



Certified Lean Six Sigma Green Belt

Accredited by: Council of Six Sigma Certification, USA
Course by: Institute for Industrial Performance & Engagement

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Let us start the journey

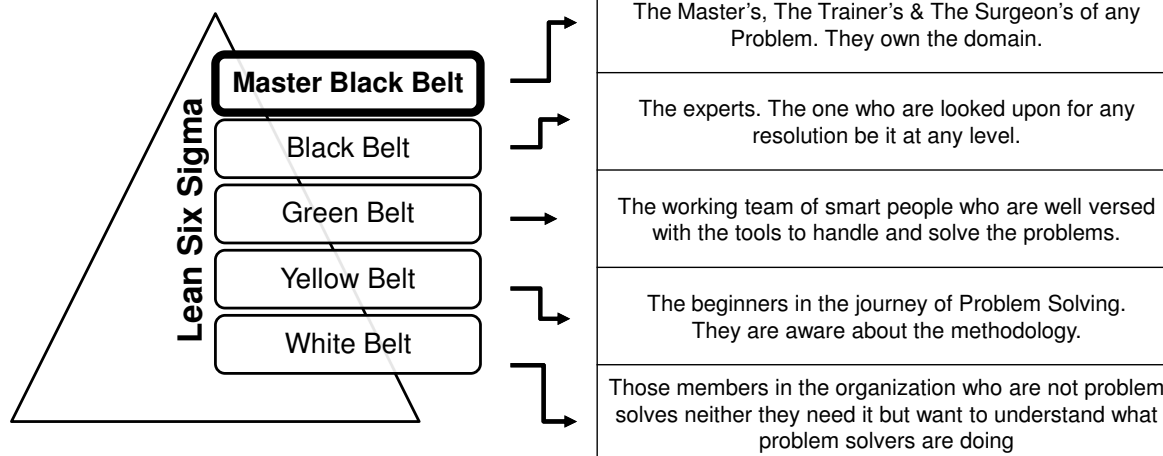
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Lean Six Sigma

The level of expertise

Level of Expertise





Six Sigma Overview and Project Definition

Is 99% Good Enough?



99% Good (3.8 Sigma)

20k lost articles of mail per hour

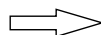
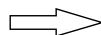
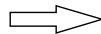
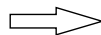
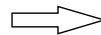
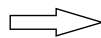
Unsafe drinking water for almost 15 minutes each day

5,000 incorrect surgical operations per week

Two short or long landings at most major airports each day

200,000 wrong drug prescriptions each year

No electricity for almost seven hours each month



99.99966% Good (6 Sigma)

Seven articles lost per hour

One unsafe minute every seven months

1.7 incorrect surgical operations per week

One short or long landing every five years

68 wrong prescriptions per year

One hour without electricity every 34 years

What Is Six Sigma?



❑ Sigma (σ) is:

- The 18th letter of the Greek alphabet
- Sigma is the symbol for standard deviation
- A measure of variation

❑ Six Sigma has a history and is:

- A Vision
- A Philosophy
- A Management System
- An Aggressive Goal
- A Tool Box
- A Vehicle for Customer Focus



Six Sigma is a comprehensive system.

The History of Six Sigma

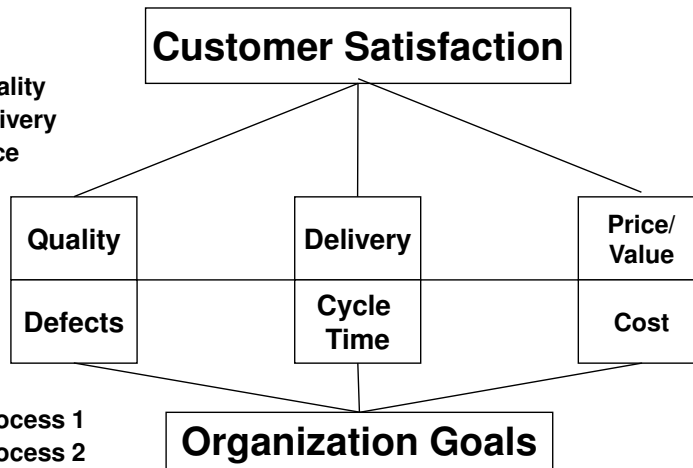


- ❖ 1987: Motorola Chief Executive declares Motorola will be at 6σ by 1992 (5-year goal)
- ❖ 1988: Original Six Sigma consortium is formed
 - ❖ **Motorola, Raytheon, ABB, CDI, Kodak**
- ❖ 1989/1990: **IBM, DEC** try Six Sigma -- and fail
- ❖ 1993: Larry Bossidy of **AlliedSignal** embraces a new approach to Six Sigma: Dedicated Green Belts with a supporting infrastructure
- ❖ 1995: Jack Welch of **General Electric** adopts Six Sigma
- ❖ 1996/97: Six Sigma implementation begins enmass as companies observe the success of Allied and GE
 - ❖ **Siebe, Bombardier, Whirlpool, Navistar, Gencorp, Lockheed Martin, Poloroid, Sony, Nokia, John Deere**
- ❖ 1997/98: Number of Six Sigma companies grows rapidly
 - ❖ **Siemens, BBA, Seagate, Compaq, PACCAR, Toshiba, McKesson, AmEx, ...**
- ❖ 1999: Starting to see exponential growth. ASQ begins offering Six Sigma training courses
 - ❖ **Johnson & Johnson, Air Products, Maytag, Dow Chemical, Dupont, Honeywell, PraxAir, Ford, BMW, Johnston Controls, Samsung**
- ❖ 2000: **Onwards all progressive organizations across globe are Deploying Six Sigma**

Customer Satisfaction



Products
 CTQ – Critical to Quality
 CTD – Critical to Delivery
 CTP – Critical to Price



Processes
 CTP₁ – Critical to Process 1
 CTP₂ – Critical to Process 2
 CTP₃ – Critical to Process 3

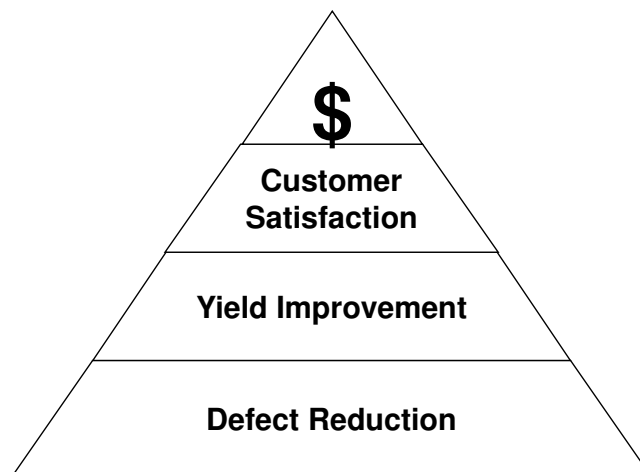


Find out what is critical to the customer.

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The Goals of Six Sigma

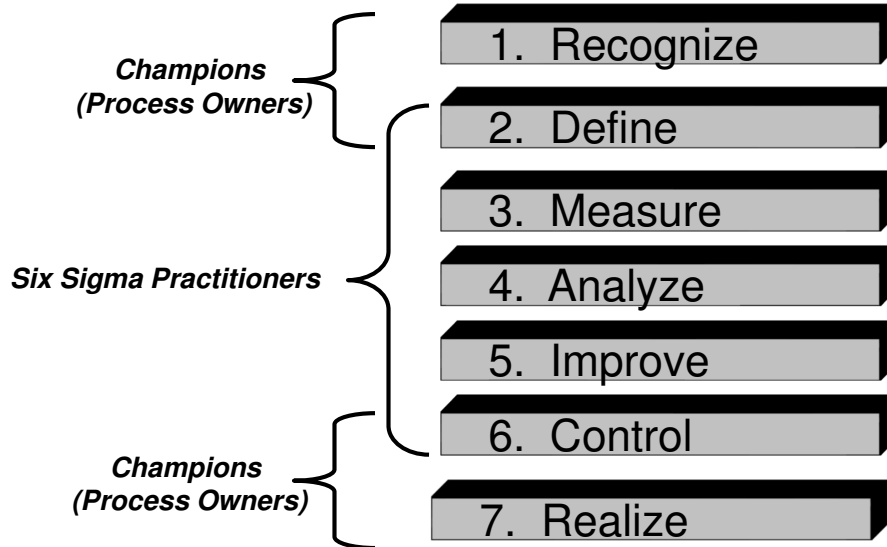
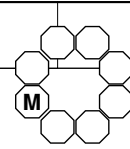


The bottom line: Higher net income

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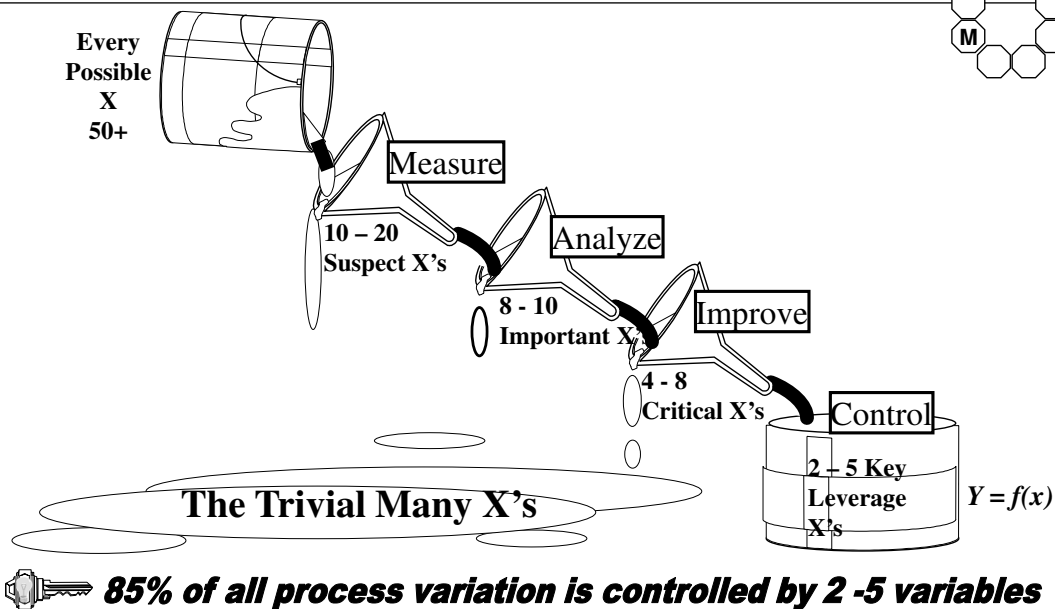
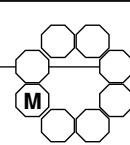
Six Sigma is a Methodology



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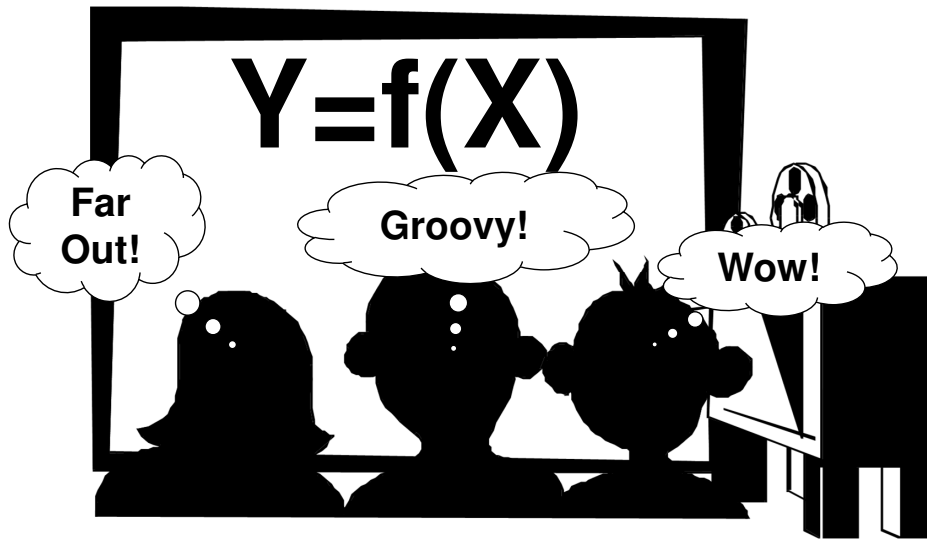
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The Six Sigma Methodology - MAIC



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Six Sigma Magic: $Y=f(X)$

- ❖ Common Sense:
 - The output is a function of the inputs.
- ❖ The Magic:
 - Which inputs are significant?
 - What is the relationship between the output (Y) and the inputs (X's)?
- ❖ Six Sigma Process:
 - Establishes this relationship to be used for optimization and improvement

❖ Metrics are essential for:

- Determining project priorities
- Establishing product and process baselines
- Tracking/reporting process improvements

❖ Six Sigma metrics:

- DPU (defects per unit)
- RTY (rolled throughput yield)
- DPMO (defects per million opportunities)
- Sigma level (and z-score)

Defects Vs. Defectives

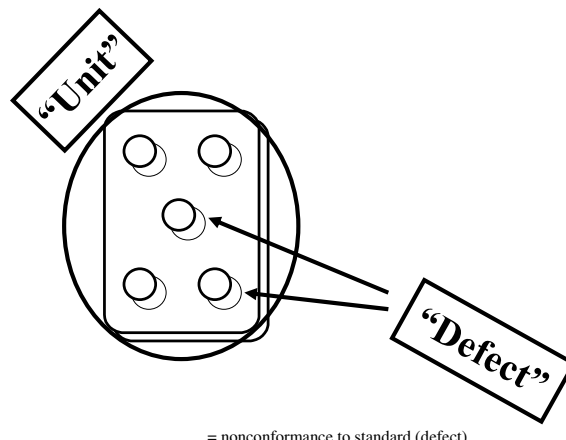
❖ Defective

- A unit containing at least one defect.

❖ Defect

- Any single non-conformance on a unit.

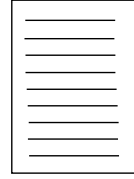
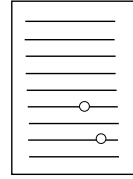
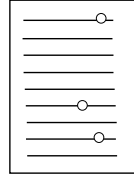
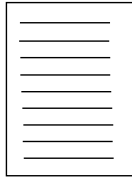
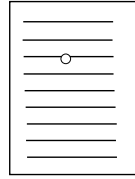
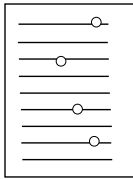
- ❖ The single defective unit shown here has 3 individual defects.



Defect Vs. Defective



Certificates



How many defects?

How many defectives?

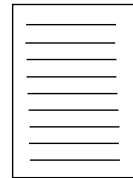
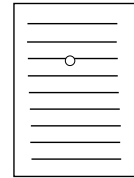
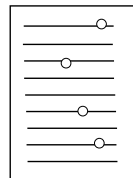
Classical Yield, % Defective, DPU



❖ **What's the "Yield"?**

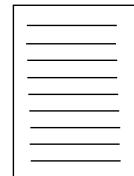
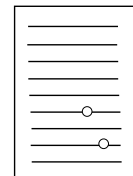
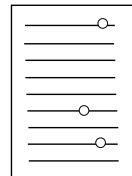
❖ **% Defective?**

❖ **Defects / Unit (dpu)**

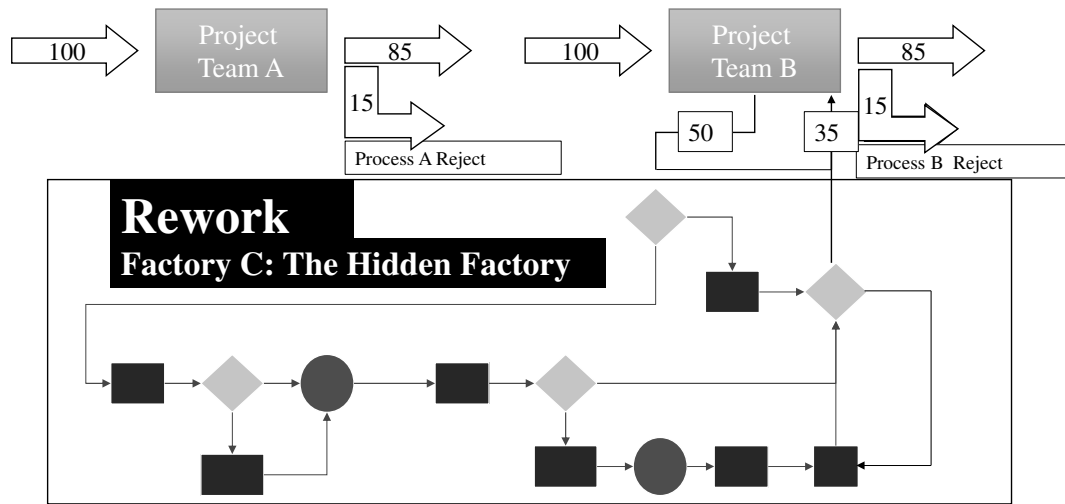


$$\% \text{Defective} = 1 - \text{Yield}$$

$$\text{Defects per unit} = \frac{\text{Total Defects}}{\text{Total Units}}$$



Classical Yield



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Common Process Metrics



❖ IPY_{OLD} -- in-process yield

- Many organizations count only defective units

$$\text{IPY} = \frac{\text{Units shipped to next process}}{\text{Units started in this process}}$$

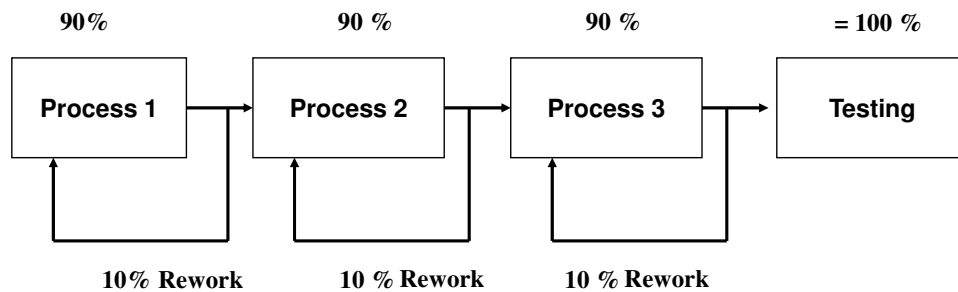
- Or sometimes they may account for rework

$$\text{IPY} = \frac{\text{Units processed without any defects}}{\text{Units started in this process}}$$

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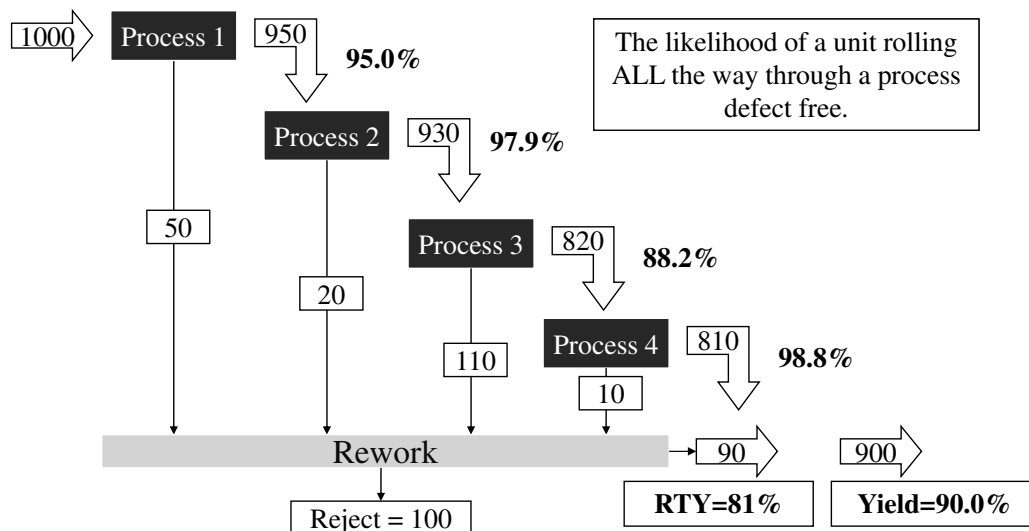
Rolled Throughput Yield

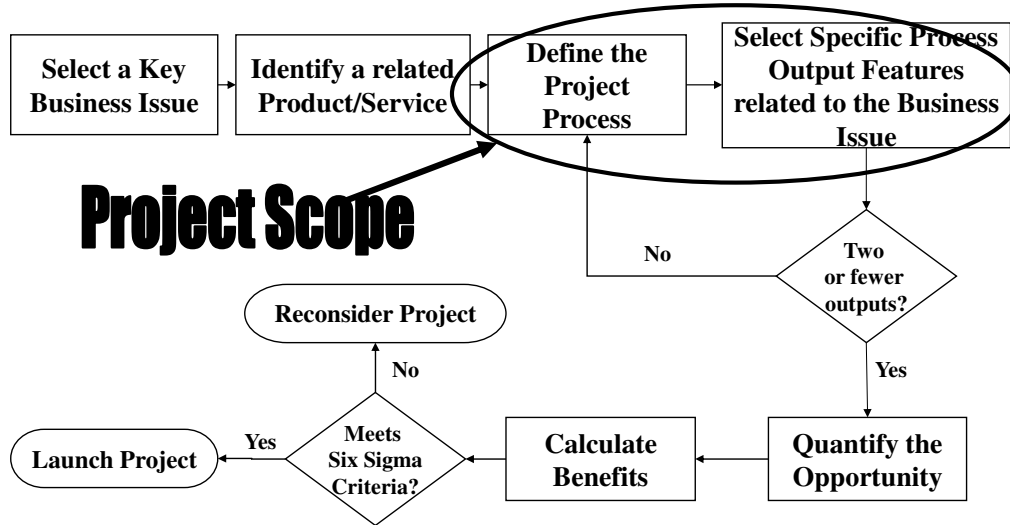


Yield of the process = No rejection has occurred = 100 %

Rolled Throughput Yield of the process = .9 X .9 X .9 = 72.9 %

Rolled Throughput Yield





Six Sigma Problem Statements

❖ A problem statement has the form:

“**WHAT** is wrong

WHERE it happened

WHEN it occurred

TO WHAT EXTENT and

I KNOW THAT BECAUSE...”

❖ A problem statement:

- Does not include causes of the deficiency.
- Does not include likely actions or solutions.
- Is clear and concise and specific.

What is Wrong and Where Does it Happen?



- ❖ A good problem statement will clearly define **WHAT** is wrong. Examples:
 - “Customers are not satisfied with my ordering service...”
 - “Equipment availability is poor...”
 - “Document correctness is insufficient...”

- ❖ A good problem statement will clearly define **WHERE** the problem occurs. Examples:
 - “Customers *in the Midwest Region* are not satisfied with my ordering service...”
 - “Equipment availability *for Urgent Care* is poor...”
 - “Document correctness is insufficient *in Billing*...”

When Was This Seen?



- ❖ A good problem statement will clearly explain **WHEN** the problem occurred.
 - “Customers in the Midwest Region are not satisfied with my ordering service. *Starting in January...*”
 - “Equipment availability for Urgent Care is poor. *Since the consolidation of services...*”
 - “Document correctness is insufficient in Billing *after the introduction of flexi-forms*”

How Widespread is the Problem?



- ❖ A good problem statement will clearly explain the **EXTENT** of the problem.
 - “Customers in the Midwest Region are not satisfied with my ordering service. Starting in January, **complaints have increased 15%...**”
 - “Equipment availability for Urgent Care is poor. Since the consolidation of services, delays caused by lack of availability **have increased by 40%...**”
 - “Document correctness is insufficient in Billing after the introduction of flexi-forms. **Errors have increased 28%...**”

What is the Standard?



- ❖ A good problem statement will clearly explain **HOW I KNOW** there is a problem. Examples:
 - “Customers in the Midwest Region are not satisfied with my ordering service. Starting in January, complaints have increased 15% **at a time when complaint rates from other regions have remained static**”
 - “Equipment availability for Urgent Care is poor. Since the consolidation of services, delays caused by lack of availability have increased by 40% **when the patient traffic has increased by only 5%**”
 - “Document correctness is insufficient in Billing after the introduction of flexi-forms. Errors have increased by 28% **when the goal of the project was to reduce errors by 90%**”

Defining Project Metrics



❖ Baseline

- Average of last 6-12 months

❖ Entitlement:

- Entitlement is the best, potential performance of a process based on the process design
- Practically, entitlement can be estimated by:
 - The best, short-term observation of the process
 - The best, short-term observation of a similar process
 - The performance after subtracting special-cause variation

Six Sigma Teams



❖ The purposes of Teams:

- Large pool of process knowledge
- Work distribution
- Ease of communication
- Incremental buy-in by the major players
- Dissemination of the Six Sigma culture

❖ The problem solution will come from the team. Choose the members wisely.

❖ A Green Belt who works his project alone does his organization and himself a great disservice.

Team Selection



- ❖ Process Expert: The magician
- ❖ Process Owner: The department head
- ❖ Process Leader: Operations supervisor
- ❖ Process Do-er: Operator or implementer
- ❖ Project Leader: Green/Black Belt
- ❖ IT/IS Expert: Information systems representation

AND

- ❖ Supporters: Individuals external to the process but must buy-in to the solution in order for the project to be successful