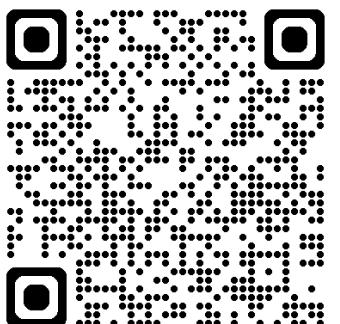




# Pershing Middle School Foundation

## January Meeting

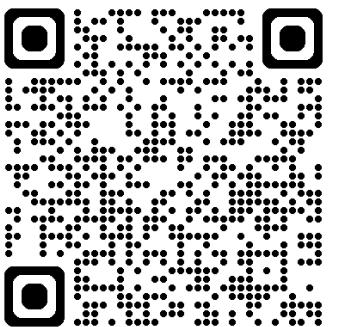


**(EVERYONE!)**  
**PLEASE CLICK**  
**HERE OR SCAN**  
**TO SIGN IN!**



# Pershing Middle School Foundation

# January Meeting



**(EVERYONE!)**  
**PLEASE CLICK**  
**HERE OR SCAN**  
**TO SIGN IN!**

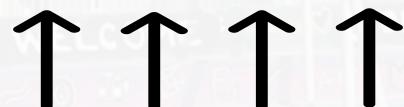
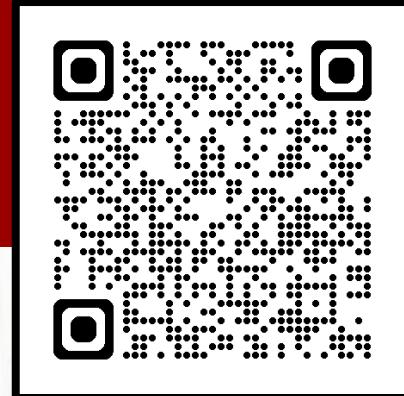
- Quorum Check
- Sound Check
- Start Transcription



# Welcome! Meeting Logistics

## Thank you for joining us!

- Remote vs In-Person – It all counts!!!! THANK YOU FOR BEING HERE!
- (Everyone) [Please Sign-in!](#) (You can also express interest for volunteering whilst signing in!)
  - Staff
  - Parents / Guardians / Students
  - Anyone attending - Remote / In-person
- We normally keep to **60 minutes** or less!
- Teams is **automatically transcribing** notes
- Please be aware side conversations make it **REALLY** difficult for remote folks to hear!
- Questions asked in the room should be repeated so everyone in the room and online can hear – Everyone please help with this!
- We invite and welcome **ALL** discussion / opinions / feedback / questions!
- Board Members and At Large Board Members will motion and vote on decisions – A motion is made, seconded, discussed, and voted on.
- Meetings will normally be the **2<sup>nd</sup> Wednesday** each month
- **Each month we will have a Principal, Board and Treasurer's Report!**



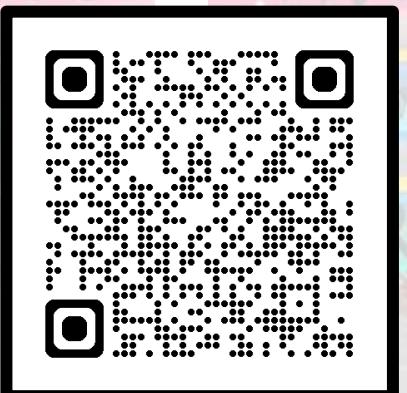
**Please  
scan to  
sign-in**



# Sign in form special plug!

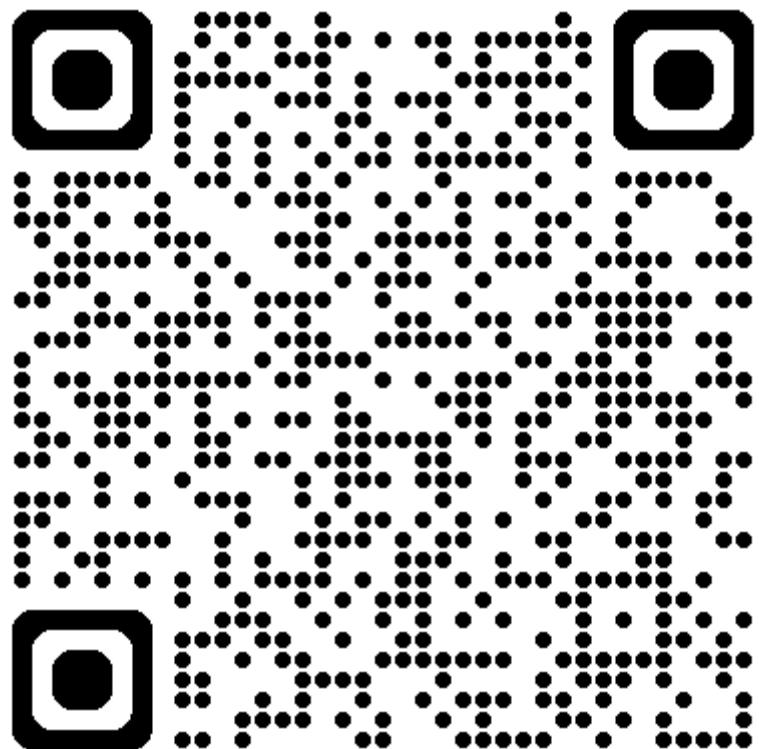
- 1. Sign-in**
- 2. Provide Feedback**
- 3. Volunteer Interest**

<https://forms.office.com/r/Qg6KvV6RGM>





# New here / to Pershing?



## New To Pershing

- **Donations**
- **Corporate Sponsorship**
- **Volunteer Interest**
- **6<sup>th</sup> Grade Camp**
- **Parents Facebook Group**
- **Foundation Facebook Page**
- **Foundation Instagram**
- **Challenge Course Prizes**



# Agenda

- **Approve December Minutes**
- **Principal Updates**
- **Board Updates**
  - **6<sup>th</sup> Grade Camp**
  - **Sponsorship Drive**
  - **Dine-outs**
- **Treasurer Updates**
- **Old Business / New Business**
  - **Camp Updates**
  - **Orchestra/Band Mariachi**
    - **Dia del Nino**
  - **Theater**
  - **Fence sign by Graphic Design**





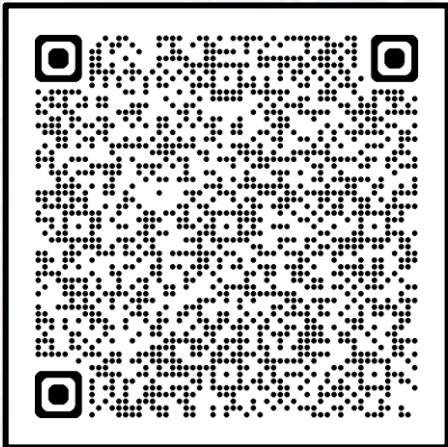
# Pershing Middle School Foundation

December Minutes Approval



# December Minutes Approval

- Thank you, Ann, for recording and writing up minutes
- Last meeting was December 10<sup>th</sup> 2025
- Approval of December Minutes



DECEMBER  
MINUTES

**REQUIRED ACTION:** Motion from a Board Member / At-large Board Member to move to approve the minutes as written, Second, Any discussion, and then vote.

Teacher  
stipends  
at work!



Ms. Tayco's  
7<sup>th</sup>-8<sup>th</sup> Grade Science Class  
**THANK YOU FOR YOUR DONATIONS!**



# Pershing Middle School Foundation

## Principal Report



# Principal Report

- **Thank you to our Principal team for all you do for Pershing Middle School and the Foundation!**





# Pershing Middle School Foundation

## Board Updates



# 6th Grade Camp

	January	December	November	October
Attending- Yes	<b>303</b>	282	270	138
Attending - No	<b>62</b>	34	22	2
Attending – Unsure	<b>14</b>	26	23	8
Attending – No reply	<b>5</b>	42	69	
Payment – In Full	<b>177</b>	168	162	80
Payment – Plan	<b>44</b>	46	48	40
Scholarships requested	<b>50</b>	45	42	18
Scholarship \$ need	<b>\$16,250</b>	\$14,700	\$13,740	\$5,682

[pershingmiddleschoolfoundation.org/6th-grade-camp](http://pershingmiddleschoolfoundation.org/6th-grade-camp)



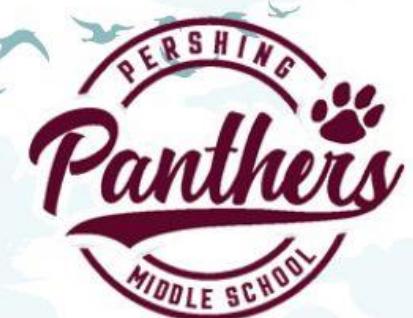
# 300+



# STUDENTS CONFIRMED



Pershing Middle  
School Foundation



# 6TH GRADE CAMP



March 15 - 20, 2026

## FUN FACT:

**March 17<sup>th</sup>** (during Pershing's 2026 week) marks the **80<sup>th</sup>** Anniversary of **6<sup>th</sup> Grade Camp** at Cuyamaca Outdoor School



# Sponsorship Update



## LAS PATRONAS

PARTNERING WITH THE SAN DIEGO COMMUNITY SINCE 1946

Las Patronas, \$7500 Mariachi Sponsor

- Working to deliver instruments

## Corporate Sponsorship

2 Black Panther Sponsors + Drama

- Garver Real Estate
- Crusaders Soccer

2 Jungle Panther Sponsors

- Kai Solutions
- Marine Street

4 Panther Claw Sponsors

- San Carlos Jewelers
- Pulse Performance
- InMotion Events
- Saint Orthodontics
- West Coast Smoke and Tap House

3 In-kind Sponsors

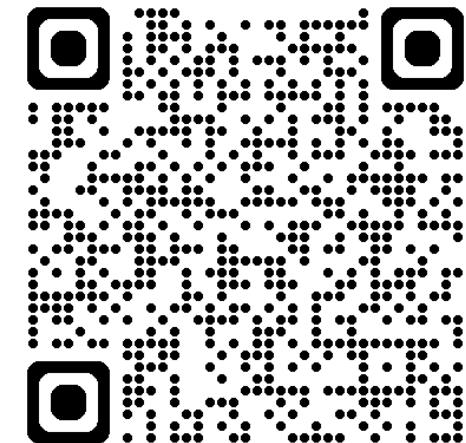
- Mac Printing
- Filippi's Pizza
- Mariachi Clothing Co

1 Drama Sponsor

- New View Optometric

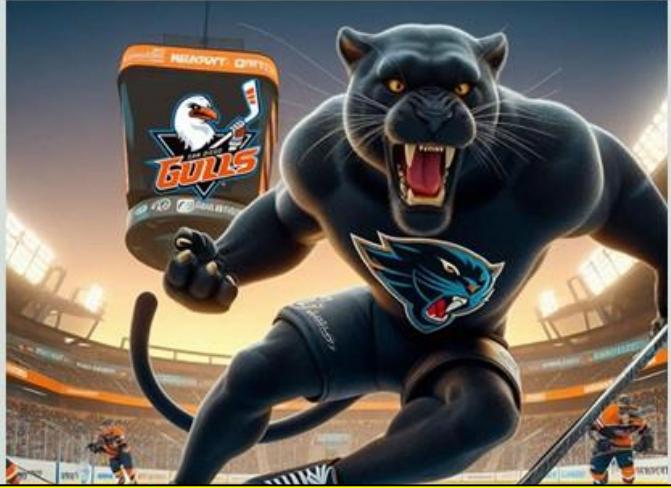
\$10,500 in Foundation Sponsorships

\$1250 in Drama Sponsorships





# Dine-Outs / Group Events



**THIS FRIDAY!**



HOME  
VS



ABBOTSFORD CANUCKS



First 30 tickets  
sold receive high-  
five tunnel  
experience!



[https://www.gofevo.com/  
event/Pershingmiddle24](https://www.gofevo.com/event/Pershingmiddle24)

7PM January 16, 2026

\$5 from each  
ticket sold benefits  
Pershing Middle  
School!



# Dine-Outs / Group Events

## COMPLETED

8/27/25



Pizza the Way it Oughta Be!

\$1032.49 Total Sales

**\$237.36 (25% back)**

9/3/25



\$1018.95 Total Sales

**\$203.80 (20% back)**

8/28  
Back to School  
Night

\$42.50



\$70



\$70



**\$182.50**

Board & Brew

10/15/25  
**\$132.23**

CHIPOTLE  
MEXICAN GRILL

11/5/25  
**\$148.23**

Ringers  
ROLLER RINK

8/19/25  
**\$340**



12/11/25  
**\$500**

DEL'S HIDEOUT  
FOOD + DRINK

1/6/26  
**\$323.32**

THIS FRIDAY



1/16/26

ONGOING  
20% back to Pershing

**PAPA JOHNS**

**\$642.56 (20% back)**

## Upcoming:

**1/24** Broken Yolk

**2/11** BJ's Brewhouse

**2/25** West Coast Smoke & Tap House

**3/12 (Springfest 530-7)**

- SD Mobile Bar & Pizza Truck

**3/14 and 3/15** Filippis

**4/7** Board & Brew

**4/30 (Dia del Nino)**

- Churro Addict

- The Empanada Maker

All our dine-outs can be found on Facebook and under ['Fundraising Events'](#) on our website

TOTAL SO FAR  
THIS YEAR:

**\$2067.44**



# Pershing Middle School Foundation

## Treasurer Update



# Treasurer's Report – January

## Summary and Highlights

### Account Balances - As of 1/12/2026

Account	1/12/2026 Balance
<b>Bank Accounts</b>	
Certificate of Deposit 1385	40,662.66
Drama Checking #1712	22,433.18
Pershing Checking #6022	177,543.37
<b>TOTAL Bank Accounts</b>	<b>240,639.21</b>
<b>Credit Card Accounts</b>	
Credit Card 2632	<b>-63.94</b>
<b>TOTAL Credit Card Accounts</b>	<b>-63.94</b>
<b>OVERALL TOTAL</b>	<b>240,575.27</b>

Recommend renewing CD for another 5 months.  
Additional \$503 interest to be earned.

#### How would you like to renew your CD?

Make a choice below to view your rate and term options

With my current balance of \$40,662.66

**3.00%**  
APY\*\*  
for 5 months

With less than my current balance

up to  
**3.00%**  
APY\*\*  
for 5 months



# Treasurer's Report – January

Transactions between 12/9/25 thru 1/12/26

Category	12/9/2025-1/12/2026	% of Total
<b>INCOME</b>		
6th Grade Camp	4,892.53	28.65 %
6th Grade Camp Scholarships	51.55	0.30 %
Corporate Matching	100.00	0.59 %
Corporate Sponsorship	1,500.00	8.79 %
Dine Out	551.43	3.23 %
Misc. Donation	9,843.06	57.65 %
US Bank Account Interest	0.77	0.00 %
US Bank CD Interest	135.15	0.79 %
<b>TOTAL INCOME</b>	<b>17,074.49</b>	<b>100 %</b>
<b>EXPENSES</b>		
Department Stipends	47.18	3.16 %
Teacher Special Events	494.21	33.05 %
Teacher Stipends	913.44	61.09 %
Treasurer Expenses	40.48	2.71 %
<b>TOTAL EXPENSES</b>	<b>1,495.31</b>	<b>100 %</b>
<b>TRANSFERS</b>		
TO Credit Card 2632	-9,071.43	100.00 %
<b>TOTAL TRANSFERS</b>	<b>-9,071.43</b>	<b>100 %</b>
<b>OVERALL TOTAL</b>	<b>6,507.75</b>	<b>100 %</b>



# Treasurer's Report – January

## Income & Expenses To Date

Banking Summary 8/1/2025 through 1/12/2026	
Category	8/1/2025- 1/12/2026
<b>INCOME</b>	
6th Grade Camp	78,719.33
6th Grade Camp Scholarships	653.92
Challenge Course	38.71
Corporate Matching	1,286.77
Corporate Sponsorship	10,500.00
Dine Out	2,155.89
Misc. Donation	15,940.58
Panther Pledge	27,937.54
US Bank Account Interest	3.09
US Bank CD Interest	662.66
<b>TOTAL INCOME</b>	<b>137,898.49</b>

<b>EXPENSES</b>	
7th Grade Enrichment	514.00
8th Grade Promotion Enrichment	5,249.98
Department Stipends	4,629.13
Domain & Software Fees	77.88
Foundation Operating Costs	518.33
Mariachi Instruments	7,493.06
Marketing & Signage	2,258.54
Misc. Expense - Special Approval	2,128.52
Panther Clubs	182.58
Staff Wellness	24.73
Taxes	505.00
Teacher Special Events	1,768.69
Teacher Stipends	7,752.26
Treasurer Expenses	40.48
<b>TOTAL EXPENSES</b>	<b>33,143.18</b>
<b>OVERALL TOTAL</b>	<b>104,755.31</b>



# Treasurer's Report – January

## Budget Line Items To Date

- Teacher Stipends – Spent \$7,752.26; 49% Remaining
- Department Stipends – Spent \$4,629.13; 61% Remaining
- Marketing & Signage – Spent \$2,258.54; 9% Remaining
- 66% of the budget available for the remainder of the fiscal year

Foundation Current Budget - Expenses Only 8/1/2025 through 1/11/2026 Using Foundation 2025-2026				Page 1
1/11/2026	Category	8/1/2025 Actual	- Budget	1/11/2026 Difference
	EXPENSES	<b>25,650.12</b>	<b>75,600.00</b>	<b>49,949.88</b>
	6th Grade Camp Transportation Only	0.00	6,000.00	6,000.00
	7th Grade Enrichment	514.00	8,500.00	7,986.00
	8th Grade Promotion Enrichment	5,249.98	7,000.00	1,750.02
	Campus Facilities & Improvements	0.00	1,000.00	1,000.00
	Challenge Course Prizes	0.00	5,500.00	5,500.00
	Department Stipends	4,629.13	12,000.00	7,370.87
	Domain & Software Fees	77.88	600.00	522.12
	Equity & Inclusion Education	0.00	1,000.00	1,000.00
	Field Trip Transportation	0.00	2,500.00	2,500.00
	Foundation Operating Costs	518.33	600.00	81.67
	Insurance - General Liability	0.00	750.00	750.00
	Marketing & Signage	2,258.54	2,500.00	241.46
	Misc. Expense - Special Approval	2,128.52	3,000.00	871.48
	Panther Clubs	182.58	2,000.00	1,817.42
	Panther Recognition	0.00	200.00	200.00
	Sports Equipment	0.00	500.00	500.00
	Staff Wellness	24.73	1,000.00	975.27
	Taxes	505.00	900.00	395.00
	Teacher Appreciation Week	0.00	2,500.00	2,500.00
	Teacher Special Events	1,768.69	2,000.00	231.31
	Teacher Stipends	<b>7,752.26</b>	<b>15,250.00</b>	<b>7,497.74</b>
	Treasurer Expenses	40.48	300.00	259.52
	<b>Net Difference:</b>	<b>-25,650.12</b>	<b>-75,600.00</b>	<b>49,949.88</b>



# Treasurer's Report – January

## Stipends To Date

FULL NAME	STIPEND	SPENT YTD	BALANCE (\$)	BALANCE (%)
Chris Ahrens	\$ 250.00	\$ -	\$ 250.00	100%
Adam Barry	\$ 250.00	\$ -	\$ 250.00	100%
Robert Bowman	\$ 250.00	\$ -	\$ 250.00	100%
Erik Carroll	\$ 250.00	\$ -	\$ 250.00	100%
Conrado Castro	\$ 250.00	\$ -	\$ 250.00	100%
Aracely Cervantes	\$ 250.00	\$ -	\$ 250.00	100%
Lisa Dowling	\$ 250.00	\$ -	\$ 250.00	100%
Eric Edwards	\$ 250.00	\$ -	\$ 250.00	100%
Brad Endicott	\$ 250.00	\$ -	\$ 250.00	100%
Joseph Garland	\$ 250.00	\$ -	\$ 250.00	100%
Gaute Halvorsen	\$ 250.00	\$ -	\$ 250.00	100%
Brianne Hemmingson	\$ 250.00	\$ -	\$ 250.00	100%
Deborah Holt	\$ 250.00	\$ -	\$ 250.00	100%
Blanca Inouye	\$ 250.00	\$ -	\$ 250.00	100%
Andrew Jensen	\$ 250.00	\$ -	\$ 250.00	100%
Oscar Lopez Camacho	\$ 250.00	\$ -	\$ 250.00	100%
Melissa Maggio	\$ 250.00	\$ -	\$ 250.00	100%
Sara Morrone	\$ 250.00	\$ -	\$ 250.00	100%
Elizabeth Mullin	\$ 250.00	\$ -	\$ 250.00	100%
Jennifer Murphy	\$ 250.00	\$ -	\$ 250.00	100%
Jarron Paige	\$ 250.00	\$ -	\$ 250.00	100%
Brett Patrick	\$ 250.00	\$ -	\$ 250.00	100%
Stacy Robe	\$ 250.00	\$ -	\$ 250.00	100%
Siri Ruckle	\$ 250.00	\$ -	\$ 250.00	100%
Eli Salazar	\$ 250.00	\$ -	\$ 250.00	100%
	<b>\$ 15,250.00</b>	<b>\$ (7,752.26)</b>	<b>\$ 7,497.74</b>	<b>49%</b>

DEPARTMENT	STIPEND	SPENT YTD	BALANCE (\$)	BALANCE (%)
Advanced Engineering	\$ 2,000.00	\$ (527.47)	\$ 1,472.53	74%
English	\$ 1,000.00	\$ -	\$ 1,000.00	100%
History	\$ 1,000.00	\$ -	\$ 1,000.00	100%
Math	\$ 1,000.00	\$ -	\$ 1,000.00	100%
PE	\$ 1,000.00	\$ (993.76)	\$ 6.24	1%
Science	\$ 5,000.00	\$ (2,323.97)	\$ 2,676.03	54%
SLIM	\$ 1,000.00	\$ (783.93)	\$ 216.07	22%
	<b>\$12,000.00</b>	<b>\$ (4,629.13)</b>	<b>\$ 7,370.87</b>	<b>61%</b>

Teachers who have the full stipend available.  
Refer to report for complete list.



# Treasurer's Report – January

## Checks / Charges between 12/9/25 thru 1/12/26

### Foundation Itemized Payees 12/9/2025 through 1/11/2026

1/11/2026	Date	Account	Num	Category	Memo	Amount	Page 1
<b>EXPENSES</b>							
	<b>Adriana Olivares</b>					<b>-10,630.68</b>	
						<b>-40.48</b>	
12/11/2025		Pershing Checking #6022 4230		Treasurer Expenses	Renewal Fee, Accounting Supplies	-40.48	
	<b>Anastacia Burt</b>					<b>-248.18</b>	
12/18/2025		Pershing Checking #6022 4234		Teacher Stipends	Classroom Supplies	-248.18	
	<b>Austin Green</b>					<b>-37.26</b>	
12/13/2025		Pershing Checking #6022 4231		Teacher Stipends	Classroom Supplies	-37.26	
	<b>Jennifer Moreno</b>					<b>-126.91</b>	
12/13/2025		Pershing Checking #6022 4232		Department Stipends	Science	-47.18	
12/13/2025		Pershing Checking #6022 4233		Teacher Stipends	Classroom Supplies	-49.03	
1/10/2026		Pershing Checking #6022 4238		Teacher Stipends	Forced Motion Experiment	-30.70	
	<b>MAC Printing Inc.</b>					<b>-634.65</b>	
12/24/2025		Credit Card 2632	TXFR	Marketing & Signage	Corporate Sponsorship Banners	-581.85	
1/10/2026		Credit Card 2632	TXFR	Marketing & Signage	Corporate Sponsorship Banners	-52.80	
	<b>Mariachi Clothing Company</b>					<b>-8,489.58</b>	
12/19/2025		Credit Card 2632	S	--Split--	Invoice #341 Instruments	-8,489.58	
	<b>Melanie Kray</b>					<b>-494.21</b>	
1/10/2026		Pershing Checking #6022 4239		Teacher Special Events	Staff Holiday Event	-494.21	
	<b>Rachel Rice</b>					<b>-250.00</b>	
12/18/2025		Pershing Checking #6022 4235		Teacher Stipends	Classroom Supplies	-250.00	
	<b>Rebeca Tamez</b>					<b>-41.35</b>	
12/18/2025		Pershing Checking #6022 4236		Teacher Stipends	Orchestra Music	-41.35	
	<b>Susan Benson</b>					<b>-189.66</b>	
1/10/2026		Pershing Checking #6022 4240		Teacher Stipends	Classroom Supplies	-189.66	
	<b>Tax.com</b>					<b>-11.14</b>	
1/6/2026		Credit Card 2632		Drama SLEF Est. 2023	1099 Filing	-6.14	
1/6/2026		Credit Card 2632		Taxes	1099 Filing Prepay	-5.00	
	<b>William Hawthorne</b>					<b>-67.26</b>	
1/10/2026		Pershing Checking #6022 4237		Teacher Stipends	Sensory Toys	-67.26	
<b>TRANSFERS</b>							
	<b>MAC Printing Inc.</b>					<b>-9,071.43</b>	
						<b>-581.85</b>	
12/30/2025		Pershing Checking #6022		Credit Card 2632	Corporate Sponsorship Banners	-581.85	
	<b>Mariachi Clothing Company</b>					<b>-8,489.58</b>	
12/30/2025		Pershing Checking #6022		Credit Card 2632	Invoice #341 Instruments	-8,489.58	
<b>OVERALL TOTAL</b>						<b>-19,702.11</b>	



# Pershing Middle School Foundation

New/Old Business / Q&A



# Old Business/New Business/Dates/Q&A

## Old Business:

- Camp updates
- Pershing Theater

## New Business:

- Need a 2026-27 Treasurer
- Mariachi
  - Dia del Nino Festival
- Graphic Design
  - 5x20 banner for front fence

## Upcoming Dates:

- San Diego Gulls – 1/16
- Spring Fest – 3/12
- Dia del Nino – 4/30





**Pershing Middle  
School Foundation**

# **THANK YOU!**