# KEY QUALIFICATIONS

Dedicated professional with 15+ years of experience in Public Health, Social Work, and Child Protection with emphasis on HIV Prevention. Global health specialist passionate about supporting frontline health workers to deliver lifesaving healthcare services. Experience with HIV/AIDS, TB-integrated program design and implementation, and community strengthening programs. Strong leadership, teamwork, problem-solving, strategic planning, communication, and organizational skills. Experience managing and leading complex USAID, Global Fund, Multilateral, and PEPFAR-funded projects from proposal development through implementation to close out. Extensive new business experience, focusing on global health, technical design, partnership, recruitment strategy, proposal writing and technical and compliance review. Proven flexibility, resourcefulness, and ability to excel with minimal supervision. Qualitative research skills including experience with interviewing and evaluating interview transcripts. Effective trainer and group facilitator, adept in multicultural settings. Proven experience in leading multi-sectoral programming. Excels in capacity strengthening and partnership building. Outstanding interpersonal communicator and consensus builder with experience working with corporations and NGOs at the national and international levels. Strong interpersonal communication skills.

**Technical Skills:** Microsoft Office Suite, SharePoint, Google Docs

**Language Skills:** French (Oral and Written) Intermediate-Mid; Bambara (Oral) Intermediate

# INTERNATIONAL EXPERIENCE

**PATRICIA M. GROSS CONSULTING**, Arlington, VA & Broken Arrow, OK

**International Development Consultant** *August 2017 - Present*

* Lead design and proposal development for USAID and foundation grants including leading proposal design, grant writing, and proposal reviews.
* Provides strategic and technical support to international development programs, with an emphasis on team building, event planning, tool development, facilitation and training, project design, and business development.
* Work with non-profits to build capacity and increase fundraising capabilities through grant writing.
* Consult on strategic planning, organizational development, and outdoor education.
* Provide creative approaches to improve group dynamics, team building, and trainings.
* Deliver strategic professional resume and cover letter reviews for individuals seeking a career change for individuals seeking work international development professionals, federal employment, and Returned Peace Corps Volunteers.

**WORLD VISION US**, Washington, DC

**Business Development Manager for the Global Health Team** *July 2013 - July 2017*

* Contributed to Resource Development and Management’s (RDM) overall resource targets by leading a team in innovative proposal design and development of health and multi-sector grants from US government agencies and selected private foundations.
* Built the capacity of National and Regional offices to receive public and private grants to develop proposals.
* Managed and secured large grants from the US Government, institutional donors, and mega-individual donors.
* Shared key lessons with stakeholders and staff including leading and designing the annual business development orientation training and retreat and leading all team building activities and initiatives for health team retreats.
* For awarded grants, ensured complete, smooth transition to management program officer including grant start-up.
* Traveled to Uganda, Mali, and Tanzania to lead proposal development and design workshops. Remotely led proposal prepositioning, design, and development in South Sudan, Uganda, Malawi, Ethiopia, Tanzania, South Africa, Mali, Haiti, Senegal, Guinea, Cambodia, and the Philippines.

**PLAN INTENRATIONAL USA**, Washington, DC

**Program Associate for Health** *May 2011 - June 2013*

* Coordinated with staff on submitting and revising all programmatic reports to comply with donor regulations for USAID and Global Fund Projects in Mali, Senegal, Sierra Leone, Haiti, and Burkina Faso.
* Completed SWOT assessments on assigned grants and provided strategic feedback regarding technical gaps and opportunities in maternal and child health projects.
* Negotiated sub-agreements and budgets with partner organizations.
* Organized corporate events and team building activities for DC office.

**Secondment to Plan Haiti** *Feb. 2012 - July 2012*

* Provided capacity building and managing support to USAID, Global Fund, and Kellogg Foundation post-earthquake.
* Authored the Sub-Grantee Rules and Regulations Manual for management of sub-recipients under USAID CHAMP.
* Led technical capacity building sessions for field staff on relevant topics including childhood tuberculosis, HIV and family planning, and commodities and logistics management.
* Completed field evaluations of the technical capacity of community health workers working with PLHIV.

**INSTITUTE FOR REPRODUCTIVE HEALTH**, Washington, DC *Sept. 2010-Feb. 2011*

**Contract Program Officer for Africa**

* Heled guide scale-up of fertility awareness-based family planning methods in Mali and Democratic Republic of Congo.
* Supported country program planning and regular monitoring of plan implementation.
* Assisted country programs in developing and finalizing budgets and work plans associated with scale-up activities.
* Participated actively in IRH’s technical research team and global leadership initiatives
* Supported and coordinated country team at HQ level to insure timely and quality reports.

**MINISTRY OF AMERINDIAN AFFAIRS**, Georgetown, Guyana *Oct. 2009 - July 2010*

**US Peace Corps Response Volunteer**

* Designed a statistical research study for the Hinterland Scholarship students and developed a peer education program.
* Created an Amerindian Residence Management plan for the Amerindian Hostel and designed implemented an infectious disease control plan for the Amerindian staff and residents.
* Crafted an Amerindian Social Welfare Plan for Guyana to be utilized by the Project Department.
* Initiated Cervical Cancer screening in Amerindian Villages using the Visual Inspection with Acetic Acid method.

**US AGENCY FOR INTERNATIONAL DEVELOPMENT**, Dar es Salaam, Tanzania *May 2008 - July 2008*

**Public Health HIV/AIDS Intern**

* Created epidemiological prevalence and program maps to evaluate effectiveness of HIV/AIDS prevention programs.
* Participated in the Operational Plan budget analysis and program evaluation for FY 2009.
* Researched and evaluated state of the art prevention methods for HIV/AIDS and multiple concurrent partnerships.
* Designed a data management tool for the HIV/AIDS prevention team on Microsoft Excel.

**WORLD PACIFIC**, Soognsil University, Korea *June 2007 - Aug. 2007*

**Summer English as a Second Language Teacher**

* Taught elementary and middle school students in English phonics, reading, and listening skills.
* Planned daily lessons for 8 classes, 6 days a week, and administered weekly examinations.
* Worked with an integrated team of Korean, Canadian, and American teachers, and teaching assistants.

**UNITED STATES PEACE CORPS**, Kéméni, Region of Ségou, Mali *Aug. 2001- Nov. 2003*

**Community Health Educator, Peace Corps Volunteer**

* Conducted assessment of 12 neighborhoods to identify health care priorities.
* Recruited, trained, and supervised 22 village health workers in disease surveillance, treatment, and prevention to assist them in conducting regular health talks, implementing village sanitation regulations, developing products high in protein/vitamins, and installing water filtration systems.
* Taught 120 middle school students health, disease prevention, and English.
* Created and supervised a girls’ leadership group and organized a regional career day, sexually transmitted disease prevention education, gender and development camp, and business entrepreneurship training.
* Established a women’s garden association, collaborated with local women on marketing skills, finance management, agriculture techniques and large group management.

# SOCIAL WORK AND CHILD PROTECTION EXPERIENCE

**NEW MEXICO STATE UNIVERSITY**, Las Cruces, NM *Aug. 2006 - May 2009*

**Graduate Assistant for School of Social Work/Public Health**

* Assisted four professors in preparation for classes and grading.
* Taught classes in Human Behavior and the Social Environment and Social Policy for faculty.

**LAS CRUCES PUBLIC SCHOOLS**, Las Cruces, NM *Aug. 2008 - May 2009*

**Social Work Intern**

* Led weekly social skills group with elementary school students enrolled in special education classes.
* Worked with school system to report allegations and concerns of child abuse to social services.
* Assisted families in accessing community resources and disability waivers.
* Counseled students in individual, group, and family therapy sessions on academic goals, social skills, anger management, hygiene, grief/loss issues, domestic violence, community integration, and daily living skills.

**MEMORIAL MEDICAL CENTER**, Las Cruces, NM *Aug. 2007 - May 2008*

**Social Work/Public Health Intern**

* Led weekly counseling groups on psychiatric unit, counseled clients and provided therapy to family practice patients, aided doctors on counseling techniques, completed case studies, and shadowed medical doctors during clinical treatment.
* Led family and individual therapy sessions relating to smoking cessation and child sexual abuse.

**LA CASA**, Las Cruces, NM Aug. 2006 - May 2007

**Domestic Violence Social Work Intern**

* Provided weekly group psycho-educational groups for the Men’s Batterers Intervention program.
* Completed client assessments, intakes, and exit interviews.
* Provided one-on-one therapy for adolescents and children, teen group counseling, and family therapy.
* Completed and participated in research on social networks and the effects social networks have on male batterers and female victims.

Pines Residential Treatment Center, Portsmouth, VA Jan. 2004 - May 2006

**Recreation Therapist at an Adolescent Sex Offender Treatment Program**

* Supervised college Recreation Therapy interns’ training to become Certified Therapeutic Recreation Specialists.
* Led four Recreation Therapy groups plus individual therapy programs and fitness groups.
* Designed a Recreation Therapy psycho-social assessment interview for clients.
* Organized an art/poetry journal, an African drum therapy program, horticulture therapy program and outdoor education group and led the first ever off-campus camping trip for adolescent sexual offenders.

**CAMP HOLIDAY TRAILS**, Charlottesville, VA

**Summer Assistant Director,** Summer 2006

* Trained and collaborated with staff to provide a fun and educational environment for children with chronic health needs.
* Directed the teen junior camper leadership group, planned outdoor events, and service projects.

**Camp Counselor for Children with Chronic Illnesses,** Summer 2000

* Responsible for children with their activities of daily living, leading activities, facilitating nutrition classes, and providing a safe therapeutic environment.
* Worked with a wide variety of childhood disabilities and illnesses such as sickle cell anemia, diabetes, HIV/AIDS, kidney disease, transplants, gastric-intestinal problems, cerebral palsy, cystic fibrosis, and hemophilia.

# PROFESSIONAL PRESENTATIONS AND PAPERS

G. Ekpo, M. Stephens, E. Basikoro, P. Gross, M. Mbembe 2, E. Tanga, R. Owusu, & R. Enad. Facilitators and barriers to community protection, health, and social welfare service delivery: Para-social worker experiences in five countries. Presented at the ISPCAN International Congress on Child Abuse and Neglect, September 2018.

Murray P. Capacity Strengthening: Approaches in the Field: If we build it will it last? Presented at the CORE Group Spring Meeting, April 2013.

Murray P. Testing for Sustainability: Lessons from the Post-Intervention Study in Taita-Taveta District, Kenya. Presented at the CORE Group Spring Meeting, April. 2013.

Murray, P., Blair, R., Forster-Cox, S. Female Circumcision: Implications, Alternative Rites, and Advocating for Change. Presented at the 34th Biennial Congress of the International Association of Schools of Social Work Durban, South Africa, July 2008.

Murray, P. Re-investing in International Development: An Empowerment Perspective. Presented at the 34th Biennial Congress of the International Association of Schools of Social Work Durban, South Africa, July 2008.

# EDUCATION

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| **NEW MEXICO STATE UNIVERSITY**, Las Cruces, NM **MSW/MPH**, *May 2009*   * Rose Praisner Scholarship Recipient, *2007-2008* * Domestic Violence Grant Recipient, *2006-2007* | **LONGWOOD COLLEGE**, Farmville, VA   * **BS in Therapeutic Recreation & Minor in**   **Special Education,** *December 2000*   * Honors Program Graduate |

# SELECTED CERTIFICATES AND TRAINING

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| * Gateway to Grants, World Vision US, *2017* * Training of Trainers, World Vision US, *2017* * Monitoring and Evaluation, Inside NGO Training, *2017* * Hostile Environments Emergency First Aid Training, World Vision US, *2013* * USAID Proposal Development, Inside NGO Training, *2013* | * Global Fund Risk Management Training, Plan West Africa, *2012* * USAID Rules and Regulations, Inside NGO Training, *2011* * Certified Therapeutic Recreation Specialist, NCTRC, *2000-2011* |