



REAL ESTATE GROUP

Our Mission

Our mission is to empower our clients to achieve their real estate goals by providing expert guidance, personalized service, and innovative solutions. We strive to create lasting relationships built on trust, integrity, and a shared commitment to success.

Why Choose Fortis Group

- Local Expertise: Our team has a deep understanding of the Greater DC metropolitan area and its unique real estate market.
- Personalized Service: We work closely with each client to understand their individual needs and goals.
- Strong Network: Our extensive network of contacts and resources gives us a competitive edge.
- Commitment to Excellence: We are dedicated to providing the highest level of service and exceeding your expectations.

The Home Buying Process

Here are eight essential steps to buying your first home.

REAL ESTATE GROUP





Find the right real estate agent (Fortis will be a great fit)

Do your research and hire an agent with a proven positive record.

The ideal real estate agent should have up-to-date market knowledge and top-notch negotiation skills.

Check your credit score

Your credit score determines which lenders will work with you and how big of a loan or mortgage you can get.

In addition, it's the gate keeper to the interest rates you can be offered. This number directly reflects on the amount that you will spend on the life of the loan.

Always:

- Make consistent payments
- Manage your credit usage, most banks want to see less than 33% of your credit being used
- Limit new inquiries
- Review and dispute all errors





Get pre-approved for a loan

Knowing exactly how much you'd be able to borrow sets your budget and shows sellers your seriousness as a buyer.

Always shop around first and compare different lenders to ensure you get the best loan.

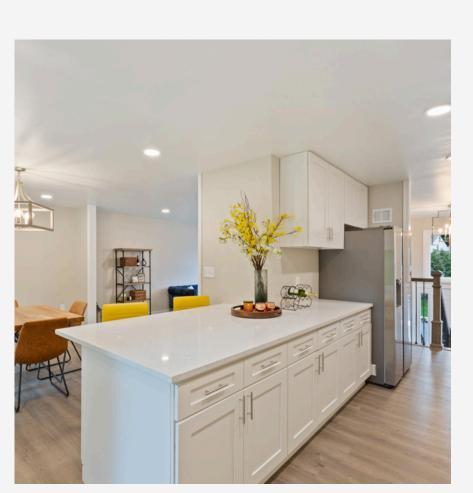
If you're mortgaging your home, it's better to get a mortgage preapproval, too.

Figure out how much you can actually spend

Don't max out your bank loan. Allot a budget for utilities, food and other monthly expenses, too.



Here are some of the homes we helped our clients close. We'll help you find the right house, as well.











Go house hunting

After we have our consultation and we set up a search based on our conversation. This search will alert you on the homes that fit your criteria.

REAL ESTATE GROUP



Make your offer

Once you find a fitting house, we will make an offer that is neither too low or too high.





REAL ESTATE GROUP

We will present you with comparables to homes that have sold in the area to assist you in coming up with the price that you would like to offer the seller

In the event of multiple offer situations we will also go over strategies to make sure that your offer is competitive

A contingency is a condition that must be met before a contract is finalized. Here are some common contingencies in real estate transactions:

Financing Contingency

- Pre-Approval: Ensures that the buyer has secured financing before proceeding with the purchase.
- Appraisal: Protects the buyer if the appraised value of the property is lower than the agreed-upon purchase price.

Property Inspection Contingency

- General Inspection: Allows the buyer to inspect the property for any defects or issues.
- Pest Inspection: Ensures that the property is free from pests and termites.

Home Sale Contingency

• If the buyer is selling their current home: This contingency allows the buyer to back out of the contract if they are unable to sell their current home within a specified timeframe.

Title Contingency

• Clear Title: Ensures that the seller has clear title to the property and there are no liens or claims against it.

Negotiations & Contingencies







Close the sale and move in

Remember to do a final walk-through before signing the final paperwork.

Present with ease and wow any audience with Canva Presentations. Choose from over a thousand professionallymade templates to fit any objective or topic. Make it your own by customising it with text and photos.



The Home Buying Process: Summary

Let's recap all the steps you should go through.

11 Check your credit score 05

02 Get pre-approved for a loan

O3 Figure out how much to spend

O4 Find the right real estate agent

05 Go house hunting

06 Make a fair offer

O7 Schedule a home inspection

O8 Close the sale and move in



We look forward to helping you find your dream home!



Phone Number

703-740-7322

Email Address

John@fortisrealestategroup.com

Website

www.fortisrealestategroup.com