



business
technology
consulting inc.

Boosting Companies Growth

Creating more Value for our
Customers

Project Delivery struggles

BTC enables firms to drive **business growth** by transforming project delivery into a **strategic advantage**.

By focusing on value-driven solutions **aligned** with your firm's **Strategic Objectives**, BTC helps turn your Project Management Office (PMO) into a powerful engine for measurable **ROI** and **long-term success**.

BTC LISTENS to our client's team, builds a consensus of the problem / solution, develops a PMO Charter & Improvement Plan to implement for immediate & long-term results.

How often do you hear?

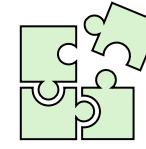
- Our projects are **ALWAYS** finishing late, overbudget and / or missing expectations!
- We're **constantly fighting** over Project Resources!
- Our team has **too much work**!
- Our Project Priorities **change frequently** & often beyond our control!

PMO Strategy Benefits



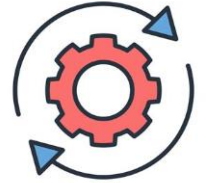
Governance

Develop Governance Review Board to Review / Approve / Schedule all projects; Remediate all Resource & Risk issues; Standardize Project Value Measurements



Integration & Alignment

Assist selecting balanced Project Mix aligned with Firm's Strategies; Resource Portfolio will provide 30d, 60d & 90d visibility; Develop KPIs for PMO, Executives & Project Team



Processes

Develop Project Intake, Prioritization Model, Force Rankings; Incorporate Critical Chain & Buffer Burn Rates to improve Close Out Rates & reduce PMO Data overhead



PMO Assessment

Initial: identify current state & gaps in Project Delivery; **Annual:** identify progress & remain aligned with Company & Industry Best Practices



People

Implement ongoing Training for Project personnel including PM skills, Task Estimates & identifying Project Acceleration & Threats; Offer PMO Mentors

Project Delivery struggles

Fully Aligned & Integrated PMOs can yield **30%** of your Portfolio Budget in **Savings / Improved Value** via:

- Elimination of **Project Overruns**
- Improved **Portfolio Visibility**
- **New Additional** Project Completions
- Identify Projects to **cancel sooner**

PMO Type	Avg Budget per Project	# of Projects per Yr	PMO Age
Low Performer	\$500K	50	3 yrs
High Performer	\$400K	85	6 yrs

2023 Survey by Project Management Solutions



Services & Industry Experience



Services

Strategic: Assess Project Delivery environment, Develop PMO Charter & Improvement Plan and implement

Tactical: Develop, train & Deploy targeted PMO related services

Operational: provide fractional PMO / OPS services, train new or replacement personnel for multiple PMO roles

Industries

- Financial Services
- Private / Consumer Banking
- Manufacturing
- Industrial Maintenance
- Insurance / Re-Insurance
- Technology / IT
- Private Equity

Experience our 1hr tailored [workshop](#) on how PMOs can help you!





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