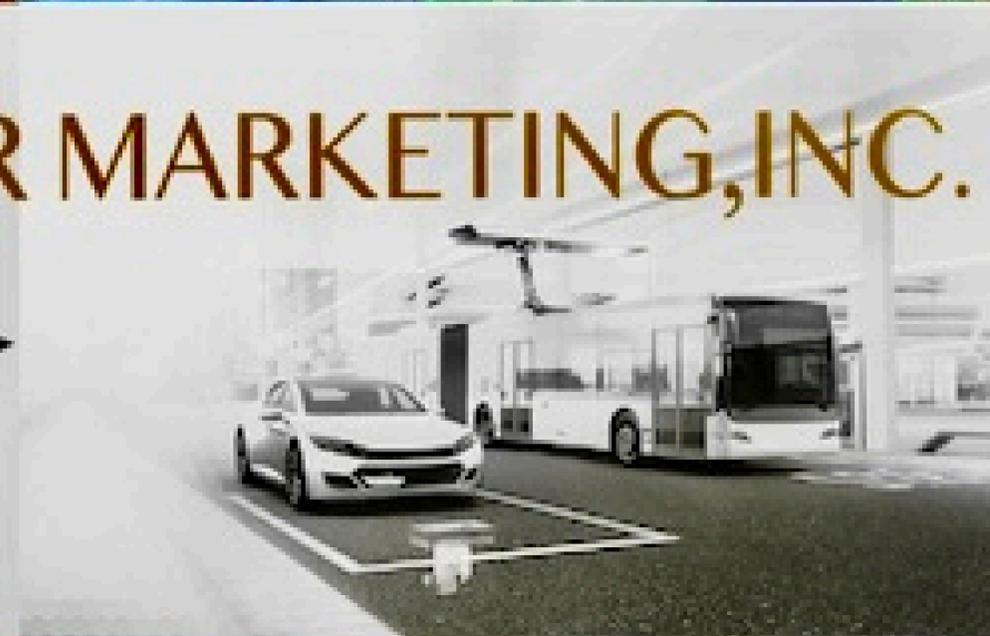


COMPANY PROFILE



 TAYLOR MARKETING, INC.



ABOUT US

TAYLOR MARKETING INC. is a Manufacturers' Representative firm that specializes in the sales of high reliability electrical interconnect, power and signal integrity solutions. Doug Taylor founded TAYLOR MARKETING INC. in 1987. In 2016, John Lambert joined the company as a partner and owner. In 2020, Collin Lambert was added to the team to assist in our development of the Rocky Mountain territory and the greater Denver area. Tommy Drain, CPA, came on board in 2024 to help us achieve our goals for growth and service our customers.

Since its founding, the company aims to offer efficient and reliable services for our customers and the manufacturers that we represent. Our brand has a deep admiration for American Manufacturing and providing a professional sales experience for the companies that improve and protect the community. The competitive advantage of TAYLOR MARKETING INC. is extensive knowledge regarding our territory, markets, and customers.



MEET OUR TEAM



John Lambert
Partner



Doug Taylor
Partner

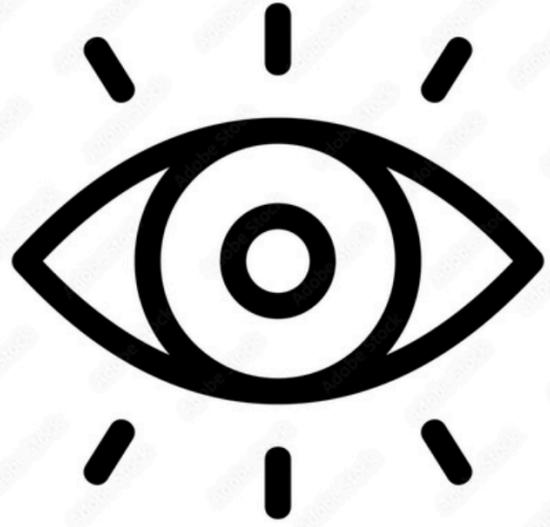


Collin Lambert
Manufacturers' Rep



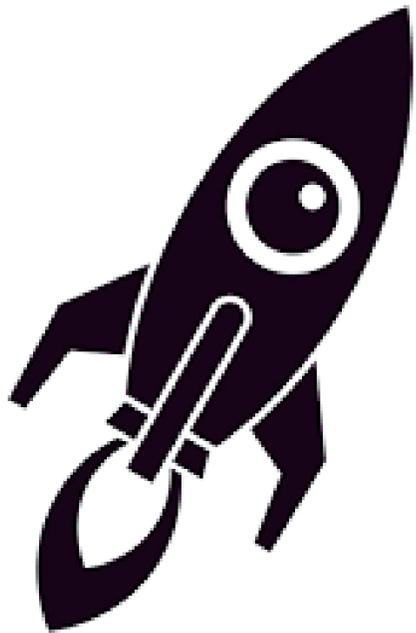
Tommy Drain, CPA
Manufacturers' Rep

VISION & MISSION



Vision

Continuing to be a top performer in the Rocky Mountain West territory by successfully serving customers with what they need, when they need it.



Mission

Dedicated to delivering exceptional technical sales support while offering innovative, high-quality, and safe products. Our mission is to empower our customers with solutions that drive success and foster enduring partnerships built on trust and excellence.

MANUFACTURERS

OMNETICS
CONNECTOR CORPORATION



Omnetics: High Reliability Micro and Nano miniature connectors (.025 and .050 spacing) for Military, Aerospace, Space, and Commercial/Industrial equipment. MIL-DTL-83513 & MIL-DTL-32139



IEH Corporation: Mission Critical Hyperboloid Connectors & Contacts for Space, Aerospace, Defense, and Medical Applications.



PARAMETER
GENERATION & CONTROL

Parameter: Humidity Control & Environment Chambers for pharmaceutical, electronic, semiconductor, packaging, and textile industries.

**ANDERSON
POWER™**

Anderson Power: High Power/Signal Connectors (10A-550A) for Backup Power Systems, UPS Systems, Electric Vehicles, Home/Garden Equipment, DataCom/Telecommunications.

PUI audio inc

PUI Audio: Haptics, Microphones, Indicators, Sirens, Speakers/Receivers, Transducers, Piezo Benders.

compunetics

Compunetics: Flex and Rigid Flex for the Space, Aerospace, Defense, Medical, and Industrial Control Markets.

compunetix

Compunetix: Full Turnkey Flex & PCB Assembly.

CTS Your Partner in Smart Solutions.

CTS Corp: Rotary Position Sensors, Precision Potentiometers, Rotary/Optical Encoders, DIP Switches, EMI/RFI Filters, Temperature Sensor Thermistor, and more.

YOUNGJI ELECTRONICS USA

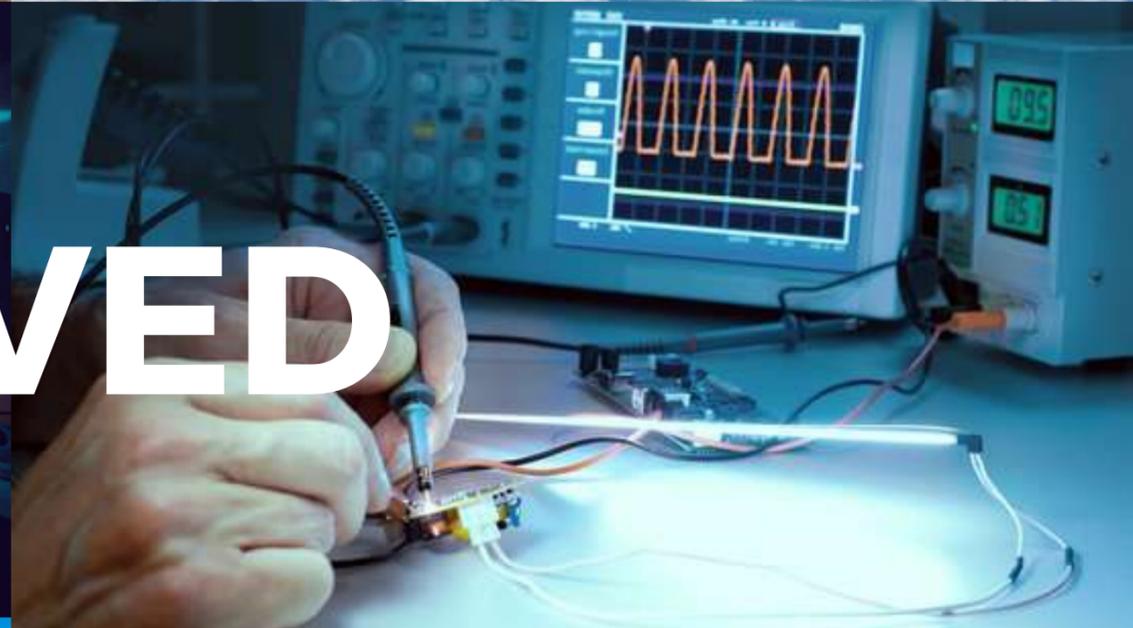
Youngji: Human Machine Interfaces, Metal/ Polyester Dome Tactile Feedback Switches & LED's. Rubber Keypad/Touchscreen Assemblies.

ISC
INTERCONNECT SOLUTIONS COMPANY

Interconnect Solutions: Injection Molding, Strain Relief, Encapsulated Circuits, and Overmold tooling, Cable Harness, Electro-Mechanical Assembly, Injection & Cable Potting.

preci-dip

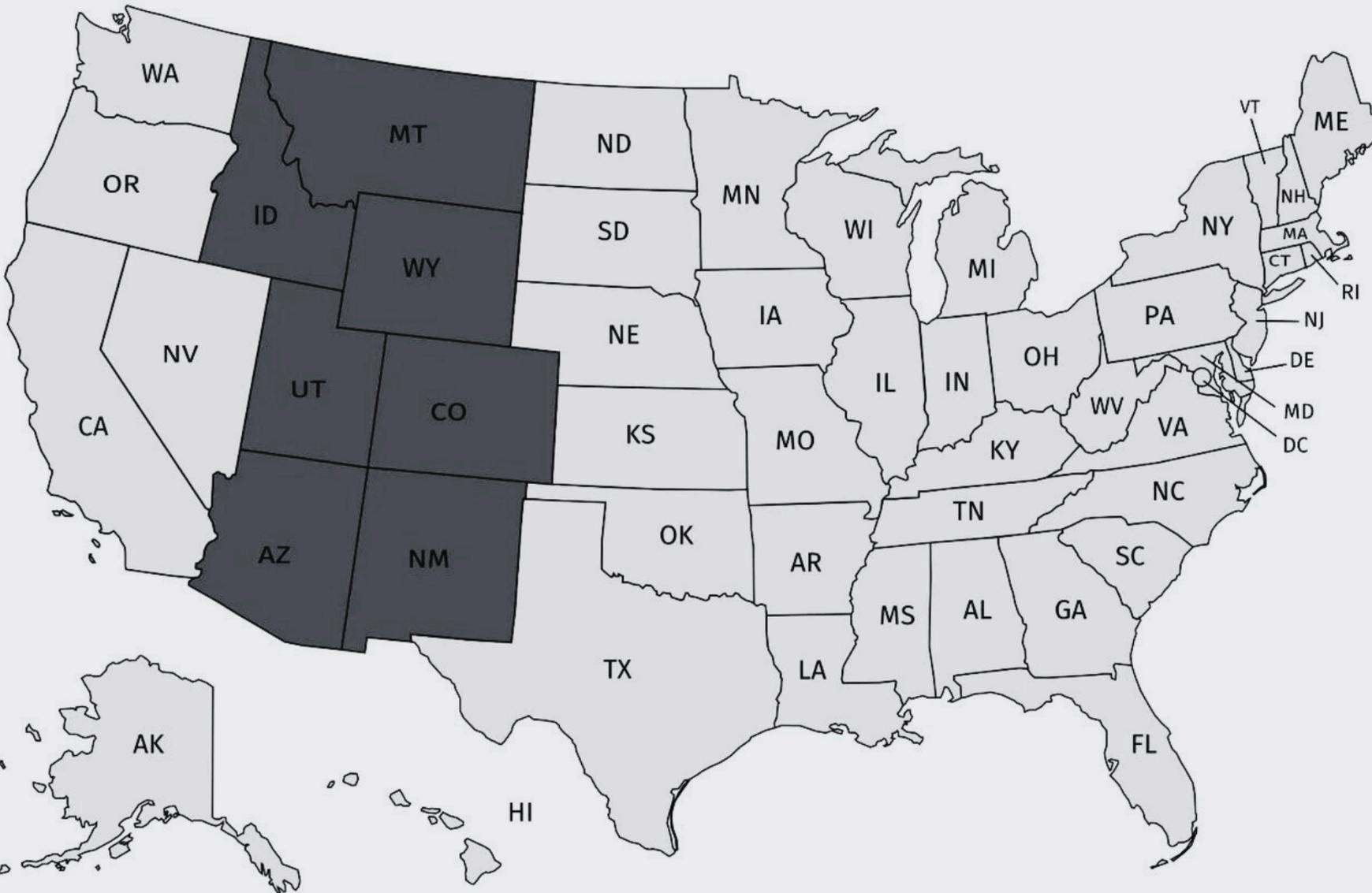
Preci-Dip: Spring Loaded Connectors/Pogo Pins, PCB Connectors, Blind Mating Connections for Commercial, Medical, Mil/Aero, Data Processing, and Transportation Industries.



MARKETS SERVED



TERRITORY COVERAGE



Rocky Mountain Territory

- Utah
- Colorado
- Wyoming
- Idaho
- Montana
- Arizona
- New Mexico

RECENT AWARDS



Collin Lambert - 2022 Field Rep of the Year



2023 Rep Firm of the Year

SALES EXPERIENCE

- Power Supplies (All types)
- Uninterruptible Power Supplies
 - Inverters
 - Power Analyzers
- Customer Military Power Supplies
 - Acquisition Systems
 - AC Sources
 - EMC Test Equipment
- Environmental Test Chambers
 - High Pot Test Equipment
 - Transformers
 - EMI Filters
 - Rugged Monitors
- Telephone Line Simulators, DTMF Products
 - Connectors of Various Types
 - Terminal Blocks
- Spring Contact Probes and Receptacles
 - Reed Switches & Relays
 - RF Filters

- A-D, D-A Converters
 - Analog Hybrids
 - DC to DC Converters
- Plastic Injection Molding
- Data Acquisition Systems
 - Circuit Breakers
 - Proximity Sensors
- Batteries - SLA, NiCad, Lithium
- Delay Lines (active and passive)
 - PCB's
 - Flex Circuits (Mil & Comm.)
 - Cables, Molded, Jumpers
- Cable Harness & Assemblies
 - Switches
 - Membrane Switches
- EMI Shielding Material
 - Capacitors
 - Busbars



CONTACT US

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Tommy Drain: tdrain@taylormarketing.com

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