

**OCADA 2025 Economic Impact Report
City of Westminster**

City Impact	
SALES	
New Vehicle Sales	\$308,050,604
Used Vehicle Sales	\$120,457,004
Service & Parts Dept. Sales	\$61,788,620
Other Departments	\$21,644,256
Total Dollar Sales	\$511,940,484
Total New Units	6,108
Total Used Units	2,924
Total Vehicles Sold	9,032
EMPLOYEES	
Total Full Time Employees	376
Total Part Time Employees	12
Total Employees	388
Total Wages	\$38,659,512
100% Providing Health for Employee and Dependents	\$3,554,036
Total Wages & Benefits	\$42,213,548
EXPENSES	
Advertising	\$4,330,728
Products and Services From California Businesses	\$9,721,748
Total Expense	\$14,052,476
TAXES	
Total State Payroll Taxes	\$2,324,792
Total Federal Payroll Taxes	\$10,170,236
Total Employee Taxes	\$12,495,028
Sales Tax Collected	\$29,361,720
Property Taxes	\$716,392
Total Taxes (paid or collected)	\$30,078,112
Total Tax Revenue Generated by Dealerships	\$42,573,140
Total Tax Revenue to City	\$3,788,609
OTHER FEES	
State and Local Business taxes and fees	\$285,356
Charitable Contributions	\$239,584
Total # of Dealerships in City:	4

This Economic Impact Report was developed utilizing statistics from the National Automobile Dealers Association and California New Car Dealers Association and is based on the average dealership in Orange County and not specifically the dealers in a city or district