

ABOUT ME



Piyush John

Dubai, UAE,
Golden Visa

www.piyushjohn.com

linkedin.com/in/piyushjohn

CLIENT SUCCESS & DELIVERY LEADER

Results-driven technology leader with 19+ years of experience in client relationship management, strategic delivery, and business growth.



STRATEGIC TRANSFORMATION & GROWTH EXECUTIVE

Results-driven leader with 19+ years of experience in driving strategic growth initiatives and digital transformation programs across global markets. Proven track record of scaling organizations, improving profitability metrics, and delivering ROI-focused programs with budgets exceeding €11.3M. Expert in strategic planning, stakeholder management, and driving operational excellence with demonstrated success in improving customer metrics and market share.



KEY ACHIEVEMENTS

- **Driving 25% revenue growth through digital transformation initiatives at AccorTech**
- **Generated additional \$1.45M in Monthly Recurring Revenue at Azentio Software**
- **Improved Net Promoter Score from 35 to 65 through enhanced solution delivery**
- **Secured and delivered USD 110M government contract through effective project management**
- **Led successful brand transition across 1200 locations and 147 applications**



EXPERTISE AND IMPACT

CLIENT RELATIONSHIP

92%+ RETENTION RATES AND NPS IMPROVEMENTS FROM 35 TO 65

STRATEGIC GROWTH

25-40% CONSISTENT REVENUE GROWTH THROUGH STRATEGIC INITIATIVES

DELIVERY EXCELLENCE

LED PROGRAMS UP TO €11.3M ACROSS GLOBAL TEAMS

GLOBAL EXPERIENCE

MIDDLE EAST, AFRICA, AND LATIN AMERICA EXPERTISE



ABOUT ME



Piyush John

Dubai, UAE,
Golden Visa

www.piyushjohn.com

linkedin.com/in/piyushjohn