

Dual Sphere Consulting, Singapore and CliMed Research Solutions, India

Presents

Hands-on Training Program for HEOR Professionals

Two-month intensive training program designed to equip professionals with practical, industry-ready skills across health economics, outcomes research, real-world evidence, and market access

1. 8 core sessions + 2 guest sessions by HEOR leaders
2. One class per week, Evening hours in weekends
3. Only 10 Seats, Enquire now for admission & Selection Process

Show your interest



Program Overview

This hands-on HEOR training program is a structured, industry-aligned course designed to equip participants with practical competencies in health economics, outcomes research, market access, and real-world evidence. The program combines live interactive sessions with applied assignments, case-based learning, quizzes, and curated reading material to ensure strong conceptual clarity and real-world applicability. Participants gain in-depth exposure to health economic evaluation methods, pharmacoeconomic modeling principles, evidence synthesis, budget impact analysis, patient-reported outcomes, and HTA submission requirements. Emphasis is placed on interpreting results, understanding payer expectations, and translating complex HEOR outputs into clear value messages for decision-makers. The curriculum also introduces emerging concepts such as value-based healthcare, pay-for-performance models, and the evolving role of AI and real-world evidence in HEOR.

Key Highlights of the Program

- ✓ ***Strong hands-on orientation with real HEOR case examples, models, and assignments***
- ✓ ***End-to-end HEOR coverage: from economic evaluations to HTA submissions and value communication***
- ✓ ***Practical exposure to modeling concepts including decision trees, Markov models, sensitivity analyses, and interpretation***
- ✓ ***Global HTA perspective with understanding of payer expectations and evidence needs***
- ✓ ***Integration of market access thinking linking HEOR outputs to pricing and reimbursement decisions***
- ✓ ***Focused learning format with live interactive sessions, quizzes, and weekly deliverables***
- ✓ ***Two exclusive guest sessions with senior HEOR leaders sharing real-world project insights***
- ✓ ***Introduction to future-ready skills, including AI and real-world evidence in HEOR***



Why This Program

- ✓ *Strong practical focus*
- ✓ *Industry-aligned curriculum*
- ✓ *Exposure to real-world HEOR challenges*
- ✓ *Direct interaction with HEOR leaders*
- ✓ *Ideal balance of theory and application*

Who Should Attend

- ✓ *HEOR & RWE professionals*
- ✓ *Market access & pricing teams*
- ✓ *Pharma & consulting professionals*
- ✓ *Postgraduates & researchers entering HEOR*
- ✓ *Clinicians transitioning into HEOR roles*

Key Takeaways

- ✓ *Applied Practice with Hands on Training*
- ✓ *Course Readings*
- ✓ *Dually Signed Globally recognized Certificate*
- ✓ *Guest Interactions from Industry*
- ✓ *Placement Assistance*



Selection Process:

- *Only 10 seats*
- *Submit Your CV & Statement of Purpose here, our team will get back to you*



Link for application: <https://forms.gle/oHckFtSVgKx89XXk6>

Program Structure

Week 1: Introduction to HEOR & Global Landscape

- *Role of HEOR across pharma, payers, and providers*
- *HEOR in product lifecycle*
- *Overview of HTA bodies (NICE, ICER, CADTH, PBAC)*

📖 **Reading** | 📝 **Quiz**



Week 2: Health Economic Evaluation Methods

- *CEA, CUA, CBA – when and how to use*
- *Perspectives, time horizons, discounting*
- *Interpreting ICERs and thresholds*

 [Reading](#) |  [Assignment](#)

Week 3: Pharmacoeconomic Modeling – Foundations & Sensitivity Analysis & Model Interpretation

- *Decision trees and Markov models*
- *Model assumptions and structure*
- *De novo vs country adaptations*
- *Deterministic and probabilistic sensitivity analysis*
- *Scenario analysis*
- *Model validation and transparency*

 [Hands-on walkthrough](#) |  [Quiz](#)

Week 4: Evidence Synthesis & Comparative Effectiveness

- *Systematic and rapid literature reviews*
- *Comparator selection*
- *Indirect treatment comparisons & NMA (overview)*

 [Case study](#) |  [Assignment](#)

Week 5: Budget Impact, PROs & Market Access

- *Budget impact modeling basics*
- *Patient-reported outcomes and utilities*
- *Linking HEOR to pricing & reimbursement strategy*

 [Practical example](#) |  [Quiz](#)

Week 6: HTA Submissions & Value Communication

- *Global Value Dossiers (GVD 2.0)*
- *Payer evidence expectations*
- *Communicating HEOR insights to decision-makers*

 **Weekly Assignment**

Week 7: New concepts in HEOR and skills to succeed

- *Pay for performance*
- *Value based contracting*
- *Skills for HEOR professionals*

 **Weekly Assignment**

Week 8: AI adoption in HEOR

- *Future of HEOR – RWE, AI,*

 **Weekly Assignment**

Guest Sessions (2 Sessions by HEOR Leaders)



Guest Session 1

Topic: HEOR in real-world pharma decision-making

Speaker: Senior HEOR leader from industry / consulting



Guest Session 2

Topic: Opportunities and challenges in HEOR projects

Speaker: Global HEOR / Market Access expert

Assessment & Certification

- *Weekly quizzes*
- *Practical assignments*
- *Final assessment*
- *Certificate of Completion awarded to participants who meet assessment criteria*



Learning Format

- Live interactive Zoom classes
- Hands-on practical exercises
- Industry-relevant case studies
- Weekly reading material (papers, HTA guidance, examples)
- Assignments after each module
- Short quizzes to reinforce learning
- Two exclusive sessions with senior HEOR leaders
- Certificate of completion

Key Program Details

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|---|--|
|  Class Format:
<i>Live instructor-led sessions (Zoom)</i> |  Course Duration:
<i>2 Months</i> |
|  Class Frequency:
<i>1 session per week, evening IST time</i> |  Start Date:
<i>15th February</i> |
|  Total Live Sessions:
<i>8 core sessions + 2 guest sessions by HEOR leaders</i> |  Session Duration:
<i>1.5 hours per class</i> |
|  Course Fee: <i>INR 35,000/- for foreign students USD 500</i> | |

Course Conveners



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