1750 APARTMENTS

THE CURRENT EDITION OF THE FLORIDA BUILDING CODE BY PAUL D. KIDWELL, P.E., #52683 DATE: Oct 26 2020

1750 2ND AVE. N., ST PETERSBURG, FL, 33713

100% CONSTRUCTION DOCUMENTS



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APPLICABLE CODES SUMMARY

OWNER	ZHUKOVSKYI USA LLC	SURVEYOR	DAVID C. HARNER
	405 6TH ST. S., STE 102 ST PETERSBURG, FL 33701 PHONE: 718.877.1424		9925 GULF BOULEVARD TREASURE ISLAND, FL 33706 PHONE: 727.360.0636
OWNER'S REP.	JCT DEVELOPMENT	GEOTECH. ENGINEER	ANDREYEV ENGINEERING, INC.
	16 WEBSTER AVE. NEW ROCHELLE, NY 10801 PHONE: 813.830.1034		3740 54TH AVE. N. ST PETERSBURG, FL 33714 PHONE: 727.527.5735
ARCHITECT	BEHAR PETERANECZ, INC.	CONTRACTOR	TBD
	2430 TERMINAL DRIVE SOUTH, ST PETERSBURG, FL 33712 PHONE: 727.800.5300		
STRUCT. ENGINEER	B&W STRUCTURAL DESIGNS		
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St. Pete 33 units

St. Pete 33 units

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Exclusively Marketed by:

Brian Mcbride (813) 493-0507 Nikki@mkarealty.com

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Executive Summary

nvestment Summary

OFFERING SUMMARY

ADDRESS	1750 2nd Ave N St Petersburg FL 33705
COUNTY	Pinellas

FINANCIAL SUMMARY

OFFERING PRICE	\$9,300,000
NOI (Pro Forma)	\$654,975
CAP RATE (Pro Forma)	7.04 %
GRM (CURRENT)	0.00
GRM (Pro Forma)	10.56

DEMOGRAPHICS	1 MILE	3 MILE	5 MILE
2021 Population	15,342	119,468	263,673
2021 Median HH Income	\$38,967	\$51,584	\$55,978
2021 Average HH Income	\$59,539	\$75,022	\$79,737

comps.33

1661 Central Ave - Arte

Saint Petersburg, FL 33713 - Edge District Submarket





TRANSACTION DETAILS

Sale Date	Dec 7, 2021
Sale Price	\$92,350,000
Price/Unit	\$375,407
Price/SF	\$348.49
Leased at Sale	98.6%
Hold Period	23 Months
Sale Type	Investment
Document #	21837-0393
Price Status	Confirmed
Comp Status	Research Complete
Comp ID	5788385

BUILDING

Туре	4 Star Mid-Rise Apartments
Location	CBD
Units	246
Avg Unit Size	767 SF
GLA	265,000 SF
Floors	5
Typical Floor	53,000 SF
Class	A
Year Built	2020
Elevators	3
Number of Tenants At Sale	3
Property Mix	Retail 12,000 SF 4.5%;
Market Segment	All
# of Buildings	1
Rent Type	Market
	MF

LAND

Land Acres	2.02 AC
Bldg FAR	3.01
Zoning	MF
Parcels	24-31-16-29721-001-0010
Land SF	88,000 SF

BUYER & SELLER CONTACT INFO

Recorded Buyer Avanti Residential-Artistry TIC			
True Buyer	Avanti Residential		
	(833) 912-1132 (p)		
Buyer Broker	No Buyer Broker on Deal		

Recorded Seller	1601 Central Avenue, LLC
True Seller	Milhaus
M	(317) 226-9500 (p)

Listing Broker

ARA Newmark (813) 639-1111 (p)



1661 Central Ave - Arte

Saint Petersburg, FL 33713 - Edge District Submarket

TRANSACTION NOTES

On or around December 7, 2021, Avanti Residential paid a reported \$92.0 million to acquire ARTE, a 246-unit apartment community located at 1661 Central avenue in Saint Petersburg, Fla. The property was sold by Milhaus Development, the property's developer. Milhaus completed the project in 2020.

AMENITIES

Ш	Init	Ar	ne	nı.	tι	es

- Air Conditioning
- Dishwasher
- Microwave
- Heating
- Refrigerator
- Stainless Steel Appliances
- ViewsCarpet
- Patio

- Balcony
- Disposal
- Washer/Dryer
- Kitchen
- Oven
- Range
- J
- Walk-In Closets
- Island Kitchen
- Vinyl Flooring

Site Amenities

- Courtyard
- Pool
- Grill
- Pet Play Area
- Roof Terrace
- Lounge
- Pet Washing Station
- Public Transportation

- · Fitness Center
- Property Manager on Site
- On-Site Retail
- Trash Pickup Door to Door
- · Bicycle Storage
- Online Services
- Sundeck

UNIT MIX AT SALE

Beds	Units	Avg SF	Asking Rent/Unit	Asking Rent/SF	Concessions
Studio	59	546	-	-	_
1	114	700	-	-	_
2	68	1,054	-	-	-
3	5	1,257	-	-	_
Totals	246	772	-	-	_

Unit Mix as of January 2022

KEY TENANTS AT SALE

Tenant	Industry	Floor	SF Occupied Exp	Date
Raining Berries	Retailer	1	2,397	Jul 2025
Amway	-	Unk	500	-
Milhaus - Artistry St Pete	-	Unk	500	_

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1661 Central Ave - Arte

Saint Petersburg, FL 33713 - Edge District Submarket

MARKET AT SALE

Vacancy Rates	2021 Q4	YOY Change
Subject Property	2.9%	-59.0%
Submarket 3-5	4.2%	-4.6%
Market Overall	4.6%	-1.3%
Market Rent Per Unit		YOY Change
Subject Property	\$2,219	19.9%
Submarket 3-5	\$2,027	22.4%
Market Overall	\$1,668	24.6%
Concessions		YOY Change
Subject Property	0.0%	-16.7%
Submarket 3-5	0.4%	-3.2%
Market Overall	0.3%	-0.8%
Under Construction Units		YOY Change
Market Overall	14,235	26.8%
Submarket Sales Activity	2021 Q4	Prev Year
12 Mo. Sales Volume (Mil.)	\$360.53M	\$65.44M
12 Mo. Price Per Unit	\$338.21K	\$272.67K

FOR LEASE AT SALE

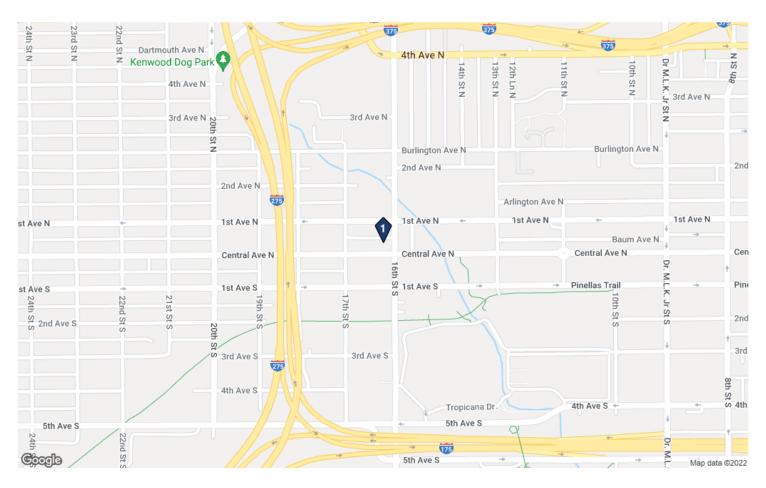
Smallest Space Max Contiguous	1,200 SF	Total Avail	4,000 SF
		Vacant	4,000 SF
	4,000 SF	Retail Avail	4,000 SF
# of Spaces	1		
Rent	\$36.00		

AVAILABLE SPACES

Floor	Use	SF Available	Rent
P 1st	Retail	1,200 - 4,000	\$36.00/NNN

1661 Central Ave - Arte

Saint Petersburg, FL 33713 - Edge District Submarket



LOCATION

Zip	33713	
Submarket	Edge District	
Submarket Cluster	Downtown St Petersburg	
Market	Tampa/St Petersburg	
County	Pinellas	
State	FL	
CBSA	Tampa-St. Petersburg-Clearwater, FL	
DMA	Tampa-St Petersburg (Sarasota), FL	

TRANSPORTATION

Parking	300 available (Attached Garage);Ratio of 1.20/Unit
Walk Score®	Very Walkable (70)
Transit Score®	Good Transit (52)

1661 Central Ave - Arte

Saint Petersburg, FL 33713 - Edge District Submarket

NEARBY SALE COMPARABLES

Address	Name	Rating	Yr Blt/Renov	Size	Sale Date	Sale Price	Price/Unit
500 110th Ave N	Bridges at Bayside	****	1986/2012	158,028 SF	Jun 2020	\$30,800,000	\$148,077
2770 Roosevelt Blvd	Anthem Clearwater	****	1975/2018	308,338 SF	Jul 2020	\$55,750,000	\$134,014
930 Central Ave	930 Central Flats	****	2018	218,000 SF	Jul 2020	\$64,000,000	\$293,578
8851 US Highway 19	The Allure at Gateway	****	2019	274,000 SF	Sep 2020	\$66,000,000	\$240,876
13621 Feather Sound Cir	E Fairways at Feather Sound	****	1985	239,553 SF	Oct 2020	\$49,000,000	\$170,139
1699 68th St N	The Drake at St. Pete	****	1972/2012	341,940 SF	Dec 2020	\$55,332,000	\$116,000
855 Central Ave	Camden Central	****	2019	750,482 SF	Aug 2021	\$149,653,300	\$406,667
1701 Central Ave	1701 Central	****	2020	243,000 SF	Aug 2021	\$81,500,000	\$335,391
9505 49th St N	Cortland Gateway	****	2020	288,000 SF	Jun 2021	\$78,000,000	\$270,833
6608 S West Shore Blvd	Amelia at Westshore	****	2013	261,970 SF	Jul 2021	\$67,750,000	\$275,407
250 Carillon Pky	Axio at Carilon	****	2021	298,000 SF	Oct 2021	\$90,850,400	\$304,867
3201 3rd Ave N	Elements on Third	****	1962/2017	366,944 SF	Oct 2021	\$125,500,000	\$291,183
4800 S West Shore Blvd	Infinity Westshore	****	1986/2019	202,052 SF	Oct 2021	\$61,000,000	\$219,424
10405 Addison Way	The Addison on Long Bayou	****	2019	328,466 SF	Oct 2021	\$82,000,000	\$331,984
100 Main St N	Waterview Echelon City Center	****	2021	230,000 SF	Dec 2021	\$100,000,000	\$442,478

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3201 3rd Ave N - Elements on Third

Saint Petersburg, FL 33713 - Kenwood Submarket



TRANSACTION DETAILS

Sale Date	Oct 21, 2021
Sale Price	\$125,500,000
Price/Unit	\$291,183
Price/SF	\$342.01
Leased at Sale	94.2%
Hold Period	106 Months
Sale Type	Investment
Financing	1st Mortgage: Varde Partners, Inc. (Conventional)
	Bal/Pmt: \$115,250,000/-
Document #	21771-1624
Price Status	Confirmed
Comp Status	Research Complete
Transfer Tax	\$878,500
Comp ID	5730593

BUILDING

Туре	4 Star Mid-Rise Apartments
Location	Suburban
Units	431
Avg Unit Size	844 SF
GLA	366,944 SF
Floors	11
Typical Floor	71,158 SF
Class	В
Construction	Steel
Year Built	1962; Renov 2017
Owner Occup	No
Elevators	6
Number of Tenants At Sale	1
Market Segment	All
# of Buildings	6
Rent Type	Market
	ROR-2,St Petersburg

LAND

Land Acres	9.21 AC
Bldg FAR	0.91
Zoning	ROR-2,St Petersburg
Parcels	23-31-16-00000-220-0300
Dimensions	345' x 350'
Land SF	401,148 SF

3201 3rd Ave N - Elements on Third

Saint Petersburg, FL 33713 - Kenwood Submarket



BUYER & SELLER CONTACT INFO

Recorded Buyer	Lurin Real Estate Holding XLII LLC	Recorded Seller	Altis-AJU Skyline LLC
True Buyer	LURIN Capital	True Seller	Altis Cardinal
\Diamond	Jon Venetos	*	(786) 539-4949 (p)
LURIN	(214) 453-1520 (p)	ALTIS CARDINAL	
Buyer Broker	No Buyer Broker on Deal	Listing Broker	JLL
		((1) TT T	(813) 387-9900 (p)



TRANSACTION NOTES

On October 21, 2021, Dallas, TX-based Lurin Capital completed the \$125.5 million acquisition of Elements on Third, a 431-unit apartment community located at 3201 3rd Avenue N in Saint Petersburg, Fla. The property was sold by Altis Cardinal.

Public records show that the buyer took out several loans with Varde Partners totaling \$115,250,000 to finance the acquisition of this MF asset. Pinellas county public records also show that as part of this deal, the buyer assumed an existing loan with an outstanding balance of \$15,746,521.

AMENITIES

Unit Amenities

- Air Conditioning
- Disposal
- Washer/Dryer
- Heating
- Oven
- Tub/Shower
- Wi-Fi

- Dishwasher
- Microwave
- Washer/Dryer Hookup
- Kitchen
- Range
- · Walk-In Closets

Site Amenities

- Business Center
- Clubhouse
- Laundry Facilities
- · Property Manager on Site
- Grill
- Recycling
- Elevator

- Controlled Access
- Fitness Center
- Pool
- Gated
 - Package Service
- · Storage Space
- Maintenance on site

UNIT MIX AT SALE

Beds	Units	Avg SF	Asking Rent/Unit	Asking Rent/SF	Concessions
Studio	120	762	-	-	-
1	171	811	-	-	-
2	138	1,240	-	-	_
3	2	1,394	-	-	-
Totals	431	937	-	-	-

Unit Mix as of November 2021

SALE HISTORY

Sale Date	Price	Sale Type	Buyer	Seller	
Oct 2021	\$125,500,000 (\$291,183/- Unit)	Individual Property	LURIN Capital	Altis Cardinal	

3201 3rd Ave N - Elements on Third

Saint Petersburg, FL 33713 - Kenwood Submarket



Sale Date	Price	Sale Type	Buyer	Seller
Dec 2012	\$19,500,000 (\$108,939/- Unit)	Individual Property	Altis-AJU Skyline LLC	TempBridge Commercial Mortgages Inc.
Jun 2011	\$17,125,000 (\$96,208/Uni	t) Individual Property	Skyline Fifth Avenue US LP	NorthStar Realty Finance Corp
Jul 2006	\$6,700,000 (\$18.26/SF)	Individual Property	PMC Plaza Fifth Avenue, LLC	Lisa Shell Wetenhall

KEY TENANTS AT SALE

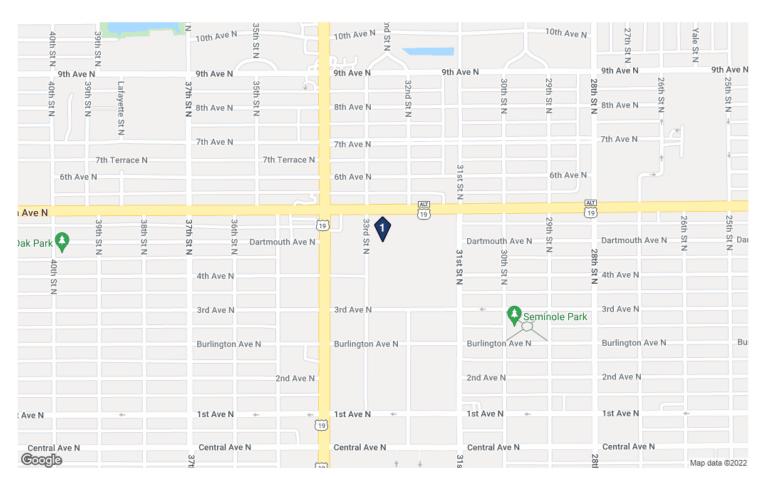
Tenant	Industry	Floor	SF Occupied Exp Date
Incore - Elements on Third	-	Unk	3,000 -

MARKET AT SALE

Vacancy Rates	2021 Q4	YOY Change
Subject Property	4.5%	-1.2%
Submarket 3-5	4.2%	-4.6%
Market Overall	4.6%	-1.3%
Market Rent Per Unit		YOY Change
Subject Property	\$2,132	37.1%
Submarket 3-5	\$2,027	22.4%
Market Overall	\$1,668	24.6%
Concessions		YOY Change
Subject Property	0.0%	-0.7%
Submarket 3-5	0.4%	-3.2%
Market Overall	0.3%	-0.8%
Under Construction Units		YOY Change
Market Overall	14,235	26.8%
Submarket Sales Activity	2021 Q4	Prev Year
12 Mo. Sales Volume (Mil.)	\$235.81M	\$64.67M
12 Mo. Price Per Unit	\$368.45K	\$275.17K

3201 3rd Ave N - Elements on Third

Saint Petersburg, FL 33713 - Kenwood Submarket



LOCATION	L	0	C	ΑΤ	ΊC	N
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Zip	33713	
Submarket	Kenwood	
Submarket Cluster	Downtown St Petersburg	
Market	Tampa/St Petersburg	
County	Pinellas	
State	FL	
CBSA Tampa-St. Petersburg-Clearwa		
DMA	Tampa-St Petersburg (Sarasota), F	

TRANSPORTATION

Parking	500 available (Surface);Ratio of 2.81/Unit
Airport	26 min drive to Saint Peters- burg-Clearwater International Airport
Walk Score®	Somewhat Walkable (66)
Transit Score®	Good Transit (54)

3201 3rd Ave N - Elements on Third

Saint Petersburg, FL 33713 - Kenwood Submarket

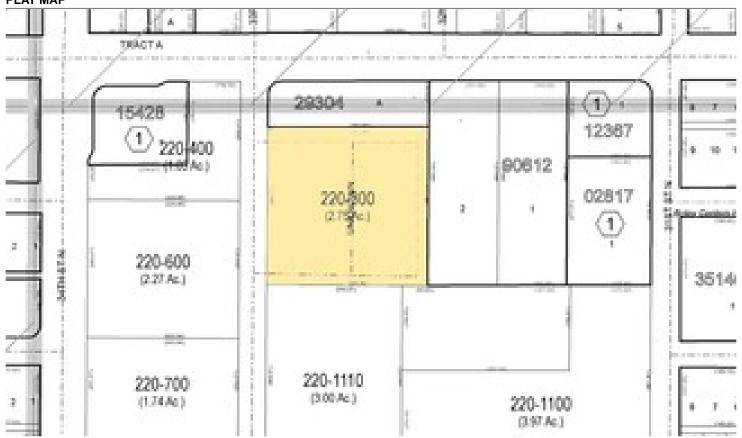
NEARBY SALE COMPARABLES

Address	Name	Rating	Yr Blt/Renov	Size	Sale Date	Sale Price	Price/Unit
2770 Roosevelt Blvd	Anthem Clearwater	****	1975/2018	308,338 SF	Jul 2020	\$55,750,000	\$134,014
930 Central Ave	930 Central Flats	****	2018	218,000 SF	Jul 2020	\$64,000,000	\$293,578
8851 US Highway 19	The Allure at Gateway	****	2019	274,000 SF	Sep 2020	\$66,000,000	\$240,876
13621 Feather Sound Cir E	Fairways at Feather Sound	****	1985	239,553 SF	Oct 2020	\$49,000,000	\$170,139
11401 Dr Martin Luther King Jr St N	Trellis at the Lakes	****	1981/2018	503,498 SF	Nov 2020	\$114,000,000	\$165,698
1699 68th St N	The Drake at St. Pete	****	1972/2012	341,940 SF	Dec 2020	\$55,332,000	\$116,000
5800 Lynn Lake Dr S	Reserve at Lake Pointe	****	1983/2015	736,500 SF	Feb 2021	\$95,161,000	\$118,066
855 Central Ave	Camden Central	****	2019	750,482 SF	Aug 2021	\$149,653,300	\$406,667
1701 Central Ave	1701 Central	****	2020	243,000 SF	Aug 2021	\$81,500,000	\$335,391
9505 49th St N	Cortland Gateway	****	2020	288,000 SF	Jun 2021	\$78,000,000	\$270,833
250 Carillon Pky	Axio at Carilon	****	2021	298,000 SF	Oct 2021	\$90,850,400	\$304,867
10405 Addison Way	The Addison on Long Bayou	****	2019	328,466 SF	Oct 2021	\$82,000,000	\$331,984
600 Starkey Rd	Mystic Bay	****	1976/2018	213,420 SF	Nov 2021	\$42,100,000	\$184,649
1661 Central Ave	Arte	****	2020	265,000 SF	Dec 2021	\$92,350,000	\$375,407
	Waterview Echelon City Center	****	2021	230,000 SF	Dec 2021	\$100,000,000	\$442,478

3201 3rd Ave N - Elements on Third

**** Saint Petersburg, FL 33713 - Kenwood Submarket





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1701 Central Ave - 1701 Central

Saint Petersburg, FL 33713 - Edge District Submarket





TRANSACTION DETAILS

Sale Date	Aug 4, 2021
Sale Price	\$81,500,000
Price/Unit	\$335,391
Price/SF	\$335.39
Leased at Sale	99.3%
Hold Period	19 Months
Sale Type	Investment
Financing	1st Mortgage: Berkeley Point Capital, LLC
	Bal/Pmt: \$48,883,000/-
Document #	21668-0600
Price Status	Confirmed
Comp Status	Research Complete
Transfer Tax	\$570,500
Comp ID	5658320

BUILDING

Туре	4 Star Mid-Rise Apartments
Location	CBD
Units	243
Avg Unit Size	798 SF
GLA	243,000 SF
Floors	5
Typical Floor	48,600 SF
Class	А
Year Built	2020
Elevators	3
Market Segment	All
# of Buildings	1
Rent Type	Market
	MF

LAND

Land Acres	2.02 AC
Bldg FAR	2.76
Zoning	MF
Parcels	24-31-16-29720-001-0010
Land SF	87,991 SF

BUYER & SELLER CONTACT INFO

Recorded Buyer	SCAF, L.L.C.
True Buyer	General Services Corporation
Residents Are People First	Bonnie Wood
GSC The Apertment People	(804) 320-2100 (p)
Buyer Broker	No Buyer Broker on Deal

Recorded Seller	1701 Grand Central, LLC
True Seller	The NRP Group
the NRP group	Noam Magence (216) 475-8900 (p)
Listing Broker	No Listing Broker on Deal

1701 Central Ave - 1701 Central

**** Saint Petersburg, FL 33713 - Edge District Submarket

TRANSACTION NOTES

On August 4th, 2021, a wholly-owned subsidiary of The NRP Group, LLC, completed the \$81.5 million sale of 1701 Central, a 243-unit apartment community located at 1701 Central Avenue in Saint Petersburg, Florida. The community was acquired by Richmond, VA-based General Services Corporation.

Pinellas county public records show that the buyer took out a \$48,883,000 loan with Berkeley Point Capital, LLC (D/B/A Newmark Knight Frank) to finance the acquisition of this multifamily asset.

AMENITIES

Unit Amenities

Microwave

Kitchen

Oven

Tub/Shower

• Tile Floors

Refrigerator

Stainless Steel Appliances

Carpet

Site Amenities

· Courtyard

Pool

· On-Site Retail

· Bicycle Storage

· Pet Washing Station

Fitness Center

Grill

Package Service

Lounge

UNIT MIX AT SALE

Beds	Units	Avg SF	Asking Rent/Unit	Asking Rent/SF	Concessions
Studio	58	561	-	-	-
1	125	743	-	-	-
2	60	1,163	-	-	-
Totals	243	803	-	-	-

Unit Mix as of September 2021

1701 Central Ave - 1701 Central

Saint Petersburg, FL 33713 - Edge District Submarket

MARKET AT SALE

Vacancy Rates	2021 Q3	YOY Change
Subject Property	3.6%	-53.4%
Submarket 3-5	3.3%	-9.8%
Market Overall	4.4%	-2.0%
Market Rent Per Unit		YOY Change
Subject Property	\$2,441	29.3%
Submarket 3-5	\$2,072	30.6%
Market Overall	\$1,641	24.3%
Concessions		YOY Change
Subject Property	0.3%	-16.4%
Submarket 3-5	0.2%	-6.3%
Market Overall	0.2%	-1.1%
Under Construction Units		YOY Change
Market Overall	13,885	23.3%
Submarket Sales Activity	2021 Q3	Prev Year
12 Mo. Sales Volume (Mil.)	\$3.73M	\$90.21M
12 Mo. Price Per Unit	\$177.38K	\$266.9K

FOR LEASE AT SALE

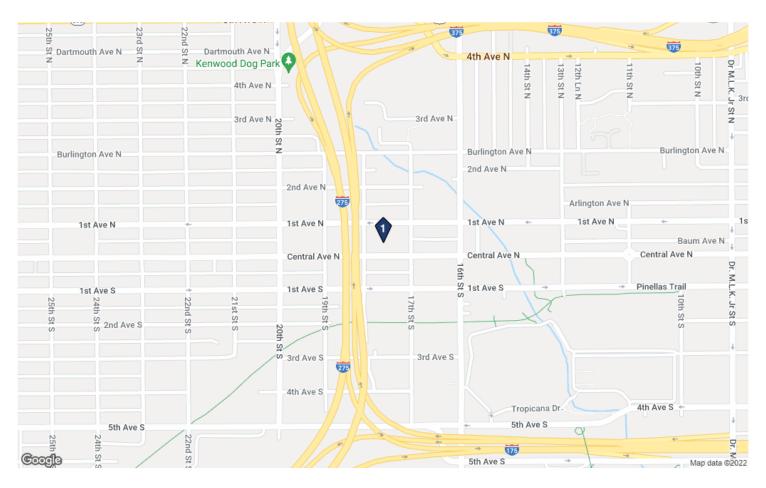
Smallest	900 SF	Total Avail	1,800 SF
Space		Vacant	4,800 SF
Max Contigu- ous	900 SF	Retail Avail	1,800 SF
# of Spaces	2		
Rent	Withheld		

AVAILABLE SPACES

Floor	Use	SF Available	Rent
P 1st	Retail	900	Withheld
P 1st	Retail	900	Withheld

1701 Central Ave - 1701 Central

Saint Petersburg, FL 33713 - Edge District Submarket



LOCATION

Zip	33713
Submarket	Edge District
Submarket Cluster	Downtown St Petersburg
Market	Tampa/St Petersburg
County	Pinellas
State	FL
CBSA	Tampa-St. Petersburg-Clearwater, FL
DMA Tampa-St Petersburg (Sara	

TRANSPORTATION

Parking	250 available (Surface);Ratio of 1.03/Unit
Walk Score®	Somewhat Walkable (62)
Transit Score®	Good Transit (50)

1701 Central Ave - 1701 Central

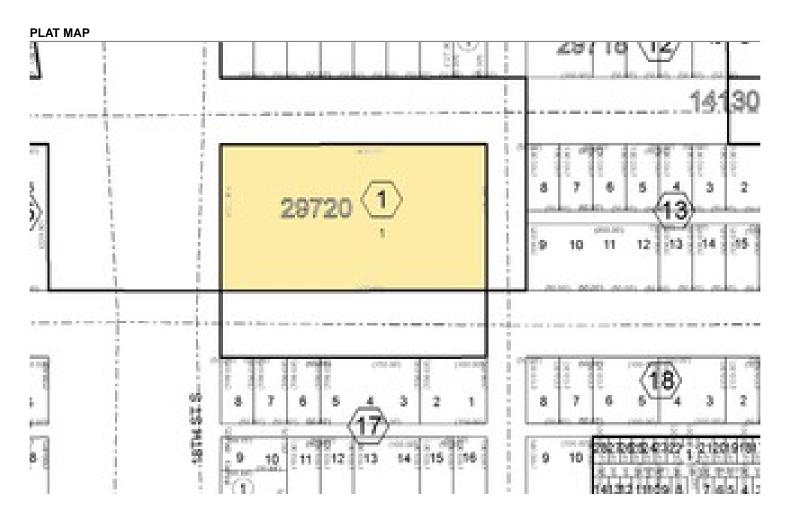
Saint Petersburg, FL 33713 - Edge District Submarket

NEARBY SALE COMPARABLES

Address	Name	Rating	Yr Blt/Renov	Size	Sale Date	Sale Price	Price/Unit
500 110th Ave N	Bridges at Bayside	****	1986/2012	158,028 SF	Jun 2020	\$30,800,000	\$148,077
2770 Roosevelt Blvd	Anthem Clearwater	****	1975/2018	308,338 SF	Jul 2020	\$55,750,000	\$134,014
930 Central Ave	930 Central Flats	****	2018	218,000 SF	Jul 2020	\$64,000,000	\$293,578
8851 US Highway 19	The Allure at Gateway	****	2019	274,000 SF	Sep 2020	\$66,000,000	\$240,876
13621 Feather Sound Cir	E Fairways at Feather Sound	****	1985	239,553 SF	Oct 2020	\$49,000,000	\$170,139
1699 68th St N	The Drake at St. Pete	****	1972/2012	341,940 SF	Dec 2020	\$55,332,000	\$116,000
855 Central Ave	Camden Central	****	2019	750,482 SF	Aug 2021	\$149,653,300	\$406,667
9505 49th St N	Cortland Gateway	****	2020	288,000 SF	Jun 2021	\$78,000,000	\$270,833
6608 S West Shore Blvd	Amelia at Westshore	****	2013	261,970 SF	Jul 2021	\$67,750,000	\$275,407
250 Carillon Pky	Axio at Carilon	****	2021	298,000 SF	Oct 2021	\$90,850,400	\$304,867
3201 3rd Ave N	Elements on Third	****	1962/2017	366,944 SF	Oct 2021	\$125,500,000	\$291,183
4800 S West Shore Blvd	Infinity Westshore	****	1986/2019	202,052 SF	Oct 2021	\$61,000,000	\$219,424
10405 Addison Way	The Addison on Long Bayou	****	2019	328,466 SF	Oct 2021	\$82,000,000	\$331,984
1661 Central Ave	Arte	****	2020	265,000 SF	Dec 2021	\$92,350,000	\$375,407
100 Main St N	Waterview Echelon City Center	****	2021	230,000 SF	Dec 2021	\$100,000,000	\$442,478

1701 Central Ave - 1701 Central

Saint Petersburg, FL 33713 - Edge District Submarket



930 Central Ave - 930 Central Flats

Saint Petersburg, FL 33705 - Edge District Submarket





TRANSACTION DETAILS

Sale Date	Jul 22, 2020
Sale Price	\$64,000,000
Price/Unit	\$293,578
Price/SF	\$293.58
Hold Period	30 Months
Sale Type	Investment
Financing	Unknown: Berkeley Point Capital, LLC
	Bal/Pmt: \$37,562,000/-
Document #	21092-0541
Price Status	Confirmed
Comp Status	Research Complete
Transfer Tax	\$448,000
Comp ID	5190057

BUILDING

Туре	4 Star Mid-Rise Apartments
Location	CBD
Units	218
Avg Unit Size	828 SF
GLA	218,000 SF
Floors	6
Typical Floor	36,333 SF
Class	A
Year Built	2018
Elevators	2
Number of Tenants At Sale	1
Market Segment	All
# of Buildings	1
Rent Type	Market
	MF

LAND

LAND	
Land Acres	0.51 AC
Bldg FAR	9.91
Zoning	MF
Parcels	24-31-16-14544-000-0040
Land SF	22,002 SF

930 Central Ave - 930 Central Flats

Saint Petersburg, FL 33705 - Edge District Submarket



BUYER & SELLER CONTACT INFO

Recorded Buyer	WOP 930 Central Flats, LLC	Recorded Seller	BAB 930 Central Flats Owner LLC
True Buyer	White Oak Partners	True Seller	The Bainbridge Companies
and the second	Mike Menzer		(561) 333-3669 (p)
WHITE OAK PARTNERS	(614) 741-7600 (p)	B A INBRID G E	
Buyer Broker	No Buyer Broker on Deal	Listing Broker	ARA Newmark
			(813) 639-1111 (p)

NEWMARK

TRANSACTION NOTES

On July 22, 2020, South Florida-based Bainbridge Cos. completed the \$64.0 million sale of 930 Central Flats in Saint Petersburg, FL. The property was acquired by Ohio-based White Oaks Partners, according to the deed filed in Pinellas county that was used to convey the property.

Pinellas county public records also show that the buyert took out a \$37,562,000 loan with Berkeley Point Capital to finance the acquisition of this MF asset.

AMENITIES

Unit Amenities

- Air Conditioning
- Cable Ready
- Microwave
- Kitchen
- Oven
- Range

- Balcony
- Dishwasher
- Tile Floors
- Refrigerator
- Stainless Steel Appliances
- Tub/Shower

Site Amenities

- · Business Center
- Clubhouse
- Property Manager on Site
- Lounge

- Controlled Access
- Fitness Center
- Gameroom
- Conference Rooms
- · Pet Care

UNIT MIX AT SALE

Beds	Units	Avg SF	Asking Rent/Unit	Asking Rent/SF	Concessions
Studio	99	759	-	-	-
1	59	771	-	-	_
2	60	1,200	-	-	_
Totals	218	884	-	-	-

Unit Mix as of August 2020

KEY TENANTS AT SALE

Tenant	Industry	Floor	SF Occupied Exp Date	
The Bainbridge Companies	-	Unk	500	-

930 Central Ave - 930 Central Flats

Saint Petersburg, FL 33705 - Edge District Submarket

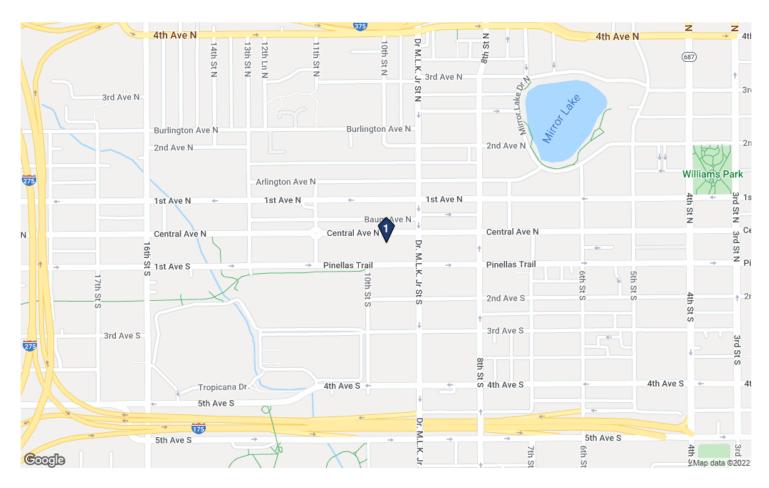
MARKET AT SALE

Vacancy Rates	2020 Q3	YOY Change
Subject Property	5.7%	-3.9%
Submarket 3-5	13.0%	3.2%
Market Overall	6.3%	-0.6%
Market Rent Per Unit		YOY Change
Subject Property	\$1,826	-6.7%
Submarket 3-5	\$1,586	-0.3%
Market Overall	\$1,320	3.1%
Concessions		YOY Change
Subject Property	11.5%	6.9%
Submarket 3-5	6.5%	5.3%
Market Overall	1.3%	0.3%
Under Construction Units		YOY Change
Market Overall	11,262	34.0%
Submarket Sales Activity	2020 Q3	Prev Year
12 Mo. Sales Volume (Mil.)	\$26.21M	\$108.11M
12 Mo. Price Per Unit	\$218.44K	\$306.25K

930 Central Ave - 930 Central Flats

Saint Petersburg, FL 33705 - Edge District Submarket





LOCATION

Zip	33705
Submarket	Edge District
Submarket Cluster	Downtown St Petersburg
Market	Tampa/St Petersburg
County	Pinellas
State	FL
CBSA	Tampa-St. Petersburg-Clearwater, FL
DMA	Tampa-St Petersburg (Sarasota), FL

TRANSPORTATION

Airport	26 min drive to Saint Peters- burg-Clearwater International Airport
Walk Score®	Walker's Paradise (94)
Transit Score®	Good Transit (57)

930 Central Ave - 930 Central Flats

Saint Petersburg, FL 33705 - Edge District Submarket

NEARBY SALE COMPARABLES

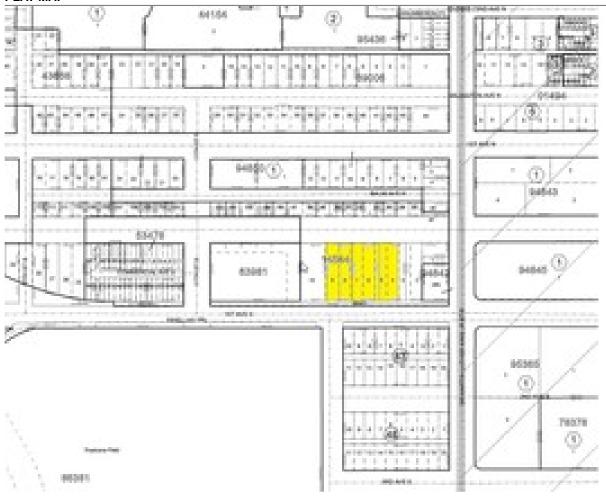
Address	Name	Rating	Yr Blt/Renov	Size	Sale Date	Sale Price	Price/Unit
500 110th Ave N	Bridges at Bayside	****	1986/2012	158,028 SF	Jun 2020	\$30,800,000	\$148,077
2770 Roosevelt Blvd	Anthem Clearwater	****	1975/2018	308,338 SF	Jul 2020	\$55,750,000	\$134,014
8851 US Highway 19	The Allure at Gateway	****	2019	274,000 SF	Sep 2020	\$66,000,000	\$240,876
13621 Feather Sound Cir	E Fairways at Feather Sound	****	1985	239,553 SF	Oct 2020	\$49,000,000	\$170,139
5145 S Dale Mabry Hwy	Cortona South Tampa	****	2019	338,210 SF	Apr 2021	\$76,500,000	\$255,000
855 Central Ave	Camden Central	****	2019	750,482 SF	Aug 2021	\$149,653,300	\$406,667
1701 Central Ave	1701 Central	****	2020	243,000 SF	Aug 2021	\$81,500,000	\$335,391
9505 49th St N	Cortland Gateway	****	2020	288,000 SF	Jun 2021	\$78,000,000	\$270,833
6608 S West Shore Blvd	Amelia at Westshore	****	2013	261,970 SF	Jul 2021	\$67,750,000	\$275,407
250 Carillon Pky	Axio at Carilon	****	2021	298,000 SF	Oct 2021	\$90,850,400	\$304,867
3201 3rd Ave N	Elements on Third	****	1962/2017	366,944 SF	Oct 2021	\$125,500,000	\$291,183
4800 S West Shore Blvd	Infinity Westshore	****	1986/2019	202,052 SF	Oct 2021	\$61,000,000	\$219,424
10405 Addison Way	The Addison on Long Bayou	****	2019	328,466 SF	Oct 2021	\$82,000,000	\$331,984
1661 Central Ave	Arte	****	2020	265,000 SF	Dec 2021	\$92,350,000	\$375,407
100 Main St N	Waterview Echelon City Center	****	2021	230,000 SF	Dec 2021	\$100,000,000	\$442,478

930 Central Ave - 930 Central Flats

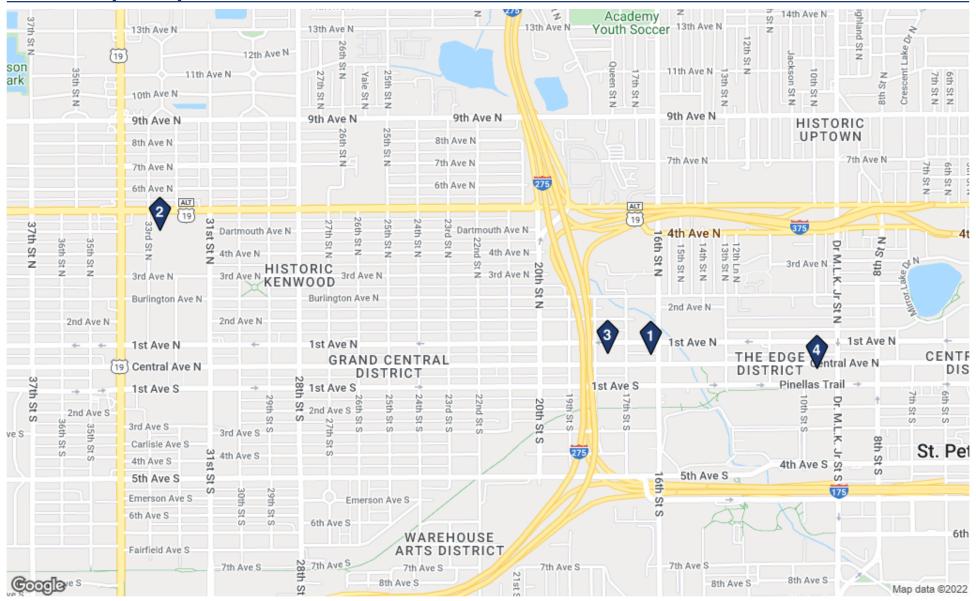
Saint Petersburg, FL 33705 - Edge District Submarket



PLAT MAP



Sale Comps Map Overview



29

1661 Central Ave - Arte SOLD

Saint Petersburg, FL 33713

Sale Date Dec 7, 2021 Sale Price **\$92,350,000** Price/SF \$348.49 Price/Unit \$375,407

Parcels 24-31-16-29721-001-0010

Comp ID 5788385

Comp Status Research Complete

Pinellas

Type 4 Star Mid-Rise Apartments

Year Built 2020 GBA 265,000 SF Land Acres 2.02 AC Land SF 88,000 SF

Units **246** Zoning MF



3201 3rd Ave N - Elements on Third

SOLD

Saint Petersburg, FL 33713

Sale Date Oct 21, 2021 Sale Price **\$125,500,000** Price/SF **\$342.01** Price/Unit \$291,183

Parcels 23-31-16-00000-220-0300

Comp ID 5730593

Comp Status Research Complete

Pinellas

Type 4 Star Mid-Rise Apartments

Year Built 1962; Renov 2017 GBA 366,944 SF Land Acres 9.21 AC Land SF 401,148 SF

Units 431

Zoning ROR-2,St Petersburg Sale Condition Debt Assumption



1701 Central Ave - 1701 Central

SOLD

Saint Petersburg, FL 33713

Sale Date Aug 4, 2021 Sale Price \$81,500,000 Price/SF \$335.39

Price/Unit \$335,391

Parcels 24-31-16-29720-001-0010

Comp ID 5658320

Comp Status Research Complete

Pinellas

Type 4 Star Mid-Rise Apartments

Year Built 2020 GBA 243,000 SF Land Acres 2.02 AC Land SF 87,991 SF

Units **243** Zoning MF



930 Central Ave - 930 Central Flats

SOLD

Saint Petersburg, FL 33705

Sale Date Jul 22, 2020 Sale Price \$64,000,000 Price/SF \$293.58

Price/Unit \$293,578 Parcels 24-31-16-14544-000-0040

Comp ID 5190057

Comp Status Research Complete

Pinellas

Type 4 Star Mid-Rise Apartments

Year Built 2018 GBA 218,000 SF Land Acres 0.51 AC Land SF 22,002 SF Units 218

Zoning MF



comps.33

1661 Central Ave - Arte

Saint Petersburg, FL 33713 - Edge District Submarket





TRANSACTION DETAILS

Sale Date	Dec 7, 2021
Sale Price	\$92,350,000
Price/Unit	\$375,407
Price/SF	\$348.49
Leased at Sale	98.6%
Hold Period	23 Months
Sale Type	Investment
Document #	21837-0393
Price Status	Confirmed
Comp Status	Research Complete
Comp ID	5788385

BUILDING

Type	4 Star Mid-Rise Apartments
Location	CBD
Units	246
Avg Unit Size	767 SF
GLA	265,000 SF
Floors	5
Typical Floor	53,000 SF
Class	A
Year Built	2020
Elevators	3
Number of Tenants At Sale	3
Property Mix	Retail 12,000 SF 4.5%;
Market Segment	All
# of Buildings	1
Rent Type	Market
	MF

LAND

Land Acres	2.02 AC
Bldg FAR	3.01
Zoning	MF
Parcels	24-31-16-29721-001-0010
Land SF	88,000 SF

BUYER & SELLER CONTACT INFO

Recorded Buyer	Avanti Residential-Artistry TIC I, LLC
True Buyer	Avanti Residential
	(833) 912-1132 (p)
Buyer Broker	No Buyer Broker on Deal

Recorded Seller	1601 Central Avenue, LLC
True Seller	Milhaus
M	(317) 226-9500 (p)

Listing Broker

ARA Newmark (813) 639-1111 (p)



1661 Central Ave - Arte

Saint Petersburg, FL 33713 - Edge District Submarket

TRANSACTION NOTES

On or around December 7, 2021, Avanti Residential paid a reported \$92.0 million to acquire ARTE, a 246-unit apartment community located at 1661 Central avenue in Saint Petersburg, Fla. The property was sold by Milhaus Development, the property's developer. Milhaus completed the project in 2020.

AMENITIES

Ш	Init	Ar	ne	nı.	tι	es

- Air Conditioning
- Dishwasher
- Microwave
- Heating
- Refrigerator
- Stainless Steel Appliances
- Views
- Carpet
- Patio

- Balcony
- Disposal
- Washer/Dryer
- Kitchen
- Oven
- Range
- · Walk-In Closets
- Island Kitchen
- Vinyl Flooring

Site Amenities

- · Courtyard
- Pool
- Grill
- Pet Play Area
- Roof Terrace
- Lounge
- Pet Washing Station
- Public Transportation

- · Fitness Center
- Property Manager on Site
- On-Site Retail
- Trash Pickup Door to Door
- Bicycle Storage
- Online Services
- Sundeck

UNIT MIX AT SALE

Beds	Units	Avg SF	Asking Rent/Unit	Asking Rent/SF	Concessions
Studio	59	546	-	-	_
1	114	700	-	-	_
2	68	1,054	-	-	-
3	5	1,257	-	-	_
Totals	246	772	-	-	_

Unit Mix as of January 2022

KEY TENANTS AT SALE

Tenant	Industry	Floor	SF Occupied Exp	Date
Raining Berries	Retailer	1	2,397	Jul 2025
Amway	-	Unk	500	-
Milhaus - Artistry St Pete	-	Unk	500	_

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Associates - 789383

this report is provided by McBride Kelly and Associ-

ated Commercial Division

1661 Central Ave - Arte

Saint Petersburg, FL 33713 - Edge District Submarket

MARKET AT SALE

2021 Q4	YOY Change
2.9%	-59.0%
4.2%	-4.6%
4.6%	-1.3%
	YOY Change
\$2,219	19.9%
\$2,027	22.4%
\$1,668	24.6%
	YOY Change
0.0%	-16.7%
0.4%	-3.2%
0.3%	-0.8%
	YOY Change
14,235	26.8%
2021 Q4	Prev Year
\$360.53M	\$65.44M
\$338.21K	\$272.67K
	2.9% 4.2% 4.6% \$2,219 \$2,027 \$1,668 0.0% 0.4% 0.3% 14,235 2021 Q4 \$360.53M

FOR LEASE AT SALE

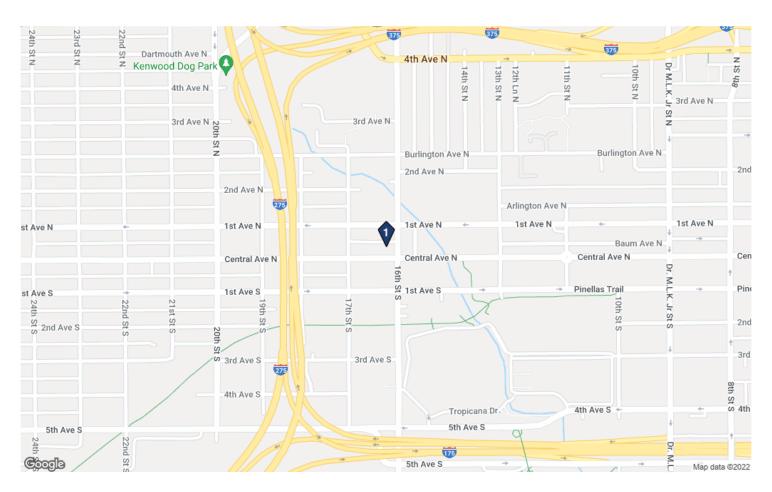
Smallest	1,200 SF	Total Avail	4,000 SF
Space		Vacant	4,000 SF
Max Contigu- ous	4,000 SF	Retail Avail	4,000 SF
# of Spaces	1		
Rent	\$36.00		

AVAILABLE SPACES

Floor	Use	SF Available	Rent
P 1st	Retail	1,200 - 4,000	\$36.00/NNN

1661 Central Ave - Arte

Saint Petersburg, FL 33713 - Edge District Submarket



LOCATION

33713	
Edge District	
Downtown St Petersburg	
Tampa/St Petersburg	
Pinellas	
FL	
Tampa-St. Petersburg-Clearwater, FL	
Tampa-St Petersburg (Sarasota), FL	

TRANSPORTATION

Parking	300 available (Attached Garage);Ratio of 1.20/Unit
Walk Score®	Very Walkable (70)
Transit Score®	Good Transit (52)

1661 Central Ave - Arte

Saint Petersburg, FL 33713 - Edge District Submarket

NEARBY SALE COMPARABLES

Address	Name	Rating	Yr Blt/Renov	Size	Sale Date	Sale Price	Price/Unit
500 110th Ave N	Bridges at Bayside	****	1986/2012	158,028 SF	Jun 2020	\$30,800,000	\$148,077
2770 Roosevelt Blvd	Anthem Clearwater	****	1975/2018	308,338 SF	Jul 2020	\$55,750,000	\$134,014
930 Central Ave	930 Central Flats	****	2018	218,000 SF	Jul 2020	\$64,000,000	\$293,578
8851 US Highway 19	The Allure at Gateway	****	2019	274,000 SF	Sep 2020	\$66,000,000	\$240,876
13621 Feather Sound Cir	E Fairways at Feather Sound	****	1985	239,553 SF	Oct 2020	\$49,000,000	\$170,139
1699 68th St N	The Drake at St. Pete	****	1972/2012	341,940 SF	Dec 2020	\$55,332,000	\$116,000
855 Central Ave	Camden Central	****	2019	750,482 SF	Aug 2021	\$149,653,300	\$406,667
1701 Central Ave	1701 Central	****	2020	243,000 SF	Aug 2021	\$81,500,000	\$335,391
9505 49th St N	Cortland Gateway	****	2020	288,000 SF	Jun 2021	\$78,000,000	\$270,833
6608 S West Shore Blvd	Amelia at Westshore	****	2013	261,970 SF	Jul 2021	\$67,750,000	\$275,407
250 Carillon Pky	Axio at Carilon	****	2021	298,000 SF	Oct 2021	\$90,850,400	\$304,867
3201 3rd Ave N	Elements on Third	****	1962/2017	366,944 SF	Oct 2021	\$125,500,000	\$291,183
4800 S West Shore Blvd	Infinity Westshore	****	1986/2019	202,052 SF	Oct 2021	\$61,000,000	\$219,424
10405 Addison Way	The Addison on Long Bayou	****	2019	328,466 SF	Oct 2021	\$82,000,000	\$331,984
100 Main St N	Waterview Echelon City Center	****	2021	230,000 SF	Dec 2021	\$100,000,000	\$442,478

3201 3rd Ave N - Elements on Third

Saint Petersburg, FL 33713 - Kenwood Submarket



TRANSACTION DETAILS

Sale Date	Oct 21, 2021
Sale Price	\$125,500,000
Price/Unit	\$291,183
Price/SF	\$342.01
Leased at Sale	94.2%
Hold Period	106 Months
Sale Type	Investment
Financing	1st Mortgage: Varde Partners, Inc. (Conventional)
	Bal/Pmt: \$115,250,000/-
Document #	21771-1624
Price Status	Confirmed
Comp Status	Research Complete
Transfer Tax	\$878,500
Comp ID	5730593

BUILDING

Туре	4 Star Mid-Rise Apartments
Location	Suburban
Units	431
Avg Unit Size	844 SF
GLA	366,944 SF
Floors	11
Typical Floor	71,158 SF
Class	В
Construction	Steel
Year Built	1962; Renov 2017
Owner Occup	No
Elevators	6
Number of Tenants At Sale	1
Market Segment	All
# of Buildings	6
Rent Type	Market
	ROR-2,St Petersburg

LAND

Land Acres	9.21 AC
Bldg FAR	0.91
Zoning	ROR-2,St Petersburg
Parcels	23-31-16-00000-220-0300
Dimensions	345' x 350'
Land SF	401,148 SF

3201 3rd Ave N - Elements on Third

Saint Petersburg, FL 33713 - Kenwood Submarket



BUYER & SELLER CONTACT INFO

Recorded Buyer	Lurin Real Estate Holding XLII LLC	Recorded Seller	Altis-AJU Skyline LLC
True Buyer	LURIN Capital	True Seller	Altis Cardinal
\bigcirc	Jon Venetos	(a)	(786) 539-4949 (p)
LURIN	(214) 453-1520 (p)	ALTIS CARDINAL	
Buyer Broker	No Buyer Broker on Deal	Listing Broker	JLL
		///\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	(813) 387-9900 (p)



TRANSACTION NOTES

On October 21, 2021, Dallas, TX-based Lurin Capital completed the \$125.5 million acquisition of Elements on Third, a 431-unit apartment community located at 3201 3rd Avenue N in Saint Petersburg, Fla. The property was sold by Altis Cardinal.

Public records show that the buyer took out several loans with Varde Partners totaling \$115,250,000 to finance the acquisition of this MF asset. Pinellas county public records also show that as part of this deal, the buyer assumed an existing loan with an outstanding balance of \$15,746,521.

AMENITIES

Unit Amenities

- Air Conditioning
- Disposal
- Washer/Dryer
- Heating
- Oven
- Tub/Shower
- Wi-Fi

- Dishwasher
- Microwave
- Washer/Dryer Hookup
- Kitchen
- Range
- · Walk-In Closets

Site Amenities

- Business Center
- Clubhouse
- Laundry Facilities
- · Property Manager on Site
- Grill
- Recycling
- Elevator

- Controlled Access
- Fitness Center
- Pool
- Gated
 - Package Service
- · Storage Space
- Maintenance on site

UNIT MIX AT SALE

Beds	Units	Avg SF	Asking Rent/Unit	Asking Rent/SF	Concessions
Studio	120	762	-	-	-
1	171	811	-	-	-
2	138	1,240	-	-	_
3	2	1,394	-	-	-
Totals	431	937	-	-	-

Unit Mix as of November 2021

SALE HISTORY

Sale Date	Price	Sale Type	Buyer	Seller	
Oct 2021	\$125,500,000 (\$291,183/- Unit)	Individual Property	LURIN Capital	Altis Cardinal	

3201 3rd Ave N - Elements on Third

Saint Petersburg, FL 33713 - Kenwood Submarket



Sale Date	Price	Sale Type	Buyer	Seller
Dec 2012	\$19,500,000 (\$108,939/- Unit)	Individual Property	Altis-AJU Skyline LLC	TempBridge Commercial Mortgages Inc.
Jun 2011	\$17,125,000 (\$96,208/Uni	t) Individual Property	Skyline Fifth Avenue US LP	NorthStar Realty Finance Corp
Jul 2006	\$6,700,000 (\$18.26/SF)	Individual Property	PMC Plaza Fifth Avenue, LLC	Lisa Shell Wetenhall

KEY TENANTS AT SALE

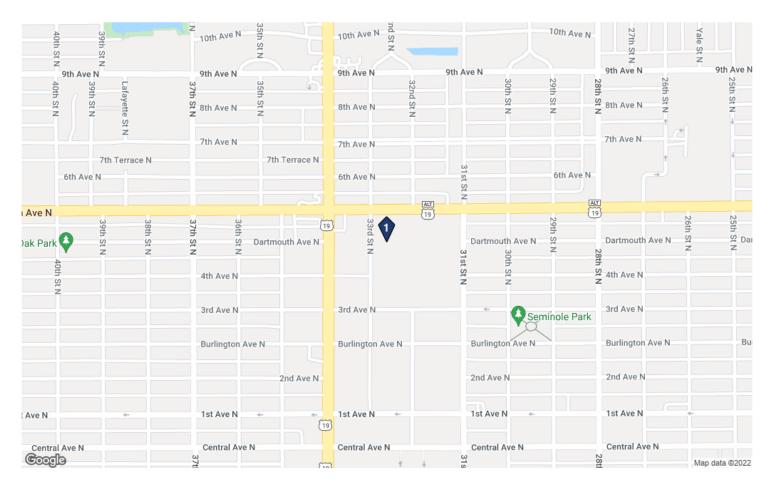
Tenant	Industry	Floor	SF Occupied Exp Date
Incore - Elements on Third	-	Unk	3,000 -

MARKET AT SALE

MARKET AT SALE		
Vacancy Rates	2021 Q4	YOY Change
Subject Property	4.5%	-1.2%
Submarket 3-5	4.2%	-4.6%
Market Overall	4.6%	-1.3%
Market Rent Per Unit		YOY Change
Subject Property	\$2,132	37.1%
Submarket 3-5	\$2,027	22.4%
Market Overall	\$1,668	24.6%
Concessions		YOY Change
Subject Property	0.0%	-0.7%
Submarket 3-5	0.4%	-3.2%
Market Overall	0.3%	-0.8%
Under Construction Units		YOY Change
Market Overall	14,235	26.8%
Submarket Sales Activity	2021 Q4	Prev Year
12 Mo. Sales Volume (Mil.)	\$235.81M	\$64.67M
12 Mo. Price Per Unit	\$368.45K	\$275.17K

3201 3rd Ave N - Elements on Third

Saint Petersburg, FL 33713 - Kenwood Submarket



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Zip	33713
Submarket	Kenwood
Submarket Cluster	Downtown St Petersburg
Market	Tampa/St Petersburg
County	Pinellas
State	FL
CBSA	Tampa-St. Petersburg-Clearwater, FL
DMA	Tampa-St Petersburg (Sarasota), FL

TRANSPORTATION

Parking	500 available (Surface);Ratio of 2.81/Unit
Airport	26 min drive to Saint Peters- burg-Clearwater International Airport
Walk Score®	Somewhat Walkable (66)
Transit Score®	Good Transit (54)

3201 3rd Ave N - Elements on Third

Saint Petersburg, FL 33713 - Kenwood Submarket

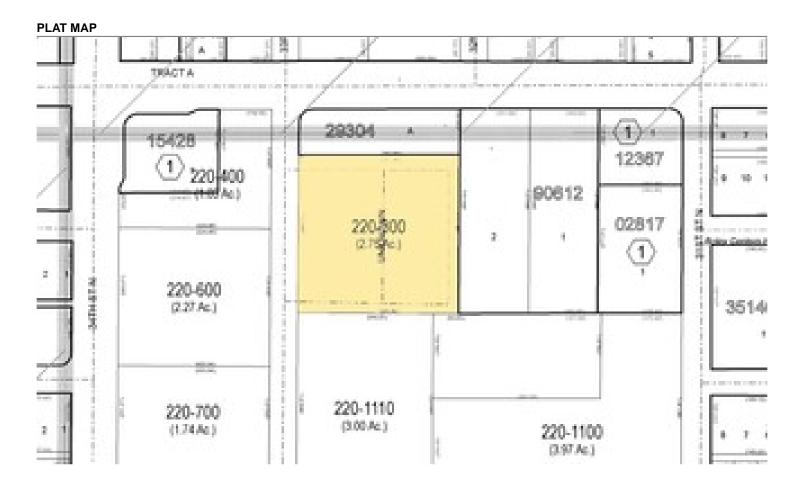
NEARBY SALE COMPARABLES

Address	Name	Rating	Yr Blt/Renov	Size	Sale Date	Sale Price	Price/Unit
2770 Roosevelt Blvd	Anthem Clearwater	****	1975/2018	308,338 SF	Jul 2020	\$55,750,000	\$134,014
930 Central Ave	930 Central Flats	****	2018	218,000 SF	Jul 2020	\$64,000,000	\$293,578
8851 US Highway 19	The Allure at Gateway	****	2019	274,000 SF	Sep 2020	\$66,000,000	\$240,876
13621 Feather Sound Cir E	Fairways at Feather Sound	****	1985	239,553 SF	Oct 2020	\$49,000,000	\$170,139
11401 Dr Martin Luther King Jr St N	Trellis at the Lakes	****	1981/2018	503,498 SF	Nov 2020	\$114,000,000	\$165,698
1699 68th St N	The Drake at St. Pete	****	1972/2012	341,940 SF	Dec 2020	\$55,332,000	\$116,000
5800 Lynn Lake Dr S	Reserve at Lake Pointe	****	1983/2015	736,500 SF	Feb 2021	\$95,161,000	\$118,066
855 Central Ave	Camden Central	****	2019	750,482 SF	Aug 2021	\$149,653,300	\$406,667
1701 Central Ave	1701 Central	****	2020	243,000 SF	Aug 2021	\$81,500,000	\$335,391
9505 49th St N	Cortland Gateway	****	2020	288,000 SF	Jun 2021	\$78,000,000	\$270,833
250 Carillon Pky	Axio at Carilon	****	2021	298,000 SF	Oct 2021	\$90,850,400	\$304,867
10405 Addison Way	The Addison on Long Bayou	****	2019	328,466 SF	Oct 2021	\$82,000,000	\$331,984
600 Starkey Rd	Mystic Bay	****	1976/2018	213,420 SF	Nov 2021	\$42,100,000	\$184,649
1661 Central Ave	Arte	****	2020	265,000 SF	Dec 2021	\$92,350,000	\$375,407
	Waterview Echelon City Center	****	2021	230,000 SF	Dec 2021	\$100,000,000	\$442,478

3201 3rd Ave N - Elements on Third

Saint Petersburg, FL 33713 - Kenwood Submarket





1701 Central Ave - 1701 Central

Saint Petersburg, FL 33713 - Edge District Submarket





TRANSACTION DETAILS

Sale Date	Aug 4, 2021
Sale Price	\$81,500,000
Price/Unit	\$335,391
Price/SF	\$335.39
Leased at Sale	99.3%
Hold Period	19 Months
Sale Type	Investment
Financing	1st Mortgage: Berkeley Point Capital, LLC
	Bal/Pmt: \$48,883,000/-
Document #	21668-0600
Price Status	Confirmed
Comp Status	Research Complete
Transfer Tax	\$570,500
Comp ID	5658320

BUILDING

Туре	4 Star Mid-Rise Apartments
Location	CBD
Units	243
Avg Unit Size	798 SF
GLA	243,000 SF
Floors	5
Typical Floor	48,600 SF
Class	А
Year Built	2020
Elevators	3
Market Segment	All
# of Buildings	1
Rent Type	Market
	MF

LAND

Land Acres	2.02 AC
Bldg FAR	2.76
Zoning	MF
Parcels	24-31-16-29720-001-0010
Land SF	87,991 SF

BUYER & SELLER CONTACT INFO

Recorded Buyer	SCAF, L.L.C.
True Buyer Raidous Are People First The Agustiment People.	General Services Corporation Bonnie Wood (804) 320-2100 (p)
Buyer Broker	No Buyer Broker on Deal

Recorded Seller	1701 Grand Central, LLC
True Seller	The NRP Group
the NRP group	Noam Magence (216) 475-8900 (p)
Listing Broker	No Listing Broker on Deal

1701 Central Ave - 1701 Central

Saint Petersburg, FL 33713 - Edge District Submarket

TRANSACTION NOTES

On August 4th, 2021, a wholly-owned subsidiary of The NRP Group, LLC, completed the \$81.5 million sale of 1701 Central, a 243-unit apartment community located at 1701 Central Avenue in Saint Petersburg, Florida. The community was acquired by Richmond, VA-based General Services Corporation.

Pinellas county public records show that the buyer took out a \$48,883,000 loan with Berkeley Point Capital, LLC (D/B/A Newmark Knight Frank) to finance the acquisition of this multifamily asset.

AMENITIES

Unit Amenities

Microwave

Kitchen

Oven

Tub/Shower

• Tile Floors

Refrigerator

Stainless Steel Appliances

Carpet

Site Amenities

· Courtyard

Pool

· On-Site Retail

· Bicycle Storage

· Pet Washing Station

Fitness Center

Grill

Package Service

Lounge

UNIT MIX AT SALE

Beds	Units	Avg SF	Asking Rent/Unit	Asking Rent/SF	Concessions
Studio	58	561	-	-	-
1	125	743	-	-	-
2	60	1,163	-	-	-
Totals	243	803	-	-	_

Unit Mix as of September 2021

1701 Central Ave - 1701 Central

Saint Petersburg, FL 33713 - Edge District Submarket

MARKET AT SALE

Vacancy Rates	2021 Q3	YOY Change
Subject Property	3.6%	-53.4%
Submarket 3-5	3.3%	-9.8%
Market Overall	4.4%	-2.0%
Market Rent Per Unit		YOY Change
Subject Property	\$2,441	29.3%
Submarket 3-5	\$2,072	30.6%
Market Overall	\$1,641	24.3%
Concessions		YOY Change
Subject Property	0.3%	-16.4%
Submarket 3-5	0.2%	-6.3%
Market Overall	0.2%	-1.1%
Under Construction Units		YOY Change
Market Overall	13,885	23.3%
Submarket Sales Activity	2021 Q3	Prev Year
12 Mo. Sales Volume (Mil.)	\$3.73M	\$90.21M
12 Mo. Price Per Unit	\$177.38K	\$266.9K

FOR LEASE AT SALE

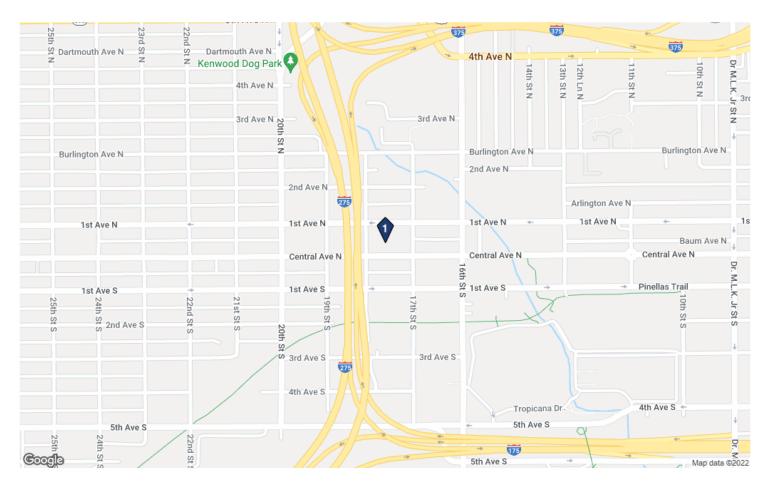
Smallest	900 SF	Total Avail	1,800 SF
Space		Vacant	4,800 SF
Max Contigu- ous	900 SF	Retail Avail	1,800 SF
# of Spaces	2		
Rent	Withheld		

AVAILABLE SPACES

Floor	Use	SF Available	Rent
P 1st	Retail	900	Withheld
P 1st	Retail	900	Withheld

1701 Central Ave - 1701 Central

Saint Petersburg, FL 33713 - Edge District Submarket



LOCATION

Zip	33713
Submarket	Edge District
Submarket Cluster	Downtown St Petersburg
Market	Tampa/St Petersburg
County	Pinellas
State	FL
CBSA Tampa-St. Petersburg-Cleary	
DMA Tampa-St Petersburg (Saras	

TRANSPORTATION

Parking	250 available (Surface);Ratio of 1.03/Unit
Walk Score®	Somewhat Walkable (62)
Transit Score®	Good Transit (50)

1701 Central Ave - 1701 Central

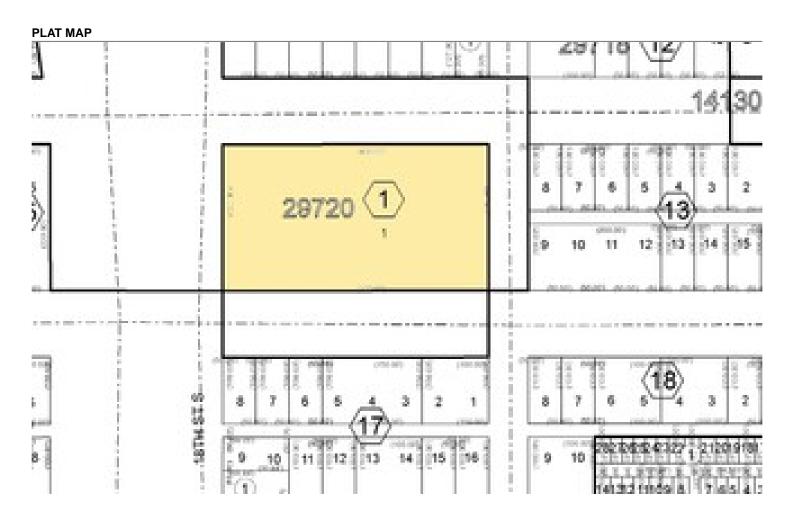
Saint Petersburg, FL 33713 - Edge District Submarket

NEARBY SALE COMPARABLES

Address	Name	Rating	Yr Blt/Renov	Size	Sale Date	Sale Price	Price/Unit
500 110th Ave N	Bridges at Bayside	****	1986/2012	158,028 SF	Jun 2020	\$30,800,000	\$148,077
2770 Roosevelt Blvd	Anthem Clearwater	****	1975/2018	308,338 SF	Jul 2020	\$55,750,000	\$134,014
930 Central Ave	930 Central Flats	****	2018	218,000 SF	Jul 2020	\$64,000,000	\$293,578
8851 US Highway 19	The Allure at Gateway	****	2019	274,000 SF	Sep 2020	\$66,000,000	\$240,876
13621 Feather Sound Cir	E Fairways at Feather Sound	****	1985	239,553 SF	Oct 2020	\$49,000,000	\$170,139
1699 68th St N	The Drake at St. Pete	****	1972/2012	341,940 SF	Dec 2020	\$55,332,000	\$116,000
855 Central Ave	Camden Central	****	2019	750,482 SF	Aug 2021	\$149,653,300	\$406,667
9505 49th St N	Cortland Gateway	****	2020	288,000 SF	Jun 2021	\$78,000,000	\$270,833
6608 S West Shore Blvd	Amelia at Westshore	****	2013	261,970 SF	Jul 2021	\$67,750,000	\$275,407
250 Carillon Pky	Axio at Carilon	****	2021	298,000 SF	Oct 2021	\$90,850,400	\$304,867
3201 3rd Ave N	Elements on Third	****	1962/2017	366,944 SF	Oct 2021	\$125,500,000	\$291,183
4800 S West Shore Blvd	Infinity Westshore	****	1986/2019	202,052 SF	Oct 2021	\$61,000,000	\$219,424
10405 Addison Way	The Addison on Long Bayou	****	2019	328,466 SF	Oct 2021	\$82,000,000	\$331,984
1661 Central Ave	Arte	****	2020	265,000 SF	Dec 2021	\$92,350,000	\$375,407
100 Main St N	Waterview Echelon City Center	****	2021	230,000 SF	Dec 2021	\$100,000,000	\$442,478

1701 Central Ave - 1701 Central

Saint Petersburg, FL 33713 - Edge District Submarket



930 Central Ave - 930 Central Flats

Saint Petersburg, FL 33705 - Edge District Submarket





TRANSACTION DETAILS

Sale Date	Jul 22, 2020
Sale Price	\$64,000,000
Price/Unit	\$293,578
Price/SF	\$293.58
Hold Period	30 Months
Sale Type	Investment
Financing	Unknown: Berkeley Point Capital, LLC
	Bal/Pmt: \$37,562,000/-
Document #	21092-0541
Price Status	Confirmed
Comp Status	Research Complete
Transfer Tax	\$448,000
Comp ID	5190057

BUILDING

Туре	4 Star Mid-Rise Apartments
Location	CBD
Units	218
Avg Unit Size	828 SF
GLA	218,000 SF
Floors	6
Typical Floor	36,333 SF
Class	A
Year Built	2018
Elevators	2
Number of Tenants At Sale	1
Market Segment	All
# of Buildings	1
Rent Type	Market
	MF

LAND

Land Acres	0.51 AC
Bldg FAR	9.91
Zoning	MF
Parcels	24-31-16-14544-000-0040
Land SF	22,002 SF

930 Central Ave - 930 Central Flats

Saint Petersburg, FL 33705 - Edge District Submarket

BUYER & SELLER CONTACT INFO

Recorded Buyer	WOP 930 Central Flats, LLC	Recorded Seller	BAB 930 Central Flats Owner LLC
True Buyer	White Oak Partners	True Seller	The Bainbridge Companies
and the	Mike Menzer		(561) 333-3669 (p)
WHITE OAK PARTNERS	(614) 741-7600 (p)	BAINBRIDGE	
Buyer Broker	No Buyer Broker on Deal	Listing Broker	ARA Newmark
			(813) 639-1111 (p)



TRANSACTION NOTES

On July 22, 2020, South Florida-based Bainbridge Cos. completed the \$64.0 million sale of 930 Central Flats in Saint Petersburg, FL. The property was acquired by Ohio-based White Oaks Partners, according to the deed filed in Pinellas county that was used to convey the property.

Pinellas county public records also show that the buyert took out a \$37,562,000 loan with Berkeley Point Capital to finance the acquisition of this MF asset.

AMENITIES

Unit Amenities

- Air Conditioning
- Cable Ready
- Microwave
- Kitchen
- Oven
- Range

- Balcony
- Dishwasher
- Tile Floors
- Refrigerator
- Stainless Steel Appliances
- Tub/Shower

Site Amenities

- · Business Center
- Clubhouse
- Property Manager on Site
- Lounge

- Controlled Access
- Fitness Center
- Gameroom
- Conference Rooms
- · Pet Care

UNIT MIX AT SALE

Beds	Units	Avg SF	Asking Rent/Unit	Asking Rent/SF	Concessions
Studio	99	759	-	-	-
1	59	771	-	-	_
2	60	1,200	-	-	_
Totals	218	884	-	-	-

Unit Mix as of August 2020

KEY TENANTS AT SALE

Tenant	Industry	Floor	SF Occupied Exp Date	
The Bainbridge Companies	-	Unk	500	-

930 Central Ave - 930 Central Flats

Saint Petersburg, FL 33705 - Edge District Submarket

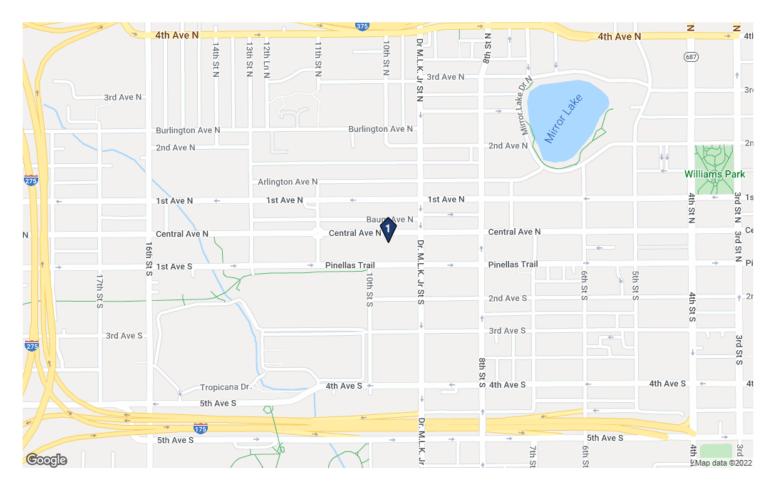
MARKET AT SALE

Vacancy Rates	2020 Q3	YOY Change
Subject Property	5.7%	-3.9%
Submarket 3-5	13.0%	3.2%
Market Overall	6.3%	-0.6%
Market Rent Per Unit		YOY Change
Subject Property	\$1,826	-6.7%
Submarket 3-5	\$1,586	-0.3%
Market Overall	\$1,320	3.1%
Concessions		YOY Change
Subject Property	11.5%	6.9%
Submarket 3-5	6.5%	5.3%
Market Overall	1.3%	0.3%
Under Construction Units		YOY Change
Market Overall	11,262	34.0%
Submarket Sales Activity	2020 Q3	Prev Year
12 Mo. Sales Volume (Mil.)	\$26.21M	\$108.11M
12 Mo. Price Per Unit	\$218.44K	\$306.25K

930 Central Ave - 930 Central Flats

Saint Petersburg, FL 33705 - Edge District Submarket





LOCATION

Zip	33705	
Submarket	Edge District	
Submarket Cluster	Downtown St Petersburg	
Market	Tampa/St Petersburg	
County	Pinellas	
State	FL	
CBSA	Tampa-St. Petersburg-Clearwater, FL	
DMA	Tampa-St Petersburg (Sarasota), FL	

TRANSPORTATION

Airport	26 min drive to Saint Peters- burg-Clearwater International Airport
Walk Score®	Walker's Paradise (94)
Transit Score®	Good Transit (57)

930 Central Ave - 930 Central Flats

Saint Petersburg, FL 33705 - Edge District Submarket

NEARBY SALE COMPARABLES

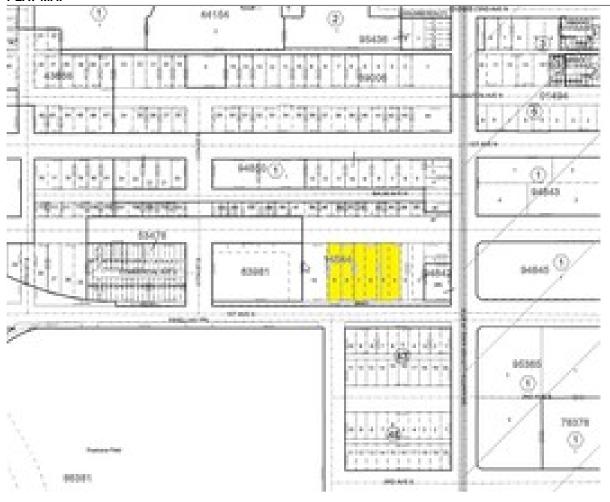
Address	Name	Rating	Yr Blt/Renov	Size	Sale Date	Sale Price	Price/Unit
500 110th Ave N	Bridges at Bayside	****	1986/2012	158,028 SF	Jun 2020	\$30,800,000	\$148,077
2770 Roosevelt Blvd	Anthem Clearwater	****	1975/2018	308,338 SF	Jul 2020	\$55,750,000	\$134,014
8851 US Highway 19	The Allure at Gateway	****	2019	274,000 SF	Sep 2020	\$66,000,000	\$240,876
13621 Feather Sound Cir	E Fairways at Feather Sound	****	1985	239,553 SF	Oct 2020	\$49,000,000	\$170,139
5145 S Dale Mabry Hwy	Cortona South Tampa	****	2019	338,210 SF	Apr 2021	\$76,500,000	\$255,000
855 Central Ave	Camden Central	****	2019	750,482 SF	Aug 2021	\$149,653,300	\$406,667
1701 Central Ave	1701 Central	****	2020	243,000 SF	Aug 2021	\$81,500,000	\$335,391
9505 49th St N	Cortland Gateway	****	2020	288,000 SF	Jun 2021	\$78,000,000	\$270,833
6608 S West Shore Blvd	Amelia at Westshore	****	2013	261,970 SF	Jul 2021	\$67,750,000	\$275,407
250 Carillon Pky	Axio at Carilon	****	2021	298,000 SF	Oct 2021	\$90,850,400	\$304,867
3201 3rd Ave N	Elements on Third	****	1962/2017	366,944 SF	Oct 2021	\$125,500,000	\$291,183
4800 S West Shore Blvd	Infinity Westshore	****	1986/2019	202,052 SF	Oct 2021	\$61,000,000	\$219,424
10405 Addison Way	The Addison on Long Bayou	****	2019	328,466 SF	Oct 2021	\$82,000,000	\$331,984
1661 Central Ave	Arte	****	2020	265,000 SF	Dec 2021	\$92,350,000	\$375,407
100 Main St N	Waterview Echelon City Center	****	2021	230,000 SF	Dec 2021	\$100,000,000	\$442,478

930 Central Ave - 930 Central Flats

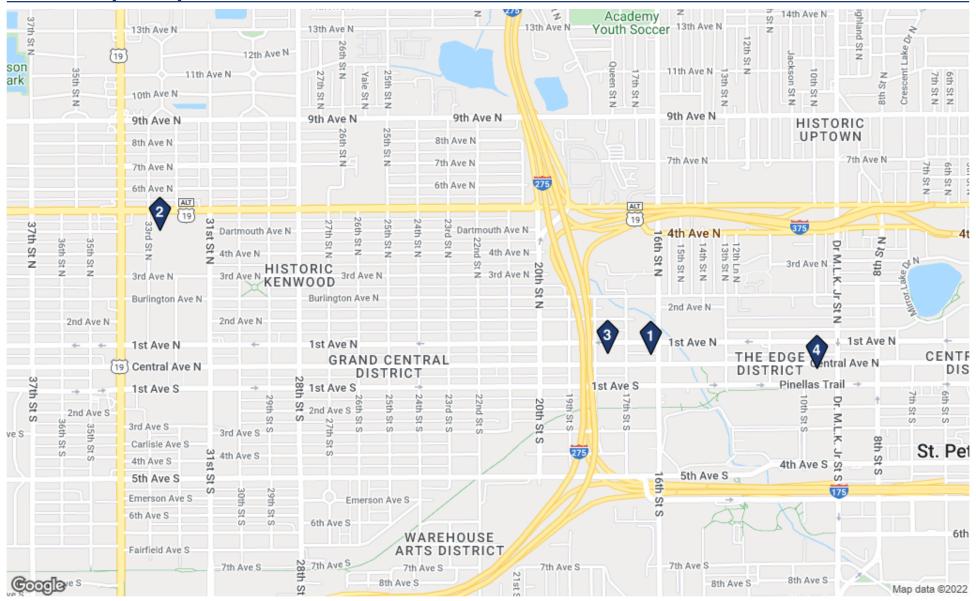
Saint Petersburg, FL 33705 - Edge District Submarket



PLAT MAP



Sale Comps Map Overview



55

1661 Central Ave - Arte SOLD

Saint Petersburg, FL 33713

Sale Date Dec 7, 2021 Sale Price **\$92,350,000** Price/SF \$348.49 Price/Unit \$375,407

Parcels 24-31-16-29721-001-0010

Comp ID 5788385

Comp Status Research Complete

Pinellas

Type 4 Star Mid-Rise Apartments

Year Built 2020 GBA 265,000 SF Land Acres 2.02 AC Land SF 88,000 SF

Units **246** Zoning MF



3201 3rd Ave N - Elements on Third

Sale Date Oct 21, 2021

Sale Price **\$125,500,000** Price/SF **\$342.01**

Price/Unit \$291,183

Comp ID 5730593

Pinellas

Type 4 Star Mid-Rise Apartments

Year Built 1962; Renov 2017 GBA 366,944 SF Land Acres 9.21 AC Land SF 401,148 SF

Units 431

Zoning ROR-2,St Petersburg Sale Condition Debt Assumption



1701 Central Ave - 1701 Central

Comp Status Research Complete

SOLD

SOLD

Saint Petersburg, FL 33713

Saint Petersburg, FL 33713

Sale Date Aug 4, 2021 Sale Price \$81,500,000 Price/SF \$335.39

Price/Unit \$335,391

Parcels 24-31-16-29720-001-0010

Parcels 23-31-16-00000-220-0300

Comp ID 5658320

Comp Status Research Complete

Pinellas

Type 4 Star Mid-Rise Apartments

Year Built 2020 GBA 243,000 SF Land Acres 2.02 AC Land SF 87,991 SF

Units **243** Zoning MF



930 Central Ave - 930 Central Flats

SOLD

Saint Petersburg, FL 33705

Sale Date Jul 22, 2020 Sale Price \$64,000,000 Price/SF \$293.58

Price/Unit \$293,578 Parcels 24-31-16-14544-000-0040

Comp ID 5190057

Comp Status Research Complete

Pinellas

Type 4 Star Mid-Rise Apartments

Year Built 2018 GBA 218,000 SF Land Acres 0.51 AC Land SF 22,002 SF Units 218

Zoning MF



04

Income & Expense Analys

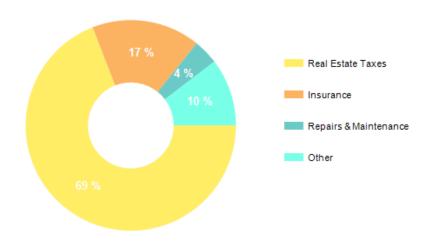
REVENUE ALLOCATION PRO FORMA

INCOME	PRO FORMA	
Gross Potential Rent	\$881,100	
Gross Potential Income	\$881,100	
General Vacancy	-\$8,811	1.0 %
Effective Gross Income	\$872,289	
Less Expenses	\$217,314	24.91 %
Net Operating Income	\$654,975	

25 %	Net Operating Income
	Total Operating Expense

EXPENSES	PRO FORMA
Real Estate Taxes	\$120,000
Insurance	\$29,000
Management Fee	\$43,614
Marketing	\$5,000
Repairs & Maintenance	\$6,700
Water / Sewer	\$3,000
Landscaping	\$5,000
Administration	\$5,000
Total Operating Expense	\$217,314
% of EGI	24.91 %

DISTRIBUTION OF EXPENSES PRO FORMA



- 0:

Demographics

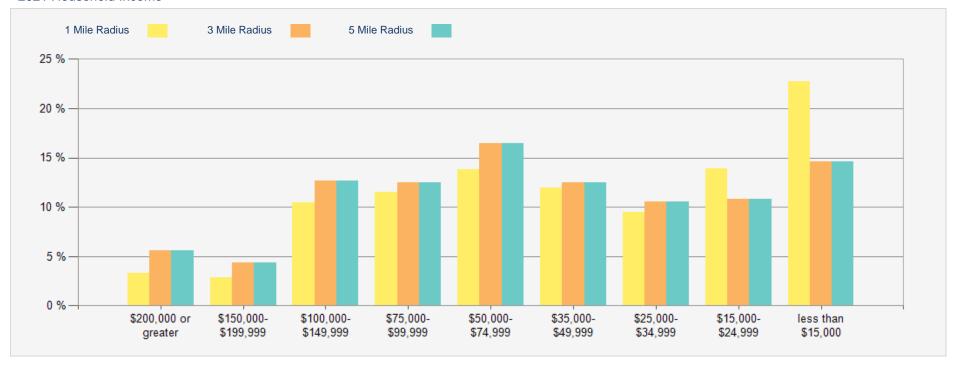
Demographic Charts

POPULATION	1 MILE	3 MILE	5 MILE
2000 Population	13,456	112,046	254,175
2010 Population	11,920	107,961	246,902
2021 Population	15,342	119,468	263,673
2026 Population	17,140	125,233	273,781
2021 African American	6,160	42,993	65,848
2021 American Indian	60	398	886
2021 Asian	327	4,518	10,979
2021 Hispanic	1,266	9,836	23,876
2021 Other Race	287	1,918	5,235
2021 White	7,916	65,638	172,082
2021 Multiracial	592	3,931	8,467
2021-2026: Population: Growth Rate	11.20 %	4.75 %	3.80 %
2021 HOUSEHOLD INCOME	1 MILE	3 MILE	5 MILE
less than \$15,000	1,591	7,647	13,687
\$15,000-\$24,999	971	5,656	11,164
\$25,000-\$34,999	664	5,505	11,399
\$35,000-\$49,999	836	6,525	15,066
\$50,000-\$74,999	965	8,621	20,309
\$75,000-\$99,999	808	6,505	15,775
\$100,000-\$149,999	732	6,607	15,596
\$150,000-\$199,999	202	2,261	5,521
\$200,000 or greater	231	2,914	7,020
Median HH Income	\$38,967	\$51,584	\$55,978
Average HH Income	\$59,539	\$75,022	\$79,737

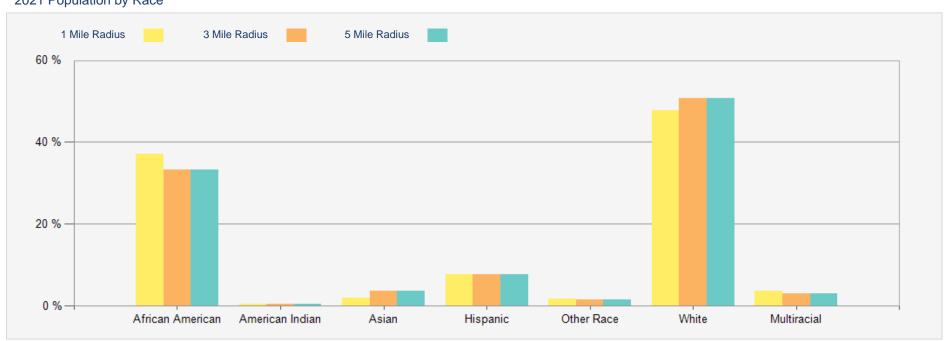
HOUSEHOLDS	1 MILE	3 MILE	5 MILE
2000 Total Housing	7,275	56,249	126,682
2010 Total Households	5,260	47,025	108,495
2021 Total Households	6,999	52,241	115,536
2026 Total Households	7,871	54,913	120,029
2021 Average Household Size	2.03	2.23	2.23
2000 Owner Occupied Housing	2,080	28,531	73,734
2000 Renter Occupied Housing	3,878	19,786	38,012
2021 Owner Occupied Housing	2,286	28,887	72,567
2021 Renter Occupied Housing	4,713	23,354	42,970
2021 Vacant Housing	2,390	10,312	19,793
2021 Total Housing	9,389	62,553	135,329
2026 Owner Occupied Housing	2,445	30,200	75,438
2026 Renter Occupied Housing	5,426	24,713	44,592
2026 Vacant Housing	2,362	10,091	19,395
2026 Total Housing	10,233	65,004	139,424
2021-2026: Households: Growth Rate	11.90 %	5.00 %	3.85 %

2021 POPULATION BY AGE	1 MILE	3 MILE	5 MILE	2026 POPULATION BY AGE	1 MILE	3 MILE	5 MILE
2021 Population Age 30-34	1,090	7,590	15,762	2026 Population Age 30-34	1,196	8,499	17,477
2021 Population Age 35-39	1,062	7,562	15,451	2026 Population Age 35-39	1,145	7,665	16,060
2021 Population Age 40-44	989	7,360	15,180	2026 Population Age 40-44	1,094	7,696	15,882
2021 Population Age 45-49	1,012	7,694	16,125	2026 Population Age 45-49	1,090	7,784	16,160
2021 Population Age 50-54	1,063	8,170	17,954	2026 Population Age 50-54	1,084	7,814	16,537
2021 Population Age 55-59	1,154	8,942	20,367	2026 Population Age 55-59	1,126	8,349	18,407
2021 Population Age 60-64	1,165	9,067	20,798	2026 Population Age 60-64	1,241	9,038	20,604
2021 Population Age 65-69	933	7,663	17,778	2026 Population Age 65-69	1,185	8,710	20,288
2021 Population Age 70-74	742	5,997	14,994	2026 Population Age 70-74	942	6,921	16,555
2021 Population Age 75-79	488	3,888	10,183	2026 Population Age 75-79	704	5,278	13,614
2021 Population Age 80-84	308	2,339	6,883	2026 Population Age 80-84	438	3,163	8,687
2021 Population Age 85+	299	2,514	7,872	2026 Population Age 85+	353	2,670	8,326
2021 Population Age 18+	12,660	96,881	217,409	2026 Population Age 18+	14,159	101,845	226,118
2021 Median Age	42	43	45	2026 Median Age	43	43	46
2021 INCOME BY AGE	1 MILE	3 MILE	5 MILE	2026 INCOME BY AGE	1 MILE	3 MILE	5 MILE
Median Household Income 25-34	\$51,427	\$56,354	\$59,779	Median Household Income 25-34	\$55,807	\$63,575	\$67,465
Average Household Income 25-34	\$64,576	\$72,573	\$74,842	Average Household Income 25-34	\$71,287	\$83,096	\$84,964
Median Household Income 35-44	\$54,795	\$63,789	\$70,008	Median Household Income 35-44	\$64,463	\$74,187	\$78,458
Average Household Income 35-44	\$75,597	\$86,261	\$90,963	Average Household Income 35-44	\$85,784	\$97,732	\$102,486
Median Household Income 45-54	\$55,621	\$65,017	\$71,294	Median Household Income 45-54	\$63,867	\$75,522	\$79,488
Average Household Income 45-54	\$72,261	\$90,497	\$96,128	Average Household Income 45-54	\$84,287	\$103,235	\$108,478
Median Household Income 55-64	\$41,292	\$54,446	\$60,735	Median Household Income 55-64	\$50,568	\$62,402	\$70,338
Average Household Income 55-64	\$63,139	\$80,595	\$87,668	Average Household Income 55-64	\$74,082	\$92,385	\$100,156
Median Household Income 65-74	\$25,956	\$43,396	\$49,712	Median Household Income 65-74	\$33,190	\$49,662	\$56,063
Average Household Income 65-74	\$47,644	\$67,999	\$73,440	Average Household Income 65-74	\$55,396	\$78,049	\$84,715
Average Household Income 75+	\$35,724	\$50,655	\$58,058	Average Household Income 75+	\$39,254	\$59,357	\$68,259

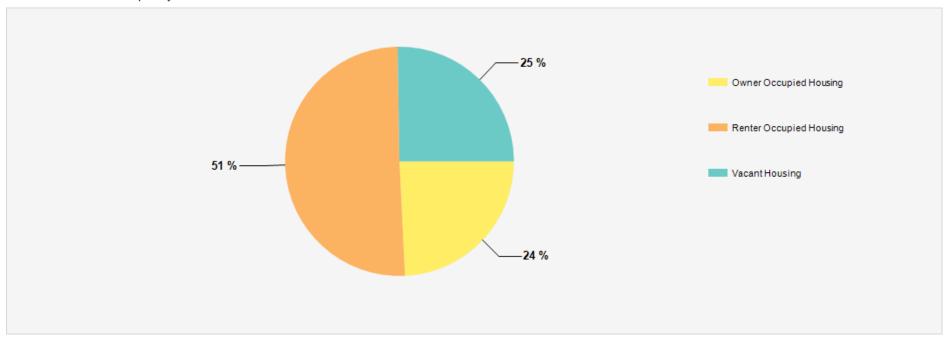
2021 Household Income



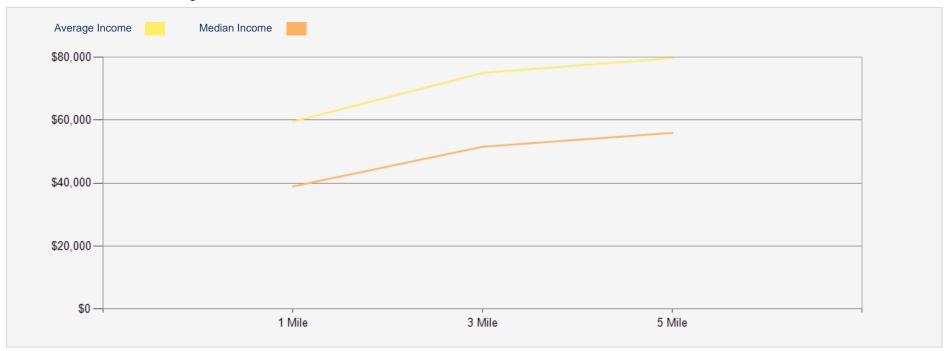
2021 Population by Race



2021 Household Occupancy - 1 Mile Radius



2021 Household Income Average and Median





Exclusively Marketed by

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