

Engagements

Relationship management, relationship development, and relationship ownership.

Guidance

Capabilities briefings, bid review on upcoming proposal submissions, and project management guidance.

Heatmapping

Gather anonymous feedback to enhance the customer experience, drive improvement and increase customer satisfaction and retention.

Brand Alignments Vs. Service Offerings

Identity and branding alignments to match client companies' capabilities more appropriately in the marketplace.

OUR VALUE: STRATEGIC PARTNERSHIP ADVANCEMENT

Networking

Assistance with gaining additional business partnerships, contracts, and market share by matching capabilities with client needs through networking and company introductions.

Diversity & Inclusion

Supplier diversity, economic development and workforce diversity strategy.