

AIR Network, LLC 947-208-0407

# **Corporate Information**

- Over 20 years of consulting, coaching & training
- Team of coaches, trainers, consultants, instructional designers, and sales professional
- Over 50 standard training offerings
- Services to Federal Agencies and select for-profit and nonprofit organizations

**TAX ID:** 86-2844400

#### **Corporate Structure & Classifications**

- Small Business
- Woman Owned
- Black Owned

## **Contact Information**

ANDREA ODEN, CEO

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Call us today to discuss how we can help your leaders take flight with AIR Network, LLC

# **CAPABILITY STATEMENT**

## **ABOUT AIR NETWORK, LLC**

AIR Network, LLC is a small business engaged in providing professional development training, coaching, and consulting services to Federal agencies and select for-profit and nonprofit organizations. Collectively, along with our expertly trained partners, AIR Network, LLC brings decades of experience to help our clients develop core competencies, drive organizational change, and engage and retain a diverse high performing workforce.

#### **EXPERTISE**

As a boutique firm, AIR Network, LLC offers a comprehensive single-source solution for HR, training, coaching, and consulting to address clients' needs. We are equipped to help organizations strengthen their capabilities, develop their efficiencies, and energize their workplaces by teaching the skills that drive collaboration, strong execution, and productivity. Our team of highly specialized professionals brings strong, in-depth experience to our core capabilities including:

#### **Human Resources**

- Strategic HR Planning and Implementation
- HR Policies and Procedures
- Talent Acquisition and Management
- Organizational Development
- Performance Management
- Compliance and Legal Support

#### **Professional Development Training**

- Leadership Development
- Communication Skills
- Customer Service
- Project Management
- Personal Brand Strategies
- EmotionalIntelligence
- Resilience Self-Management
- Remote Work Skills

#### **Coaching and Facilitation Services**

- Executive Coaching
- Action Learning Coaching
- Career Coaching
- Design Facilitation
- Seminars and Retreats
- Train-the -Trainer
- DISC Leadership Assessment Tools

## **Employee Engagement Support**

- Engagement and Retention Training
- Diversity, Equity, and Inclusion
- Mentoring Training and Consulting
- Career Development Training
- Communication Support
- Career and Pre-Retirement Training
- Outplacement Services

### **Change Management Consulting**

- Change Management Services
- Communications Consulting
- Core Competency Development
- Organizational Development
- Strategic Planning
- Instructional Design Services
- Team Building Services
- Best Practices Research

#### **Sales Training**

- Sales Training Pro
- Virtual Sales Bootcamp
- Professional Networking Training
- Building Social Proof
- · Sales Mindset & Attitude

#### **PAST PERFORMANCE**

AIR Network, LLC brings demonstrated superior performance and expertise in providing consulting, coaching and/or training solutions to Fortune 100 organizations, non-profits, as well as commercial clients including the following:

- Comcast Cable
- Xfinity Business
- AT&T
- · Chick-Fil-A
- The Place for Children with Autism
- Unity BPO
- Daylight Advisors
- Goodwin Recruiting
- WICT
- NAMIC

#### **VALUE PROPOSITION**

At AIR Network, LLC, we're more than just an HR consultancy—we're your strategic partner in fostering an inclusive, innovative, and high-performing organizational culture. Our value proposition lies in our unparalleled commitment to empowering leadership and optimizing human resources to not only meet but exceed your business objectives. With a foundation built on aspiration, inspiration, and a robust requirement for excellence, we tailor our services to your unique challenges, ensuring measurable results in operational efficiency, talent management, and organizational health. Partner with us to transform your workplace and set a new standard for success in your industry.