

**Job Title:** Lead – Network & Scheduling

**Company:** LIAT (2020) Limited

**Location:** Antigua & Barbuda

**About LIAT2020:** LIAT (2020) Limited is an innovative and dynamic start-up airline on a mission to connect the sub region with the rest of the world, disrupting the regional aviation industry by providing affordable and efficient travel solutions. Committed to delivering a seamless and exceptional flying experience, we prioritize sustainability and profitability. As we embark on this exciting journey, we are seeking a highly motivated and results-driven Lead – Network & Scheduling.

**Our Company Culture:**

Recognising that our employees have choices, we place a strong emphasis on creating and maintaining a positive working culture. Our company thrives on a friendly and informal work environment where everyone, regardless of their position, is treated with respect and consideration. As Lead – Network & Scheduling, you will play a crucial role in supporting this positive work environment.

**Position Overview:** LIAT (2020) Limited is seeking a highly motivated and results-driven Lead – Network & Scheduling to join our team. The Lead will design, oversee and optimise a flight schedule suitable for LIAT20's route network, given the operational and Station constraints for purposes of maximizing yield and profit; analyse such factors as passenger demand, fuel efficiency, aircraft availability, and regulatory constraints for planning and adjustment of flight routes accordingly.

**Key Responsibilities:**

- Ensure flight-revenue-optimization through management and sale of seats at the highest possible fare level.
- Perform monitoring and quality control functions of the Company's Revenue Management System.
- Work collaboratively with the Sales & Marketing team in their sales and promotional efforts for purposes of deriving maximum yield per seat/mile.
- Keep abreast of industry and market socio-economic trends and make recommendations to improve the market position of the airline.
- Produce on a weekly basis Advance Booking Reports and Projected Revenues as they relate to the current month and the next three months. These are to be shared with the entire commercial team.
- Produce reports as may be required on market performance.
- Ensure the optimization of revenue through efficient management of the airline's flight schedule.
- Research and determine information needed to update any planned, new and changed flights into the flight schedule and database.
- Monitor information on passenger loads and other data on HITIT, to make short term changes to maintain profitability of flights.
- Review the performance of recent flight schedules and compare to benchmark data to project schedule requirements.

- Liaise with the HITIT system administrator and the Revenue Management Lead to perform cost analyses of specific flights to determine the profitability derived from operating versus cancelling those flights.
- Coordinate key characteristics of the flight schedule such as distance, fares, flying time and whether the flight is non-stop or connecting.
- Update HITIT on additions of new aircraft type, flight schedule and airports and their operating hours.
- Manage the organization of notification queues whenever alterations or major changes to the flight schedule occur.
- Perform such other duties as may be reasonably required as commensurate with the position

**Required Qualifications and Experience:**

- A Bachelor of Science degree in Economics, mathematics or Finance and/or other suitable combination of education and experience.
- Experience in airline revenue models, demand and financial forecasting
- Three (3) – Five (5) years of experience working within an airline scheduling or Revenue Management Department.
- Experience in Airline Operational Procedures.
- Proficient at MS Office Suite.

**Benefits:**

- Competitive remuneration package.
- Opportunity to shape the strategic future of a revamped regional start-up airline.
- Exciting, collaborative, and innovative work environment.

*This is a description of the job as it is presently constituted. In order to support the company's efforts to attract and retain the ideal incumbent to perform the duties, it is normal practice to periodically review job descriptions for current and accurate relevancy, as jobs change over time and job descriptions need to be reflective of these changes. The review process is a collaborative effort involving the position supervisor and the employee performing the job. You are therefore expected to participate fully in such discussions. In all cases, it is LIAT20's aim to reach agreement on reasonable changes, but where it is not possible to reach agreement LIAT20 reserves the right to make reasonable changes to your job descriptions which are commensurate with the company's objectives and your grade after consultation with you.*