

01

Step One: How to Find the Very Best Buyer's Agent for YOU

Our area has a lot of great agents to choose from. And that's actually a good thing! But it can make it difficult and overwhelming to choose whom to work with to help you buy your first home.

Here are a few things to look for in an agent:

- Do they specialize in the type of home and area you are looking for?
- Are they familiar with the home buyer programs that you might qualify for as a veteran, first-time buyer, investor?
- What is the average price range of the home they help clients buy?
- Do you feel comfortable sharing personal details with them?
- Are they willing to take the time to listen to you in order to help you realize your needs and wants in a home or are they too quick to show you homes you might not even be interested in or know you can afford?



- Are they willing to work within the timetable and budget you've set to find a home, not push you to buy something sooner than you are ready or more costly?
- Do they know the areas you are considering buying?
- Are they willing to be a resource for you even after you purchased your home?

Like anything in life, it's best to talk to a few different agents to make sure it's the best fit for both of you. I'd be honored to be one of the agents you talk to when you are ready for this step. I can give you my answers to the questions above and we can see if we are the right fit for each other. If not the best agent for you, I'll be the first to tell you (so not to waste your time or mine) and I'd be happy to connect you with one of my colleagues who might be a better fit.