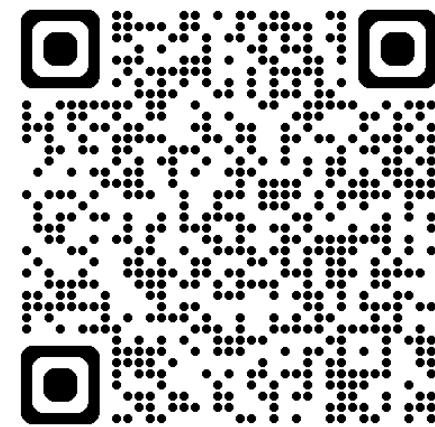




Pershing Middle School Foundation

November Meeting

Starts at 6.00PM
Welcome!



**(EVERYONE!)
PLEASE
CLICK HERE
OR SCAN TO
SIGN IN!**



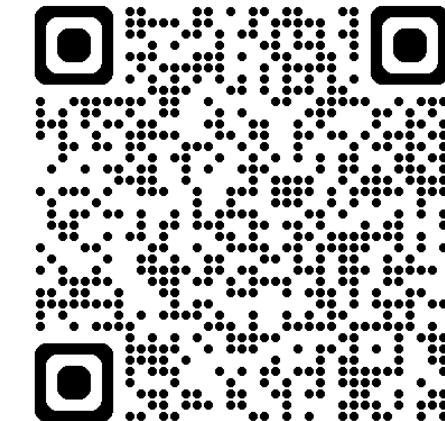
Pershing Middle School Foundation

November Meeting

Starts at 6.00PM
Welcome!

(EVERYONE!)
[PLEASE CLICK HERE OR SCAN TO SIGN IN!](#)

- Quorum Check
- Sound Check
- Start Transcription





Welcome! Meeting Logistics

Thank you for joining us!

- Remote vs In-Person – It all counts!!!! THANK YOU FOR BEING HERE!
- (Everyone) [Please Sign-in!](#) (You can also express interest for volunteering whilst signing in!)
 - Staff
 - Parents / Guardians / Students
 - Anyone attending - Remote / In-person
- We normally keep to **60 minutes** or less!
- Teams is **automatically transcribing** notes
- Please be aware side conversations make it **REALLY** difficult for remote folks to hear!
- Questions asked in the room should be repeated so everyone in the room and online can hear – Everyone please help with this!
- We invite and welcome **ALL** discussion / opinions / feedback / questions!
- Board Members and At Large Board Members will motion and vote on decisions – A motion is made, seconded, discussed, and voted on.
- Meetings will normally be the **2nd Wednesday** each month
- **Each month we will have a Principal, Board and Treasurer's Report!**

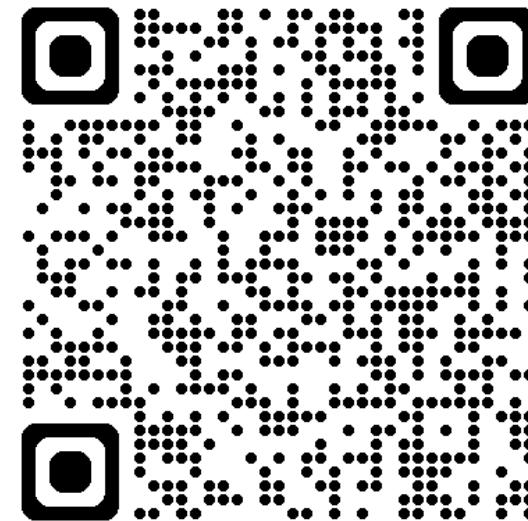




Sign in form special plug!

1. Sign-in
2. Provide Feedback
3. Volunteer Interest

<https://forms.cloud.microsoft/r/KDG1mHySMQ>





Agenda

- Approve October Minutes
- Principal Updates
- Board Updates
 - 6th Grade Camp
 - Sponsorship Drive
 - Dine-outs
- Treasurer Updates
- Old Business / New Business
 - Camp Updates
 - Drama
 - Orchestra/Band Concerts
- Maybe some terrible Dad jokes throughout.





Pershing Middle School Foundation

Minutes Approval



October Minutes Approval

- Thank you, Ann, for recording and writing up minutes
- Last meeting was October 8th 2025
- Approval of October Minutes



OCTOBER
MINUTES

REQUIRED ACTION: Motion from a Board Member / At-large Board Member to move to approve the minutes as written, Second, Any discussion, and then vote.

Teacher
stipends
at work!



Ms. Imonen's
7th/8th Grade History Class

THANK YOU FOR YOUR DONATIONS!



Pershing Middle School Foundation

Principal Report



Principal Report

- Thank you, Principal Kray, for all you do for Pershing Middle School and the Foundation!





Pershing Middle School Foundation

Board Updates



6th Grade Camp



pershingmiddleschoolfoundation.org/6th-grade-camp



November Update

Attendance:

Yes - 247
No - 12
Unsure - 19
No Reply - 106

Payment Method:

Pay in Full - 151
Payment Plan - 63
Scholarship Request - 33

Current Scholarship Request Amt
~approx~ \$11,073



Corporate Sponsorship Update



[Corporate Sponsorship](#)

2 Black Panther Sponsors + Drama

- Garver Real Estate
- Crusaders Soccer

2 Jungle Panther Sponsors

- Kai Solutions
- Marine Street (in progress)

4 Panther Claw Sponsors

- San Carlos Jewelers
- Pulse Performance
- InMotion Events
- Saint Orthodontics

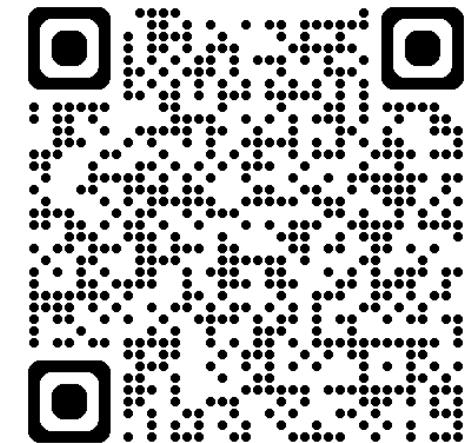
1 In-kind Sponsor

- Mac Printing

\$10,000 in Foundation Sponsorships

\$1000 in Drama Sponsorships

Need to approve sign budget Durgin treasurer's report.





Dine-Outs / Group Events

COMPLETED

August 27th



\$1032.49 Total Sales
\$237.36 (25% back)

September 3rd



\$1018.95 Total Sales
\$203.80 (20% back)

August 28th
Back to School Night

\$42.50



\$70



\$70



\$182.50



Board & Brews

10/15/25
\$132.23

CHIPOTLE
MEXICAN GRILL

11/5/25 \$148.23

WHAT'S AHEAD..

January



1/16/26

DEL'S HIDEOUT
FOOD + DRINK

1/6/26

\$1244.12

ONGOING

20% back to Pershing

PAPAJOHNS

\$642.56 (20% back)

PAPAJOHNS
LOCALLY OWNED & OPERATED

ONLINE
FUNDRAISER
RECAUDACIÓN DE FONDOS EN LÍNEA

GIVING BACK NEVER TASTED SO GOOD!
DEVOLVER NUNCA SABÍA TAN BUENO

SUPPORT THE PERSHING FOUNDATION!
APORTA A LA FUNDACIÓN PERSHING



ONLINE DEAL!
30% OFF

Regular Menu price when you order online
at papajohns.com

(Precio regular del menú cuando pides en línea en papajohns.com)

Use promo code: PERSHING

EXPIRES 06.30.25

20% of your purchase will benefit:



All our dine-outs can be found on Facebook and under
['Fundraising Events' on our website](#)

TOTAL SO FAR
THIS YEAR:



Pershing Middle School Foundation

Treasurer Update



Treasurer's Report - October

Summary and Highlights

Account Balances - As of 11/10/2025

Account	11/10/2025 Balance
Bank Accounts	
Certificate of Deposit 1385	40,397.15
Pershing Checking #6022	182,131.91
TOTAL Bank Accounts	222,529.06
Credit Card Accounts	
Credit Card 2632	-493.39
TOTAL Credit Card Accounts	-493.39
OVERALL TOTAL	222,035.67

Drama Fund remains unchanged in the amount of \$23,375.51



Treasurer's Report – October

Summary and Highlights

Financial Performance Overview

Total Income

\$106,996.98

Strong revenue driven primarily by 6th Grade Camp registrations (\$58,996.64) and Panther Pledge donations (\$472.07). Corporate sponsorships contributed \$6,000.00, with additional support from 6th Grade Camp scholarships (\$451.82) and matching gift (\$100.00).

Total Expenses

\$21,729.74

Expenses included department stipends (\$1,847.71), teacher stipends (\$1,262.85), marketing and signage (\$1,074.36), and tax preparation (\$450.00). Operating costs (\$355.14) and miscellaneous expenses (\$332) rounded out the month's spending.

\$85,267

Net Income

As of 11/10/2025

\$222,529

Total Bank Accounts

As of 11/10/2025

71%

Budget Remaining

\$54,505.21 unspent



Treasurer's Report - October

Income To Date

INCOME	
6th Grade Camp	58,996.64
6th Grade Camp Scholarships	573.26
Book Fair	2,240.59
Challenge Course	38.71
Corporate Matching	130.00
Corporate Sponsorship	10,000.00
Dine Out	1,181.53
Misc. Donation	5,500.00
Panther Pledge	27,937.54
US Bank Account Interest	1.56
US Bank CD Interest	397.15
TOTAL INCOME	106,996.98

Total Income - \$45,759.75 (excluding 6th Grade Camp and Book Fair)



Treasurer's Report – October

Budget Performance Analysis

Expenses to date totaled \$21,729.74 against an annual budget of \$76,234.95, leaving 71% of the budget available for the remainder of the fiscal year.



Teacher Stipends

Spent: \$6,354.49 Budget: \$15,250.00

58% Remaining



Department Stipends

Spent: \$3,397.38 Budget: \$12,000.00

72% Remaining



Marketing & Signage

Spent: \$1,074.36 Budget: \$1,074.36

Fully Utilized

Unspent Categories

- Sports Equipment: \$500
- Treasurer Expenses: \$300
- Turkey Trot: \$120
- Equity & Inclusion Education: \$1,000

Partially Spent

- Misc. Expense: \$2,668.00 remaining
- Panther Clubs: \$1,817.42 remaining
- Staff Wellness: \$975.27 remaining
- Tax Preparation: \$450 remaining

Available Resources

- Field Trip Transportation: \$2,500
- Teacher Appreciation: \$2,500
- Insurance – General Liability: \$750
- Campus Improvements: \$1,000



Treasurer's Report - October

Budget Line Items To Date



Treasurer's Report – October

Expenses / Checks between 10/7/25 thru 11/10/25

Antoni Hanus				-273.31	
	11/7/2025	4218	Foundation Operating Costs	Panther Pledge Thank You Cards	-273.31
Barnes & Noble Booksellers					-681.93
	10/24/2025		Department Stipends	SLIM	-681.93
Corinne Tucker					-250.00
	10/25/2025	4213	Teacher Stipends	Classroom Supplies	-250.00
Daniel Wilkerson					-99.76
	11/7/2025	4219	Misc. Expense - Special Approval	Fall 2025 Girls' Basketball Pizza Party	-99.76
Denise Tayco					-366.76
	10/29/2025	4216	Department Stipends	Science	-366.76
Devan Coppess					-581.87
	10/9/2025	4206	Teacher Stipends	Classroom Supplies	-581.87
Eric Polyn					-169.55
	10/9/2025	4205	Department Stipends	Science	-169.55
GS-JJ					-107.85
	10/18/2025		Misc. Expense - Special Approval	Fall 2025 Track & Field Pins	-107.85
Jayme Wynn					-82.58
	10/9/2025	4210	Panther Clubs	BSU Balance	-82.58
John Arce					-270.83
	10/9/2025	4204	Marketing & Signage	Mission Times Courier Ad	-189.00
	10/25/2025	4212	Foundation Operating Costs	Zip Ties for Sponsor Signs	-81.83
Justin Necaise					-81.00
	10/25/2025	4215	Misc. Expense - Special Approval	Fall 2025 Boys' Basketball Pizza Party	-81.00

Lila Reading				-71.60	
	11/6/2025	4217	Teacher Stipends	Classroom Supplies	-71.60
Lindsay Olson				-198.00	
	10/9/2025	4207	Department Stipends	SLIM	-102.00
	10/9/2025	4208	Teacher Stipends	Gamma Yearly Online Subscription	-96.00
MAC Printing Inc.				-885.36	
	10/24/2025		Marketing & Signage	Corporate Sponsorship Banners	-885.36
Melissa Maggio				-527.47	
	10/9/2025	4203	Department Stipends	Advanced Engineering	-527.47
Sharon Kalish				-47.75	
	10/9/2025	4209	Teacher Stipends	Water Bottles	-12.99
	10/25/2025	4214	Teacher Stipends	Nurse Supplies	-34.76
Summit Financial Group				-450.00	
	10/29/2025		Tax Preparation	Invoice #22969JN TY2024	-450.00
Suzanne Mitchell				-215.63	
	10/16/2025	4211	Teacher Stipends	Classroom Supplies	-215.63
Target				-43.39	
	10/29/2025		Misc. Expense - Special Approval	Fall 2025 Track & Field Drinks, Cookies	-43.39
OVERALL TOTAL				-5,404.64	

(1) Motion to Approve the list above.

(2) Motion to Increase Foundation Operating Costs and Marketing & Signage Budgets



Pershing Middle School Foundation

New business...

Create Separate Checking Account for Drama

Benefits

Clear Budget Tracking

Easily monitor drama-related income and expenses without mixing with general funds.

Improved Transparency

Enhances accountability for purchases, reimbursements, and donations.

Simplified Reporting

Facilitates clean financial reports for drama events, grants, or audits.

Empowered Ownership

Gives drama coordinators more autonomy over their budget.

Streamlined Fundraising

Donations and ticket sales can be deposited directly into the drama account.

Credit Card Use

Purchases can be done via the credit card and paid with respective checking account.

Challenges to Consider

Administrative Overhead

Requires setup, reconciliation, and possibly separate tax reporting.

Limited Access

Signatories would remain the same, coordination required for any urgent purchases.

Compliance Complexity

Must align with school district or nonprofit financial policies.



Pershing Middle School Foundation

Old business / Q&A...



Old Business/New Business/Dates/Q&A

Old Business:

- Camp updates
- Orchestra/Band – Las Patronas on-site October 17, waiting to hear
- Drama
- Mission Times Courier
 - Article about Jackson stop sign
 - Story for Nov 14 from ASB

New Business:

- Sports grant, Smart and Final
- Separate Drama Checking Account
- Need a 2026-27 Treasurer
- Turkey Trot Prizes

Upcoming Dates:

- Auditions for Drama – 11/18
- Del's Hideout – 1/6
- San Diego Gulls – 1/16





Pershing Middle School Foundation

Thank You / Appreciation