

## QUESTIONNAIRE

Name: \_\_\_\_\_

Work: Full time or Part time \_\_\_\_\_

Partner/Spouse: \_\_\_\_\_

Work: Full time or Part time \_\_\_\_\_

Home # \_\_\_\_\_ Cell # \_\_\_\_\_

Do you have a written business plan or goal? \_\_\_\_\_, If so,  
please provide.

How much time do you want to devote during the week to real estate?

\_\_\_\_\_

How much time do you want to devote during the weekend to real estate?

\_\_\_\_\_

What City/Cities or County/Counties are you interested in?

\_\_\_\_\_

\_\_\_\_\_

Would you be interested in tracking vacant homes or buildings? \_\_\_\_\_

Would you be interested in tracking Out of Town Owners? \_\_\_\_\_

Would you be interested in tracking Expired Listing? \_\_\_\_\_

Would you be interested in Pre-Foreclosures? \_\_\_\_\_

How much money do you have to spend:

Marketing? \_\_\_\_\_

Investing? \_\_\_\_\_

Do you presently have any advertising? \_\_\_\_\_

Is this for Sellers or Buyers? \_\_\_\_\_

Where and what kind of advertisement? \_\_\_\_\_

\_\_\_\_\_

How often do you advertise? \_\_\_\_\_

Are you getting any leads? \_\_\_\_\_

Where else have you thought about advertising? \_\_\_\_\_

\_\_\_\_\_

Who's marketing materials are you using to send to Sellers? (Your own or a National Speaker)

\_\_\_\_\_

What are the 2 marketing materials that you're getting the best response on, if any? \_\_\_\_\_

\_\_\_\_\_

Do you have a website, if so please name? \_\_\_\_\_

Do you like talking to people over the telephone? \_\_\_\_\_

Partner or Spouse? \_\_\_\_\_

Are you comfortable talking to people in person? \_\_\_\_\_

Partner or Spouse?: \_\_\_\_\_

Would you be comfortable knocking on doors of people who are in foreclosure? \_\_\_\_\_

Partner or Spouse? \_\_\_\_\_

Would you be comfortable knocking on doors of neighbors looking for people who have vacated their home? \_\_\_\_\_

Partner/Spouse? \_\_\_\_\_

Would you be comfortable knocking on doors of people whose listing has expired? \_\_\_\_\_

Partner or Spouse? \_\_\_\_\_

Would you like to answer all the telephone calls from directly from Sellers or Buyers? \_\_\_\_\_

Partner or Spouse? \_\_\_\_\_

What type of telephone service i.e. voice mail, pat live, voice connect do you presenting have set up? \_\_\_\_\_

If none, who is answering your phones? \_\_\_\_\_

What groups are you members of? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

What real estate courses have you listened to or own?

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Do you have any of the following skills: computer, website, sales?

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What skill do you have that can help our group?

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From this Apprentice program, what are you looking to accomplished:

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