27 QUESTIONS THE BEST LEADERS ASK

EXPLORATORY

- Where are we seeing momentum, and what should we do about it?
- 2. What are we tolerating now that could become a bigger problem later?
- 3. What's the biggest assumption we're making that might be wrong?
- 4. If we had to start over today, what would we do differently?
- Where are we thinking too small? Where are we playing it too safe? What would we attempt if we couldn't fail?
- 6. What's something everyone is thinking but no one is saying?

EMPOWERING

- 7. If I weren't here, how would you handle this?
- 8. If you could make one change right now, what would it be?
- 9. What's one thing I could start-or stop-doing to help you grow as a leader?
- 10. What idea have you been hesitant to share, and why?
- 11. What's something bigger you're capable of doing that I haven't challenged you to do yet?
- 12. Who on our team has untapped potential or underutilized strengths? How can we help them grow?

CULTURE

- 13. What behaviors are we unintentionally allowing or rewarding?
- 14. What unspoken rules or norms are holding us back?
- 15. What do we say we believe but we're not living it out?
- 16. Have we outgrown or moved past any values, practices, or traditions that no longer serve our mission?

ACCOUNTABILITY

- 17. Are our goals clear, measurable, and achievable within a defined time frame?
- 18. Who is responsible for what, and when will it be completed?
- 19. What will we do when we hit our goals?
- 20. What will we do if we don't?
- 21. Are we holding ourselves to the same level of accountability that we expect from others?

SELF-REFLECTION

- 22. What's it like to be on the other side of me?
- 23. Am I being led by feelings or by facts? Where are my impure motives hurting my leadership impact?
- 24. What fear is holding me back?
- 25. What's the single biggest change I could make for the greatest positive impact?
- 26. Where am I unintentionally frustrating those around me?
- 27. What problem am I overlooking, ignoring, or excusing instead of facing, addressing, or changing?

