



WESTERN ORGANIC DAIRY PRODUCERS

2020 VIRTUAL CONFERENCE

November 18th, 2020 - LIVE ON ZOOM

PLEASE REGISTER BY <u>NOVEMBER 11th</u> To register go to: www.wodpa.com

The mission of the Western Organic Dairy Producers Alliance is to preserve, protect, and ensure the sustainability and integrity of organic dairy farming across the west.



2020 WODPA VIRTUAL CONFERENCE

Visit <u>www.wodpa.com</u> for all information Please register by November 11, 2020

The Conference will be hosted on Zoom this year. Once you've registered on the WODPA website through Eventbrite, you will receive a link and passcode for the meeting. On Zoom, you can enable your personal video as well as see the presentations live. Or, you'll also have the option to call in and listen over the phone.

LEARN ABOUT ZOOM AND HOW TO USE IT AT WWW.WODPA.COM

WODPA SPONSORSHIP AND SUPPORT

Your generous support of our WODPA conference is what keeps our organization going year after year and is appreciated by our producers across the entire western region and the broader organic industry.

THERE'S STILL TIME TO ADVERTISE IN THE WODPA PROGRAM AND LIVE WEBINAR!

We created multiple ideas and levels for conference sponsorship and welcome your creativity too. We look forward to sharing your logo, product, company, and contact information. The conference materials will be presented in a reusable format, leaving producers with your information for future use.

Let us know how we can work together!

Please contact us by 11/11/2020

PLEASE CONTACT WODPA@OUTLOOK.COM OR DARBY AT 707-696-5154

VIRTUAL CONFERENCE AGENDA

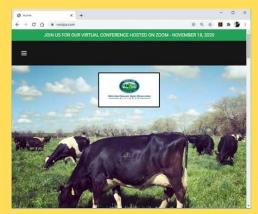
- 9:00 am Welcome and Opening of the Conference, Ward Burroughs, WODPA President
- 9:05am WODPA Business Meeting: to include Elections, Updates & Hot Topics
- 9:30 am Dr. Jennifer Tucker, Deputy Administrator, National Organic Program, USDA Protecting Organic Dairy: A National Organic Program Update

The National Organic Program's mission is to ensure the integrity of USDA organic products. Dairy oversight continues to be a key priority for the program. In this presentation, we will provide updates about Origin of Livestock and Strengthening Organic Enforcement rulemaking, and about our Dairy Compliance program. We'll also review our high priority goals for the coming year and answer your questions.

- **10:15 am** Abby Youngblood, National Organic Coalition and Megan DeBates, Organic Trade Association, will provide us with updates on advocacy and policy issues.
- **10:25 am Producer Updates and Accomplishments:** Hear from your fellow organic dairy producers about projects and upgrades they have implemented on their operations through grants and funding opportunities within the past year.
- **10:45 am** Michele Clarke-Mason, Founder of Veracious True Foods will share her experience as the prior Seattle Seahawks Team Nutritionist on why consumers choose organic, educating athletes on the importance of dairy, dairy sensitivities, and milk alternatives. Her information will help us answer some of the questions we are met with as producers.
- 11:00 am Coffee Break
- 11:10 am Sonoma County Assistant Sheriff Naugle and Tawny Tesconi, Executive Director of the Sonoma County Farm Bureau, will address what to do if activists arrive on your farm and the laws pertaining to it. This is your chance to ask how to handle issues you may face in your area.
- 11:45 am Ann Burkhart, Independent Consultant on Organic Milk in Food Service with previous experience as an Ethical Sourcing Manager at Starbucks and the Earthworm Foundation, will share insights company decision making, the growing number of corporate sustainability programs. Where does our organic milk fit in or what challenges we face?
- **12:15 pm Business Meeting:** continuation of discussion or topics, as necessary.



HAVE YOU VISITED OUR WEBSITE LATELY??



KEEP UP TO DATE WITHIN THE ORGANIC INDUSTRY BY VISITING: WWW.WODPA.COM Our website features: - The Latest Organic Industry News - Integrity Newsletters - Board Member Information - Producer Payment Sponsor information

- Associate Membership information

- 2020 Virtual Conference information, Conference registration link and Conference Sponsor List

INTRESTED IN OUR MAILING LIST AND E-MAIL LIST? SEND US YOUR INFO AT WODPA@OUTLOOK.COM



2020 PRESENTERS

DR. JENNIFER TUCKER

The National Organic Program's mission is to ensure the integrity of USDA organic products. Dairy oversight continues to be a key priority for the program. In this presentation, we will provide updates about Origin of Livestock and Strengthening Organic Enforcement rulemaking, and about our Dairy Compliance program. We'll also review our high priority goals for the coming year, and answer your questions.

Jennifer Tucker, Ph.D., was named Deputy Administrator of the Agricultural Marketing Service (AMS) National Organic Program on June 21, 2018. Dr. Tucker served as Associate Deputy Administrator of the National Organic Program from 2011-2018. Before joining USDA, she served as a group facilitator and organization development consultant, working primarily with scientific and technical government and non-profit organizations. She earned a B.A. in Environmental Science from Wesleyan University, an M.S. in Management from Purdue University, and a Ph.D. in Science and Technology Studies from Virginia Tech.

MEGAN DEBATES

Megan DeBates will inform the audience on the Advocacy and Policy issues OTA is currently working on.

Megan DeBates is the Director of Legislative Affairs and Coalitions for the Organic Trade Association (OTA). In this capacity, she develops and implements policy strategies in the interest of OTA's mission and its members, and engages Congress, federal and state agencies, and other stakeholder groups to further those policy goals. She currently serves as staff for the Trade Association's recently formed Dairy Council. The OTA Dairy Council brings together farmers, handlers, processors, and

manufacturers in order to advance the organic dairy sector. The current membership of the council collectively represents over 90% of the U.S. organic dairy market.

Prior to joining OTA, DeBates served as Senior Legislative Aide to U.S. House of Representatives Congressman Peter A. DeFazio (OR-04). She graduated from the University of Oregon with a dual degree in international studies and environmental studies.

ABBY YOUNGBLOOD

Abby Youngblood will inform the audience on the Advocacy and Policy Issues that NOC is currently working on.

Since 2015, Abby Youngblood has served as the Executive Director at the National Organic Coalition (NOC), an alliance of farmers, ranchers, NGOs, and companies dedicated to protecting organic integrity. Youngblood has been a passionate participant in the organic farming and food justice movement for more than two decades and is a former co-owner and operator of a vegetable farm in upstate New York. She holds a master's degree in public policy and nonprofit management from New York University's Wagner School of Public Service, and lives with her husband and two children in Arlington, MA.

ORGANIC TRADE ASSOCIATION

NATIONAL ORGANIC COALITION







NATIONAL ORGANIC PROGRAM





2020 PRESENTERS

MICHELE CLARKE-MASON

Why Consumers Choose Organic and Its Importance to Athletes

Michele Clarke-Mason, Veracious True Foods. As the prior Seattle Seahawks NFL Team Nutritionist for 6 years, Ms. Clarke-Mason educated athletes on fueling their bodies, dairy sensitivities, and the difference between milk and plant-based alternatives. She will answer questions posed by program participants.

The Founder of Veracious True Foods, Ms. Clarke-Mason currently provides Nutritional Therapy services to the Seattle Seawolves Major League Rugby team along with many other private clients. She served as the Nutritional Therapist for

the Seattle Seahawks from 2013 to 2019, in addition to consulting for the Texas Rangers Baseball Club in 2015. Ms. Clarke-Mason is committed to uniting nutrition, dining services and athlete education in one complete program, showing people that healthy food is delicious.

ASSISTANT SHERIFF JIM NAUGLE

Sonoma County Assistant Sheriff Jim Naugle will educate the audience on what to do if activists show up on their farm and inform the audience on laws pertaining to activism. He will be live to answer questions posed by program participants.

After graduating from Petaluma High School, Jim attended the University of California at Davis where he obtained a Bachelor of Science Degree in Environmental Biology and Management. In January of 1998, Jim was hired as a Police Officer for the City of Novato where he worked patrol and was a Defensive

Tactics Instructor and SWAT Team member. In July of 2001, he was hired by the Sonoma County Sheriff's Office as a patrol deputy. In October 2010, Jim was promoted to Sergeant. As a sergeant, Jim has worked at the Russian River Substation, Windsor Police Department, and Internal Affairs. Jim also held assignments as a supervisor for the SWAT Team, Defensive Tactics, Use of Force, and K9 unit. In April 2019 Jim was promoted to Assistant Sheriff where he now oversees the Law Enforcement Division of the Sheriff's Office. Jim currently serves as an Advisory Board Member for The Salvation Army.

TAWNY TESCONI

Tawny Tesconi, Executive Director of the Sonoma County Farm Bureau will present on what to do if activists show up on your farm and laws pertaining to activism. She will be live to answer questions posed by program participants.

Tawny Tesconi joined the Sonoma County Farm Bureau as the Interim Executive Director in 2017. She had a 30-year career in fair management and public service, and in December of 2015, she retired as Director of General Services of Sonoma County to start her fair services company of Tesconi Event And Management Solutions (TEAMS).

She is a past-president and current member of Petaluma Rotary Club; member of the SRJC Ag Trust Board; and a past member of the Richard and Saralee's Barn fundraising committee. Tawny is a 1987 graduate of the Western Fairs Association Management Training program, is a past President of WFA and was inducted into their Hall of Fame in 2012. Tawny also has her CFE from the International Association of Fairs and Expo & has a BS degree in Managerial Economics from UC California, Davis.

VERACIOUS TRUE FOODS

SONOMA COUNTY SHERIFF'S OFFICE





ANN BURKHART

INDEPENDENT CONSULTANT

Ms. Burkhart will provide insights on the use of organic milk in national food service settings, the growing number of corporate sustainability programs and more. She will answer questions posed by program participants.

Ann Burkhart has worked in sustainable agriculture and social responsibility for the past 20 years. Her grandparents on both sides of the family were dairy farmers so she grew up with a strong connection to farming. Currently Burkhart is living on Whidbey Island, looking for land to develop as a sustainability focused retreat center and occasionally consulting in the sector. Most recently, she was as a Relationship Manager at Earthworm Foundation (formerly known as The Forest Trust). Burkhart worked with member companies (brands) to set policy around sourcing key



agricultural commodities, gain traceability in their supply chain, support transformation projects at origin and verify progress against their goals. She also had responsibility for new business development in the United States.

Burkhart formerly worked at Starbucks as a manager on the ethical sourcing team, focused on Starbucks programs for dairy, produce and animal welfare, but also contributed to the manufactured goods, coffee, and cocoa programs. Previously she helped build the company's business ethics and compliance program and worked on the equal opportunity initiatives team. Burkhart has also worked as acting director of Weyerhaeuser's ethics and compliance program and held management consulting positions with two Internet development firms. As a volunteer, she served on the board of directors for EarthCorps and Global Visionaries. Burkhart received her bachelor's degree from the Jackson School of International Studies at University of Washington and her master's degree from the Stern School of Business at New York University.

BAR * ALE Premium Livestock Feeds

Performance Through Advanced Nutrition

Organic Dairy Mixes

- Organic Calf Mixes
- Organic Dairy Buffer Mineral
- Fly Control with Alltech NatuFly-X OA
- Available in Sacked and Bulk

We also offer custom Organic mixes that will meet your needs including Certified Organic,Non GMO Verified and Organic Grassfed applications.

Ranch Delivery Available!

1011 Fifth Street Williams, CA. 95987 888-258-3333 info@baraleinc.com WWW.BARALEINC.COM



Helping your dairy save time and money.

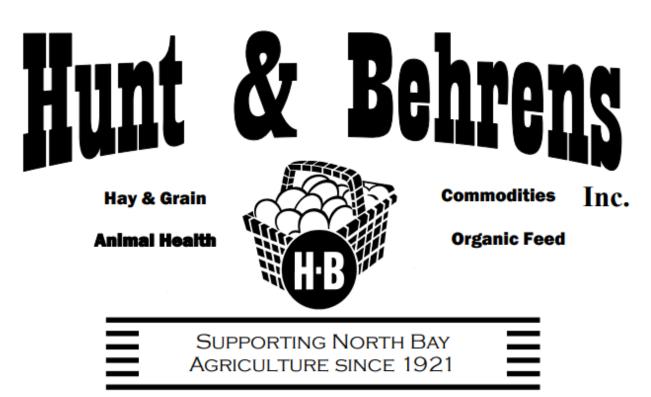
Our team of Elite Dairy Advisors serve as a new tool for nutritionists, producers and laborers. Specializing in Herd Analytics, Forage Quality, Cow Comfort, and Talent Development we work with you to troubleshoot problems, set customized goals and help lay a foundation for your dairy to save time and money.



For more information about the Alltech On-Farm Support program, please contact DairyOnFarmSupport@Alltech.com or visit Alltech.com/on-farm-support



©2019 Alltech, Inc. All Rights Reserved.



Visit our full service retail store to serve you and all of your animals with: *Vaccines - Pet Food and Supplies-Insecticides - Disinfectants - Wormers* Monday - Friday 8-5, Saturday 8:30-1:00 (707) 762-4594 30 Lakeville St. Petaluma, CA





TIMES CHANGE. OUR COMMITMENT STAYS THE SAME.

We have been a stable force in agriculture for over 100 years.

In times of uncertainty, we remain a steadfast partner, committed to your financial needs. Each new challenge better prepares us for the next. We're planning for tomorrow so you can focus on today.



Call 800.800.4865 today or visit AgLoan.com

A part of the Farm Credit System. Equal Opportunity Lender.

2020 BOARD ELECTIONS

Officer and director elections will be held during the business meeting during WOPDA's 2020 Virtual Conference on the morning of Wednesday, November 18, 2020.

Elections will be held for the two-year officer positions of President and Vice President. Representatives will also be elected to three-year terms for the States of Arizona, Colorado, Idaho, Nevada, and Utah. At-Large positions are also up for election. **Producers may self-nominate.**

WODPA is looking for leaders. WODPA is an organization of, for and by organic dairy producers. We need your help to proactively address the most important issues facing our industry and your family dairy business. A valuable and rewarding way to help is to actively serve as an officer or director. Officer and director elections will be held during the business meeting at WODPA's 2020 Virtual Conference.



Nominations, for all positions, will also be taken from the floor at the annual meeting and added to the ballot as write-in candidates. Only western organic dairy producers can vote, only one vote per active dairy. Any dairyman wanting to cast a proxy vote must be in attendance the day of the virtual conference. If a State Representative moves into an Officer position, their vacated position will become available for election.

Producers interested in running for any of the positions should notify Dean Wesen at 360-630-1216 Job Descriptions can be found on our website at <u>www.wodpa.com</u>.

WODPA is looking for leaders who will:

- Bring their interests and ideas to WODPA, especially as they relate to enhancing fulfillment of WODPA's mission. That mission being to preserve, protect, and ensure sustainability and integrity of organic dairy farming across the west.
- Serve Western Region organic dairy farmers by actively participating in WODPA activities intended to fulfill WODPA's mission.
- Lend their voice, time, and energy to help WODPA address the important issues affecting our members and drive the process so that our opinions and positions are heard.
- Meet Board Member Qualifications
- Represent WODPA to the membership by acting as goodwill ambassadors for WODPA as they educate, inform, and recruit support.
- Assist in fundraising from members.
- Financially support WODPA.

2020 ASSOCIATE MEMBERS

(AS OF 10/30/2020)

WODPA thanks its Associate Members for their support of our mission; to preserve, protect, and ensure the sustainability and integrity of organic dairy farming across the west

WODPA will continue our work to help ensure the sustainability of our dairies, making the need for WODPA's independent voice more necessary than ever. WODPA is the ONLY organic dairy association focused on dairies in the Western United States. Our voice is being heard on a national level because of Associate Members and sponsors like yourself. It is critically important to have WODPA fighting for organic stakeholders, while working while dairy families are home working hard to keep their dairies sustainable families work hard at home to keep their dairies sustainable. Together as organic stakeholders, we have the power to educate others and vocalize our struggles in this challenging dairy environment. For more information please visit www.wodpa.com.





2020 VIRTUAL CONFERENCE SPONSORSHIP A HUGE THANK TO THE FOLLOWING!!

PLATINUM SPONSORSHIP

SPONSORSHIP AS OF 10/30/2020





GOLD LEVEL SPONSORS





HUNT & BEHRENS INC.

SILVER SPONSORS



IN-KIND SPONSORS



A HUGE THANK YOU TO THE ORGANIC HAY FARMERS, BROKERS AND TRUCKERS!!

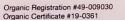




POZZI HAY MARTIN POZZI

851 Cleveland Lane, Petaluma, CA 94952 707-763-0491 | 916-761-8480 cell pozzihay@sbcglobal.net

1712 Brompton St. Petaluma, CA 94954





Home: (707) 773-0322 Cell: (707) 753-0166

2020 PRODUCER PAYMENT

WODPA thanks its dairy producer sponsors for their much-valued financial contributions to WOPDA's mission. It is through their generous financial support that WOPDA can pursue its mission to preserve, protect, and ensure the sustainability and integrity of organic dairy farming across the west. As of 10/29/2020.

\$1.50 PER MILKING COW PARTICIPANTS

- Bucher Farms, Inc. Cahill Dairy Cowlitz Meadows Dairy, Inc. Deelstra Dairy Double M Dairy, LLC Drakes View Dairy LLC Edelweiss Dairy Inc. Full Circle Dairy Harmony Organic Dairy, LLC
- Haugen Family Farm LLC Hopewell Farms LLC Hughes Dairy JLT Ranch Lafranchi Ranch McClelland's Dairy Mensonides LLC Osceola Jerseys LLC Paradise Farms
- R & J McClelland Dairy Renati Dairy Robert McClelland Dairy Shane Roberts Ranch Wangsgard Willow Dairy Wesen Farms, Inc. Wesen Organic Dairy, LL

ONE - CENT PROGRAM PARTICIPANTS

Alexandre Acres Alexandre Dairy Creekside Farms CSU Chico Organic Dairy Dykstra Farms Grand Canyon Dairy, LLC Loughmiller Inc. Miranda Dairy Seamist Organics

DONATIONS

Cahill Dairy DeBernardi Dairy, Inc. Drakes View Dairy LLC Fagundes Dairy Forest Glen Oaks, Inc. Kehoe Dairy Spaletta Ranch Renati Dairy



CCOF provides certification that is personal and accessible.

Get recognition for your commitment to organic with USDA Organic Certification and OPT Grass-Fed Certification.



www.ccof.org | (831) 423-2263 | getcertified@ccof.org

2019 - 2020 BOARD OF DIRECTORS

President Ward Burroughs, California <u>vista@fire2wire.com</u> · 209-678-5967

1st Vice President Jennifer Beretta, California jens4x4@comcast.net · 707-695-2977

2nd Vice President

Zach Cahill, California zachcahill35@yahoo.com · 707-599-5194

Treasurer

Tony Schilter, Washington sunny@localaccess.com · 360-880-3457

Secretary

Darby Heffner, California wodpa@outlook.com · 707-696-5154

Ex-Officio

Sean Mallett seanmallet@msn.com · 208-308-2590

University Advisor Dr. Cindy Daley <u>cdaley@csuchico.edu</u> · 530-518-4157 California State Representative George McClelland

Texas State Representative Tim Miranda New Mexico State Representative Richard Carter

Oregon State Representative Stewart Kircher

Washington State Representative Andrew Dykstra

At Large Representatives Vanessa Alexandre, California BJ Haugen, Washington Richard Hughes, California Ryan Mensonides, Washington Kyle Miranda, California Dean Wesen, Washington



JOIN US NOVEMBER 18, 2020 ON ZOOM – REGISTER TODAY AT WWW.WODPA.COM



Western Organic Dairy Producers Alliance 2485 Notre Dame Blvd., Suite 370-162 · Chico, CA · 95928 wodpa@outlook.com · 707-696-5154 · www.wodpa.com