training experience, and the professionalism of our training staff.

### **Educational Philosophy**

The CDI School's professional training staff uses a trademarked approach called: C.D.O.R, pronounced (see-door). This is a systematic approach which means: Comprehension, Demonstration, Observation, and Repetition. By employing these concepts, in a systematic approach, during our training courses, we maximize the learning efficiency for our commercial customers. This means a lower cost, higher value return on your training dollar. By using a systematic measured approach, your employees will receive the necessary knowledge in a time affordable fashion. Our corporate solutions educational Philosophy is designed to assist you on 2 levels.



**DEMONSTRATION** 



COMPREHENSION

## Regulatory Compliance

Regulatory compliance at its most fundamental means ensuring that your drivers, fleet mangers, and employees possess those minimum qualifications required to comply with state and federal regulations. At the most basic level is the Commercial Driver's License, written and skills test exams. The CDL School offers many programs to individuals that are highly suitable for corporations seeking to ensure that their drivers meet minimum licensing standards. In some cases, it is appropriate to design a custom training based solution, when your operation presents unusual or



unique circumstances. Our expert Commercial Services Representatives can assist you with this. This solution building is free of charge and part of our initial fact-finding consultation.

### **Driver Improvement**

Once you are compliant with regulations, at certain times it's more efficient to improve your workforce. The CDL School's driver improvements solutions can be of use. We have many commercially available courses designed to address the major factors that serve as the cause to Large-Truck Crashes: Defensive Driving, Hazard Identification and Prevention, Emergency Maneuvers, Health and Wellness, Speed and Space Management, and Public Relations. These products can be delivered both on our campuses, in your offices, or via our e-learning platform at www.ECDL2.COM and www.cdlschoolonline.com

#### **Custom Solutions**

Sometimes, what has worked for others won't be enough. In that case we are more than capable of designing a custom training solution. A commercial service representative can help craft that strategy.



**OBSERVATION AND REPETITION** 



Joseph Polsinello Recurrent Flight Training



Inland Owned and Operated Aircraft Beechcraft King Air F-90 Turbo Prop All Weather Full Instrument 8 Passenger



**Beechcraft 58 TC Turbocharged** 



Beechcraft King Air F-90 Turbo Prop







Russian Flag



Russian Symbol



Moscow Map



Joseph - Tverskaya Street



Joseph - Red Square



# Welcome to Moscow, Russian Federation

I have traveled and lived in the City of Moscow for over ten (10) years. During this time I have had the distinct and wonderful experience in making many long term friendships with the Citizens of Russia along with developing many trusted business relationships living in Moscow and many regions of the Russian Federation and related Countries.

I welcome you to contact me at anytime. Based in the Boston, Massachusetts, serving the Northeast USA and Upstate New York area, along with my professional staff and associates I can advise, counsel and assist you and your organization in visiting, establishing business or serving your personal and confidential interests to include translation, travel arrangements, visa assistance and contingency support services.

My experience as a qualified and respected businessman in the real estate, finance, environmental, engineering, construction, petroleum, finance and banking interests may be a valuable and intangible resource to you. My business acumen and combined legal understanding enhanced by my everyday real experience living and conducting business in Moscow, Russia may provide an invaluable asset in your personal and business interests and ultimate decision making process.

A major goal and objective in our interests are to further enhance International relations between the People of Russia and the Region and the People of the United States. As in the past, we look forward to continuing to support humanitarian and educational programs that have included the Chernobyl and various established Children's Aid Programs.

My experienced and trusted Russian business associates can provide legal, informational, investigative, and personal consultation on sensitive matters in the most privileged and confidential discrete manner you can expect and rely upon. Many of my trusted associates based in Moscow and Boston can provide assistance in the Ukraine, Poland, Belarus, Romania, Moldova Latvia and Lithuraine.

Please feel free to contact me at anytime if I can be of assistance.



INLAND PROFESSIONAL CORPORATION
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USA Flag



Massachusetts Symbol



Boston - Tall Ships



Boston - Tall Ships



Boston - Tall Ships