

# Tapping Experiential Knowledge to Enhance Business Operations using Digital Twins



**PERFORMATICA**  
STRATEGY · OPERATIONS · TECHNOLOGY · ALLIANCES

**Nov 28<sup>th</sup>, 2023**

**10 AM CST (USA) / 930 PM IST (INDIA)**

# Energy | Manufacturing | Utilities



Consulting+  
Technology solutions  
**team from Fortune  
500 and Tier I  
IT/ITES Firms**

Members from  
consulting,  
technology and  
operations provide  
an **all-inclusive  
perspective at an  
engagement level**



**Design thinking  
and Change  
Management** at the  
core of any proposed  
solution

Leveraging **low-  
code/no-code  
platforms for MVPs**  
as part of our  
engagements





**Sujatha Kumar**

Panelist

Esider, Inc. Founder & Chief Executive Officer



**David Crawley**

Panelist

Professor of Practice, Univ of Houston, Digital Media, Organizational Leadership and Supervision



**Sabyasachee Panda**

Panelist

CTO, Performatica and Co-Founder, Greenojo Consulting



**Murthy Divakaruni**

Panelist

Founder and CEO Performatica LLC



Section	Topic	Speaker/s
Introduction	Performatica & Digital Twins S-O-A	Murthy Divakaruni
Industry Insights	Transformation of Business Operations using Industrial AI and Digital Twins	Sujatha Kumar
Trends	Technology Research Challenges: Examples	David Crawley
Applications	Application of Digital Twins in Energy Industry	Sabyasachee Panda
Panel Discussion (Moderator)	Discussion and Q&As	Richa Saxena & All Panelists
Key Takeaways	Summarize and Next Webinar	Murthy Divakaruni

## Definition

Digital Twin is a replication of a physical asset or an object in a virtual world with all its characteristics.

## Industry Examples

- Nuclear Plant Simulated control rooms
- Construction: Airports Design & traffic flow
- Airlines: Pilot training

Consolidation of technologies, data sets, systems engineering thinking & deploying vast human knowledge allow us to derive tremendous value from Digital Twins to solve industry problems in real-time and to improve operations and build better reliable systems.

## DATA MANAGEMENT

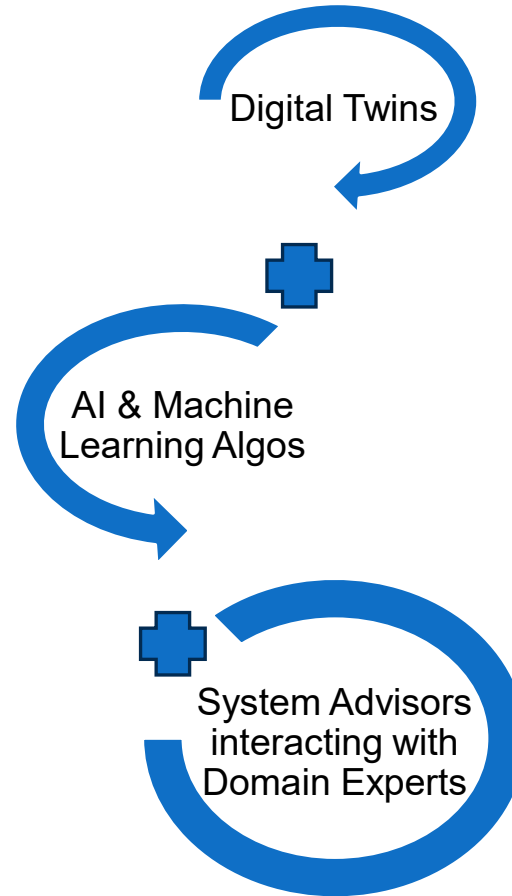
Simulations/  
Experiments

Rule Based  
Expert  
Systems

Real-Time  
Control  
Systems

Expert  
Chats/Docum  
entation

Visual &  
Computer  
Image Files

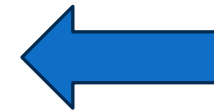


## SYSTEMS ENGINEERING

Engineering  
Design Codes - ET

Operations Data &  
Analytics - OT

Information  
Systems - IT



## Traditional Past Industry Examples

### **Three Mile Accident (Nuclear)**

- Offline Analysis
- Operator Training Simulators
- Probabilistic Risk Analysis (PRA)

### **Airline Accident (Airlines)**

- Pilot Training
- Equipment Failure RCA
- Man, Machine Interface (MMI) Development

## Value Enhancements

- **Tapping Retired Domain Expertise (at a global level) & training new workforce**
- **Combining Physics with Data Sources**
- **Putting Machine Learning to develop that capture possibilities**

## Key Future Issues

- **Sustainability**
- **Energy Transition**
- **Remote Operations**



*A 4D digital representation of physical assets, processes, or systems.*

Real-world



Reference – Bentley Systems

**ET** Engineering Technology

P&ID/PFD  
Drawings  
Documents  
Models

Analyses  
Geotech  
OEM specs

**OT** Operations Technology

IoT feeds  
Sensors  
Drones

Cameras  
LiDAR  
Point clouds

**IT** Information Technology

Asset tags  
Maintenance records

Work orders  
Inspection records

3D/XR

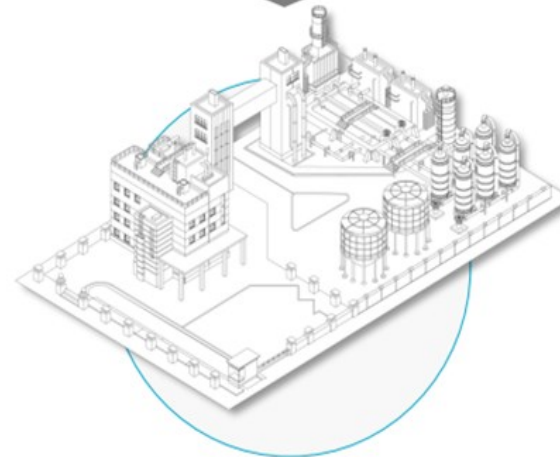
Immersive Visualization

4D

Timeline of Change

AI/ML

Analytics  
Visibility



Digital twin



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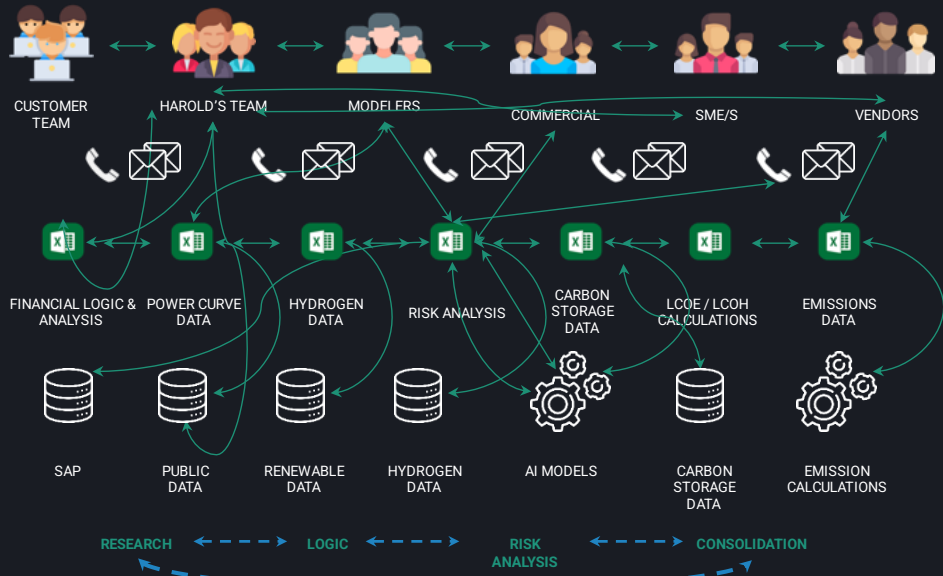


# INDUSTRIAL COMPANIES STRUGGLE WITH DATA AND INSIGHTS TO ACHIEVE ENERGY TRANSITIONS



Enterprise NetZero Planning Solution, Delivers Analytics To Reduce Risks, Increase Decision Confidence, And Accelerate Energy Transition With Ease And Precision.

# CURRENT PLANNING APPROACH IS COMPLEX AND INEFFICIENT



- Delayed planning timeline
- Compromised data integrity and ownership
- Sub-optimal collaboration
- Siloed Solution

# DSIDER'S NET ZERO PLANNER REDUCES COMPLEXITY AND STREAMLINES PROCESSES



## SaaS platform

- Integrates data, process, and analytics
- Creates single source of truth



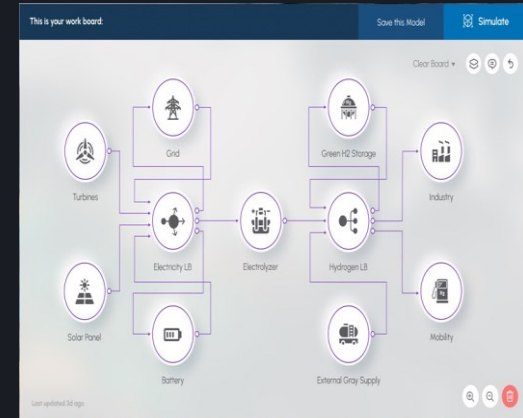
## Collaboration

- Better collaboration reduces process timelines
- Advances execution of NetZero plans



## Virtual SMEs

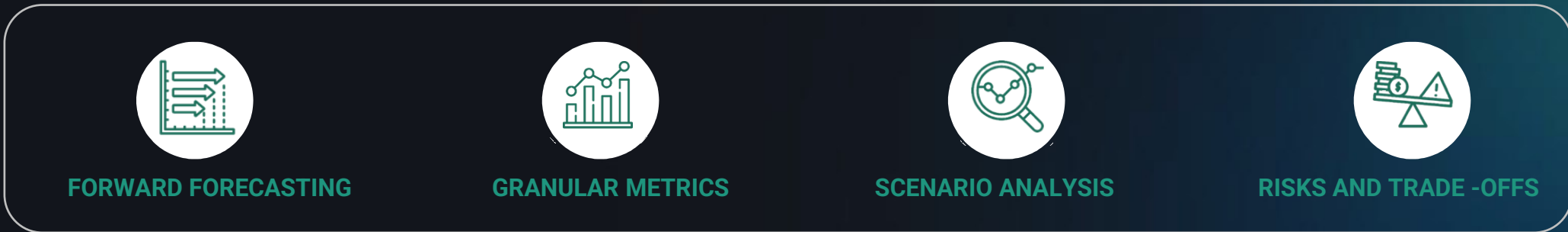
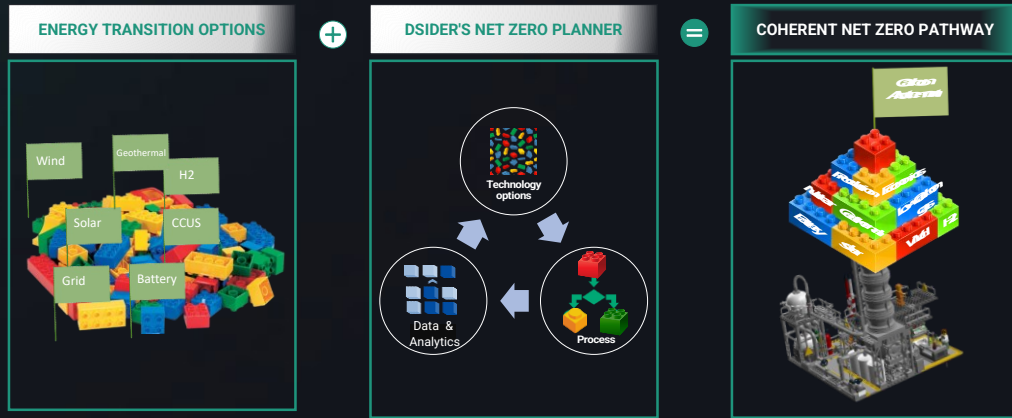
- Models embed expertise and create virtual SME
- Eliminates need to build huge departments to do these analysis



**ANALYSIS IN HOURS VS MONTHS**

**DELIVERING SAVINGS OF \$100M/YR**

# OUR APPROACH ENABLES DIGITAL "LEGO" STYLE PLANNING



# A POWERFUL INTEGRATED PLANNING PLATFORM

## OPTIMIZED PLAN

### SIMULATED YIELD

Energy Balance

Material Balance

Resource Efficiency

### SIMULATED ECONOMICS

NPV/IRR Metrics

Cash Flow Projection

Impact of Tax Credits and Subsidies

### SIMULATED CARBON ABATEMENT

Carbon Intensity of Energy

Process and Component Carbon Intensity

Aggregate Scope 3 Emissions

ADDRESS NET ZERO PRIORITIES WITH EASE AND PRECISION

# TO SOLVE A DIVERSE SET OF TRANSITION USE CASES



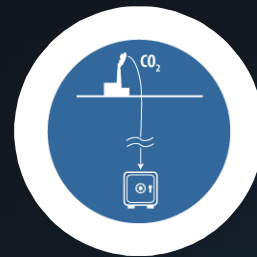
COMPUTATIONS OF EMISSION AND ABATEMENT ACROSS MULTIPLE ENERGY SOURCES



ENERGY YIELD AND COST COMPARISONS ACROSS MULTIPLE LOCATIONS



CROSS ASSET ANALYSIS FOR CLEAN BASE LOAD POWER



REDUCING NON-PRODUCTIVE TIME FOR LOW CARBON FOSSIL FUEL PRODUCTION



RELIABLE AND SUSTAINABLE SUPPLY OF GREEN HYDROGEN AND DERAVATIVES

INCREASING LEVEL OF COMPLEXITY



FORWARD FORECASTING



STANDARDIZED METRICS



SCENARIO ANALYSIS



RISKS AND TRADE-OFFS

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# Creating Tomorrow by Building Today With Digital Twins

You can't dig a new hole by digging the same one deeper

# Creating Tomorrow by Building Today With Digital Twins

## Entering The Unknown and Everything Is Changing

- **The global digital twin market size was valued at around \$8.6 billion, and it is projected to grow up to US \$137 billion by 2030.**
- A.I. is now a downloadable consumer product and current to new generations and global to local organizations are taking note: new degrees are emerging
- Internet bandwidth speed and load has increased. *Last month China unveiled the 'world's fastest internet' network, claiming data transmission at 1.2 terabits per second*
- Digital Graphics and cloud-based virtual representations are able to mimic real world scenarios and physics in parallel with speed of reality

# Creating Tomorrow by Building Today With Digital Twins

## **The Emerging Adventure:** Bridging the gap between thinking and reality

- Organizations have proven to increase productivity at unparalleled speeds that have inspired new revenue streams, efficiencies, and innovations.
- Scenario Panning has become more acute and able to risk mitigate threats and prove-out opportunities relative to impact upon the organization.
- Along with new potential: new jobs and capabilities are emerging at unprecedented rates to integrate edge computing capabilities and enable real-time analytics that deliver better decision-making potential at the edge of networks.
- Increased rapid implementation of competitive edge tools and resources for reliable first mover advantages and response to the marketplace

# Creating Tomorrow by Building Today With Digital Twins

## The Emerging Challenges: The unknown

- Technology is emerging and will cause adjustments to enterprise siloes of legacy systems
- We don't know what problems the solutions will cause, what types of jobs will occur, how operations will accommodate a parallel workforce... or operational layers between digital and real.
- Training, trusting proven providers, and prudent rollouts are critical to success
- The industry workforce is unprepared and lack the skills to adjust and capitalize:
  - 28% to 36% gap of innovation skills in the global workforce: Critical Thinking, Lateral Thinking, Systems Thinking, Logic Modeling, and Communications/Leadership. Meanwhile, 28% of the workforce will retire in the next 5 years.



# Creating Tomorrow by Building Today With Digital Twins

## The Emerging Approach: Be Prudent and Learn

- Don't boil the ocean
- New academics, certifications, and simulation training are being created from digital to skills of innovation
- Digital Twinning technology providers must be trusted partners... not vendors.
  - *There are emerging providers with experience that have proven to be trusted and skilled*
- Educate your organization and monitor evolution with a sense of expectation and engagement. If you're going to not adopt, don't be left too far behind. Draft behind leaders (or competition) and learn.

**The world has changed. You're either going to be part of it... or subject to it.**



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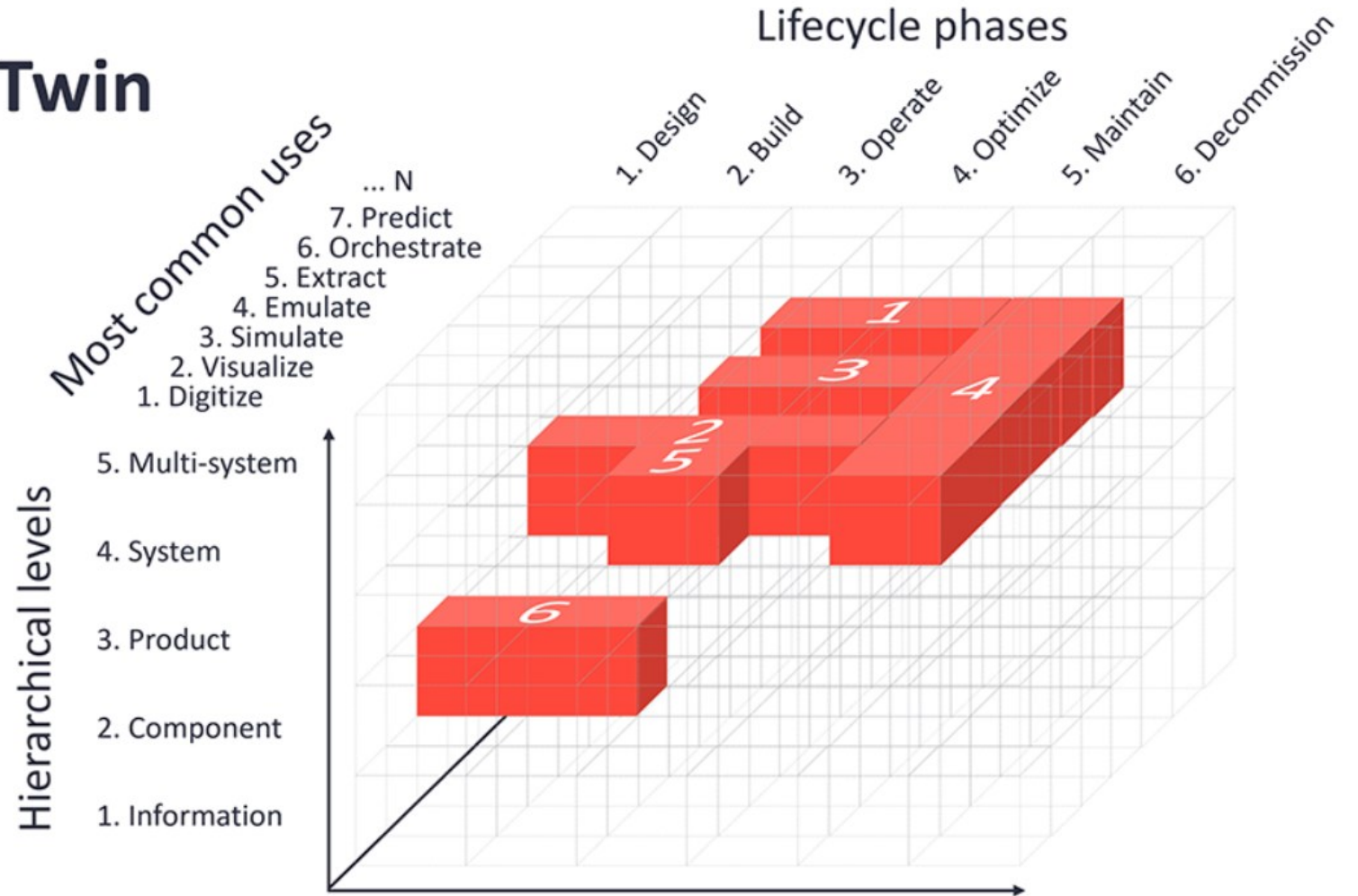
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# The 6 main Digital Twin applications

- 1 System prediction**
- 2 System simulation**
- 3 Asset interoperability**
- 4 Maintenance**
- 5 System visualization**
- 6 Product simulation**



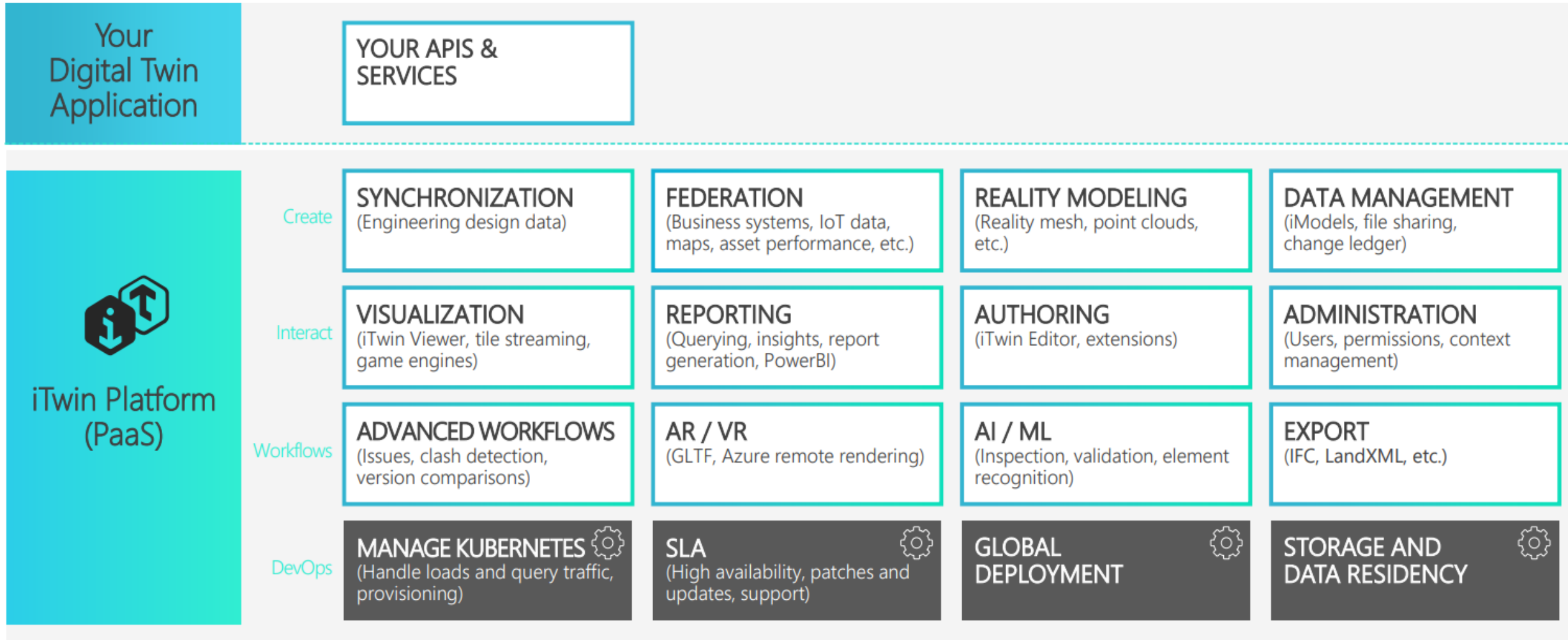
Reference – IoT Analytics Research 2023

# Scalable, Modularized & Aligned to DT Consortium Model



A. Data Services		B. Integration		C. User Experience		D. Intelligence		E. Trust		F. Management	
1	Acquisition	1	Enterprise Systems	1	Basic Visualization	1	Command and Control	1	Security	1	Device Management
2	Streaming	2	Engineering Systems	2	Advanced Visualization	2	Orchestration	2	Privacy	2	System Monitoring
3	Transformation	3	OT/IoT Systems	3	Realtime Monitoring	3	Alerts and Notifications	3	Safety	3	Event Logging
4	Contextualization	4	DT	4	ER Visualization	4	Reporting	4	Reliability	4	Data Governance
5	Batch Processing	5	Collaboration Platform	5	Dash Boards	5	Data Analysis and Analytics	5	Resilience		
6	RT Processing	6	APIs	6	Continuous Intelligence	6	Prediction	6	Data Encryption		
7	Data Publication			7	Business Intelligence	7	Machine Learning	7	Device Security		
8	Data Aggregation			8	BPM and Workflow	8	AI				
9	Data Generation			9	3D Rendering	9	Simulation				
10	Manage Ontology			10	Augmented Reality	10	Business Rules				
11	DT Model Repository			11	Virtual Reality	11	Edge AI and Intelligence				
12	DT Instance Repository			12	Gaming Engine Visualization	12	Federated Learning				
13	Temporal Data storage			13	Gamification	13	Mathematical Analysis				
14	Data Archival					14	Prescriptive Recommendations				
15	Simulation Model Store					15	Distributed Ledger				
16	AI Model Store					16	Composition				

# Building Custom Digital Twin Solutions for Enterprises



Reference – Bentley Systems





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# Tapping Experiential Knowledge to Enhance Business Operations using Digital Twins

- Panel Discussion



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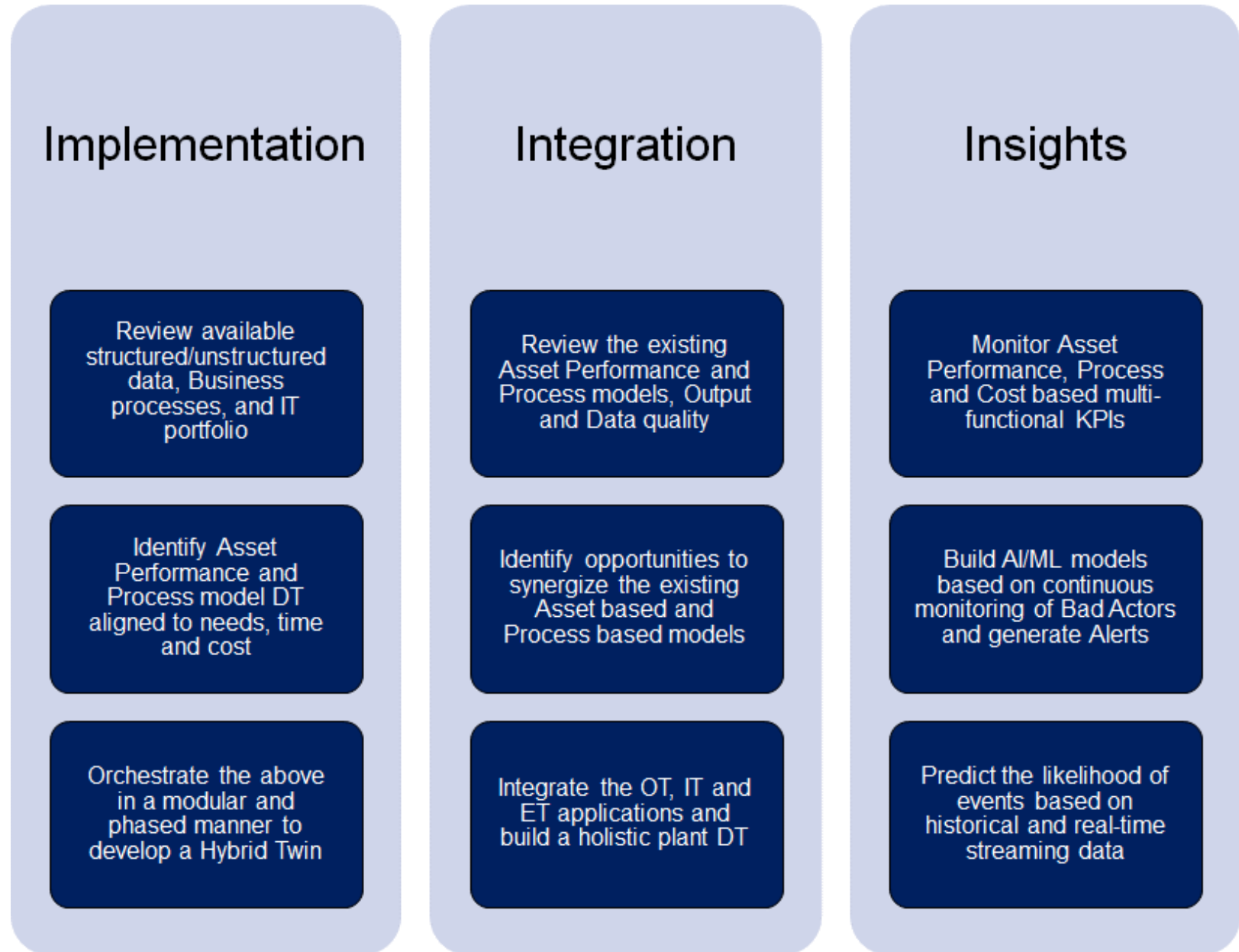
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- Hybrid Digital Twin (HDTs) Services, Solutions & Applications
  - Process
  - Assets
  - Cost



# Performatica Support in Enterprise Adoption of Digital Twins



Generate the Platform  
**Strategy** with Product  
Roadmap & Milestones

Design **Platform** CoE &  
Run the  
Operations/PMO Office

Manage & Monitor  
**Technology** Licenses and  
the Cloud Partners

Develop & Monetize  
from the  
**Alliance/Partner**  
Ecosystem



# Thank You



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