

EPIC IDEAS, INC

Walter Parubrur, CEO

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LETTER OF RECOMMENDATION

Pdatlas LLC

To whom it may concern,

I am pleased to recommend Thinkh Tran, Founder and President of PDatlas, as a reputable organization that develops products in an efficient and cost-effective manner without compromising quality.

I spent approximately seven years working on my beach product idea, exploring various companies to bring it to market. While there was interest, most options were not viable due to limitations in scope, timeline, and especially cost. Thinkh was recommended to me because he shared a similar vision for the product and its potential impact.

Thinkh explained that he leverages both U.S. and overseas resources. While I initially preferred U.S.-based development, it became clear that achieving a competitive price point required global manufacturing. I also had concerns about sharing my idea with overseas manufacturers due to intellectual property risks, but Thinkh addressed these concerns with clear and logical explanations, giving me confidence to proceed.

Quality was another key concern. Thinkh emphasized that PDatlas does not compromise on quality, and this was demonstrated when development was nearly halted due to design standards not being met. This reinforced that his team prioritizes delivering a strong final product.

Throughout the process, Thinkh and his team were highly responsive and proactive in sourcing suppliers and improving the design. Our relationship has been collaborative, with open communication and a willingness to consider and implement new ideas from both sides. For example, we worked together on improving the speed controller and refining the handle design, demonstrating flexibility and shared commitment to the best outcome.

In my experience, this level of collaboration is not always common with other companies. PDatlas has consistently shown professionalism, adaptability, and dedication to moving my project forward.

We are now close to production. I believe this process would have taken much longer and been more costly with other firms. I highly recommend Thinkh Tran and PDatlas for all product development services.

Sincerely,

Walter Parubrur

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