EFFECTIVE NETWORKING AND CONNECTIONS



A GOOD NETWORK TAKES EFFORT, SINCERITY, AND TIME

Learn how your network is your net worth! Manage emotional capital and brand. Build and maintain a meaningful network.

Workshop for anyone interested in expanding networks and connections

WORKSHOP DETAILS

LEARNING OBJECTIVES

Target audience

Anyone

Time investment

- 30 minutes of prep work
- 2-hour workshop

Workshop format

- Live classroom
- Virtual classroom

Workshop features

- Learn the powerful benefits of having an effective network and how to cultivate relationships.
- Self reflection worksheets throughout the program.

Workshop participants will ...

- Learn what can be accomplished by networking and why connections are important
- Identify the right people for an effective support system and how to engage them
- Build and maintain a meaningful network.
 Learn where to network to find meaningful connections
- Tips on managing capital and networks over time, including non-verbal behavior and etiquette
- Tips on preparing for networking conversations
- Create an action plan to improve your networks and connections



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