

Good Morning,

I hope you all are well and we hope the dancers have enjoyed the online videos! Remember you can access them under documents & files in your parent portal ([click here to access your parent portal](#)) and visit our website: dancemoves-me.com/stilldancing for numerous activities and other videos.

We have received some wonderful love and feedback from our dance families and we sincerely appreciate it. We have also heard from some of you that you have sustained your normal income and would like to pay your April tuition in full and we are so grateful for your offer. (As we are all finding out, other than the commute, this working from home thing isn't exactly easier!) But we also know some of you have endured some financial hardship and we want to extend an offer to help as we truly don't want to see any of our dance family not be able to continue due to finances. So I'd like to offer a 25% discount to any family that would like to use it.

I asked our software provider if I could create a coupon code to extend to people for April tuition and unfortunately, though they like the idea, they are unable to create that function at this time. So instead, here's the plan:

- April Tuition has been posted to your accounts and this month's tuition will need to be paid online, through your parent portal.
- If you would like to pay in full, we are so grateful, thank you!
- If you would like to take 25% off, we absolutely understand, and you will just need to do the math yourself (sorry!) and enter the amount when you make this month's payment. (I have attached screenshots to help with any questions)
 - You will still see a balance of the remaining 25%, but I will clean up those balances later after payments have been made.
- I will also not be charging any late fees for this month, however, if there isn't a payment made towards your account by April 7th, I will reach out just to check in. If a different payment plan needs to be made, please just let me know so we can work something out.
- **AUTO-PAY** - If you would like your auto-pay to *NOT* run this month (and you'd like to make a payment on your own/use the discount) please email me at dancemovesmaine@gmail.com to confirm this PRIOR TO APRIL 1st!

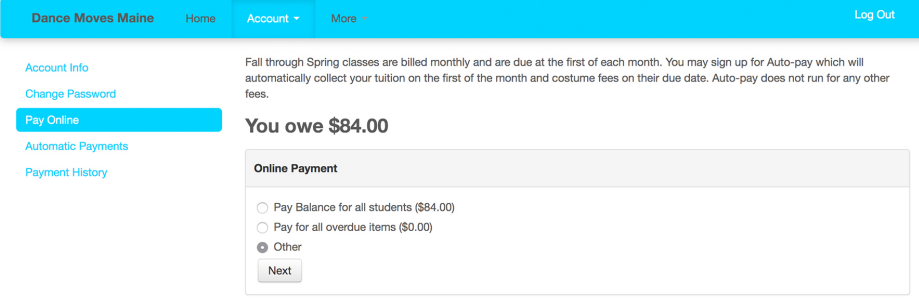
Please don't hesitate with any questions or feedback. We are all still figuring out the best way to handle these new and unfortunate circumstances but we'll figure it out and make it to the other side, together!

Wishing you all health & happiness!

Michelle

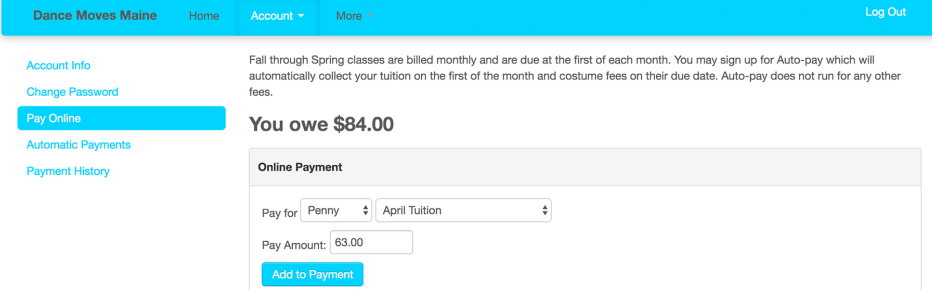
HOW TO ENTER AMOUNT FOR 25% DISCOUNT

Visit Account -> Pay Online
Choose "Other" option



The screenshot shows the 'Pay Online' page for 'Dance Moves Maine'. The navigation bar includes 'Dance Moves Maine', 'Home', 'Account', and 'More', with a 'Log Out' link on the right. A left sidebar contains links for 'Account Info', 'Change Password', 'Pay Online' (highlighted), 'Automatic Payments', and 'Payment History'. The main content area features a notice about billing and a 'You owe \$84.00' section. Under 'Online Payment', three radio button options are listed: 'Pay Balance for all students (\$84.00)', 'Pay for all overdue items (\$0.00)', and 'Other' (which is selected). A 'Next' button is located below the options.

Choose April Tuition from drop down menu
Enter tuition amount minus the 25% and click Add to Payment
Continue to payment method



This screenshot shows the 'Pay Online' page with the 'Other' payment option selected. The 'Pay for' dropdown menu is set to 'Penny' and the 'April Tuition' dropdown menu is set to 'April Tuition'. The 'Pay Amount' field contains the value '63.00'. An 'Add to Payment' button is visible below the input fields.