

September 23, 2021



WESTERN ORGANIC DAIRY PRODUCERS
ALLIANCE

2021 CONFERENCE AND TRADE SHOW

WODPA's 17th ANNUAL CONFERENCE & TRADE SHOW

NOVEMBER 16TH & 17TH - CHICO STATE UNIVERSITY FARM
CHICO, CALIFORNIA

- INDUSTRY TRADE SHOW AND VENDOR APPRECIATION RECEPTION
- NATIONAL ORGANIC PROGRAM UPDATE AND ORGANIC DAIRY INDUSTRY SPEAKERS
- ON FARM DEMONSTRATIONS AND TOURS
- WODPA BUSINESS MEETING

NETWORK WITH ORGANIC DAIRY PRODUCERS FROM ACROSS THE WESTERN U.S.
AND OUR VALUED INDUSTRY PARTNERS



WE LOOK FORWARD TO
SEEING YOU THERE!!



WESTERN ORGANIC DAIRY PRODUCERS
ALLIANCE

CONFERENCE REGISTRATION IS OPEN - REGISTER HERE TODAY

TO RECEIVE A GROUP DISCOUNT - BOOK YOUR HOTEL ROOM TODAY

**RECONNECTING, NETWORKING, AND ENJOYING OUR
ORGANIC DAIRY COMMUNITY WITH YOUR SPONSORSHIP**

WODPA is excited to be back
in person at our 17th Annual
Conference and Trade Show
and we're excited to see you
there!

Our conference and trade show offers a welcoming environment for great conversations, connections, and the opportunity to meet with producers and industry partners at the Chico State University Farm's Organic Dairy. Our venue gives us the opportunity to do what we do best, learn and share right on the farm!



We appreciate your continued, generous support of WODPA! With your help, we can take advantage of the opportunity to have live demonstrations, show off your products or services right on the farm, and safely come together to enjoy each other's company. There will be enough room to display everything from products to farm equipment and implements. We even have the space for workshop sessions throughout the conference. There are several sponsorship options to choose from. Remember, we can always work together to come up with something unique that works well for your company!

We look forward to seeing you there!

"I look forward to the conference to hear about what everyone is doing on their farms and having a place where can see each other to catch up on things. I always learn something useful."

- WODPA Member

BECOME A 2021 CONFERENCE SPONSOR TODAY

BECOME A 2021 TRADE SHOW VENDOR TODAY

THANK YOU TO OUR 2021 CONFERENCE SPONSORS

PLATINUM LEVEL SPONSOR



CONFERENCE SPONSORS



ACT NOW

SIGN PETITION TO DEMAND DANONE/HORIZON
STAND WITH NE ORGANIC DAIRY FARMS



As you well know, the organic dairy industry faces many challenges when marketing it's milk. There are fewer and fewer alternative markets for those facing the loss of a contract. We've been through this in the West and are not immune to future consolidation. As we face these challenges, it's important more now than ever that we support our fellow organic dairy producers and come together as an industry, no matter size, scope, or location of our farms.

As we previously shared, Danone North America (Horizon Organic) recently informed 89 organic dairy farm families that they are ending their contracts. In an effort to put pressure on Danone to ease this transition, the Organic Farmers Association (OFA, of which we are a Network Affiliate) has created a petition letter directed to Danone. OFA has asked for your help to reach their goal of 10,000 signatures on the petition letter by October 1st and thanks you for supporting organic dairy farmers across the country. It just takes a second to help the cause. More information can be found at [Danone Petition Info](#).

Here's a direct link to sign the petition: [Organic Dairy Petition](#)

THANK YOU TO OUR 2021 ASSOCIATE MEMBERS



As of 9.23.2021

LEARN MORE ABOUT OUR ASSOCIATE MEMBERS

ORGANIC DAIRY MARKET NEWS

DAIRY MARKET NEWS, MAY 31 - JUNE 4, 2021 ORGANIC DAIRY MARKET NEWS VOLUME 48, REPORT 22
 Information published May 24 - June 4, 2021

ORGANIC DAIRY FLUID OVERVIEW

Dutch Organic Milk Pay Price. In the Netherlands, a large processor of organic milk announced the June 2021 pay price for organic milk, unchanged from May 2021, is 48.75 EUR/10kg (currently \$59.48 USD). The organic milk producer supplies an average of 550,000 kilograms of milk, containing a fat content of 4.42 percent, protein content of 3.57 percent and a lactose content of 4.53 percent, on an anhydrous basis.

Organic Milk Retail Prices for Selected U.S. Cities. The May 2021 in-store surveys of selected supermarkets in thirty U.S. cities reveal that the retail prices of organic whole milk, in half gallon containers, range from \$3.14 in Houston, TX, to \$5.84 in Pittsburgh, PA. The U.S. simple average price, \$4.11, is up two pennies from April 2021. Twenty-five of the selected cities' organic whole milk, in half gallon containers, showed prices did not change compared to April 2021 retail prices. The largest price increase, over the previous month, for organic whole milk in half gallon containers occurred in New York, NY, up 27 cents.

Operation of a U.S. creamery that suffered major damages from a fire earlier this spring continue to work through challenges. The dairy operation previously took in 500,000 pounds of milk a day from nearby farms. The operators are working with regional processors. Reports indicate that most of the organic milk is being processed at other plants via conventional handling methods, as some operations do not have the operating capacity to handle the organic milk while still taking in milk from their own conventional producers.

For more additional information, access the links: <https://www.ams.usda.gov/organic/ibland.pdf>

Organic Dairy Market News reports are released bi-weekly. They provide market condition information and analysis. The reports include unbiased data concerning market prices and volumes for organic milk and organic dairy products. This information comes from the USDA.

ORGANIC DAIRY MARKET NEWS - CLICK HERE

SUPPORT WODPA AND IT'S MISSION

WODPA is funded by volunteer

Producer Payments & Associate Member dues.

Click [here](#) to learn how you can support WODPA and it's mission.

WODPA would like to send a huge thank you to the

Producers & Businesses that have provided support over the years.



The mission for the Western Organic Dairy Producers Alliance is

to preserve, protect, and ensure the sustainability and integrity of organic dairy farming across the west.

Don't forget to "Like Us" and "Follow Us"

