# TECCA Power Profile Report

Crafted with The Five Foundations of Influence Framework $^{\text{\tiny TM}}$  to Strengthen Your Leadership Impact

Prepared for: John Issued: 7/29/2025



#### Welcome, John — we're excited to walk you through your Power Profile,

This isn't just an assessment. It's a personalized blueprint for how you lead, inspire, and make lasting impact.

Your influence isn't just a soft skill — it's how you lead in real time. It shapes decisions, earns trust, and drives how others respond to your ideas and presence.

This report goes beyond who you are. It captures how your leadership shows up — and how others experience your influence in the moment.

Developed by the Elite Leadership Center, the TECCA Influence System $^{\text{TM}}$  and the Five Foundations of Influence Framework $^{\text{TM}}$  are grounded in validated, evidence-based domains. They define and assess how influence is built, earned, and sustained—practical and Proven!

Whether you lead from the front, from within, or behind the scenes, these *Five Foundations* reflect the core behaviors that drive trust, connection, and follow-through:

- Trust Earning confidence through consistency
- Emotional Intelligence Leading with awareness under pressure
- Communication Expressing ideas with clarity and influence
- Credibility Inspiring trust through reliability and integrity
- Adaptability Navigating change with resilience and openness

Together, these Five Foundations —  $\mathbf{T}$ - $\mathbf{E}$ - $\mathbf{C}$ - $\mathbf{A}$  — form the backbone of your Power Profile<sup>TM</sup>. They unify the best of leadership science into a focused, actionable reflection of how you influence, lead, and grow.



## Executive Summary - Your Influence at a Glance

**Why This Matters:** This summary highlights how you show up as a leader—so you can immediately see where to lean in, and where to level up.

**Key Insight:** Your *Credibility* is the lever that powers your influence—amplify it to create momentum across your team.

**Coaching Prompt:** What's one small action you can take today to lead with your *Credibility* and have real impact?

#### Your influence speaks before you do.

John, you're currently showing up as a *Trust Builder*<sup>TM</sup> —a leadership identity shaped by how you naturally lead, connect, and respond.

Your strongest trait, *Credibility*, is where your influence shines brightest. On the other hand, when your leadership is tested, it may reflect the traits of a *Rigid Reactor*<sup>TM</sup>, often tied to your lowest foundation: *Adaptability* 

Knowing where your greatest growth opportunity lies allows you to focus with clarity and intention. This report is designed to help you sharpen your strengths, address blind spots, and lead more effectively through self-awareness and coaching. You'll discover:

- A detailed analysis of your Influence & Development Archetypes
- How you show up across the Five Foundations of Influence
- A focused Growth Path to elevate your leadership

#### **Your At-a-Glance Summary**

- Influence Identity: **Trust Builder**™
- Top Foundation: Credibility
- Bottom Foundation: Adaptability
- Development Archetype: **Rigid Reactor**™
- Growth Blocker: **Emotional reactivity or inflexibility occasionally disrupt team stability.**



## Your TECCA Power Profile - Dashboard

**Influence is Leadership In Action.** *These five Foundations trace your influence engine, showing where trust builds, clarity sparks, or traction stalls.* 

*▶ Where Your Influence Is Working—And Where It's Not - Use this diagnostic tool to power precision growth and potential.* 

Foundation	Current Insight	What It Means
Trust	You are showing up in the Momentum Zone — trust is building. Maintain reliability and emotional steadiness to strengthen long-term rapport.  How consistently you psychological safety reliability.	
Emotional Intelligence	You're positioned in the Opportunity Zone — your EQ shows promise, but deeper connection will come from naming and navigating emotions in real time.  Your ability to understand an respond to emotions in yours and others.	
Communication	● You're positioned in the Opportunity Zone — your influence could expand by clarifying your message and ensuring it lands as intended.	How effectively you convey clarity, direction, and resonance.
Credibility	You are showing up in the Momentum Zone — your dependability is being noticed. Continue delivering with consistency and integrity.	How well you are perceived as trustworthy, capable, and aligned.
Adaptability	You're positioned in the Opportunity Zone — you're adjusting, but not yet fluid. Fine-tune your responses to meet different demands more effectively.	Your ability to navigate change with calm, clarity, and connection.
Legend   Mastery   Strength   Momentum   Growth   Development		

This dashboard quantified how your leadership is distributed. Now, let's interpret that pattern through your Influence Archetype—a high-resolution lens on how you authentic style and lead.



## Your Custom Trust Builder™ Shield

A symbolic and functional overview of your leadership at peak effectiveness.

- Visual Left Side: This is your TECCA Archetype Shield™ representing your top two foundations that form a your distinct Trust Builder™ badge—an emblem of your influence style and directional energy.
- Influence Summary: This concise explanation frames how your two strongest foundations interact to shape your signature approach to leading others. It reflects the mechanics of how you establish trust, drive clarity, and mobilize action.
- Strategic Function This pairing sets the analytical framework for what follows. Your Shield defines the structural imprint of your leadership—not just its style.



#### Trust Builder™

Stable. Reliable. Accountable.

Trust Builders™ lead by setting the standard others follow. You create structure, clarity, and consistency building trust through dependable action and high expectations.

#### The Shield sets the stage.

Now let's explore how that influence shows up in real time — through your actions, tendencies, and leadership behaviors.

This next section breaks down the key elements of your TECCA Influence Archetype<sup>TM</sup> — helping you understand not just what your leadership style is, but how it functions and what to focus on to maximize your impact.



## Your TECCA Influence Archetype - Table

Discover the influence identity that defines how you naturally lead, inspire.

Element	Your Result	What It Means	
Archetype	Trust Builder™ Your influence identity, based on your top two Foundations.		
Influence Level	<ul> <li>Emerging Impact — Your influence is growing stronger and showing impact.</li> </ul>	A summary of how strongly your influence shows up today.	
How You Lead	You set the standard others follow. Steady, principled, and dependable, you earn influence through consistency and high expectations.	Your instinctive leadership style.	
Signature Strength	Provides stability, earns respect through reliability, and creates systems that outlast individuals.	The trait that amplifies your influence the most.	
Influence Risk	Risks rigidity and loss of innovation if emotional connection and flexibility are neglected.  A tendency that could limit or distort your influence.		
Coaching Summary	You set the standard others follow. Your strength lies in building trust through consistency, structure, and integrity. Others find security in your reliability.	A practical coaching insight to grow and optimize your influence.	
Signature Phrase	"Trust isn't given — it's built, moment by moment."	A memorable phrase that captures your leadership voice.	

**Your Archetype in Action -** This is how your influence identity translates into observable traits, patterns, and leadership behaviors. It's a snapshot of what others experience when you're leading at full force—and the signals they trust most.



## Your Development Archetype & Growth Focus

Every leader has areas to refine. This section reveals where your influence may be misunderstood — and how to grow through it with clarity and confidence.

Element	Your Insight	What It Means
Development Archetype	Rigid Reactor™	A reflection of your two lowest Foundations.
Development Level	Moderate Development Needed	Indicates the degree of growth needed in that area.
Growth Blocker	Emotional reactivity or inflexibility occasionally disrupt team stability.	The specific behavior holding your influence back.
Leadership Risk	Team feels uneasy during stressful or changing times.	The negative impact this weakness may have on you or others.
Coaching Prompt	Coaching Prompt  Build calm resilience — practice steady, flexible leadership under pressure.  A question to help you refle	
Blind Spot	Emotional reactivity and inflexibility create leadership instability.	A pattern or behavior you might not see clearly.

**Development Summary -** John, every influence style brings powerful strengths—and opportunities to sharpen, stretch, or refine. This section highlighted potential blind spots, growth areas, or underleveraged dimensions based on your assessment and profile. Think of it as your next edge: targeted insights to help you expand impact, deepen trust, and adapt across contexts without losing authenticity.



## **Your Influence Snapshot**

**Where You Stand Today** This overview reflects your full TECCA Score — a diagnostic pulse on your influence effectiveness across all five Foundations.

You may score high across all Foundations, signaling you're an *Influential Leader*, or you could be struggling with one or more foundations, or need some work in others and be in *Influence Explorer*. Each of the four tiers has an *early, core, and peak* stage. The reason is that influence is ever changing and evolving, and you can use this to track your progress over time. This snapshot isn't a judgment—it's a recalibration tool to help you lead forward with intention.

Element	Current Status	What It Means
Tier	Influence Riser <sup>TM</sup>	The overall stage of your influence journey.
Stage	Early	$Early \rightarrow Core \rightarrow Peak$ — shows how much traction your leadership is gaining.
Reflection Prompt	What parts of my leadership feel aligned — and what still feels reactive or unclear?	Your personalized reflection prompt — designed to sharpen focus and drive growth

**Tier Legend:** Influence Starter  $\rightarrow$  Explorer  $\rightarrow$  Riser  $\rightarrow$  Leader

#### **Tier Summary**

You've got traction. You lead with a mix of reliability, clarity, and emotion — but you're still learning how to make it consistent under pressure. People may seek your input, but not always your direction. Anchor in the \*Foundations\* of credibility and adaptability. The next stretch isn't about effort — it's about alignment. Align your habits, message, and presence. Rise with purpose.



## **Summary & Growth Focus**

This final section brings your report together with key takeaways, coaching direction, and a clear path to strengthen your leadership.

You create connection through consistency, humility, and service. As a Trust Builder<sup>TM</sup>, your influence flows from quiet integrity and presence. Others know you'll show up, follow through, and keep your word — and that builds powerful trust over time.

Your emotional reactivity or rigidity under stress may destabilize your leadership. As a Rigid Reactor<sup>TM</sup>, small disruptions can feel overwhelming. Pausing, breathing, and adapting with calm presence strengthens trust and steadies your team.

Adaptability is your lowest influence area. Rigidity restricts influence. Ask yourself: where are you resisting change that's already happening? Small mindset shifts, a willingness to try, and openness to feedback can turn uncertainty into leadership opportunity.

Your greatest influence strength right now is Credibility. People trust you to deliver. That trust gives you room to challenge, lead, and influence deeper.

## What to Do With Your Report — Next Steps for Growth

John, your leadership journey doesn't end here — it evolves.

The *TECCA Influence System*™ isn't just an assessment; it's a personalized roadmap for mastering the art of influence. Now that you have your *TECCA Influence Power Profile*™, it's time to apply what you've learned, refine your approach, and expand your impact with intention

**Influence in Motion** - Your TECCA Power Profile isn't static—it's a living reflection of your growth. Whether you revisit it to track personal progress, compare with peers, or explore leadership patterns across tiers, this snapshot evolves with you. Use it to recalibrate, realign, and lead forward with insight.



## Now that you know, it's time to grow!

## Take Steps to Elevate Your Influence

Action	Why It Matters	
Explore Your Influence Archetype™ In-depth <i>Explore Now</i>	Unlock detailed insights about your leadership identity, strengths, blind spots, and growth strategies.	
Free TECCA™ Companion Guide <u>→ Download Now</u>	Go deeper with 52 pages of exercises, coaching prompts, and implementation tools built around your Influence Power Profile™.	
Create Your Free Account <u>Create Now</u>	Access premium tools, coaching prompts, and deeper development content tailored to your archetype.	
Subscribe to Elite Leader Insights™ Newsletter or Listen to the Podcast <i>Subscribe Now</i>	Quick, actionable leadership lessons rooted in the TECCA™ framework and real-world experience — perfect for busy leaders on the go. Read or Listen on your favorite device.	
Book a Free Discovery Call <u>** Book Now</u>	Get personalized guidance from a TECCA Professional and map your next level of influence.	
View our Leadership & Development Training and Coaching Service <u>View Service</u>	Explore high-impact training programs designed to strengthen teams, improve communication, and amplify leadership influence.	
Buy The Book That Started it All	Discover the core framework behind your profile in <i>The Foundations of Influence</i> — filled with real-world lessons and leadership insights.	
Connect with Us:   LinkTree   LinkedIn   Facebook   Instagram   Twitter (X)   Podcast		



## John, We'd Love Your Feedback

You've just explored your TECCA Influence Power Profile™ — now we'd love to hear from you.

Your insight helps us continue building powerful tools for leaders like you. If you're open to it, we'd truly appreciate you taking a minute to share your thoughts.

Your feedback shapes future TECCA™ tools, training, and the experience for every leader who follows.

Completely optional. 100% confidential. Thank you for helping us grow.

### From the Book

"Influence doesn't start with authority — it starts with awareness."

- The Foundations of Influence: The Power to Lead & Inspire

## Disclaimer

This report is based on your self-assessment and reflects your current leadership perspective. It is intended for personal development and coaching use only, and does not constitute psychological or clinical advice.

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