



NEW DEALER START-UP KIT A

TOTAL COST: \$510 NET (SHIPPING CHARGES NOT INCLUDED)

DATE: _____

DEALER NAME: _____

SHIP TO ADDRESS: _____

CITY, STATE, ZIP: _____

THIS DEALER START-UP KIT INCLUDES THE FOLLOWING:

- 1 COMPLETE GREAT NORTHERN CABINETRY SPECIFICATIONS CATALOG
- 25 PIECES OF LITERATURE (15 DOOR BROCHURES, 10 GREAT INSPIRATIONS BROCHURES)
- 1 ORDER PADS
- 1 LAYOUT GRID PAD
- 1 COMPLETE SET OF COLOR CHIP STAIN BLOCKS
- SDR-1.
- 10 SAMPLE DOORS OF YOUR CHOICE. MAKE YOUR SELECTIONS BELOW, COMPLETING ALL REQUIRED INFORMATION.

X	DOOR STYLE	SUGGESTED SPECIE	SUGGESTED STAIN	OPTIONAL GLAZE	PROFILE
	AMHERST	OAK	TOFFEE		A B L M
	ANDOVER	OAK	GOLDENROD		A B L M
	AURORA	MAPLE	GRAYSTONE		---
	AVALON II	HICKORY	NATURAL		A B L M
	BARRINGTON	ALDER	PRALINE		A B L M
	BRADFORD	MAPLE	EBONY		A B L M
	BROCKTON	MAPLE	FROSTY WHITE		A B L M
		OAK	PRALINE		
	CHELSEA	OAK	GOLDENROD		A B L M
			HAZELNUT		
	CONCORD	RUSTIC ALDER	HAZELNUT		A B L M
	COVINGTON	MAPLE	VANILLA		A B L M
	DORCHESTER	OAK	PRALINE		A B L M
	INDEPENDENCE	MAPLE	ANTIQUE WHITE		A B L M
		RUSTIC HICKORY	NATURAL		
	KENSINGTON	RUSTIC ALDER	HEIRLOOM		A B L M
		ALDER	JAVA		
	LANCASTER	CHERRY	PRALINE		A B L M
	LEXINGTON	MAPLE	HEIRLOOM		A B L M
	MONTCLAIR	CHERRY	BRANDY		---
	NANTUCKET	MAPLE	MAHOGANY		A B L M
	NEWPORT	MAPLE	VANILLA		A B L M
	PRELUDE	OAK	HAZELNUT		---
	PROVIDENCE	OAK	PAPRIKA		A B L M
	SHAKERTOWN II	MAPLE	FROSTY WHITE		A B L M
	SHAKERTOWN IV	CHERRY	NATURAL		A B L M
		RUSTIC ALDER	NATURAL		
	SORRENTO	MAPLE	CRUSHED ICE		---
	TRENTON	RUSTIC HICKORY	NATURAL		A B L M
	TRENTON-3	MAPLE	MIDNIGHT		A B L M
	VALENCIA	MAPLE	GRAYSTONE		---
	VENICE	CHERRY	MAHOGANY		---
	VERONA	MAPLE	VANILLA		A B L M
	WELLINGTON	CHERRY	HAZELNUT		---
	WILLIAMSBURG	OAK	HEIRLOOM		A B L M
	WILMINGTON	RUSTIC HICKORY	GOLDENROD		A B L M
	WINDSOR	MAPLE	JAVA		A B L M
	WINDSOR-3	MAPLE	KHAKI		A B L M
	WOODBIDGE	MAPLE	ANTIQUE WHITE		A B L M
		RUSTIC ALDER	PRALINE		

S=STANDARD, F=FULL, I=INSET, BI=BEADED INSET

* DRAWER FRONT STYLE MUST BE SLAB IF CHOOSING INSET OR BEADED INSET

NOTE: THIS FORM IS ONE-TIME USE AND VALID TO NEW DEALER UP TO SIX MONTHS FROM DEALER AUTHORIZATION DATE.



NEW DEALER START-UP KIT B

TOTAL COST: \$850 NET (SHIPPING CHARGES NOT INCLUDED)

DATE: _____

DEALER NAME: _____

SHIP TO ADDRESS: _____

CITY, STATE, ZIP: _____

THIS DEALER START-UP KIT INCLUDES THE FOLLOWING:

- 1 COMPLETE GREAT NORTHERN CABINETRY SPECIFICATIONS CATALOG
- 25 PIECES OF LITERATURE (15 DOOR BROCHURES, 10 GREAT INSPIRATIONS BROCHURES)
- 1 ORDER PADS
- 1 LAYOUT GRID PAD
- 1 COMPLETE SET OF COLOR CHIP STAIN BLOCKS
- SDR-2.
- 20 SAMPLE DOORS OF YOUR CHOICE. MAKE YOUR SELECTIONS BELOW, COMPLETING ALL REQUIRED INFORMATION.

X	DOOR STYLE	SUGGESTED SPECIE	SUGGESTED STAIN	OPTIONAL GLAZE	PROFILE
	AMHERST	OAK	TOFFEE		A B L M
	ANDOVER	OAK	GOLDENROD		A B L M
	AURORA	MAPLE	GRAYSTONE		---
	AVALON II	HICKORY	NATURAL		A B L M
	BARRINGTON	ALDER	PRALINE		A B L M
	BRADFORD	MAPLE	EBONY		A B L M
	BROCKTON	MAPLE	FROSTY WHITE		A B L M
		OAK	PRALINE		
	CHELSEA	OAK	GOLDENROD		A B L M
			HAZELNUT		
	CONCORD	RUSTIC ALDER	HAZELNUT		A B L M
	COVINGTON	MAPLE	VANILLA		A B L M
	DORCHESTER	OAK	PRALINE		A B L M
	INDEPENDENCE	MAPLE	ANTIQUE WHITE		A B L M
		RUSTIC HICKORY	NATURAL		
	KENSINGTON	RUSTIC ALDER	HEIRLOOM		A B L M
		ALDER	JAVA		
	LANCASTER	CHERRY	PRALINE		A B L M
	LEXINGTON	MAPLE	HEIRLOOM		A B L M
	MONTCLAIR	CHERRY	BRANDY		---
	NANTUCKET	MAPLE	MAHOGANY		A B L M
	NEWPORT	MAPLE	VANILLA		A B L M
	PRELUDE	OAK	HAZELNUT		---
	PROVIDENCE	OAK	PAPRIKA		A B L M
	SHAKERTOWN II	MAPLE	FROSTY WHITE		A B L M
	SHAKERTOWN IV	CHERRY	NATURAL		A B L M
		RUSTIC ALDER	NATURAL		
	SORRENTO	MAPLE	CRUSHED ICE		---
	TRENTON	RUSTIC HICKORY	NATURAL		A B L M
	TRENTON-3	MAPLE	MIDNIGHT		A B L M
	VALENCIA	MAPLE	GRAYSTONE		---
	VENICE	CHERRY	MAHOGANY		---
	VERONA	MAPLE	VANILLA		A B L M
	WELLINGTON	CHERRY	HAZELNUT		---
	WILLIAMSBURG	OAK	HEIRLOOM		A B L M
	WILMINGTON	RUSTIC HICKORY	GOLDENROD		A B L M
	WINDSOR	MAPLE	JAVA		A B L M
	WINDSOR-3	MAPLE	KHAKI		A B L M
	WOODBIDGE	MAPLE	ANTIQUE WHITE		A B L M
		RUSTIC ALDER	PRALINE		

S=STANDARD, F=FULL, I=INSET, BI=BEADED INSET

* DRAWER FRONT STYLE MUST BE SLAB IF CHOOSING INSET OR BEADED INSET

NOTE: THIS FORM IS ONE-TIME USE AND VALID TO NEW DEALER UP TO SIX MONTHS FROM DEALER AUTHORIZATION DATE.



NEW DEALER START-UP KIT C

TOTAL COST: \$1 280 NET (SHIPPING CHARGES NOT INCLUDED)

DATE: _____
 DEALER NAME: _____
 SHIP TO ADDRESS: _____
 CITY, STATE, ZIP: _____

THIS DEALER START-UP KIT INCLUDES THE FOLLOWING:

- 1 COMPLETE GREAT NORTHERN CABINETRY SPECIFICATIONS CATALOG
- 25 PIECES OF LITERATURE (15 DOOR BROCHURES, 10 GREAT INSPIRATIONS BROCHURES)
- 1 ORDER PADS
- 1 LAYOUT GRID PAD
- 1 COMPLETE SET OF COLOR CHIP STAIN BLOCKS
- SDR-2.
- 34 SAMPLE DOORS OF YOUR CHOICE. MAKE YOUR SELECTIONS BELOW, COMPLETING ALL REQUIRED INFORMATION.

X	DOOR STYLE	SUGGESTED SPECIE	SUGGESTED STAIN	OPTIONAL GLAZE	PROFILE
	AMHERST	OAK	TOFFEE		A B L M
	ANDOVER	OAK	GOLDENROD		A B L M
	AURORA	MAPLE	GRAYSTONE		---
	AVALON II	HICKORY	NATURAL		A B L M
	BARRINGTON	ALDER	PRALINE		A B L M
	BRADFORD	MAPLE	EBONY		A B L M
	BROCKTON	MAPLE	FROSTY WHITE		A B L M
		OAK	PRALINE		
	CHELSEA	OAK	GOLDENROD		A B L M
			HAZELNUT		
	CONCORD	RUSTIC ALDER	HAZELNUT		A B L M
	COVINGTON	MAPLE	VANILLA		A B L M
	DORCHESTER	OAK	PRALINE		A B L M
	INDEPENDENCE	MAPLE	ANTIQUE WHITE		A B L M
		RUSTIC HICKORY	NATURAL		
	KENSINGTON	RUSTIC ALDER	HEIRLOOM		A B L M
		ALDER	JAVA		
	LANCASTER	CHERRY	PRALINE		A B L M
	LEXINGTON	MAPLE	HEIRLOOM		A B L M
	MONTCLAIR	CHERRY	BRANDY		---
	NANTUCKET	MAPLE	MAHOGANY		A B L M
	NEWPORT	MAPLE	VANILLA		A B L M
	PRELUDE	OAK	HAZELNUT		---
	PROVIDENCE	OAK	PAPRIKA		A B L M
	SHAKERTOWN II	MAPLE	FROSTY WHITE		A B L M
	SHAKERTOWN IV	CHERRY	NATURAL		A B L M
		RUSTIC ALDER	NATURAL		
	SORRENTO	MAPLE	CRUSHED ICE		---
	TRENTON	RUSTIC HICKORY	NATURAL		A B L M
	TRENTON-3	MAPLE	MIDNIGHT		A B L M
	VALENCIA	MAPLE	GRAYSTONE		---
	VENICE	CHERRY	MAHOGANY		---
	VERONA	MAPLE	VANILLA		A B L M
	WELLINGTON	CHERRY	HAZELNUT		---
	WILLIAMSBURG	OAK	HEIRLOOM		A B L M
	WILMINGTON	RUSTIC HICKORY	GOLDENROD		A B L M
	WINDSOR	MAPLE	JAVA		A B L M
	WINDSOR-3	MAPLE	KHAKI		A B L M
	WOODBIDGE	MAPLE	ANTIQUE WHITE		A B L M
		RUSTIC ALDER	PRALINE		

S=STANDARD, F=FULL, I=INSET, BI=BEADED INSET

* DRAWER FRONT STYLE MUST BE SLAB IF CHOOSING INSET OR BEADED INSET

NOTE: THIS FORM IS ONE-TIME USE AND VALID TO NEW DEALER UP TO SIX MONTHS FROM DEALER AUTHORIZATION DATE.



NEW DEALER START-UP KIT # 1

TOTAL COST: \$305 NET (SHIPPING CHARGES NOT INCLUDED)

DATE: _____
 DEALER NAME: _____
 SHIP TO ADDRESS: _____
 CITY, STATE, ZIP: _____

THIS DEALER START-UP KIT INCLUDES THE FOLLOWING:

- 25 PIECES OF LITERATURE (15 DOOR BROCHURES, 10 GREAT INSPIRATIONS BROCHURES)
- 2 ORDER PADS
- 1 LAYOUT GRID PAD
- 1 COMPLETE SET OF COLOR CHIP STAIN BLOCKS
- 4 DOOR SAMPLES OF YOUR CHOICE. MAKE YOUR SELECTIONS BELOW, COMPLETING ALL REQUIRED INFORMATION.
- OPTIONAL DSD-1 AVAILABLE FOR ADDITIONAL \$66.00 NET (MUST SPECIFY: YES NO)

X	DOOR STYLE	SUGGESTED SPECIE	SUGGESTED STAIN	OPTIONAL GLAZE	OVERLAY	DRAWER FRONT	PROFILE	HINGE
	AMHERST	OAK	TOFFEE		S F I BI		A B L M	
	ANDOVER	OAK	GOLDENROD		S F I BI		A B L M	
	AURORA	MAPLE	GRAYSTONE		S F	AURORA	---	-----
	AVALON II	HICKORY	NATURAL		S F		A B L M	-----
	BARRINGTON	ALDER	PRALINE		S F I BI		A B L M	
	BRADFORD	MAPLE	EBONY		S F I BI		A B L M	
	BROCKTON	MAPLE	FROSTY WHITE		S F I BI		A B L M	
		OAK	PRALINE					
	CHELSEA	OAK	GOLDENROD		S F I BI		A B L M	
			HAZELNUT					
	CONCORD	RUSTIC ALDER	HAZELNUT		S F I BI		A B L M	
	COVINGTON	MAPLE	VANILLA		S F		A B L M	-----
	DORCHESTER	OAK	PRALINE		S F I BI		A B L M	
	FAIRFIELD FHD	ALDER	BRANDY		S F I BI	---	A B L M	
	INDEPENDENCE	MAPLE	ANTIQUE WHITE		S F I BI		A B L M	
		RUSTIC HICKORY	NATURAL					
	KENSINGTON	RUSTIC ALDER	HEIRLOOM		S F I BI		A B L M	
		ALDER	JAVA					
	LANCASTER	CHERRY	PRALINE		S F		A B L M	-----
	LEGACY FHD	HICKORY	WHEAT		S F I BI	---	A B L M	
	LEXINGTON	MAPLE	HEIRLOOM		S F I BI	SLAB	A B L M	
	MONTCLAIR	CHERRY	BRANDY		S F	MONTCLAIR	---	-----
	NANTUCKET	MAPLE	MAHOGANY				A B L M	
	NEWPORT	MAPLE	VANILLA				A B L M	
	PLAINFIELD FHD	CHERRY	GOLDENROD			---	A B L M	
	PRELUDE	OAK	HAZELNUT		S F	PRELUDE	---	-----
	PROVIDENCE	OAK	PAPRIKA		S F		A B L M	-----
	REGENCY FHD	RUSTIC HICKORY	NATURAL		S F I BI	---	A B L M	
	SHAKERTOWN II	MAPLE	FROSTY WHITE		S F I BI		A B L M	
	SHAKERTOWN IV	CHERRY	NATURAL		S F I BI		A B L M	
		RUSTIC ALDER	NATURAL					
	SORRENTO	MAPLE	CRUSHED ICE		S F	SORRENTO	---	-----
	TRENTON	RUSTIC HICKORY	NATURAL		S F I BI	TRENTON *	A B L M	
	TRENTON-3	MAPLE	MIDNIGHT		S F I BI	TRENTON-3 *	A B L M	
	VALENCIA	MAPLE	GRAYSTONE		S F	VALENCIA	---	-----
	VENICE	CHERRY	MAHOGANY		S F	VENICE	---	-----
	VERONA	MAPLE	VANILLA		S F		A B L M	-----
	WELLINGTON	CHERRY	HAZELNUT		S F	WELLINGTON	---	-----
	WILLIAMSBURG	OAK	HEIRLOOM		S F I BI		A B L M	
	WILMINGTON	RUSTIC HICKORY	GOLDENROD				A B L M	-----
	WINDSOR	MAPLE	JAVA		S F I BI	WINDSOR *	A B L M	
	WINDSOR-3	MAPLE	KHAKI		S F I BI	WINDSOR-3 *	A B L M	
	WOODBRIIDGE	MAPLE	ANTIQUE WHITE		S F I BI		A B L M	
		RUSTIC ALDER	PRALINE					

S=STANDARD, F=FULL, I=INSET, BI=BEADED INSET

* DRAWER FRONT STYLE MUST BE SLAB IF CHOOSING INSET OR BEADED INSET

NOTE: THIS FORM IS ONE-TIME USE AND VALID TO NEW DEALER UP TO SIX MONTHS FROM DEALER AUTHORIZATION DATE.



NEW DEALER START-UP KIT #2

TOTAL COST: \$488 NET (SHIPPING CHARGES NOT INCLUDED)

DATE: _____
 DEALER NAME: _____
 SHIP TO ADDRESS: _____
 CITY, STATE, ZIP: _____

THIS DEALER START-UP KIT INCLUDES THE FOLLOWING:

- 1 COMPLETE GREAT NORTHERN CABINETRY SPECIFICATIONS CATALOG
- 25 PIECES OF LITERATURE (15 DOOR BROCHURES, 10 GREAT INSPIRATIONS BROCHURES)
- 1 ORDER PADS
- 1 LAYOUT GRID PAD
- 1 COMPLETE SET OF COLOR CHIP STAIN BLOCKS
- 8 DOOR SAMPLES OF YOUR CHOICE. MAKE YOUR SELECTIONS BELOW, COMPLETING ALL REQUIRED INFORMATION.
- OPTIONAL DSD-2 AVAILABLE FOR ADDITIONAL \$85.00 NET (MUST SPECIFY: YES NO)

X	DOOR STYLE	SUGGESTED SPECIE	SUGGESTED STAIN	OPTIONAL GLAZE	OVERLAY	DRAWER FRONT	PROFILE	HINGE
	AMHERST	OAK	TOFFEE		S F I BI		A B L M	
	ANDOVER	OAK	GOLDENROD		S F I BI		A B L M	
	AURORA	MAPLE	GRAYSTONE		S F	AURORA	---	-----
	AVALON II	HICKORY	NATURAL		S F		A B L M	-----
	BARRINGTON	ALDER	PRALINE		S F I BI		A B L M	
	BRADFORD	MAPLE	EBONY		S F I BI		A B L M	
	BROCKTON	MAPLE	FROSTY WHITE		S F I BI		A B L M	
		OAK	PRALINE					
	CHELSEA	OAK	GOLDENROD		S F I BI		A B L M	
			HAZELNUT					
	CONCORD	RUSTIC ALDER	HAZELNUT		S F I BI		A B L M	
	COVINGTON	MAPLE	VANILLA		S F		A B L M	-----
	DORCHESTER	OAK	PRALINE		S F I BI		A B L M	
	FAIRFIELD FHD	ALDER	BRANDY		S F I BI	---	A B L M	
	INDEPENDENCE	MAPLE	ANTIQUE WHITE		S F I BI		A B L M	
		RUSTIC HICKORY	NATURAL					
	KENSINGTON	RUSTIC ALDER	HEIRLOOM		S F I BI		A B L M	
		ALDER	JAVA					
	LANCASTER	CHERRY	PRALINE		S F		A B L M	-----
	LEGACY FHD	HICKORY	WHEAT		S F I BI	---	A B L M	
	LEXINGTON	MAPLE	HEIRLOOM		S F I BI	SLAB	A B L M	
	MONTCLAIR	CHERRY	BRANDY		S F	MONTCLAIR	---	-----
	NANTUCKET	MAPLE	MAHOGANY				A B L M	
	NEWPORT	MAPLE	VANILLA				A B L M	
	PLAINFIELD FHD	CHERRY	GOLDENROD			---	A B L M	
	PRELUDE	OAK	HAZELNUT		S F	PRELUDE	---	-----
	PROVIDENCE	OAK	PAPRIKA		S F		A B L M	-----
	REGENCY FHD	RUSTIC HICKORY	NATURAL		S F I BI	---	A B L M	
	SHAKERTOWN II	MAPLE	FROSTY WHITE		S F I BI		A B L M	
	SHAKERTOWN IV	CHERRY	NATURAL		S F I BI		A B L M	
		RUSTIC ALDER	NATURAL					
	SORRENTO	MAPLE	CRUSHED ICE		S F	SORRENTO	---	-----
	TRENTON	RUSTIC HICKORY	NATURAL		S F I BI	TRENTON *	A B L M	
	TRENTON-3	MAPLE	MIDNIGHT		S F I BI	TRENTON-3 *	A B L M	
	VALENCIA	MAPLE	GRAYSTONE		S F	VALENCIA	---	-----
	VENICE	CHERRY	MAHOGANY		S F	VENICE	---	-----
	VERONA	MAPLE	VANILLA		S F		A B L M	-----
	WELLINGTON	CHERRY	HAZELNUT		S F	WELLINGTON	---	-----
	WILLIAMSBURG	OAK	HEIRLOOM		S F I BI		A B L M	
	WILMINGTON	RUSTIC HICKORY	GOLDENROD				A B L M	-----
	WINDSOR	MAPLE	JAVA		S F I BI	WINDSOR *	A B L M	
	WINDSOR-3	MAPLE	KHAKI		S F I BI	WINDSOR-3 *	A B L M	
	WOODBRIIDGE	MAPLE	ANTIQUE WHITE		S F I BI		A B L M	
		RUSTIC ALDER	PRALINE					

S=STANDARD, F=FULL, I=INSET, BI=BEADED INSET

* DRAWER FRONT STYLE MUST BE SLAB IF CHOOSING INSET OR BEADED INSET

NOTE: THIS FORM IS ONE-TIME USE AND VALID TO NEW DEALER UP TO SIX MONTHS FROM DEALER AUTHORIZATION DATE.



NEW DEALER START-UP KIT #3

TOTAL COST: \$730 NET (SHIPPING CHARGES NOT INCLUDED)

DATE: _____
 DEALER NAME: _____
 SHIP TO ADDRESS: _____
 CITY, STATE, ZIP: _____

THIS DEALER START-UP KIT INCLUDES THE FOLLOWING:

- 2 COMPLETE GREAT NORTHERN CABINETRY SPECIFICATIONS CATALOGS
- 35 PIECES OF LITERATURE (20 DOOR BROCHURES, 15 GREAT INSPIRATIONS BROCHURES)
- 2 ORDER PADS
- 1 LAYOUT GRID PAD
- 1 COMPLETE SET OF COLOR CHIP STAIN BLOCKS
- 12 DOOR SAMPLES OF YOUR CHOICE. MAKE YOUR SELECTIONS BELOW, COMPLETING ALL REQUIRED INFORMATION.
- OPTIONAL DSD-3 AVAILABLE FOR ADDITIONAL \$104.00 NET (MUST SPECIFY: YES NO)

X	DOOR STYLE	SUGGESTED SPECIE	SUGGESTED STAIN	OPTIONAL GLAZE	OVERLAY	DRAWER FRONT	PROFILE	HINGE
	AMHERST	OAK	TOFFEE		S F I BI		A B L M	
	ANDOVER	OAK	GOLDENROD		S F I BI		A B L M	
	AURORA	MAPLE	GRAYSTONE		S F	AURORA	---	-----
	AVALON II	HICKORY	NATURAL		S F		A B L M	-----
	BARRINGTON	ALDER	PRALINE		S F I BI		A B L M	
	BRADFORD	MAPLE	EBONY		S F I BI		A B L M	
	BROCKTON	MAPLE	FROSTY WHITE		S F I BI		A B L M	
		OAK	PRALINE					
	CHELSEA	OAK	GOLDENROD		S F I BI		A B L M	
			HAZELNUT					
	CONCORD	RUSTIC ALDER	HAZELNUT		S F I BI		A B L M	
	COVINGTON	MAPLE	VANILLA		S F		A B L M	-----
	DORCHESTER	OAK	PRALINE		S F I BI		A B L M	
	FAIRFIELD FHD	ALDER	BRANDY		S F I BI	---	A B L M	
	INDEPENDENCE	MAPLE	ANTIQUE WHITE		S F I BI		A B L M	
		RUSTIC HICKORY	NATURAL					
	KENSINGTON	RUSTIC ALDER	HEIRLOOM		S F I BI		A B L M	
		ALDER	JAVA					
	LANCASTER	CHERRY	PRALINE		S F		A B L M	-----
	LEGACY FHD	HICKORY	WHEAT		S F I BI	---	A B L M	
	LEXINGTON	MAPLE	HEIRLOOM		S F I BI	SLAB	A B L M	
	MONTCLAIR	CHERRY	BRANDY		S F	MONTCLAIR	---	-----
	NANTUCKET	MAPLE	MAHOGANY				A B L M	
	NEWPORT	MAPLE	VANILLA				A B L M	
	PLAINFIELD FHD	CHERRY	GOLDENROD			---	A B L M	
	PRELUDE	OAK	HAZELNUT		S F	PRELUDE	---	-----
	PROVIDENCE	OAK	PAPRIKA		S F		A B L M	-----
	REGENCY FHD	RUSTIC HICKORY	NATURAL		S F I BI	---	A B L M	
	SHAKERTOWN II	MAPLE	FROSTY WHITE		S F I BI		A B L M	
	SHAKERTOWN IV	CHERRY	NATURAL		S F I BI		A B L M	
		RUSTIC ALDER	NATURAL					
	SORRENTO	MAPLE	CRUSHED ICE		S F	SORRENTO	---	-----
	TRENTON	RUSTIC HICKORY	NATURAL		S F I BI	TRENTON *	A B L M	
	TRENTON-3	MAPLE	MIDNIGHT		S F I BI	TRENTON-3 *	A B L M	
	VALENCIA	MAPLE	GRAYSTONE		S F	VALENCIA	---	-----
	VENICE	CHERRY	MAHOGANY		S F	VENICE	---	-----
	VERONA	MAPLE	VANILLA		S F		A B L M	-----
	WELLINGTON	CHERRY	HAZELNUT		S F	WELLINGTON	---	-----
	WILLIAMSBURG	OAK	HEIRLOOM		S F I BI		A B L M	
	WILMINGTON	RUSTIC HICKORY	GOLDENROD				A B L M	-----
	WINDSOR	MAPLE	JAVA		S F I BI	WINDSOR *	A B L M	
	WINDSOR-3	MAPLE	KHAKI		S F I BI	WINDSOR-3 *	A B L M	
	WOODBRIIDGE	MAPLE	ANTIQUE WHITE		S F I BI		A B L M	
		RUSTIC ALDER	PRALINE					

S=STANDARD, F=FULL, I=INSET, BI=BEADED INSET

* DRAWER FRONT STYLE MUST BE SLAB IF CHOOSING INSET OR BEADED INSET

NOTE: THIS FORM IS ONE-TIME USE AND VALID TO NEW DEALER UP TO SIX MONTHS FROM DEALER AUTHORIZATION DATE.



749 Kennedy Street, Rib Lake, WI 54470
Phone: 715-427-5255
Fax: 888-427-5266

Discounted Display Program Cover Sheet (Must be accompanied with Display order)

Dealer Name: _____ Date: _____

Address: _____ No. of Display Cabinets: _____

City, State, Zip: _____ Program Choice: _____

Program "A" discounts must be applied for within 90 days of installation.

Program "B" discounts must be applied for within 12 months of installation.

Program A-1

25% display discount of the net display invoice paid, not including freight or tax given upon receipt of the field credit request and photo. The display must either have a minimum of 8 cabinets to qualify or have a net amount of \$2240.00 with a minimum of 5 cabinets that adequately represents Great Northern Cabinetry Inc. product.

Program A-2

40% display discount of the net display invoice paid, not including freight or tax. The display must have a minimum of 12 cabinets to qualify or have a net amount of \$3950.00 with a minimum of 9 cabinets that adequately represents Great Northern Cabinetry Inc. product.

Program B-1

5% discount on each invoice up to six months beginning with the date of the display invoice and receipt of the field credit request and photo but not to exceed the cost of the display. The display must have a minimum of 8 cabinets to qualify or have a net amount of \$2240.00 with a minimum of 5 cabinets that adequately represents Great Northern Cabinetry Inc. product.

Program B-2

5% discount on each invoice up to twelve months beginning with the date of the display invoice and receipt of the field credit request and photo but not to exceed the cost of the display. The display must have a minimum of 12 cabinets to qualify or have a net amount of \$3950.00 with a minimum of 9 cabinets that adequately represents Great Northern Cabinetry Inc. product.

Discounted Display Program

Qualifications

To qualify for a Discounted Display Program, all dealers are required to install at least one display that accurately and adequately promotes the sale of Great Northern Cabinetry Inc. products and meets the criteria as stated below. Great Northern Cabinetry's area Representative along with our professional customer service staff will gladly assist in designing your display. The Discounted Display Program is available on all qualifying displays as follows:

1. The Dealer must choose and state the program of their choice on the qualifying display order when the order is placed.
2. The Dealer must purchase items for display at regular cost at regular terms. Purchases for door samples, color chips, etc. are not covered under the Discounted Display Program. See Coop Advertising Program in this section for further information.

Available Programs

Program A-1

25% display credit of the net display invoice paid, not including freight or tax given upon receipt of the field credit request and photo. The display must either have a minimum of 8 cabinets to qualify or have a net amount of \$2240.00 with a minimum of 5 cabinets that adequately represents Great Northern Cabinetry Inc. product. (33% display credit if order is placed within 30 days of new dealer acceptance.)

Program A-2

40% display credit of the net display invoice paid, not including freight or tax. The display must have a minimum of 12 cabinets to qualify or have a net amount of \$3950.00 with a minimum of 9 cabinets that adequately represents Great Northern Cabinetry Inc. product. (50% display credit if order is placed within 30 days of new dealer acceptance.)

Program B-1

5% credit on each invoice up to six months beginning with the date of the display invoice and receipt of the field credit request and photo but not to exceed the cost of the display. The display must have a minimum of 8 cabinets to qualify or have a net amount of \$2240.00 with a minimum of 5 cabinets that adequately represents Great Northern Cabinetry Inc. product.

Program B-2

5% credit on each invoice up to twelve months beginning with the date of the display invoice and receipt of the field credit request and photo but not to exceed the cost of the display. The display must have a minimum of 12 cabinets to qualify or have a net amount of \$3950.00 with a minimum of 9 cabinets that adequately represents Great Northern Cabinetry Inc. product.

Reimbursement

1. Upon completion of the display installation, the Dealer along with the Great Northern Cabinetry Sales Representative must send in a Field Credit Request specifying the Discounted Display Program, along with a photo of the installed display (optional), and a copy of the display merchandise invoice.
2. Upon receipt and approval of the Field Credit Request, the discounted credit amount will be issued to the dealer in the form of a credit memo and can be used with payments on future invoices. The credit will be calculated on the net invoice paid, not including freight or tax.
3. Please do not automatically deduct your discounted amount from your invoices until you have received your credit memo. If you have any questions please do not hesitate to contact your Great Northern Cabinetry Representative or our customer service department directly.