



Client informations form

Meeting date : _____

Country : _____

Authorised DBMB dealer : _____

Business name : _____

Business field of activity : _____

Business activity in their field : _____

Name and functions of meeting attendee : _____

Equipements types used in the business : ☐ Heavy machinery

☐ Road vehicles

☐ Generators

☐ Boats

☐ Road trucks

☐ Trains

Others : _____

Diesel consumption by the business : _____ per ☐ months ☐ Year

Fuel quality used : ☐ Good ☐ Average ☐ Mediocre

Does the client have issues related to the fuel

quality ? ☐ Yes ☐ No

If yes, what are the most evident issues ? ☐ Premature engine soiling

☐ Motors running irregularly / vibrations

☐ Bad carburation / smokes

☐ Premature aging of oil and filters

☐ Over-consumption

☐ Difficult cold start

☐ Engines are heavy / weaker than they should

☐ Frequent failures

Others : _____

Stocks / Filling

- ☐ The business own a tank on site of : _____ Litres
- ☐ Every equipment fills itself at the gaz station
- ☐ A fuel tanker by a third party business runs throughout the business to fill the equipments
- ☐ A business owned fuel tanker runs throughout the business to fill the equipments
- ☐ The business own it's own gaz station
- ☐ Other : _____

Solutions in place / already tested to treat fuel

- | | | | |
|--------------------------------|------------------------------|---------------------------------|---|
| Centrifuge | <input type="checkbox"/> N/A | <input type="checkbox"/> Actual | <input type="checkbox"/> Passed / abandoned |
| Fuels additives | <input type="checkbox"/> N/A | <input type="checkbox"/> Actual | <input type="checkbox"/> Passed / abandoned |
| Extreme preventive maintenance | <input type="checkbox"/> N/A | <input type="checkbox"/> Actual | <input type="checkbox"/> Passed / abandoned |

Notes on methods employed :

Fleet Description / Equipments

	Nombre	type	Nombre	type
<input type="checkbox"/> Semi-trailer trucks / tractors	_____		_____	
<input type="checkbox"/> Dump trucks / canters / cube trucks	_____		_____	
<input type="checkbox"/> People transport / buses	_____		_____	
<input type="checkbox"/> Loaders / forklifts	_____		_____	
<input type="checkbox"/> Excavators	_____		_____	
<input type="checkbox"/> Compactors / rollers	_____		_____	
<input type="checkbox"/> Bulldozers / graders	_____		_____	
<input type="checkbox"/> Tankers	_____		_____	
<input type="checkbox"/> Pick-ups trucks	_____		_____	
<input type="checkbox"/> Cars / SUV / light vehicles	_____		_____	
<input type="checkbox"/> Cranes	_____		_____	
<input type="checkbox"/> Trains	_____		_____	
<input type="checkbox"/> Generators - less than 10kw	_____		_____	
<input type="checkbox"/> Generators - 10 to 100 kw	_____		_____	
<input type="checkbox"/> Generators - Over 100 kw	_____		_____	
<input type="checkbox"/> Boats - passengers	_____		_____	
<input type="checkbox"/> Boats - freight transport	_____		_____	
<input type="checkbox"/> Burners / boilers	_____		_____	
<input type="checkbox"/> Container ships	_____		_____	
<input type="checkbox"/> Agricultural machinery	_____		_____	
<input type="checkbox"/>	_____		_____	
<input type="checkbox"/>	_____		_____	
<input type="checkbox"/>	_____		_____	
<input type="checkbox"/>	_____		_____	
<input type="checkbox"/>	_____		_____	
<input type="checkbox"/>	_____		_____	
<input type="checkbox"/>	_____		_____	
<input type="checkbox"/>	_____		_____	