



**PARTNERING TO CREATE VALUE**

**ODYSSEY ALLIANCE**  
**CAPABILITY**  
**STATEMENT**

**WARREN COTTER**  
**MBA**

**Big industry expertise. Local connections.**

[WWW.ODYSSEYALLIANCE.COM.AU](http://WWW.ODYSSEYALLIANCE.COM.AU)

[LINKEDIN/ODYSSEYALLIANCE](https://www.linkedin.com/company/odysseyalliance)

# Introducing ODYSSEY ALLIANCE

Odyssey Alliance is a management consulting service dedicated to helping individuals, businesses and organisations achieve their visions, create value and transform.

Warren Cotter created Odyssey Alliance as a vehicle to share his expertise as an accomplished Head of, Operations Manager, Manager, Executive & Leadership Coach and Transformation Deployment Manager within the business community.

Delivering tailored services to meet the needs of clients; from strategic planning, risk management reviews and implementation, process improvement and change management to business model transformation and more.

Warren specialises in guiding leaders, teams and organisations through the processes that result in organisational transformation, building capability, leadership development, cultural transformation and adapting to change.

Warren offers a unique and holistic perspective of business; working with his clients to understand their needs and objectives before crafting strategic solutions to achieve their goals.

## We value EXCELLENCE, INTEGRITY, COLLABORATION

With a career spanning over three decades, Warren's journey is a testament to resilience, innovation, and the relentless pursuit of excellence.

From the complex workings of the mining and metallurgical sectors to the vast expanse of the aluminium industry, Warren's tenure at global giants like BHP and Rio Tinto wasn't just about holding pivotal roles; it was about crafting change, leading transformations, and setting benchmarks.

At BHP, Warren transformed operations and teams by introducing the BHP Operating System, actively managing and coaching the deployment across various sites.

Yet, what truly sets Warren apart is his ability to connect. His relaxed, approachable style makes even the most complex business strategies feel accessible. It's because he still appreciates the lessons he learned through his trade, and while working in operational roles in mining and processing. He doesn't just offer solutions; he becomes part of the team and crafts strategic processes that resonate, inspire, and drive action. Standing shoulder-to-shoulder with you.

Now, as the founder of Odyssey Alliance, Warren is ready to help businesses, organisations and individuals realise their potential. He understands the intricacies of business, the challenges leaders face, and the strategies that drive success; and he's here to share that knowledge with you.

EXPERIENCE IN  
LARGE-SCALE  
MULTI-SITE  
WORKPLACES

EXCEPTIONAL  
COMMUNICATOR  
FOSTERING  
INNOVATION

28+ YEARS  
PROGRESSIVE  
LEADERSHIP  
EXPERIENCE

SUSTAINABLE  
SAFETY &  
CONTINUOUS  
IMPROVEMENT



Warren Cotter  
Founder & Consultant

28+

Years in big business

With expertise in process and people improvement, for global leaders, Warren now shares his skills and knowledge to support clients to realise their visions and navigate change.

## SERVING

Banking  
Health  
Individuals  
Local Governments  
Mining  
Manufacturing  
Non-profits  
Primary Production  
Utilities & Service Providers

## QUALIFIED

Shingo Institute's Discover  
Excellence Certified  
Facilitator

AIM MBA

Certificate III in Resource  
Processing

TAE40110 Certificate IV in  
Training and Assessment

Engineering Mechanical,  
Trade Certificate

ODYSSEY ALLIANCE P2

## TRANSFORMATION

together

## PHILOSOPHY

Our philosophy is to engage with, and support, key stakeholders to deliver effective change management; and to collaborate with specialists when we need to. We support & manage change with clear and frequent communication, providing top quality support and resources.

## FEEDBACK

**Bradley Poultney**  
HSE Superintendent, BHP

*Warren demonstrates his passion for improvement through genuine and authentic engagement and mentorship. He will help teach you how to fish for improvements and then cheer the loudest from the side lines while you catch your first improvement fish.*

**David Rowbotham**  
Refinery Process  
Coordinator  
Alcoa Pinjarra Alumina  
Refinery

*Warren is a very capable and passionate leader with an enthusiastic approach to safety & continuous improvement. He develops solid working relationships with peers and manages work groups with integrity. Warren is an intrinsically motivated individual with the ability to achieve tasks where others may fail.*

## tailored SERVICES

### Organisational Review & Maturity Assessments

In-depth analyses and reviews of organisations, assets, departments, or teams to identify opportunities and offer actionable solutions to achieve the client's goals.

### Customised Training & Development Programs

Providing on-the-job and online coaching to leaders, teams and staff which is integrated into the everyday activities of the organisation.

### Online Coaching and Mentoring

Flexible options for individuals to realise their full potential. Odyssey Alliance offers tailored training and development programs specific to the needs and goals of our clients, catering to all organisational levels and individuals.

### Short-term Secondments

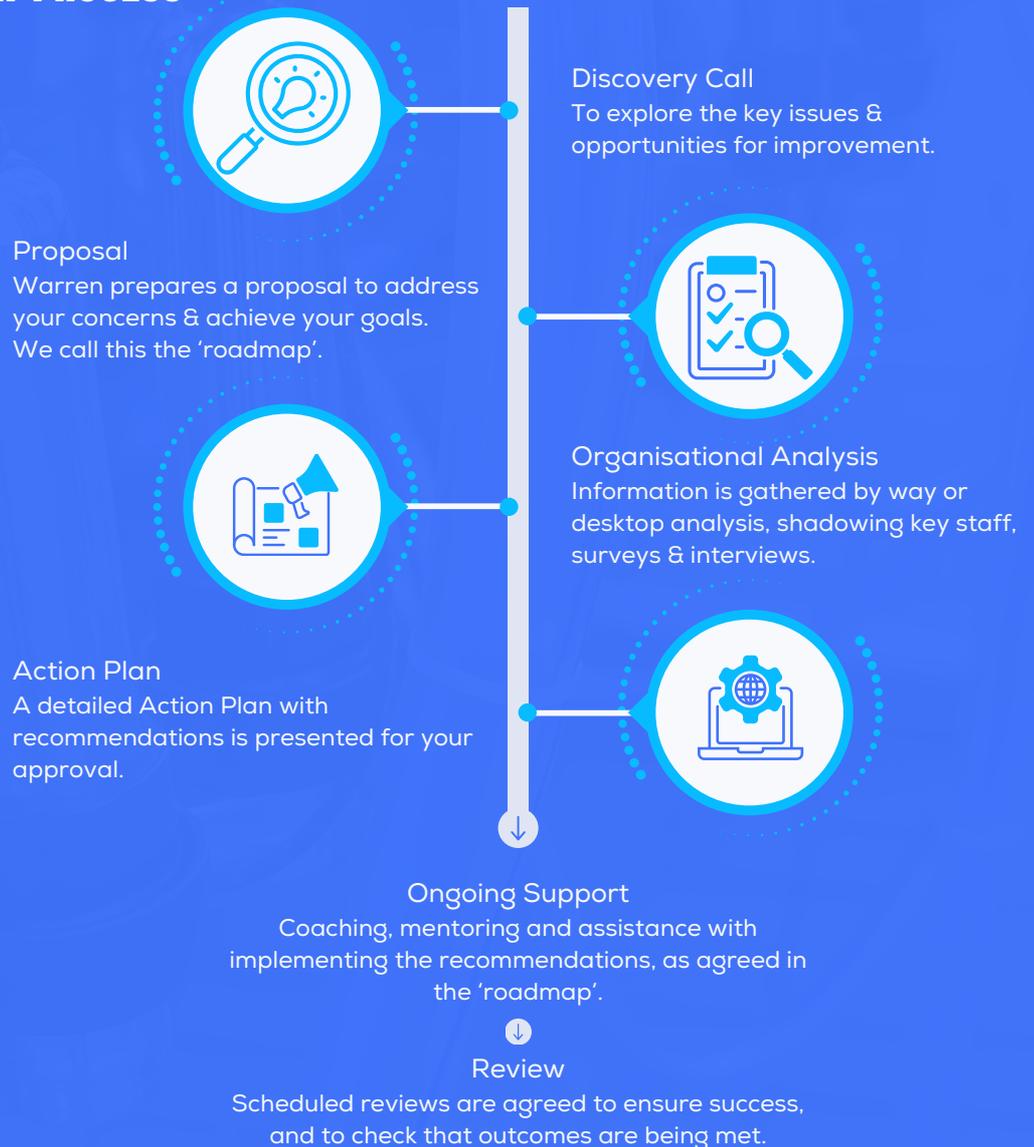
Providing contract services for the roles of Head of, General Manager, Operations Manager, Maintenance Manager, Executive Coach; or other roles required in your organisation.

### Shingo Workshops

Delivering Shingo Discover Excellence Workshops to enhance organisational culture.



## our PROCESS



# improving OUTCOMES

Odyssey Alliance works with organisations to improve:



Organisational efficiencies & waste reduction.  
Financial performance linked to operational outcomes.  
Safety performance and culture.



Productivity gains linking business acumen to delivering value.  
Organisational culture.  
Leadership skills.



Individual performance.  
Review & development of organisational vision and purpose outcomes.  
Operational discipline to drive outcomes.  
Organisational maturity.

## our TRACK RECORD

Warren has delivered exceptional results to organisations, including global leaders in mining and mineral processing.



Per month reduction in breakdown maintenance within heavy equipment workshop following the development and implementation of preventative reliability focussed maintenance systems.

Implementation of auditing, change management & reporting resulted in improved compliance with QMS and ISO; plus explosives legislative compliance.



Reduction of external labour and increased recruitment of permanent employees resulted in OPEX savings of \$50k per month.

Extensive multi-site management experience, implementing significant change to achieve operational and cultural excellence; and coaching multidisciplinary teams to enhance outcomes. [Rio Tinto, QITE, Dyno Nobel, BHP]



## INSURANCES

Combined Professional Indemnity & Public Liability Insurance

PI Direct Insurance Brokers CFC Underwriters

Effective Date: 12 October 2023 for a period of 12 months.

Professional Indemnity Insurance - Limit of Liability \$ 10,000,000

General Liability Public & Products - Limit of Liability \$ 20,000,000



[www.odysseyalliance.com.au](http://www.odysseyalliance.com.au)



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Mareeba, Queensland



## FEEDBACK

Cassie-Ann Egan  
Maintenance Fitter & Step  
Up Supervisor  
Coronado Global  
Resources Inc.  
Women in Mining &  
Resources Queensland  
Metisphere Mentee

*I am incredibly grateful for the mentorship I've received from Warren Cotter at Odyssey Alliance. As a mentee in the challenging world of the coal mining industry, my mentor has been an invaluable source of knowledge, wisdom, and inspiration.*

*Throughout our mentorship journey, we've tackled several critical aspects of my professional and personal development.*

*They have helped me map out a clear and actionable career plan that not only aligns with my aspirations but also considers the unique challenges of being a female in a predominantly male-dominated field.*

*One of the most crucial areas we've explored is making sound decisions in an environment that demands precision and quick thinking.*

*My mentor has equipped me with the tools and strategies to navigate complex situations and make effective choices, enhancing my confidence and leadership abilities.*