



WhatsApp/ Mob +91-9811112144 <u>tk@kansaltancy.com</u> <u>tusharkansal@gmail.com</u>

Business Advisory



Angel Fund

35, Tanjong Pagar Road, Singapore 088443

16th floor H Hotel, 1, Sheikh Zayed road, Dubai, UAE

91 Springboard, E-3, Rani Jhansi Road, Block E 4, Jhandewalan Extension, Delhi 110055, India

Capital. Growth. Ecosystem.

Tushar Kansal

Founder CEO





HARVARD BUSINESS SCHOOL





Tushar is at https://www.linkedin.com/in/tusharkansal/

Founder/ CEO of *Kansaltancy Ventures* and Founder of *Saffron First* - Tushar is an accomplished professional with experience spanning multiple sectors from Venture Capital, Big 4 Consulting to CFO of Guggenheim Partners-owned company. He is an adept Strategic planner with proven history in Mergers & Acquisitions, Private Equity and Debt Advisory. He has been mentoring many business start-ups and business leaders.

Tushar has expertise of identifying new growth avenues, developing innovative strategies, Financial & Business advisory, Fund raising, Wealth Management and building highperforming teams. His expert opinion is often sought by leading business news channels and publications like CNN-News18, VCTV, Business World, Business & Economy, Qrius and Digital Market Asia.

He received Executive education from *Harvard Business School, MBA in Finance* from *University of Delhi* and B.Tech from *The Technological Institute of Textile & Sciences*







Angel Network

- Anurag Batra Promoter, Business World
- 🔌 Rohit Bhatiani Foremost authority on Retail in India, VP, Bennett Coleman
- Yogesh Gandhi Created \$300 mil biz @ Head (South Asia & South East Asia), Asics, Ex-Reliance Sports/ Benetton/ ITC/ Metro Cash & Carry
- Rajesh Jindal CFO, Cloudtail & Prione. Ex-Finance Director, Amazon India
- Anil Parashar MD & CEO, ITQ/ InterGlobe, holding company of Indigo Airlines
- 📐 Arun Chhabra Partner, KPMG
- Maneesh Goel CFO, *PayU*, *owned by Naspers*
- Jitendra Jain Founder, Arihantfincon, Ex-President Finance, Welspun; Ex-Group CFO, GMR
- Sonaal Kohli Awarded Best Emerging Markets Asia Fund 3 years in a row, Promoter
 @ Manager of *Elara India Gateway Fund*
- Munish Sabharwal Pioneer of *Brand Capital* in India, Ex- J P Morgan
- ▶ Viraj Chouhan Chief Govt & Communications Officer, *Pepsico*
- Amit Kumar Rajput *PwC*, Co-Founded *Growmosome Ventures*
- Ashu Agrawal Founder, *Maekrz*, Serial Entrepreneur in the Startup Ecosystem





CORPORATE & INSTITUTIONAL SERVICES

	Corporate Finance Advisory				
> Cor > FIG > He		nsumer	g Industries Sample Ne → Alterna → Busine → Indust	ative Ene ess Servic	es
Verticals					
De	Debt		Equity		M&A
Term Loans Low-interest Cross-border structured Debt Mezzanine Debt WC Loan/ Buyer's Credit Project Refinancing Debt Restructuring One-time settlement			Venture Capital (VC) Private Equity (PE) Angel/ HNI Investment Collateral-free Funding SME Exchange-Listing Real Estate for- Advertisements Equity for Advertisements		Mergers & Acquisitions Reverse mergers in Listed- entities Offshore Holding- companies Asset sales Reconstruction of Assets Risk Management Not-for-Profit companies
Corporate Consulting Group					

Merger & Acquisitions | Change Management | Business Analytics | Business Strategy | Strategy Execution | Due Diligence

CREDENTIALS – Major till 2021

- Raised Funds for a \$120 mil VC Fund with arms in India and Singapore
- Raised Funds for Bangalore based \$50 mil Fund with marquee Founders and 30 investee companies
- Raised Equity + Debt for Confectionery company based in Delhi
- Raised Debt for company based in Gurgaon owned by a marquee cricketer
- Raised Venture Debt for Noida-based Tech company funded by Accel Partners & Ivy Cap
- ▶ Raised Equity for Microbrewery company of Gurgaon
- Raised Equity for leading Business Media House based in Delhi
- Raised Equity from Angel investor for Delhi based fashion brand
- Raised private debt Funding for Delhi based listed manufacturing company
- Assisted Dubai based HNI Angel investor for his investment in 3 India based companies
- Strategic Advisory, Change Management, M&A mandate references available on request