

Waters Landing Association, Inc.

20000 Father Hurley Blvd. • Germantown, MD 20874 • 301-972-3681 • www.waterslanding.org

November 2022

Dear Deep Wood Village MEMBER:

Attached for your review are copies of the **General Association and Neighborhood Operating** budgets. Please review this material and feel free to address any comments or questions you may have to the Board of Directors. Attached for your review are copies of your neighborhood budget. Please review this material and feel free to address any comments or questions you may have to the Board of Directors. Your comments may be made at the Board of Directors meeting, scheduled for December 31, 2022 at 11:00 a.m. via Zoom. Details will be posted to the Association website.

The 2023 assessment will remain the same and will be \$54.00 per month and accommodates costs in the general administrative budget for contracts and maintenance in the general association; as well as to accommodate neighborhood expenses.

Accumulated reserves and any 2022 year-end surplus or deficit will carry forward into the next year and stay within the neighborhood's account.

GENERAL ASSOCIATION OPERATIONS

This section of the Budget provides for the operation, maintenance, management and reserve funding of the General Association. Services provided under the General Association operations are provided on behalf of all residents in the community as distinct from "neighborhood" operations, which benefit only those members of a particular neighborhood.

This includes general management and administration of the Association for the Board of Directors, the Architectural & Environmental Review Committee (AERC), and Neighborhood Advisory Councils (NACs) under the basic categories of General & Administrative (G&A), Community Center (CC), Pools, Site Improvement Projects, Maintenance, and Contract Maintenance.

The amount of the General Assessment is included in the total monthly assessment for your neighborhood, and is reflected in the final assessment amount shown on the Neighborhood Budget.

NEIGHBORHOOD OPERATIONS

Single-family neighborhood operations include neighborhood common ground maintenance, including tree maintenance, and contract services including trash collection & common ground landscape maintenance.

Note: Sidewalk and roadway maintenance, and snow removal in single family neighborhoods is performed by Montgomery County.

Owning a unit in Waters Landing automatically makes you a member of both Waters Landing and the Churchill Foundation, which owns and maintains Lake Churchill. The Association collects from its members the monthly Foundation fee (\$3.75 p.u.p.m.) and passes it directly to the Foundation. The Foundation sends separate correspondence on their budget and operations.

For the Board of Directors

Sincerely, Kristin Czarick, CMCA, AMS General Manager

Enclosures

YOUR MONTHLY ASSESSMENT CAN BE FOUND AT THE TOP OF YOUR NEIGHBORHOOD BUDGET.

| | | | 2023 budget | 2022 forecast | 2022 ytd (08/31/2022) | 2022 budget | 2021 ytd (12/31/2021) | 2020 ytd (12/31/2020) |
|-------------------|-------|--------------------------------|-------------|---------------|--------------------------|----------------------|--------------------------|--------------------------|
| Residentia | 1 | Assessments | | | | | | |
| Rooldonia | | Apartment | 302,374 | | | 264,520 | | |
| | | Condominium | 410,357 | | | 410,300 | | |
| | | Single Family | 270,911 | | | 270,965 | | |
| | | Townhome | 437,315 | | | 437,401 | | |
| | | Total Assessments | 1,420,956 | | | 1,383,186 | | |
| Other Incon | ne | | | | | | | |
| | 42645 | Community Center Rentals | 8,500 | 5,059 | 2,223 | 8,500 | 3,350 | 450 |
| | 43000 | Late Fee | 15,000 | 11,458 | 6,458 | 15,000 | 33,400 | 8,851 |
| | 43075 | Legal Fees | 15,000 | 25,960 | 20,960 | 15,000 | 30,799 | 9,383 |
| | 43430 | Pool Guest Fees | 90 | _ | - | 90 | 20 | 0 |
| | | Resale packages | 10,000 | | 5,845 | 7,000 | 11,110 | 10,642 |
| | | Interest | 27,000 | | | 27,000 | 18,178 | 49,530 |
| | 44285 | Prior yr excess/loss | 135,000 | 100,000 | 66,664 | 100,000 | 42,147 | 50,000 |
| | | Newsletter Advertising | 0 | - | - | 0 | | |
| | | Total Other Income | 210,590 | 174,182 | 116,674 | 172,590 | 139,004 | 128,856 |
| A diverture out o | | GROSS INCOME TOTAL | 1,631,546 | | | 1,555,776 | | |
| Adjustments | 77000 | Less Reserve Assessment | 185,000 | 185,000 | 100 006 | 105 000 | | |
| | 77000 | TOTAL INCOME | 1,446,546 | | 123,336 | 185,000 1,370,776 | | |
| EXPENSES | | TOTAL INCOME | 1,440,540 | | | 1,370,776 | | |
| COMMUNITY CE | NTFR | | | | | | | |
| COMMONTTOL | | Building Maintenance & Repairs | 15,000 | 23,099 | 14,763 | 25,000 | 28,880 | 27,497 |
| | | Building Improvements | 2,500 | | | 2,500 | 0 | , |
| | | Equipment Maint. & Repairs | 500 | | | 500 | 0 | 0 |
| | | Electric | 10,800 | | | 10,800 | 7,772 | 16,600 |
| | | Electric Light - Poles | 1,500 | | | 1,500 | 931 | 1,172 |
| | | Water & Sewer | 1,250 | | | 1,250 | 758 | . 0 |
| | | FOG Box * | 5,400 | X | X | X | Χ | Χ |
| | | Cleaning * | 14,000 | Χ | Χ | X | X | Χ |
| | | Light Replacement, Interior * | 2,000 | X | Χ | X | X | X |
| | | Light Replacement, Exterior * | 2,000 | X | Χ | X | X | X |
| | | Total Community Center | 54,950 | 46,057 | 32,203 | 41,550 | 38,341 | 45,269 |
| POOLS | | | | | | | | |
| | 73502 | Pool Operations & Management | 145,000 | 156,315 | 132,150 | 145,000 | 119,865 | 114,407 |
| | 73536 | Pool Furniture | 10,000 | 0 | 0 | 10,000 | 0 | 0 |

| | | 2023 budget | 2022 forecast | 2022 ytd (08/31/2022) | 2022 budget | 2021 ytd (12/31/2021) | 2020 ytd (12/31/2020) |
|---------------|-----------------------------------|-------------|---------------|--------------------------|-------------|--------------------------|--------------------------|
| | 73548 Coach Salaries | 6,500 | 6,500 | 0 | 6,500 | 13,770 | 583 |
| | Total Operations & Management | 161,500 | 162,815 | 132,150 | 161,500 | 133,635 | 114,990 |
| POOL A | | | | | | | |
| | 73520 Electric - Pool A | 10,000 | 11,026 | 7,690 | 10,000 | 6,425 | 105 |
| | 73576 Repairs - Pool A | 7,000 | 7,349 | 5,013 | 7,000 | 1,849 | 7,859 |
| | 73596 Supplies - Pool A | 5,500 | 2,970 | 1,134 | 5,500 | 0 | 4,038 |
| | 73600 Telephone - Pool A | 200 | 64 | 0 | 200 | 0 | 0 |
| | 73606 Water & Sewer - Pool A **** | 10,000 | 3,336 | 0 | 10,000 | 22,272 | 21,834 |
| | Total Pool A | 32,700 | 24,745 | 13,837 | 32,700 | 30,546 | 33,836 |
| POOL B | | | | | | | |
| | 73542 Electric Pool B | 10,000 | 9,090 | 5,754 | 10,000 | 6,986 | 1,142 |
| | 73578 Repairs Pool B | 7,000 | 3,226 | 890 | 7,000 | 350 | 5,590 |
| | 73594 Telephone - Pool B | 200 | 323 | 259 | 200 | 0 | 115 |
| | 73598 Supplies - Pool B | 4,000 | 1,336 | 0 | 4,000 | 0 | 2,681 |
| | 74162 Water & Sewer - Pool B | 10,000 | 3,814 | 478 | 10,000 | 6,592 | 4,044 |
| | Total Pool B | 31,200 | 17,789 | 7,381 | 31,200 | 13,928 | 13,572 |
| | TOTAL POOLS | 225,400 | 205,349 | 153,368 | 225,400 | 178,109 | 162,398 |
| REC ADMIN EXP | ENSES | | | | | | |
| | 52235 REC Postage | 500 | 164 | 0 | 500 | 0 | 0 |
| | 52240 REC Prntng Etc | 9,500 | 3,164 | 0 | 9,500 | 2,851 | 0 |
| | Total Rec Admin | 10,000 | 3,328 | 0 | 10,000 | 2,851 | 0 |
| | TOTAL REC | 290,350 | 254,734 | 185,571 | 276,950 | 219,301 | 207,667 |
| MAINTENANCE | | | | | | | |
| | 64120 Site Maintenance | 30,000 | 77,700 | 51,036 | 80,000 | 64,731 | 75,919 |
| | 65700 Tree Maintenance | 70,000 | 36,346 | 51,036 | 70,000 | 20,700 | 31,800 |
| | 67805 Rec Center A | 1,500 | 500 | 0 | 1,500 | 2,000 | 3,367 |
| | 67815 Rec Center B | 1,500 | 725 | 225 | 1,500 | 1,050 | 1,419 |
| | Dog Stations ** | 25,000 | Χ | Χ | Χ | X | Χ |
| | Grounds Clean Up ** | 35,000 | Χ | Χ | X | X | Χ |
| | Tot Lot Trash Removal ** | 16,250 | Χ | Χ | X | X | Χ |
| | Storm Drain Clean Out ** | 5,000 | Χ | Χ | X | X | Χ |
| | Stormwater System Maint | 0 | | 0 | 0 | 0 | 0 |
| | Equipment | 750 | 246 | 0 | 750 | 0 | 0 |
| | Vehicle | 500 | 582 | 0 | 1,750 | 0 | 500 |
| | XXXX Roadway Maintenance | 500 | 164 | 0 | 500 | 0 | 0 |
| | Total Maintenance | 186,000 | 116,263 | 102,297 | 156,000 | 88,481 | 113,005 |

| | 2023 budget | 2022 forecast | 2022 ytd (08/31/2022) | 2022 budget | 2021 ytd (12/31/2021) | 2020 ytd (12/31/2020) |
|--------------------------------------|-------------|---------------|--------------------------|-------------|--------------------------|--------------------------|
| CONTRACTS | | | | | | |
| 61050 Trash Removal | 0 | 0 | 0 | 0 | 0 | 0 |
| 62020 Lawn Maintenance | 81,422 | 82,949 | 50,379 | 81,422 | 79,889 | 75,939 |
| 62100 Snow Removal | 23,200 | 18,804 | 13,004 | 23,200 | 16,059 | 3,447 |
| Total Co | | 101,753 | 63,383 | 104,622 | 95,948 | 79,386 |
| GENERAL & ADMINISTRATIVE | | | | | | |
| Salaries/On-Site Management * | 222,000 | 203,865 | 130,195 | 221,100 | 196,434 | 173,887 |
| 50000 Zoom | 500 | | | | | X |
| 50005 Advertising | 500 | 164 | 0 | 500 | 0 | 0 |
| 50515 Bad Debts - Assessments | 20,000 | 2,000 | 0 | 20,000 | 146,623 | 0 |
| 50875 Miscellaeous Administrative | 750 | 6,518 | 6,272 | 750 | 6,599 | 4,360 |
| 51135 Office equipment | 1,500 | 1,247 | 747 | 1,500 | 8,984 | 2,796 |
| 51530 Service Equip | 2,000 | 2,666 | 2,002 | 2,000 | 1,435 | 597 |
| 51630 Dues, Subscription, Training | 900 | 1,533 | 1,233 | 900 | 381 | 0 |
| 52095 Postage General | 12,000 | 5,293 | 1,293 | 12,000 | 1,864 | 10,682 |
| 52105 Printing & Repro General | 10,000 | 4,619 | 1,283 | 10,000 | 21,066 | 16,491 |
| 52165 Travel Reimbursement/Courier | 700 | 236 | 0 | 700 | 0 | 0 |
| 52230 Office Supplies | 2,500 | 1,337 | 501 | 2,500 | 5,265 | 8,000 |
| 52265 Telephone | 5,000 | 5,441 | 3,777 | 5,000 | 6,230 | 6,396 |
| 52505 Commission on Comm Ownrshp | 17,105 | 13,595 | 7,890 | 7,890 | 7,890 | 7,890 |
| 52725 Office Recycling | 1,260 | 717 | 297 | 1,260 | 625 | 472 |
| 52755 Allocation of Manager Salaries | -26,250 | -26,250 | -17,504 | -26,250 | -26,070 | -26,070 |
| 53080 Insurance D&O | 2,750 | 270 | 1,832 | 2,750 | 1,396 | 1,700 |
| 53190 Insurance general liability | 22,000 | 20,903 | 13,567 | 22,000 | 17,731 | 21,672 |
| 54055 Taxes - Property | 2,100 | 2,358 | 1,658 | 2,100 | 2,882 | 4,189 |
| 54255 Taxes, - Income | 6,000 | 1,942 | -58 | 6,000 | 14,361 | 22,200 |
| 55065 Audit & Taxes | 10,000 | 4,123 | 787 | 10,000 | 10,764 | 10,000 |
| 55135 Professional Services | 750 | 246 | 0 | 750 | 678 | 0 |
| 55235 Legal Counsel - Operations | 20,000 | 9,484 | 2,820 | 20,000 | 38,097 | 33,902 |
| 55285 Legal Collection | 75,000 | 70,333 | 48,669 | 65,000 | 190,408 | 75,662 |
| 55290 Litigation | 50,000 | 40,154 | 36,818 | 10,000 | 28,575 | 0 |
| 55485 Legal Retainer | 2,280 | 1,560 | 800 | 2,280 | 2,200 | 1,990 |
| 55710 Financial Management | 180,000 | 149,573 | 89,573 | 180,000 | 130,675 | 125,385 |
| 57040 Payroll Taxes | 20,000 | 17,129 | 10,465 | 20,000 | 16,299 | 13,879 |

| | 2023 budget | 2022 forecast | 2022 ytd (08/31/2022) | 2022 budget | 2021 ytd (12/31/2021) | 2020 ytd (12/31/2020) |
|---|-------------|---------------|--------------------------|-------------|--------------------------|--------------------------|
| 57135 Employee Benefits | 23,000 | 21,154 | 13,490 | 23,000 | 24,631 | 22,057 |
| 57150 Pension Contribution | 11,000 | 7,849 | 4,185 | 11,000 | 6,277 | 6,277 |
| 57240 Insurance wkmans comp | 2,000 | 1,223 | 559 | 2,000 | 2,513 | 1,783 |
| Total General & Administrative | 697,345 | 571,282 | 363,151 | 636,730 | 864,813 | 546,197 |
| Total Gen Op Expenses | 1,172,967 | 974,298 | 652,167 | 1,082,352 | 1,049,242 | 738,588 |
| Total Rec & Gen Op Expenses | 1,463,317 | 1,229,032 | 837,738 | 1,359,302 | 1,268,543 | 946,255 |
| Net surplus/(loss) from Operations | -16,771 | | | 11,474 | | |

^{*} New line items that were previously included in building maintenanace and repairs.

^{**} New line items that were previously incldued in site maintenance.

^{***} Salaries for on-site management, which includes 2 full-time and 2 part-time employees.

^{****} Pool A has had a WSSC credit through 2022 due to a meter valve replacement, but will not have a credit in 2023.

| 755 | Deep Wood Village | 66 | 2023 | 2022 forecast | 2022 ytd (08/31/2022) | 2022 budget |
|----------------------------------|--|---------|----------------------|------------------|--------------------------|------------------|
| 2023 | Monthly Fee | \$54.00 | | | | |
| Residential Assessments 40725 | Apartment | | | | | |
| 40575 | Condominium Single Family Townhome | | 42,768 | 42,822 | 28,566 | 42,768 |
| Other Income | Townhome | | 42,768 | 42,822 | 28,566 | 42,768 |
| | Late Fee Balance Forward Estimate | | -1,300 -1,300 | -1,300 -1,300 | -864 -864 | -1,300 -1,300 |
| | Gross Income | | 41,468 | 41,522 | 27,702 | 41,468 |
| Adjustments | | | | | | |
| | Less Churchill Foundation Fees Less Reserve Assessment | | 2,970 | 2,966 | 1,984 | 2,970 |
| 50795 | Less General Association Assess. | | 29,603 32,573 | 29,609 32,575 | 19,736 21,720 | 29,609 32,579 |
| Other Income | Miscellaneous Income Funds From Reserves | | 0 | | | |
| | | | 0 | 0.047 | 5.000 | 0.000 |
| EVERNOES | Total Income | | 8,895 | 8,947 | 5,982 | 8,889 |
| EXPENSES 5900 | Electric | | 0 | | | |
| 65700 | Site Maintenance Tree Maintenance Equipment Roadway Maintenance | | 250 250 0 0 | 82 82 | 0 | 250 250 |
| 62020 | Trash Removal Lawn Maintenance Snow Removal | | 5,449 2,035 0 | 4,980 2,846 | 3,163 2,171 | 5,449 2,035 |
| 52755 | Property Management Allocation | | 820 | 820 | 544 | 820 |
| | Total Operating Expenses | | 8,804 | 8,810 | 5,878 | 8,804 |
| | Net surplus/(loss) from Operations | | 91 | 137 | 104 | 85 |